# City of Rochester 2017 Annual Report

for the reporting period of July 1, 2016 - June 30, 2017

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In this Chapter:

Introduction
Employee Recognition and Achievements

## Introduction

### Our City Council

Our City Council consists of the Mayor and twelve (12) City Councilors. Rochester is divided into six (6) wards of as equal as practicable population, each ward having two (2) council representatives.

### Our Mission

Our mission is to provide services which contribute to a sense of community and the overall quality of life.

### Our Principles

As a City Council we will demonstrate our commitment for our city by seeking to adhere to the principles of:

City Charter General Ordinances of the City of Rochester

### Our Community

Our community, including residents, visitors and ratepayers, consists of the following:

Business and investors
Local service providers
Community groups
State and federal government agencies, and
other local governments
Professional organizations including
industry

### Our City Vision

Rochester's commitment to economic development has spurred major growth of manufacturing and high-tech companies. The City continues to diversify, strengthen and grow as business and industrial expansions attract new residents to the area.

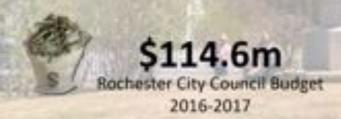
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Excellent educational advantages are available to residents. The Richard W. Creteau Regional Technology Center trains students for well-paid positions and assures companies in the area of a skilled workforce.

Shopping in Rochester provides residents in the city and surrounding communities with an attractive downtown area and several mails and plazas. Antiques, footwear, appliances, pharmacies, restaurants and a variety of services are found in downtown Rochester and small boutiques to large department and grocery stores are found at several plazas and malls located throughout the City.

Cultural and recreational activities include plays at the Rochester Opera House, theater, the Rochester Country Club golf course, ball fields, hiking, walking paths, rivers, ponds and lakes.

Combined with its natural beauty, easy access and many opportunities, Rochester is The Place To Be.



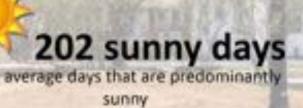
### Our History

Originally inhabited by Abenaki Indians of the Pennacook tribe, the town was granted to settlers by Colonial Governor Samuel Shute. It was officially incorporated in 1722, named in honor of the Earl of Rochester. Actual settlement of Rochester was delayed until 1728 because of conflict with the Indian tribes.

Traditions of strong family values, strong work ethic and lasting community spirit sustain the lasting pride among residents and businesses in Rochester. Awareness of Rochester's many natural assets and its recent industrial growth contributes to that pride. A great sense of volunteerism exists that is second to none. Whatever the need, whether for an individual or organization, Rochester opens its heart each and every time to help with a worthwhile cause.

77.25°F

average temperature June-September



### Our Location

Rochester, New Hampshire, known as the Lilac City, is located in Strafford County, with a population of almost 30,000. Rochester is one of the largest cities in New Hampshire, encompassing over 44 square miles of roiling hills and rivers. Conveniently located only a short distance from New Hampshire's famous Lakes Region, the White Mountains with its ski resorts and the Sencoast with its superb beaches. Only 32 miles NE of Manchester, New Hampshire and 65 miles N of Boston, Massachusetts.

Whether covered with its famous lilacs in the spring, flowers blooming in the summer, spectacular autumn foliage or fresh-fallen snow, the Rochester area is a scenic delight.

### Our Environment

Rochester enjoys many of the conveniences of a prospering city combined with the delights of small-town New England traditions. Due to the restoration of the historic Rochester Opera House, cultural and civic activities are offered to residents in the area. Rochester celebrates annual fun family festivals in the spring and summer, over 120 years of the Rochester Fair (an old fashioued agricultural fair) held in the fall, and a holiday parade in the winter.

One of Rochester's many attributes is its excellent air, highway, rail and water transportation connections. Major highways include routes 11, 108, 125, 202 and the Spanking Turnpike (Route 16), a four lane, limited access highway with six exits to the City. This expressway provides easy access to Interstate 95, the Pease International Tradeport, Boston's Logan Airport, Manchester International Airport, the Portland International Jetport and the Port of Portsmouth. The New Hampshire Northcoast rail line and Skyhaven Airport also serve Rochester.

## **Employee Recognition**

### 2016

### New Employees

Darcy Moore - Assessing Joe Devine - Building, Zoning Julia Libby - Building, Zoning Samantha Kelley - Finance John Powers - Fire Dept. Joseph Riley - Fire Dept. Seth Wentworth - Fire Dept. Andrew Watkins - MIS Gloria Belanger - Legal Tammy DelGenio-Cima - Legal Briana McCarthy - Legal Miranda Avery - Library Jennifer Fogg - Library Sara Smith - Library Nicholas Alexander - Police Mark Brave - Police Jeffrey Gagnon - Police Nicole Mann - Police Tiffany Perce - Police Dan Camara - DPW Wendy Decroteau - DPW Joshua Hebert - DPW James Ouinn - DPW Matt Russell - DPW Ryan Schafer - DPW

### 25 Years of Service

Chris Bowlen - Recreation Kenneth Chick - Fire Dept. Paul LaClair - Fire Dept. Jason Thomas - Police Dept.

### 20 Years of Service

James Jacques - Fire Dept. Don Labrecque - Public Works Paul Toussaint - Police Dept.

### 15 Years

Eric Ball - Police Brenden Bentz - Police Bethany Blake - Fire Bob Frechette - Police Ginny Gray - Tax Collector Jason Laferte - Fire Erik Nau - DPW Robert Phillips - DPW Peggy Trout - Library

### 10 Years

Karl Bostrom DPW Michelle Bowley - Police Comm. Michael Brinkman - Police Jessica Carroll - Library Matt Flathers - Police Crystal Galloway - Planning Durryl Jeffers - Fire Nancy Miller - Assessing Todd Pinkham - Police Celeste Plain - City Manager Micah Ruel - Police Andrew Swanberry - Police Kelly Walters - City Clerk

### Retirees

Mike Allen - Police Flo Alley - Police Tony Deluca - Police Scott Dumas - Police John Harding - Police Dorinda Howard - Library Steve Johnson - Fire Don McCullough - Fire Dan Meehan - Fire Barry Willey - DPW Fran Zombeck - Fire

Employee of the Year Jenn Marsh - Economic Dev.

### Employee of the Month

January Jenn Marsh - Economic Dev. February Brandon Turcome - Public Works March Molly Martuscello - Police Dept. April Karen Bonneau - Utility Billing Kaitlyn Goodwin - Library June Mark Sullivan - Finance July: Steve Wheeler - Public Works August Tim Wilder - Fire Dept. September Regina Lytle - Welfare October John Storer - Public Works Mike Riley - Public Works November Roy Edgerly - Recreation December

Theresa Hervey - Assessing Nancy Miller - Assessing

### 2017

New Employees

Henri Chretien - Library

Cindy Lamie - Recreation

Sonja Gonzalez - IT

Peter Nourse - Public Works

Mark Klose - Fire Dept.

Delores Mondou - Building, Zoning

Jonathan Rice - Assessing

Michele Grant - City Clerk

Catherine Givara - City Clerk

Nicole Garcia - Legal

Kevin Banks - Fire Dept.

Joshua Biron - Fire Dept.

Matthew Woodbury - Fire Dept.

Duane Marsh - Fire Dept.

Curt Fitton - Fire Dept.

Julie Perron - Police Dept.

Andrea Pumar - Police Dept.

Ellen Spicer - Police Dept.

Kayla McVay - Police Dept.

Matthew Bailey - Police Dept.

William Robinson - Police Dept.

Jason Plumb - Police Dept.

Joseph Oswalt - Police Dept.

Alexander Turgeon - Police Dept.

Ian Watt - Police Dept.

Mitchell Brooks - Police Dept.

Jacob Nance - Police Dept.

Kyle Danie - Police Dept.

Cory Krochmal - Police Dept.

Thomas Seager - Police Dept.

Dawn Maskell - Public Works

Ryan Cryer - Public Works

Christopher Vaillancourt - Public WorksMark Sullivan - Finance

Joseph Sanborn - Public Works

Thomas Martineau - Public Works

Nate Mears - Public Works

35 Years

Gail Galloway - Welfare

30 Years

Kristen Henderson - Public Works

Roland Connors - Finance

Angie Gray - Finance

Diane Hoyt - Human Resources

25 Years

Mark Avery - Fire Dept.

Theresa Hervey - Assessing

20 Years

Jamey Balint - Police Dept.

Gary Bondreau - Police Dept.

Jeffrey Comeau - Fire Dept.

Patrick Couch - Fire Dept.

Donna Hynes - Library

Suzanne Paradis - Police Dept.

Brian Snyder - Fire Dept.

15 Years

Mark Dixon - Public Works

Michael George - Fire Dept. Andrew Jackson - Police Dept.

Keith Mackenzie - Police

Steven Wheeler Public Works

10 Years

Kathleen Mallat - Library

Traci McMath-Hlavac - Library

Alphonse Plante - Public Works

Retirees

Melissa Ayers - Fire Dept.

Karen Grenier - Building, Zoning

Norm Sanborn - Fire Dept.

Bruce Snyder - Fire Dept.

Marcia Roddy - City Clerk

Employee of the Year

Matt Furtney - Fire Dept.

Employee of the Month

January

Julia Libby - Building, Zoning

February

Ken Brisson - Public Works

March

Michelle Mears - Planning

April

Marc Cilley - Police Dept.

May

Chris Mangum - Police Dept.

June

Sarah Bailey - Communications

July

Tobey Magoon- Public Works

August

Tiffany Pearce - Communications

September

Matt Furtney - Fire Dept.

October

Eric Babine - Police Dept.

November

Shane Tufts - Public Works

December

Kaitlin Taatjes - Fire Dept.



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In this Chapter:

Our City Council
City Council Committees
Other Elected Boards and Commissions
Appointed Boards and Commissions

### **CITY COUNCIL STANDING COMMITTEES (2016-17)**

### **APPOINTMENTS COMMITTEE**

Sandra Keans, Chair James Gray, Vice-Chair

Donna Bogan Thomas Abbott

Ray Barnett

### COMMUNITY DEVELOPMENT COMMITTEE

Elaine Lauterborn, Chair Donna Bogan, Vice-Chair A. Raymond Varney

Ray Barnett

**Thomas Abbott** 

### **CODES & ORDINANCES COMMITTEE**

Peter Lachapelle, Chair

Elaine Lauterborn, Vice-Chair

Thomas Abbott

**Robert Gates** 

Donna Bogan

### **FINANCE COMMITTEE**

Mayor Caroline McCarley, Chair A. Raymond Varney, Vice-Chair

Ralph Torr

Sandra Keans

Elaine Lauterborn

**Donald Hamann** 

James Gray

### **PUBLIC SAFETY COMMITTEE**

Donald Hamann, Chair

Peter Lachapelle, Vice Chair

James Gray

**Robert Gates** 

Ray Barnett

### **PUBLIC WORKS COMMITTEE**

Ralph Torr, Chair

A. Raymond Varney, Vice-Chair

Sandra Keans

**Donald Hamann** 

**Thomas Willis** 

### OTHER ELECTED OFFICIALS BOARDS AND COMMISSIONS

### **POLICE COMMISSION**

Ward 1 & 2

**David Stevens** 

Ward 3 & 4

Lucien Levesque, Chairman

Ward 5 & 6

Bruce Lindsay

**SCHOOL BOARD** 

At Large

Thomas T.J. Jean

Ward 1 Ward 1

Jenn Bryant Audrey Stevens

Ward 2 Ward 2

Amy Malone Raymond Turner

Ward 3 Ward 3

Julie Brown Matthew S. Pappas

Ward 4 Ward 4

Travis D. Allen Nichole Guptel

Ward 5 Ward 5

Karen I. Stokes Paul Lynch

Ward 6 Ward 6

Thomas O. Connor, MSW Robert J. Watson

### APPOINTED BOARDS AND COMMISSIONS

**ARTS & CULTURE COMMISSION** 

Matt Wyatt, Chairman

Angela Mills

Elaine Lauterborn
Amy Marie Regan
Katie O'Connor

Elizabeth Tonkins-Agea

Beth Wittenberg

**BOARD OF ASSESSORS** 

Robert S. Goldstein, Chairman

Gabrielle M. Nadeau

**BOARD OF HEALTH** 

**Thomas Moon** 

Jackie Fitzpatrick

Toni Mclellan

Jocelyn Caple

**CONSERVATION COMMISSION** 

Kevin Sullivan

Michael Kirwan

Mark E. Jennings

Barabra Soley

John "Jack" W. Hackett

Michael Dionne, Chairman

Meredith "Merry" Lineweber

Alternates

Keith Johnson

Beth Wittenberg

HISTORIC DISTRICT COMMISSION

Marilyn Jones

Molly Meulenbroek, Chairman

Peter J. Bruckner

Nancy Dibble

Martha Wingate

Sandra B. Keans

**Alternates** 

Matt Wyatt

LIBRARY TRUSTEES

Amy Y. Lemelin

Steven Maimes, Vice Chairman

Susan C. "Candy" Bailey

Lori-Jean Chick

Pamela J. Hubbard, Chairman

John P. Roese

Nathaniel Goodspeed

**PLANNING BOARD** 

Lionel "Nel" Sylvain, Chairman

Robert May

Tim Fontneau

Matthew Kozinski, Secretary

David Walker, Vice-Chairman

Mark Sullivan

Thomas H. Willis

Alternates

James P. Gray

Terese Dwyer

Jeremy Hutchinson

Kyle Starkweather

### **RECREATION & ARENA COMMISSION**

Joan Cadorette-Strogen

Paul Roberts

Nancy Carignan

Kevin Barry

Regan Dowe

Dale Bickford

David Anctil, Co-Chairman

Robert W. Brown

Richard Clough

**David Colson** 

Sheila Colson, Co-Chairman

Julie Brown

Peter Lachapelle



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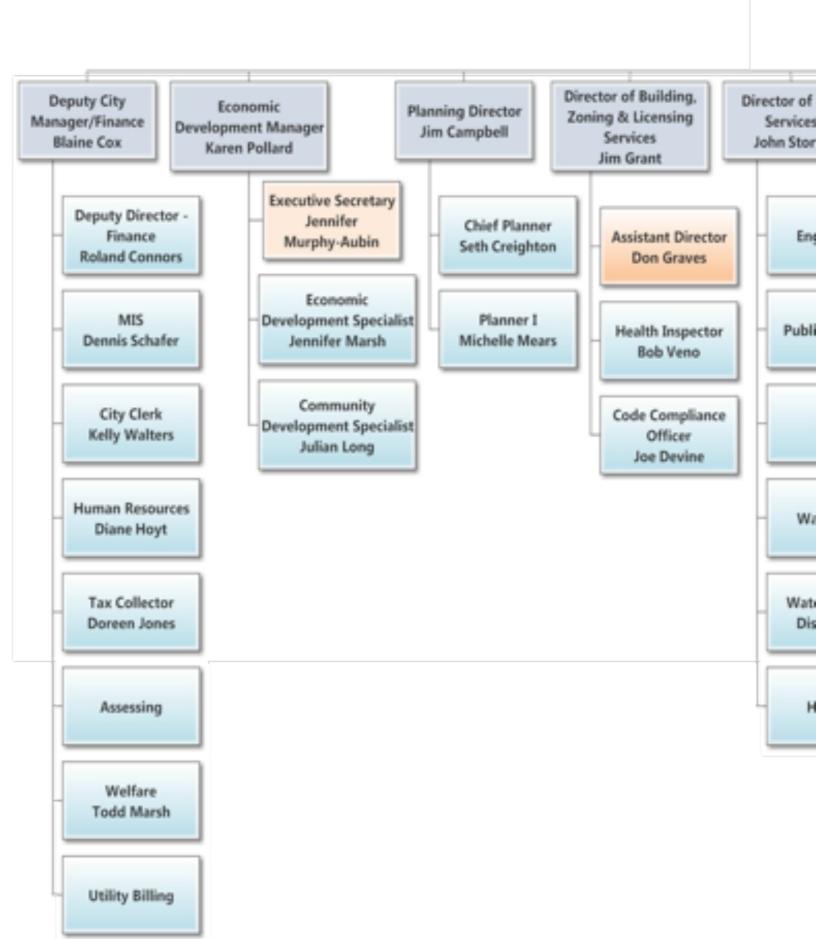
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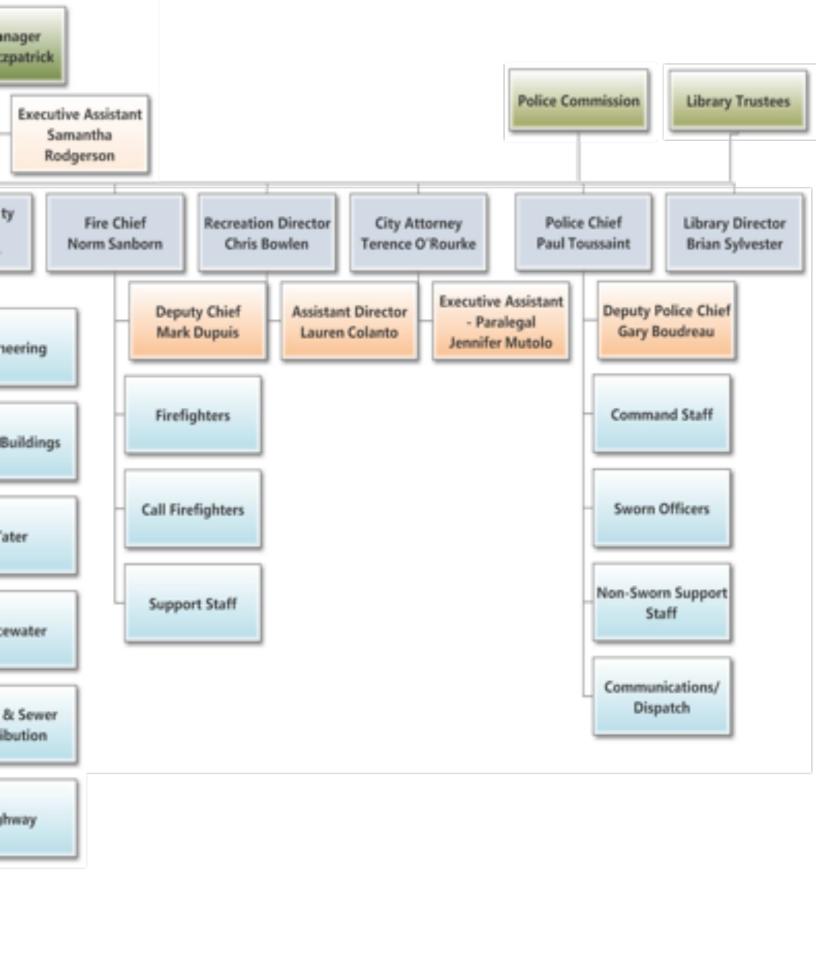
In this Chapter:

Organizational Chart Department Leadership

### **ORGANIZATIONAL CHART**

City N Daniel I





### **DEPARTMENT LEADERSHIP**



City Manager Daniel W. Fitzpatrick

The City Manager shall be the chief administrative and executive officer of the City. Except for the School Department, and as herein established otherwise, the City Manager shall be responsible for the proper administration of all departments of the City of Rochester.

The City Manager shall be charged with the preservation of the public peace and health and safety of persons and property, and shall see to the enforcement of the ordinances of the City, its Charter and the laws of the State of New Hampshire.

The City Manager shall carry out all policy decisions made by the City Council. The City Manager shall oversee all property, real and personal, owned by the City of Rochester. The City Manager shall inform the City Council of the conditions and needs of the City and shall make all reports required by law, requested by the Council, or deemed advisable by the City Manager. The City Manager shall have the right to participate in all City Council meetings, and to discuss all matters coming before such meetings, but the City Manager shall not be a voting member of the Council.

The City Manager shall appoint and remove, subject to the provisions of this Charter, all officers and employees in the administrative services of the City, except the School Department. The City Manager may authorize the head of a department or office responsible to him to appoint and remove subordinates in such departments or office. All such appointments shall be without definite term unless for provisional, temporary, or emergency service not to exceed the maximum periods which may be prescribed by the rules and regulations of the merit plan.

Information extracted from the Rochester City Charter

Assessing Department City Assessor 603.332.5109

Building, Zoning & Licensing Services Jim Grant - Director 603.335.3508

City Clerk's Office Kelly Walters - City Clerk 603.335.2130

City Manager's Office Daniel Fitzpatrick - City Manager Samantha Rodgerson - Sr. Admin. Asst. 603.332.1167

Economic Development Department Karen Pollard - Manager 603.335.7522

Finance & Business Office Blaine Cox - Deputy City Manager 603.335.7609

Fire Department Norman Sanborn, Jr. - Chief Mark Dupuis - Assistant Chief 603.335.7545

Human Resources
Diane Hoyt - Manager
603.335.7503

Library
Brian Sylvester - Director
603.332.1428

Municipal Information Services (MIS) Dennis Schafer - Supervisor 603.335.7588 Planning Department Jim Campbell - Director 603.335.1338

Police Department
Paul Toussaint - Chief
Gary Boudreau- Deputy Chief
Becky Warburton - Chief's Secretary
603.330.7127 (Dispatch)
603.330.7128 (Dispatch-Non Emergency)

Public Works Department John Storer- Director 603.332.4096

Recreation & Arena Chris Bowlen - Director 603.332.4120

Tax Collector's Office Doreen Jones - Tax Collector 603.332.1136

Utility Billing 603.332.3110

Wastewater Plant
David Green - Chief Operator
603.332.8950

Water Treament Plant Ian Rohrbacher - Chief Operator 603.335.4291

Welfare Todd Marsh - Director 603.332.3505



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### In this Chapter:

Reports from the following:

Assessing

Building, Zoning & Licensing Serrvices

City Clerk

Economic & Community Development

Finance

Fire Department

Legal Department

Library

Municipal Information Services

Planning Department

Police Department

**Public Works Department** 

Recreation & Arena

School Department

Tax Collector

Welfare Department

| ASSESSING D | EPARTMEN | <b>IT</b> |  |
|-------------|----------|-----------|--|
|             |          |           |  |
|             |          |           |  |
|             |          |           |  |
|             |          |           |  |
|             |          |           |  |

### REPORT OF THE ASSESSOR'S OFFICE

### 2016-2017

### **ASSESSOR'S VALUATION**

### Land

| Current Use           | \$988,040     |
|-----------------------|---------------|
| Residential           | \$345,220,823 |
| Commercial/Industrial | \$184,843,959 |

### **Buildings**

| Residential           | \$1,219,514,021 |
|-----------------------|-----------------|
| Commercial/Industrial | \$324,823,479   |
| Manuf. Housing        | \$124,304,400   |

Public Utilities Land & Buildings \$92,243,400

Total of Taxable Properties \$2,291,971,922



### **EXEMPTIONS**

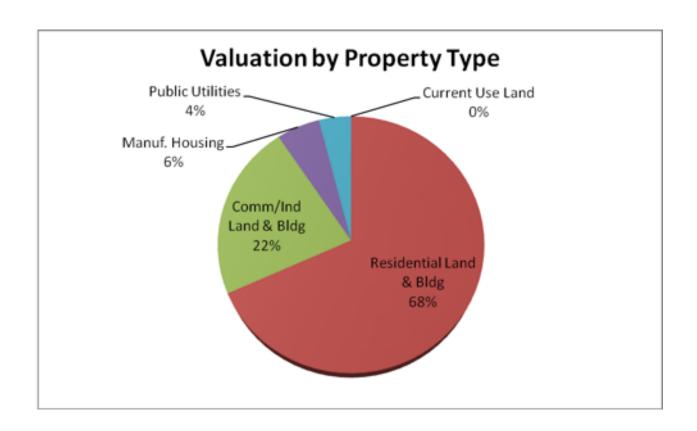
|          | Granted | Amount Used  |
|----------|---------|--------------|
| Blind    | 27      | \$1,101,800  |
| Elderly  | 340     | \$20,209,433 |
| Disabled | 83      | \$3,062,600  |
| Total    | 450     | \$24,373,833 |

Net Valuation Used to Compute City, County and Local School Tax \$2,267,598,089

Less Public Utilities Valuation -\$92,243,400

Net Valuation Used to Compute State School Tax \$2,175,354,689

Respectfully Submitted by Jonathan Rice, Chief Assessor



## BUILDING, ZONING & LICENSING SERVICES DEPARTMENT

## BUILDING, ZONING & LICENSING SERVICES ANNUAL REPORT 2016-2017

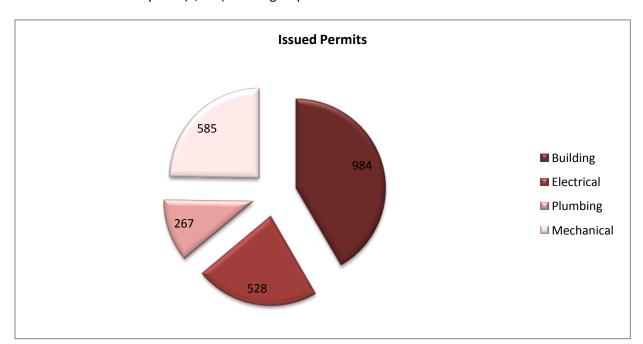
The Department of Building, Zoning, and Licensing Services is dedicated to safeguard the public safety, health, and general welfare through affordability, structural integrity, means of egress facilities, sanitation, light and ventilation, energy conservation and safety to fire fighters and emergency responders during emergency situations.

It is our vision, that we will be a leader in public safety, health and general welfare to enhance the quality of life in our jurisdiction.

The duties of the department include the administration of National Codes, the review and issuance of building permits and licenses; additionally enforcing compliance of the Zoning Ordinance and Planning Board approvals.

### **Building**

Over the course of Fiscal Year 2017 the Building Department has taken in two thousand four hundred and thirty-two (2,432) permit applications, two thousand three hundred and sixty-four (2,364) of those applications were issued, and the other sixty-eight (68) were either denied or are still pending. There was a declared construction value of \$69,552,342.99, and there were a total of seven thousand three hundred and sixty-five (7,365) building inspections conducted.



### **New Residential Structures:**

Mobile Homes: 44
Single Family Homes: 67
Two Family Homes: 10
Multi-Family Homes: 11
Total Dwelling Units: 315

### **New Commercial Structures:**

Monarch School of NE Starbucks NH Liquor Store 35,200 sq ft Warehouse Various fit-ups in Granite Ridge Metal bldg at Waste Management

### **Zoning**

Our Zoning Administrator and Zoning Clerk take in all zoning applications, including variances, special exceptions, and administrative appeals. They also attend a public hearing on a monthly basis to provide the Zoning Board of Adjustment the City's opinion/ interpretation on cases being heard as well as take the meeting's minutes.

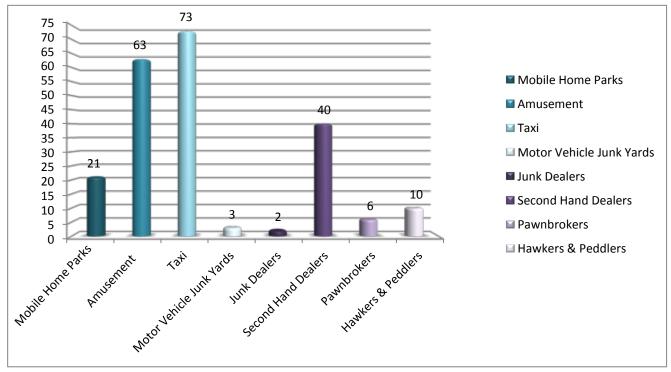
The Zoning Board of Adjustment (ZBA) makes decisions on variance requests to the Zoning Ordinance. This fiscal year the board heard a total of twenty-two zoning cases, twenty of which were variance applications, one special exception, and one appeal of an administrative decision. Seventeen of the cases were approved, three withdrew their applications, and two were denied.

*The board is comprised of the following members:* 

Mr. Ralph Torr, Chair (Appointed 02/02/1999) (Term Expires 01/02/2018)
Mr. Lawrence Spector, Vice Chair (Appointed 12/04/07) (Term Expires 01/02/18)
Mr. Robert Gates, Regular Member (Appointed 01/13/14) (Term Expires 01/02/19)
Mr. Randy LaVallee, Regular Member (Appointed 02/08/00) (Term Expires 01/02/19)
Mr. Robert Goldstein, Regular Member (Appointed 01/02/2012) (Term Expires 01/02/18)
Mr. Shon Stevens, Alternate Member (Appointed 01/02/2017) (Term Expires 01/02/20)
Mr. Leo Brodeur, Alternate (Appointed 08/06/2013) (Term Expires 01/02/19)

### Licensing

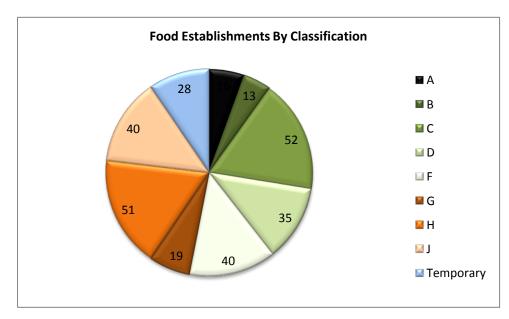
This department is also responsible for licensing the city's mobile home parks, amusement devices, taxi businesses, taxi vehicles, taxi drivers, motor vehicle junk yards, junk dealers, second hand dealers, pawnbrokers, and hawkers & peddlers. In total, two hundred and eighteen licenses were issued, excluding food establishment licenses.



Yearly inspections of these licenses are conducted by our Compliance Officer. Some are also inspected by the Fire Department.

### Health:

Our department is responsible for inspecting food establishments, foster care homes, and day care centers. We license a total of two hundred and twenty-eight (228) permanent food establishments. During the past Fiscal Year we approved and issued sixty-six (66) temporary food licenses including food licenses for the Rochester Fair.



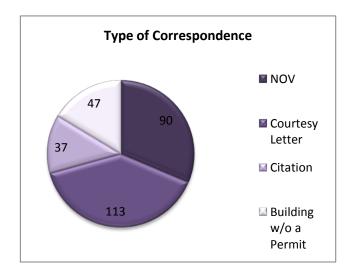
It's a goal of ours to work closely with owners and operators to ensure compliance with state health requirements for the sanitary production and distribution of food. There were approx. 400 food establishment inspections, some of which were reinspections for establishments that needed to correct unsanitary operations, or equipment.

The Board of Health is comprised of the following members
Dr. Thomas Moon, Regular Member (term expires 01/02/18)
Jackie Fitzpatrick, Regular Member (term expires 01/02/20)
Toni Mclellan, Regular Member (term expires 01/02/19)
Dr. Jocelyn Caple, City Physician/ Regular Member (01/02/2020)

Mr. James Grant, Health Officer & Director Building, Zoning and Licensing Svcs (Indefinite Term)

### **Compliance:**

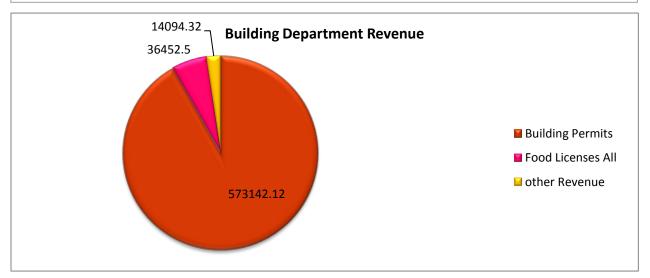
During the 2017 Fiscal Year an exceptional amount of work was done to our compliance procedures. Code dealt with three hundred thirty-five (335) properties with compliance or zoning issues. There were a total of six hundred and sixty-nine (669) documented violations. All property owners in most of these cases received either a courtesy letter, or notice of violation asking them to bring their property into compliance.

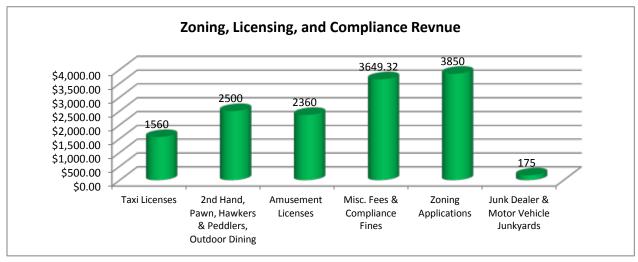




### **Revenue Collected**

| Food Licenses:                        | \$3,6452.32  |
|---------------------------------------|--------------|
| 2 <sup>nd</sup> Hand, Pawn, Hawkers & | \$2,500.00   |
| Peddlers, Outdoor Dining:             |              |
| Amusement Licenses:                   | \$2,360.00   |
| Misc. Fees & Compliance               | \$3,649.32   |
| Fines:                                |              |
| Zoning Applications:                  | \$3,850.00   |
| Junk Dealer & Motor Vehicle           | \$175.00     |
| Junk Yards:                           |              |
| Building Permits:                     | \$573,142.12 |
| Total:                                | \$622,128.76 |
|                                       |              |





Respectfully Submitted,

James Grant



### REPORT OF THE CITY CLERK FISCAL YEAR 2017 July, 2016 – June, 2017

### **Narrative**

The City Clerk's office is known as the keeper of the records and serves as the local registrar in the issuance of vital records. The office is responsible for recording and issuing certified copies of birth, divorce, death, and marriage certificates. The City Clerk's office is also responsible for issuing marriage licenses. The City Clerk submits reports to the State of New Hampshire and other authorities as required by law. The City Clerk is responsible for the repair, binding, maintenance, and proper storage of all permanent records in compliance with local and state laws. The City Clerk's office staff often researches older vital records for customers conducting genealogical studies.

The City Clerk's office staff prepares the following material for the City Council: agendas, informational packets, and the permanent record of all meeting minutes for all City Council meetings. In addition, the City Clerk's staff prepares the same material for the Codes and Ordinances Committee, Historical Documents Preservation Committee, and the Records Retention Committee.

The City Clerk updates the City Clerk's Department Webpage and Sue Morris, Clerk Typist II, updates the City Clerk's Department Facebook and Twitter accounts.

Special recognition goes to Michele Grant, Clerk Typist II, Diane Moses, Clerk Typist II, and all Election Officials who assisted with the State Primary Election on September 13, 2016, and the Presidential Election held on November 8, 2016.

### **Vital Statistics and Related Revenues**

The following statistics have been generated for the City of Rochester from reports from the State Bureau of Vital Records from July 1, 2016 to June 30, 2017: There were 330 babies born in the City of Rochester, 215 of which were born to Rochester residents. There were 177 marriages reported for the City of Rochester and 330 deaths.

E. Nicholl Marshall, Division of Vital Records Administration, Concord, New Hampshire, provided interesting statistics for the City of Rochester. The heaviest baby weighed 11 pounds 11 ounces. The top baby names for the City of Rochester for fiscal year 2017 are as follows:

| TOP ROCHESTER BABY NAMES OF 2017 |          |      |        |            |
|----------------------------------|----------|------|--------|------------|
| # of                             |          | BOYS | # of   | GIRLS      |
| babies                           |          |      | babies |            |
| 3                                | Owen     |      | 3      | Olivia     |
| 3                                | Liam     |      | 3      | Alaina     |
| 3                                | Patrick  |      | 2      | Daisy      |
| 3                                | Logan    |      | 2      | Sadie      |
| 3                                | Maverick |      | 2      | Alana      |
| 3                                | Carter   |      | 2      | Bella      |
|                                  |          |      | 2      | Taylor     |
|                                  |          |      | 2      | Alexandria |
|                                  |          |      | 2      | Thea       |
|                                  |          |      | 2      | Grace      |
|                                  |          |      | 2      | Natalie    |
|                                  |          |      | 2      | Ellie      |

#### **Adams Fund / Pray Fund**

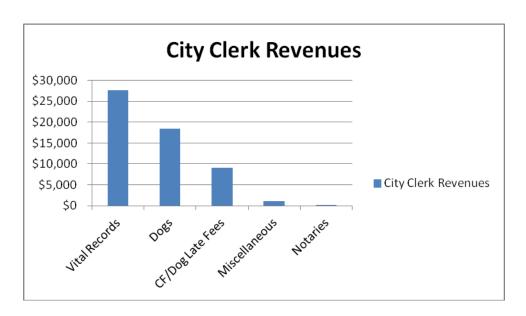
Marcia Roddy, Deputy City Clerk, submitted three applications to the Adams Fund/Pray Fund to Charter Trust Company. The total amount awarded between the three applicants was \$989.61.

#### Dogs

The City Clerk's office issued 6,380 dog licenses between May 1, 2016 and April 30, 2017 which is 230 fewer than the previous year. There were 1,421 dog owners listed on the Dog Licensing Warrant of 2017, which is 90 more than last year's licensing period. There was a total of 1,722 unlicensed dogs, which is 3 more than the previous fiscal year.

#### **Miscellaneous Information and Revenues**

|               | City Clerk Revenues |
|---------------|---------------------|
| Vital Records | \$27,581            |
| Dogs          | \$18,383            |
| CF/Dog Late   |                     |
| Fees          | \$9,002             |
| Miscellaneous | \$1,072.75          |
| Notaries      | \$110               |



#### **Elections**

The City Clerk supervised the State Primary Election on September 13, 2016 and the Presidential Election on November 8, 2016. The City Clerk's office assisted with accepting new voter registrations, address changes, and party affiliation changes. The City Clerk's staff attended election training and coordinated each Supervisors' Session and Moderators' Session. The City Clerk's staff provided inhome voter registration for the elderly and disabled.

The City Clerk's staff communicated with other town and city clerks throughout New England in order to keep the Election Database up to date. All checklists and warrants were posted according to State Law.

As of June 30, 2017, there were a total of 20,538 registered voters in Rochester, New Hampshire and the breakdown to party affiliation is as follows:

|        | Democrats | Libertarians | Republicans | Undeclared | Total  |
|--------|-----------|--------------|-------------|------------|--------|
| Ward 1 | 882       | 1            | 923         | 1,216      | 3,021  |
| Ward 2 | 832       |              | 958         | 1,291      | 3,081  |
| Ward 3 | 856       | 2            | 974         | 1,213      | 3,043  |
| Ward 4 | 752       | 1            | 718         | 1,291      | 2,761  |
| Ward 5 | 748       |              | 845         | 1,335      | 2,928  |
| Ward 6 | 827       |              | 647         | 1,176      | 2,650  |
| TOTAL  | 4,897     | 4            | 5,065       | 7,522      | 17,484 |

There were a total of 2631 new voters registered in Rochester between July 1, 2016 and June 30, 2017. Of these new voters, 308 were new residents to New Hampshire. There were 173 voters removed from the checklist between July 2016 and July 2017 due to voter duplication, death or moving out of jurisdiction.

Respectfully submitted,

Kelly Walters

Kelly Walters City Clerk

## Amendments to the City Ordinances Fiscal Year 2016 July 1, 2016 through June 30, 2017

Amendment 1 [ADOPTED] Amendment to Chapter 42.2 of the General Ordinances of the City of Rochester (Manufactured Housing Units.) First reading held on August 16, 2016. Public Hearing held on September 6, 2016. Second reading and adoption held on September 6, 2016. CC FY 17 AB 16

Amendment 2 [ADOPTED] Amendment to Chapter 11 of the General Ordinances of the City of Rochester Regarding the Economic Development Special Reserve Fund. First reading, second reading, and adoption held on September 6, 2016. CC FY 17 AB 10

Amendment 3 [FAILED] Amendment to Chapter 46 of the General Ordinances of the City of Rochester Regarding Graffiti on Private Property. First reading and second reading held on October 4, 2016; the motion to adopt failed. CC FY 17 AB 44

Amendment 4 [ADOPTED] Amendment to Chapter 11 of the General Ordinances of the City of Rochester Regarding the Capital Reserve Fund. First reading, second reading, and adoption held on October 4, 2016. CC FY 17 AB 46

Amendment 5 [INCOMPLETE] Amendment to Chapter 42 Regarding the Zoning Map. First reading held on October 4, 2016. This Amendment had been left incomplete – see Amendment 16. CC FY 17 AB 54

Amendment 6 [ADOPTED] Amendment to Chapter 17.34 of the General Ordinances Relative to Water User Rates. First reading held on October 4, 2016. Public Hearing, second reading, and adoption held on November 1, 2016. CC FY 17 AB 58

Amendment 7 [ADOPTED] Amendment to Chapter 16.25 of the General Ordinances Relative to Water User Rates. First reading held on October 4, 2016. Public Hearing, second reading, and adoption held on November 1, 2016. CC FY 17 AB 59

Amendment 8 [FAILED] Amendment to Chapter 45 of the General Ordinances of the City of Rochester Regarding Overnight Parking, Occupancy, and Camping on City Owned Property. First reading and referral to the Public Safety Committee held on November 1, 2016. Second reading and motion to deny passed on January 3, 2017. CC FY 17 AB N/A

Amendment 9 [FAILED] Amendment to Chapter 23 of the General Ordinances of the City of Rochester Regarding Fire Safety Measures "Citywide Ban on Setting off Fireworks in Rochester." First reading and referral to the Codes and Ordinances Committee held on November 1, 2016. Second reading and motion to adopt failed February 14, 2017.

Amendment 10 [FAILED] Amendment to Chapter 23 of the General Ordinances of the City of Rochester Regarding Fire Safety Measures "Further Restrictions on Setting off Fireworks in Rochester." First reading and referral to the Codes and

Ordinances Committee held on November 1, 2016. Second reading and motion to adopt failed on February 14, 2017. CC FY 17 AB N/A

Amendment 11 [FAILED] Amendment to Chapter 23 of the General Ordinances of the City of Rochester Regarding Fire Safety Measures "Further Restrictions on Setting off Fireworks Displays in Rochester as Recommended by the Full City Council at the January 17, 2017 City Council Workshop" First reading, second reading, and motion to adopt failed on February 14, 2017 CC FY 17 AB N/A

Amendment 12 [ADOPTED] Amendment to Chapter 23 of the General Ordinances of the City of Rochester Regarding Fire Safety Measures: First Reading and Referral to the Codes and Ordinances Committee Meeting held on April 4, 2017. A motion was made to divide the question into 3 parts was made on May 2, 2017; the motion carried.

- Amendment 12 Part I [ADOPTED] Amendment to Chapter 23.11 of the General Ordinances of the City of Rochester Regarding Fire Safety Measures. First reading, second reading, and motion to adopt carried on May 2, 2017. CC FY 17 AB N/A
- Amendment 12 Part II [ADOPTED] Amendment to Chapter 23.13 (C) (i) and (iv) of the General Ordinances of the City of Rochester Regarding Fire Safety Measures. First reading, second reading, and motion to adopt carried on May 2, 2017. CC FY 17 AB N/A
- Amendment 12 Part III [FAILED] Amendment to Chapter 23.13 (D) (vii) of the General Ordinances of the City of Rochester Regarding Fire Safety Measures. First reading, second reading, and motion to deny carried on May 2, 2017. CC FY 17 AB N/A

Amendment 13 [ADOPTED] Amendment to Chapter 3 of the General Ordinances of the City of Rochester Regarding the Composition of the Conservation Commission Alternate Membership. First reading, second reading, and adoption held on November 1, 2016. CC FY 17 AB N/A

Amendment 14 [ADOPTED] Amendment to Chapter 42 of the General Ordinances of the City of Rochester Regarding Accessory Apartments First reading held on December 6, 2016. Public Hearing held on February 21, 2017. Motion to Table held on March 7, 2017. Further Amended and adopted on April 4, 2017

Amendment 15 [PENDING] Amendment to Chapter 42 of the General Ordinances of the City of Rochester Regarding Table 18 First reading held on December 6, 2016. Public Hearing held on February 21, 2017. Motion to Table on March 7, 2017. Second reading and adopted on April 4, 2017 CC FY 17 AB 90-B

Amendment 16 [PENDING] Amendment to Chapter 42 of the General Ordinances of the City of Rochester Regarding the Location and Boundaries of Zoning Districts First reading held on December 6, 2016. Public Hearing held on February 21, 2017. Second reading and adoption held on March 7, 2017. CC FY 17 AB 83

Amendment 17 [FAILED] Amendment to Chapter 42 of the General Ordinances of the City of Rochester Regarding the Entertainment Overlay District First reading and referral to a Public Hearing held on December 1, 2017. Public Hearing held on

February 21, 2017. Second reading and motion to adopt failed on March 7, 2017. CC FY 17 AB 91

Amendment 18 [ADOPTED] Amendment to Chapter 16.3 of the General Ordinances of the City of Rochester Regarding the Requirement to Connect to Public Sewers. First reading and refer to the Finance Committee for a Public Hearing held on January 3, 2017. Second reading, further amendment, and adoption held on February 14, 2017. CC FY 17 AB N/A

Amendment 19 [ADOPTED] Amendment to Chapter 16.3 (d) & (e) and Chapter 16.4 (d) First reading and referral to a Public Hearing held on May 2, 2017. Second reading and adoption held on June 6, 2017. CC FY 17 AB N/A

Amendment 20 [ADOPTED] Amendment to Chapter 42 of the General Ordinances of the City of Rochester Regarding Taverns. First reading and referral to a Public Hearing held on May 2, 2017. Second reading and adoption held on June 6, 2017. CC FY 17 AB N/A

Amendment 21 [ADOPTED] Amendment 16.16 of the General Ordinances of the City of Rochester Regarding Rates, Charges, and Fees (Relative to the Verbiage not the actual fees.) First reading, second reading, and adoption held on June 6, 2017. CC FY 17 AB N/A

## Resolutions Fiscal Year 2017 July 1, 2016 through June 30, 2017

Resolution 1 [ADOPTED] Resolution Authorizing the Application for and Acceptance of a State of NH Department of Environmental Services (NHDES) Clean Water State revolving fund Loan (CWSRF) and Supplement Appropriation in Connected Therewith (\$60,000) First reading, second reading and adoption held on July 12, 2016. Revised and Adopted on April 4, 2017. CC FY 17 AB 02

Resolution 2 [ADOPTED] Resolution Authorizing the Acceptance of an Emergency Management Performance Grant (EMPG) for a Generator on behalf of the Rochester Fire Department (\$51,178) First reading, second reading, held on July 12, 2016. CC FY 17 AB 03

Resolution 3 [ADOPTED] Resolution Approving Cost Items Associated with the Proposed City of Rochester Multi-Year Collective Bargaining Agreement with Rochester Federation of Teachers (Teaching Positions) First reading, second reading and adoption held on July 19, 2016. CC FY 17 N/A

Resolution 4 [ADOPTED] Resolution Approving Cost Items Associated with the Proposed City of Rochester Multi-Year Collective Bargaining Agreement with the Rochester Federation of Teachers (Food Service Personnel) First reading, second reading and adoption held on July 19, 2016. CC FY 17 N/A

Resolution: 5 [ADOPTED] Resolution for Supplemental Appropriation to the Conservation Fund for Fiscal Year 2015-2016 Pursuant to the Provisions of Section 11.21 (c) of the General Ordinances of the City of Rochester (\$47,400) First Reading, Second Reading, and Adoption held August 2, 2016. CC FY 17 AB 10

Resolution: 6 [ADOPTED] Resolution De-Authorizing the City of Rochester Department of Public Works Sewer Fund Capital Improvements Project Funding for the Aeration Diffusers Project (\$20,000) First Reading, Second Reading, and Adoption held August 2, 2016. CC FY17 AB 11-A

Resolution 7 [ADOPTED] Resolution Authorizing Supplemental Appropriation to the FY 2017 Department of Public Works Sewer Fund Capital Improvements Fund for Emergency Repairs to the Wastewater Treatment Plant (Not to exceed \$220,000) First Reading, Second Reading, and Adoption held August 2, 2016. CC FY 17 AB 11-B

**Resolution 8 [ADOPTED] Resolution Authorizing the Acceptance and Appropriation of the New Hampshire Bar Foundation Justice Grant (\$2,004)** First Reading, Second Reading, and Adoption held on August 2, 2016. CC FY 17 AB 13

Resolution 9 [ADOPTED] Resolution Accepting the New Hampshire Department of Environmental Services Grant, in Connection with the 2017 Household Hazardous Waste Day and Authorizing the City Manager to Enter into a Contract with NHDES with Respect to the 2017 Household Hazardous Waste Day Grant (\$14,364) [Date of Event: May 6, 2017] First Reading and Adoption held on August 2, 2018. CC FY 17 AB 14

Resolution 10 [ADOPTED] Resolution Establishing Polling Places and Times for the September 13, 2016, State Primary Election, and the November 8, 2016, Presidential Election First Reading and Adoption held on August 2, 2018. CC FY 17 AB 15

Resolution 11 [ADOPTED] Resolution Authorizing a Supplemental Appropriation to the FY 2017 Department of Public Works Sewer Fund Capital Improvements Fund for Emergency Repairs to the Wastewater Treatment Plant (Not to exceed \$220,000) First Reading held on August 16, 2016. Public Hearing held on September 6, 2016. Second Reading and Adoption held September 6, 2016. CC FY 17 AB 12

Resolution 12 [ADOPTED] Resolution Authorizing Acceptance of a Donation from the Mary A. McDuffee Whitehouse Trust Fund (McDuffee Trust) (Donation: Remaining Funds) First reading, second reading and adoption held on September 6, 2016. CC FY 17 AB 22

Resolution 13 [ADOPTED] Resolution Deauthorizing Funding from the Business Education Development Special Reserve Fund and to Authorize a Transfer to the Economic Development Fund (\$6,601.80) First reading, second reading, and adoption held on September 6, 2016. CC FY 17 AB 23

Resolution 14 [ADOPTED] Resolution Authorizing the Re-Programming of the Community Development Block Grant (CDBG) Funds First reading, second reading, and adoption held on September 6, 2016. CC FY 17 AB 25

Resolution 15 [ADOPTED] Resolution Authorizing Acceptance and Appropriation of the Community Action Partnership (CAP) of Strafford County Community Development Block Grant (CDBG) Refund (\$968.10) First reading, second reading, and adoption held on September 6, 2016. CC FY 17 AB 24

Resolution 16 [ADOPTED] Resolution Authorizing Acceptance and Appropriation of a Moose Plate Grant Award (\$10,000) First reading, second reading, and adoption held on September 6, 2016. CC FY 17 AB 26

Resolution 17 [ADOPTED] Resolution Authorizing the Rochester Department of Public Works (DPW) to Apply for a Loan from the Drinking Water State Revolving Fund (\$540,000) First reading, second reading, and adoption held on September 6, 2016. CC FY 17 AB 30

Resolution 18 [ADOPTED] Resolution Deauthorizing funding from the Department of Public Works Sewer Fund Capital Improvements Fund (\$220,000) First reading, second reading, and adoption held on September 6, 2016. CC FY 17 AB 17 – A

Resolution 19 [ADOPTED] A Resolution Approving Cost Items Associated with the Proposed City of Rochester Multi-Year Collective Bargaining Agreement with the International Brotherhood of Teamsters Local 633 (Library Personnel) First reading, second reading, and adoption held on October 4, 2016. CC FY 17 AB N/A

Resolution 20 [ADOPTED] Resolution Authorizing Supplemental Appropriation to the Department of Public Works Water Capital Improvements Fund for the Purchase of 0 Dry Hill Road (\$825.71) First reading, second reading, and adoption held on October 4, 2016. CC FY 17 AB 50

Resolution 21 [ADOPTED] Resolution Accepting New Hampshire Department of Safety Bicycle and Pedestrian Grant to the Rochester Police Department (\$4,506.37) First reading, second reading, and adoption held on October 4, 2016. CC FY 17 AB 42

Resolution 22 [ADOPTED] Resolution Accepting a New Hampshire Department of Safety DWI Patrol Grant to the Rochester Police Department (\$6,145.04) First reading, second reading, and adoption held on October 4, 2016. CC FY 17 AB 41

Resolution 23 [ADOPTED] Resolution Accepting a New Hampshire Department of Safety Sustained Traffic Enforcement Patrol (STEP) Grant to the Rochester Police Department (\$8,193) First reading, second reading, and adoption held on October 4, 2016. CC FY 17 AB 40

Resolution 24 [ADOPTED] Resolution Accepting a Disbursement from the State of New Hampshire to the Rochester Police Department (\$2,997.45) First reading, second reading, and adoption held on October 4, 2016. CC FY 17 AB 51

Resolution 25 [ADOPTED] Resolution Authorizing the Application for and Acceptance of a State of NH Department of Environmental Services (NHDES) Clean Water State Revolving Fund (\$3,400,000) First reading, second reading, and adoption held on October 4, 2016. CC FY 17 AB 52

Resolution 26 [ADOPTED] Resolution Authorizing the Application for and Acceptance of a State of NH Department of Environmental Service (NHDES)

**Drinking Water State Revolving Fund (DWSRF) Loan (\$1,500,000)** First reading, second reading, and adoption held on October 4, 2016. **CC FY 17 AB 53** 

Resolution 27 [ADOPTED] Resolution Authorizing a Supplemental Appropriation for the East End Dam Repair Project (\$100,000) First reading, second reading, and adoption held on October 4, 2016. CC FY 17 AB 45

Resolution 28 [ADOPTED] Resolution Authorizing a Supplemental Appropriation for the Purchase of 0 Rochester Hill road (\$160,000) First reading, second reading, and adoption (as amended) held on October 4, 2016. CC FY 17 AB 55 –A

Resolution 29 [ADOPTED] Resolution Authorizing a Supplemental Appropriation for the Purchase of 296 Rochester Hill Road (\$250,000) First reading, second reading, and adoption held on October 4, 2016. CC FY 17 AB 55 – B

Resolution 30 [ADOPTED] Resolution a Authorizing the Acceptance of a New Hampshire Department of Safety (NHDOS) E-Ticket Equipment Grant and Supplemental Appropriation in Connection Therewith (\$9,000) First reading, second reading, and adoption held on November 1, 2016. Finance Committee Action Item

Resolution 31 [ADOPTED] Resolution Authorizing the Acceptance of a New Hampshire Department of Safety (NHDOS) Opioid Abuse Reduction Initiative (OARI) Grant and Supplemental Appropriation Connected therewith (\$20,000) First reading, second reading, and adoption held on November 1, 2016. Finance Committee Action Item

Resolution 32 [ADOPTED] Resolution Authorizing the Acceptance of a United States Department of Justice (USDOJ) Cops Hiring Program (CHP) Grant and Supplemental Appropriation in Connection Therewith (\$125,000) First reading, second reading, and adoption held on November 1, 2016. Finance Committee Action Item Resolution 33 [ADOPTED] Resolution Authorizing a Supplemental Appropriation for the East End Dam Repair Project and Borrowing Authority Pursuant to RSA 33:9 (\$100,000) First reading held on November 1, 2016. Public Hearing, second reading, and adoption held on December 6, 2016. CC FY 17 AB 61-A

Resolution 34 [ADOPTED] Resolution Accepting a United States Department of Justice (USDOJ) Justice Assistant Grant (JAG) and Supplemental Appropriation in Connection Therewith (Amount of Grant for Rochester \$23,807) (Amount of Grant for Inter-Local Agreement with Somersworth \$1,190.35) First reading, second reading, and adoption held on December 6, 2016. CC FY 17 AB 95

Resolution 35 [ADOPTED] Resolution Authorizing the Re-Programming of Community Development Block Grant Funds in the Gross Amount of \$3,380 First reading, second reading, and adoption held on December 6, 2016. Community Development Committee Action Item

Resolution 36 [ADOPTED] Resolution Authorizing a Change of Purpose for the Community Development Block Grant Revolving Funds from Residential Rehabilitation Program to Weatherization Program in the Amount of \$6,603.92 First reading, second reading, and adoption held on December 6, 2016. CC FY 17 AB Community Development Committee Action Item

Resolution 37 [ADOPTED] Resolution De-Authorizing Previous Funding for the East End Dam Repair Project in the Amount of \$100,000 First reading, second reading, and adoption held on December 6, 2016. CC FY 17 AB 61 –B

Resolution 38 [ADOPTED] Resolution De-Authorizing the City of Rochester Department of Public Works Water Fund Capital Improvement Plan Project Funding for the Water Treatment Plant Roof Upgrade Project in the Amount of \$42,948.42 First reading, second reading, and adoption held on December 6, 2016. CC FY 17 AB 78

Resolution 39 [ADOPTED] Resolution De-Authorizing Appropriation from the Department of Public Works Sewer Fund Capital Improvement Project Fund for the

Wastewater Treatment Plant Security Camera Project in the Amount of \$4,568 First reading, second reading, and adoption held on December 6, 2016. CC FY 17 AB 74

Resolution 40 [ADOPTED] Resolution De-Authorizing Appropriation from the Department of Public Works Water Capital Improvements Project Fund for the Water Treatment Plant Security Fencing Project in the Amount of \$6,311 First reading, second reading, and adoption held on December 6, 2016. CC FY 17 AB 76

Resolution 41 [ADOPTED] Resolution De-Authorizing the City of Rochester Department of Public Works Water Fund Capital Improvement Plan Project Funding for the Gina Drive Pump Station Project in the Amount of \$2,023.16 First reading, second reading, and adoption held on December 6, 2016. CC FY 17 AB 77

Resolution 42 [ADOPTED] Resolution De-Authorizing the City of Rochester Department of Public Works Sewer Fund Capital Improvement Project Funding for the Wastewater Treatment Plant Disc Filter Capacity Project in the Amount of \$23,258.60 First reading, second reading, and adoption held on December 6, 2016. CC FY 17 AB 71

Resolution 43 [ADOPTED] Resolution De-Authorizing the City of Rochester Department of Public Works Capital Improvements Plan (CIP) Project, Water Fund CIP Project, and Sewer Fund CIP Project, Funding for the Sheridan, Glen, and Granite Street Project in the Gross Amount of \$648,441.24 First reading, second reading, and adoption held on December 6, 2016. CC FY 17 AB 72

Resolution 44 [ADOPTED] Resolution Deauthorizing Funds Associated with the Purchase of a Mail Processing Machine for the City Hall Business Office in the Gross Amount of \$4,998 First reading, second reading, and adoption held on December 6, 2016. CC FY 17 AB 73

Resolution 45 [ADOPTED] Resolution De-Authorizing the City of Rochester Department of Public Works Water Fund Capital Improvements Plan (CIP) Project Funding for the Water Treatment Plant Upgrade Project and Recission of Borrowing Authority in the Amount of \$21,546.25 First reading, second reading, and adoption held on December 6, 2016. CC FY 17 AB 75

Resolution 46 [ADOPTED] Resolution Deauthorizing the City of Rochester Department of Public Works Sewer Fund Capital Improvements Project Funding for the Route 125 Pump Station Project and Recission of Borrowing Authority in the Amount of \$71,986.37 First reading, second reading, and adoption held on December 6, 2016. CC FY 17 AB 70

Resolution 47 [ADOPTED] Resolution Deauthorizing the Appropriation from the Industrial Park Signs Capital Improvement Project Fund and Transfer to the Economic Development Unassigned Fund Balance in the Amount of \$6,591.50 First reading, second reading, and adoption held on December 6, 2016. CC FY 17 AB 86

Resolution 48 [ADOPTED] Resolution Deauthorizing the Appropriation to the Department of Building, Zoning, and Licensing Services Capital Improvement Plan Project Fund for the Vehicle and Equipment Replacement in the Amount of \$92.00 First reading, second reading, and adoption held on December 6, 2016. CC FY 17 AB 87

Resolution 49 [ADOPTED] Resolution Deauthorizing the Appropriation of Driving While Intoxicated Enforcement Grant Funding from the Rochester Police Department in the Amount of \$3,457.97 First reading, second reading, and adoption held on December 6, 2016. CC FY 17 AB 94

Resolution 50 [ADOPTED] Resolution Adopting Amendments/Revisions to the Granite State Business Park Tax Increment Financing (TIF) District: Development Program and Financing Plan and Amending/Revising the Granite State Business Park (GSBP) TIF District Boundaries First reading held on December 6, 2016 Public Hearing held at the January 10, 2017, Finance Committee meeting. Second reading and adoption held on February 14, 2017. CC FY 17 AB 82

Resolution 51 [ADOPTED] Resolution Authorizing Two Applications for the United States Environmental Protection Agency (USEPA) Brownfields Cleanup Grants in the Gross Amount of

**\$400,000** First reading and adoption held on December 6, 2016, furthermore, this has been sent to a public hearing. **CC FY 17 AB 81** 

Resolution 52 [ADOPTED] Resolution Authorizing the Acceptance of a Donation from the Trust under the Will of William W. Evans (Evans Trust) First reading, second reading, and adoption held on December 6, 2016. CC FY 17 AB 67

Resolution 53 [ADOPTED] Resolution for the Lease Purchase Agreement for the Purpose of Financing Reprographic Equipment & Related Services Agreements in the Amount of \$247,118.79 First reading, second reading, and adoption held on January 3, 2017. CC FY 17 AB 98

Resolution 54 [ADOPTED] Resolution Authorizing the Acceptance and Appropriation of Land & Community Heritage Investment Program (LCHIP) Grant Award for Historic Restoration Work to the City Hall Annex in the Amount of \$18,702 First reading, second reading, and adoption held on January 3, 2017. CC FY 17 AB 96

Resolution 55 [ADOPTED] Resolution Authorizing a Supplemental Appropriation for the Purpose of 294 Rochester Hill Road in the Amount of \$450,000 First reading, second reading, and adoption held on January 3, 2017. CC FY 17 AB 100

Resolution 56 [ADOPTED] Resolution Authorizing the Application for and Acceptance of a State of NH Department of Environmental Services (NHDEA) Drinking Water State Revolving Fund (DWSRF) Loan (\$1,500,000) First reading, second reading, and adoption held on January 3, 2017. CC FY 17 AB 53

Resolution 57 [ADOPTED] Resolution Authorizing the Planning Department to Submit an Application for New Hampshire Division of Historic Restoration (NHDHR) Certified Local Government Grant First reading, second reading, and adoption held on January 17, 2017. CC FY 17 AB 103

Resolution 58 [ADOPTED] Resolution Authorizing a Supplemental Appropriation to the Department of Public Works (DPW) Capital Improvement Plan (CIP) Project Fund for the Route 125 Pedestrian Bridge Project in the Amount of \$50,000 First reading, second reading, and adoption held on February 14, 2017. CC FY 17 AB 107

Resolution 59 [ADOPTED] Resolution Deauthorizing the City of Rochester Public Works (DPW) Capital Improvement Plan (CIP) Project Funding for the Storm Related Road and Bridge Repair Project in the Amount of \$19,164.33 First reading, second reading, and adoption held on February 14, 2017. CC FY 17 AB 110

Resolution 60 [ADOPTED] Resolution Deauthorizing Bond Authority from the Department of Public Works Capital Improvements Project funding for the Chesley Hill Road Project in the Amount of \$3,828.70 First reading, second reading, and adoption held on February 14, 2017. CC FY 17 AB 111

Resolution 61 [ADOPTED] Resolution Deauthorizing the City of Rochester Department of Public Works Capital Improvement Plan Project Funding for the Columbus Avenue Parking Lot Extension Project in the Amount of \$12,776.98 First reading, second reading, and adoption held on February 14, 2017 CC FY 17 AB 112

Resolution 62 [ADOPTED] Resolution Deauthorizing Bond Authority from the Department of Public Buildings Capital Improvements Project funding for the Electronic Information Board Project in the Amount of \$1,979.21 First reading, second reading, and adoption held on February 14, 2017. CC FY 17 AB 113

Resolution 63 [ADOPTED] Deauthorizing Bond Authority from the Department of Public Buildings Capital Improvements Project funding for the Police Department

Server Room Fire Suppression Project in the Amount of \$75,160 First reading, second reading, and adoption held on February 14, 2017. CC FY 17 AB 114

Resolution 64 [ADOPTED] Resolution Deauthorizing Bond Authority from the Department of Public Works Capital Improvements Project funding for the Milton Road Flat Rock Bridge Project in the Amount of \$1,466.13 First reading, second reading, and adoption held on February 14, 2017. CC FY 17 AB 115

Resolution 65 [ADOPTED] Resolution Deauthorizing the Department of Public Buildings Capital Improvement Plan Project Funding for the City Hall Wall Repair Project in the Amount of \$3,210.59 First reading, second reading, and adoption held on February 14, 2017. CC FY 17 AB 116

Resolution 66 [ADOPTED] Resolution Deauthorizing Bond Authority from the Sewer Fund Capital Improvement Plan Project Funding for the Wastewater Treatment Plan Project in the Amount of \$111,465.63 First reading, second reading, and adoption held on February 14, 2017. CC FY 17 AB 117

Resolution 67 [ADOPTED] Resolution Deauthorizing Bond Authority from the Sewer Fund Capital Improvement Plan Project Funding for the Fire Station Boiler & HVAC Project in the Amount of \$15,862.10 First reading, second reading, and adoption held on February 14, 2017. CC FY 17 AB 118

Resolution 68 [ADOPTED] Resolution Deauthorizing the City of Rochester Department of Public Buildings Capital Improvement Plan Project Funding for the Central Fire Station Rooftop Project in the Amount of \$40.42 First reading, second reading, and adoption held on February 14, 2017. CC FY 17 AB 119

Resolution 69 [ADOPTED] Resolution Deauthorizing the City of Rochester Department of Public Buildings Capital Improvement Plan Project Funding for the Central Fire Station Boiler Project in the Amount of \$40.42 First reading, second reading, and adoption held on February 14, 2017. CC FY 17 AB 120

Resolution 70 [ADOPTED] Resolution Authorizing a Supplemental Appropriation for the Purchase of the so-Called Gauthier Farm Conservation Easement in the Amount of \$261,850 First reading, held on February 14, 2017. Second reading, Amendment (\$228,650) and adoption held on March 7, 2017. CC FY 17 AB 122

Resolution 71 [ADOPTED] Resolution Authorizing the Acceptance of a Donation from St. Anselm's College and Supplemental Appropriation in Connection Therewith in the Amount of \$2,700 First reading, second reading, and adoption held on February 14, 2017. CC FY 17 AB 108

Resolution 72 [ADOPTED] Resolution Authorizing the Acceptance of a Grant from New Hampshire Police Standards and Training Council and Supplemental Appropriation in Connection Therewith in the Amount of \$400 First reading, second reading, and adoption held on February 14, 2017. CC FY 17 AB 121

Resolution 73 [ADOPTED] Resolution Authorizing the Application for, and Acceptance of, a State on New Hampshire Department of Environmental Services Drinking Water State Revolving Fund Asset Management Grant and Supplemental Appropriation to the FY 2017 Water Fund Capital Improvement Plan Project Fund in Connection Therewith in the Amount of \$40,000 First reading, second reading, and adoption held on February 14, 2017. CC FY 17 AB 109

Resolution 74 [ADOPTED] Resolution Authorizing a Supplemental Appropriation to the Department of Public Works (DPW) Capital Improvement Project (CIP) Project Fund for the LED Street Light Project in the Amount of \$350,000 First reading, second reading, and adoption held on March 7, 2017. CC FY 17 AB 131

Resolution 75 [ADOPTED] Resolution Authorizing a Supplemental Appropriation to the Department of Public Works (DPW) Capital Improvement Plan (CIP) Project Fund for the Milton Road-Flat Rock Bridge Road Intersection Project in the Amount of \$20 First reading, second reading, and adoption held on March 7, 2017. CC FY 17 AB 132

Resolution 76 [ADOPTED] Resolution Deauthorizing Bond Authority from the School Department Capital Improvement Plan Project Fund for Various Capital Projects in the Amount of \$1,247,869.72 First reading, second reading, and adoption held on March 7, 2017. CC FY 17 AB 135

Resolution 77 [ADOPTED] Resolution Authorizing the Acceptance of a New Hampshire Department of Safety Warm Zone Equipment Grant and Supplemental Appropriation in Connection Therewith for the Rochester Fire Department in the Amount of \$6,000 First reading, second reading, and adoption held on March 7, 2017. CC FY 17 AB 134

Resolution 78 [ADOPTED] Resolution Authorizing a Supplemental Appropriation to the Department of Public Works (DPW) Capital Improvement Plan (CIP) Project Funding for the Granite Ridge TIF District Project in the Amount of \$84,043.38 First reading, second reading, and adoption held on March 7, 2017. CC FY 17 AB 130

Resolution 79 [ADOPTED] Resolution Deauthorizing Bond Authority from the Department of Public Works Capital Improvement Project Funding in the Amount of \$1,100,000 First reading, second reading, and adoption held on March 7, 2017. CC FY 17 AB 133

Resolution 80 [ADOPTED] Resolution Authorizing the Rochester Legal Department to Apply for a Victims of Crime Act (VOCA) Grant in the Amount of \$26,000 First reading, second reading, and adoption held on March 21, 2017. CC FY 17 AB 138

Resolution 81 [ADOPTED] A Resolution of the City of Rochester City Council Affirming the City of Rochester's Commitment to Support Pursuit of 75% State of New Hampshire Funded Renovations to the Richard W. Creteau Technology Center First reading, second reading, and adoption held on March 21, 2017. CC FY 17 AB N/A

Resolution 82 [ADOPTED] Resolution Authorizing a Supplemental Appropriation to the School Building Fund in the Amount of \$796,326 First reading held on March 21, 2017. Public Hearing, second reading, and adoption held on April 4, 2017. CC FY 17 AB 139

Resolution 83 [ADOPTED] Resolution Authorizing the Reprogramming of Community Development Block Grant Funds in the Gross Amount of \$25,374.77 First reading, second reading, and adoption held on April 4, 2017. CC FY 17 AB 150

Resolution 84 [ADOPTED] Resolution Deauthorizing Bond Authority from the Building Zoning and Licensing Services (BZLS) Capital Improvement Plan Project Funding for the Viewpoint Permit and Inspection Software Project in the Amount of \$55,286.93 First reading, second reading, and adoption held on April 4, 2017. CC FY 17 AB 154

Resolution 85 [FAILED] Resolution Approving a Contract and Cost Items Associated with Proposed City of Rochester School Department Multi-Year Collective Bargaining Agreement with Rochester Administrative Unit (Administration) First reading, second reading, and motion to adopt failed held on April 4, 2017 CC FY 17 AB 152 Second Attempt: First reading, second reading, and adoption held on June 6, 2017. CC FY 17 AB 187

Resolution 86 [ADOPTED] Resolution Adopting a 2017-2018 Rochester CDBG "Action Plan for the City of Rochester, NH" and Approving and Appropriating the 2017-2018 Community Development Budget for the City of Rochester First reading held on April 4, 2017. Public Hearing held on April 18, 2017. Second reading and adoption held on June 6, 2017. CC FY 17 AB 151

Resolution 87 [ADOPTED] Resolution Accepting the Safe Schools Healthy Students (SSHS) Grant and Authorizing Supplemental Appropriation to the Recreation

**Department in the Amount of \$5,000** First reading, second reading, and adoption held on April 4, 2017. CC FY 17 AB 153

Resolution 88 [ADOPTED] Resolution Adopting the Land Trust Alliance Standards and Practices First reading, second reading, and adoption held on April 4, 2017. CC FY 17 AB 137

**Resolution 89 [ADOPTED] Resolution Accepting the Governor's Commission Alcohol Fund Grant to the Police Department in the Amount of \$25,170** First reading, second reading, and adoption held on April 4, 2017. CC FY 17 AB 155

Resolution 90 [ADOPTED] Resolution Approving a New Hampshire Municipal Technical Assistance Grant Application to Plan NH (\$12,500) First reading, second reading, and adoption held on April 4, 2017. CC FY 17 AB 157

Resolution 91 [ADOPTED] Resolution for a Supplemental Appropriation and Authorizing Borrowing Authority Pursuant to RSA 33:9 for the Richard W. Creteau Technology Center Upgrade in the Amount of \$16,800,000 First reading held on April 18, 2017. Public Hearing, second reading, and adoption held on May 2, 2017. CC FY 17 AB 161

Resolution 92 [ADOPTED] Resolution Authorizing a Supplemental Appropriation for the Dewey Street Pedestrian Bridge Project and Borrowing Authority Pursuant to RSA 33:9 in the Amount of \$170,000 First reading held on May 2, 2017. Public Hearing held on May 16, 2017, second reading, and adoption held on June 6, 2017. CC FY 17 AB 168

**Resolution 93 [ADOPTED] Resolution Authorizing the Acceptance and Appropriation of Victims of Crime Act (VOCA) Grant Award for FY 2017-2018** (\$25,836) First reading held on May 2, 2017. Public Hearing held on May 16, 2017, second reading, and adoption held on May 2, 2017. **CC FY 17 AB 168** 

**Resolution 94 [ADOPTED] Resolution Approving the 2017-2018 Operating Budget for the City of Rochester** *First reading held on May 2, 2017. Public Hearing held on May 16, 2017, second reading, and adoption held on May 2, 2017.* **CC FY 17 AB 168** 

Resolution 95 [ADOPTED] Resolution Authorizing and Approving the 2017-2018 Capital Improvements Budget for the City of Rochester and Authorizing Borrowing in Connection Therewith First reading held on May 2, 2017. Public Hearing held on May 16, 2017, second reading, and adoption held on May 16, 2017. CC FY 17 AB 168

Resolution 96 [ADOPTED] Resolution Approving a Contract and Cost Items Associated with Proposed City of Rochester Schools Department Multi-Year Collective Bargaining Agreement (Paraprofessionals) First reading, second reading, and adoption held on June 6, 2017. CC FY 17 AB 168



#### Economic Development Annual Report, FY 2017 (July 1, 2016 – June 30, 2017)

This Fiscal Year 2017 welcomed key quality of life and attraction strategies come to fruition, along with major development projects.

Key Economic Development Programs & Marketing:

- Grand Opening of the Rochester Farmer's
   Market on the Commons and Ribbon Cutting.
- City Manager's Corner on the Rochester Farmers
   Market
- Rochester First Impressions Initiative started
- Rochester Listens Committee established
- 4th Annual Rochester Author's Fair
- Buxton contract renewal
- ❖ JOB Loan Seacoast Gymnastics and Rochester Eye Care
- ❖ Foley 5k
- Multiple housing units approved
- Business Development Sessions with Epiphany Consulting
- Monthly Granite Ridge meeting for Phase 1
- Bus shelter at Lady Bug flowers

#### Outreach & Retention:

- ✓ Attended Coast annual meeting, conducted business retention visits with REDC to the downtown district
- ✓ Embarking on a total website re-design
- ✓ Seacoast Manufacturing Exchange quarterly meetings, reaching over 100 regional manufacturers and advanced training stakeholders
- ✓ Seacoast Start-Up Competition, awarding a prize package of \$40,000 in cash and in-kind services
- ✓ Participating in Manufacturing Week, Career Fairs and passport program kick off at Spaulding High School and RW Creteau Center Strategic Partners Committee

#### Business Expansions and major renovations:

- > Seacoast Gymnastics; Corinne's School of Dance; First City Motors, Milton Road; Hannaford's to go; Cumberland Farms, Milton Road
- New Business Openings: IHOP; Under the Moon Shoppe; Northeast Pie Company; Hobby Lobby; The Castle on Charles

**Ribbon Cutting & Celebrations** 





- ▶ \$4.7 Million EDA Grant to construct 8,000 feet of municipal sewer and construct/replace
  9,000 feet of expanded water capacity to service an industrial park and commercial
  center.
- ➤ The Ridge Grand opening, a 300,000+ square foot open-air retail destination located on heavily traveled Route 11 in Rochester, just a mile from Exit 15 off the Spaulding Turnpike.

#### **Community Development Division**

The mission of the Community Development Division, housed within the Office of Economic & Community Development, is to work with the community, public service agencies, and private sector partners to improve neighborhoods and assist lower and moderate-income Rochester residents to improve the quality of these residents' lives and neighborhoods. The Community Development Division was headed by Community Development Coordinator Julian Long during the FY 2015-2016 period. The responsibilities of the Community Development Coordinator included management of the City's Community Development Block Grant (CDBG) program, which is funded through the U.S. Department of Housing and Urban Development; grant writing and grant reporting for a variety of different City departments; and other duties as assigned

CDBG projects during this time frame included the installation of bicycle racks in key City locations, such as the library and the Rochester Community Center, and the renovation of Rochester Housing Authority elderly housing units to make the bathrooms accessible to residents with disabilities.

Grants successfully awarded to the City of Rochester during this time period include the Drug Free Communities grant, when the City became fiscal sponsor for the Bridging the Gaps youth anti-drug coalition; a grant to do historic restoration work on the old fire station building; and a grant to establish a victim-witness advocacy program within the City's prosecutor's office.

#### **Key Accomplishments:**

- Installation of high-quality bicycle racks throughout City's downtown region and at East Rochester Pool
- Renovation of several Rochester Housing Authority units to make bathrooms accessible for residents with physical disabilities
- Support for region's three homeless shelters
- Award of Certified Local Government grant for historic restoration of the old fire station building/City Hall Annex
- Award of Victims of Crime Act assistance grant to establish victim-witness advocacy program to provide support to victims of crime

#### Representing the City - State of the City & Events

Manager Pollard presented the economic and community development forecast for the current year and into the future. Some highlights include:

- Rochester's industrial and commercial tax base has grown by 74.6%
- Businesses now account for 22.5% of property tax valuation
- The goal is to work towards a balance of 70/30, where 70% is residential and 30% is industrial/commercial

EDC of the Month – Article, Take Small Bites for Strategic Success – How Rochester Created wealth in the Past Decade <a href="https://cre.nerej.com/edc-month-take-small-bites-strategic-success-rochester-created-wealth-last-decade/">https://cre.nerej.com/edc-month-take-small-bites-strategic-success-rochester-created-wealth-last-decade/</a>

Northeast Economic Developers Association (NEDA) Board of Directors Meeting, Reading, PA: Manager Pollard has been elected to the position of Secretary with NEDA for the year 2017, is a member of the Executive Committee and is in the leadership queue to become President of NEDA in 2020.

Granite State Business Park – in process of acquiring additional land for expansion, rezoning in process, along with TIF boundaries reviewed and expanded February 2017. The city bought three parcels of land this fall, re-zoned them from agriculture to industrial and added them to the Granite State Business Park Tax Increment Finance District. The business park on Innovation Drive by Skyhaven Airport already includes Albany International, Albany Engineered Composites and Safran Aerospace Composites, among others.

Phase 2 Medical is one of the fastest growing firms in the state and NCS Global built a LEED Certified Silver facility for their global headquarters.



Strategic Plan Update approved for 2016 with RK Associates selected to update the Economic Development Strategic Master Plan, kick off in November. Staff is compiling and delivering metrics, demographics, reports and analysis to the consultants to synthesize a baseline to guide the planning process forward. Key community stakeholders to be interviewed. Craig Seymour, RKG Associates, provided an overview of the goals from the prior plan.

Many of the goals set forth in the prior plan have been accomplished, for example: "implementation of the City's Route 11 Corridor plan to accelerate job generation and tax base, assessing the ability to use Tax Increment Financing to achieve

improvements as well as creating the TIF district, become a Main Street community, expanding economic development capacity within the office, retention of marketing/image consultant to reposition the City's public image, advocacy for the Spaulding Turnpike expansion,

Implementation is strong within the office, with positive ongoing progress on many of other strategic goals, like the expansion of the Granite State Business Park, focus on downtown districts and fostering the strong collaboration between the Chamber of Commerce and Main Street.

The Ridge – Phase 1 open and Phase 2 approved, announcements of new tenants include Super Cuts, the Paper Store, a nail salon, Starbucks, and a sushi/hibachi steakhouse opening in 2017. January 2017, 110 Grill held a Grand Opening and Ribbon Cutting, featuring modern American Cuisine in a casual, open kitchen atmosphere.



Rochester Public Works has a \$4 million new road/water and sewer improvement project that will support and spur continued growth in commercial and industrial development.

The new, specialized economic development website <a href="www.RochesterEDC.com">www.RochesterEDC.com</a> is nearing completion, slated for mid-March, with a large launch of the site, April 1<sup>st</sup>. Over 500 images have been reviewed, culled down to 50 with final editing slated the beginning of February. Over 40 pages of website content, including Site Selection, Property listings and Incentives are at the second review phase for spacing and



online appearance. GIS Coordinator Camara to put together incentive maps showcasing the benefits available to businesses including the Economic Revitalization Zones, Historically Underutilized Business (HUB) zones, Community Revitalization Relief – RSA 79 E, and Tax Increment Financing (TIF) areas.

JOB Loan Program awarded a \$50,000 to microbusiness, Trigger Devils, a firm with a patented devise to accelerate remote control play for PlayStation 4 gamers. Economic Development will meet with the founder bi-monthly to go over the business performance in reaching strategic goals.

Economic Development met with the two newest JOB Loan recipients and both businesses are doing very well. Rochester Eye Care utilized the JOB loan for funding to bridge a gap between a SBA loan. Seacoast Gymnastics accessed loan capital to help establish their presence in their new location at the Lilac Mall. The owner is hiring more employees as all of the current classes are full. She stated her business is doing better than it ever has since her move, which she could not have done without the help of JOB loan program. The JOB loan pipeline has been shared with the new City Communications & Public Relations initiative and highlighting our small business development success stories.



Seacoast Manufacturing Exchanges draws 30 manufacturers, educators and practitioners convene at the quarterly event to network, discuss trends and problem solve with one another. The quarterly meeting takes place at various manufacturing facilities and locations throughout Rochester, attracting regional manufacturers from across the state. Rochester is regional leader, spearheading building strong connections between the community college system, high school and technical training to the manufacturers, as it meets

the mission to ensure quality jobs for the community and provide a qualified workforce

Rochester Farmer's Market with Seacoast Eat Local, expanding offerings for low to moderate-income shoppers, including SNAP/EBT benefits and \$20 free tokens to spend on fresh, local produce and artisan offerings. Markets will be open 3 – 6 PM, June 13<sup>th</sup> - September 26<sup>th</sup>, with the Concert on the Commons series following.

Building relationships at the RW Creteau Technical Center, participating in the newly formed Strategic

Partners Committee, events included Tech Women/Tech Girls Day, which hosted groups of high school females to share the career opportunities in technology industries, and the Little League of Manufacturing, which promotes the connections to advanced manufacturing for elementary aged children. Initiatives to partner with local businesses and the Tech Center to offer internships is in process.

Low unemployment rates creates hiring challenges for businesses finding qualified workers. Part of Community and Economic Development strategy is to facilitate connections to our schools, even from the early learning in elementary and middle school, school, STEM focus (science, technology, engineering and mathematics) is introduced, as well as at Spaulding High School and the Creteau Technology Center to provide a strong, vibrant pipeline of talented workers.





Start Up 2016 in planning, event happening on November 2, 2016 at the Frisbie Education Center, gathering over 60 guest to watch emerging

entrepreneurs compete for a prize package totaling over \$40,000 cash and professional services.

Rochester First Impressions merges with Business Recruitment Group and Rochester Main Street's Economic Vitality Committee. Rochester Listens

meetings happened at Frisbie Conference Center through June 2017. This committee has identified two strategic work items to complete this spring:

- Place a donated piano downtown that would be open to the public. The committee is currently working with Littleton, NH on details of the project as they have had a piano in their downtown for a few years.
- 2. The second involves a local citizen who is interested in painting and freshening up some of the downtown properties. We have contacted three local property owners and the volunteer will be going to the HDC in early April for approvals, with two of the property owners in agreement. The goal is to refresh the exteriors, to clear out the front interiors and possibly add art or lights to brighten the store fronts. This will help with marketing to highlight an attractive downtown.

The Economic Development office designed and ordered the new ERZ (Economic Revitalization Zone) signs, awaiting the spring thaw for installation at the entrance of each Zone to promote the incentives. In order to reach out of those businesses that might quality for the tax credit, the office sent an awareness mailing to over 300 businesses located in the six zones including Cocheco, Downtown, Gonic, Granite State Business Park, Granite Ridge Development District and Milton Road. Detailed instruction to apply. Deadlines for submitting an application is 2/11/2017 and the State of NH has designated \$825,000 statewide annual made available for ERZ tax credits.

# ARTS & ECONOMIC PROSPERITY IV

Collecting surveys for the Americans for the Arts: Arts & Economic Prosperity Study, in which analyzes and quantifies the economic activity of the nonprofit arts organizations and the impact it has across the entire community. Results on the 800 surveys will be available in May or June 2017.

The Office provided technical assistance to the Rochester Museum of Fine Art, to identify possible public art projects to beautify the community districts.

The Rochester Opera House opened the Rochester Performing Arts Center. Downtown development includes Moe's Italian Subs expansion, Colleq-tiques moving to the former Artsteam building, Magrilla's expanded dining on Hanson St.



Wayfinding planning meeting with staff and community partner, Rochester Main Street Program. A review of the RFP to select a consulting firm will go to the Community Development Committee in January 2017. The Wayfinding RFP has gone out and responses are due in February. The first

phase includes asset mapping and design, as well as suggested placement of signs on primary and secondary corridors as well as multi-modal friendly signs in the Downtown Business District and Historic District. Responses will be scored and further review of sign design will take place at the Community Development Committee and by a group of involved staff from multiple departments.

Additionally, the Office is working with NHDOT on resolving the need for blue Attraction Signs on the Spaulding Turnpike at Exits 12 through 16. These signs will be able to direct travelers to Great Bay Community College, Granite State College, Rochester Opera House and Fairgrounds, as well as private businesses that meet the eligibility criteria.

Buxton presented new software updates, along with 20 new pursuit packages.

Great Bay Community College Director Dr. Bruce Baker retiring, strategic planning for the next phase of ATAC is underway.

#### **Community Development**



Bike racks installed at the Rochester Public Library, Rochester Commons, Cocheco River Walk and Rochester Pool.

Spaulding High School Elevator successfully installed.

Hope on Haven Hill, a home for pregnant women battling addition, listed on the historic register,



environment review in process with State Historic Preservation Office. An Open House and ribbon cutting happened in December, with both the Governor and Governor Elect in attendance.

Successfully awarded COPS Hiring Program Grant, a federal grant in approximately \$125,000.

End of the Year on Site Monitoring with NH Legal Assistance.

City Hall Annex awarded grant funds to the Land & Community Heritage Investment Program (LCHIP), departmental collaboration with Planner, Michelle Mears, for restoration work funding. The Land & Community Heritage Investment Program (LCHIP) grant awarded \$18,702.00 to the City of Rochester awarded This brings the total amount of grant funds awarded to the City Hall Annex restoration project to \$54,102, and the total amount of grant funds awarded to all grants drafted by the Community Development Coordinator to a little over \$725,000.

River Walk planning starting in collaboration with the planning department. The PR and Events Committee for Main Street approved their schedule for

the 2017 year and added a new event, *Dinner on the Riverwalk*. Main Street is currently working on approvals for long tables to be set up behind 90 North Main Street near the river slated for July. Local restaurants have agreed to provide special take out menus and the attendees will pay approximately \$5 to bring their dinner and enjoy the river with some light entertainment. He is reviewing the 2007 CLD master plan and making recommendations for change, setting a draft timeline for phasing in the details

Tri-City Co-op – Handicap Ramp and HVAC project is scheduled to begin February 9<sup>th</sup> and should last about two days. The handicap ramp project is still pending.

Letter of Intent to apply for Moose Plate Grant funds to preserve historic municipal documents from the 18<sup>th</sup> and 19<sup>th</sup> centuries.

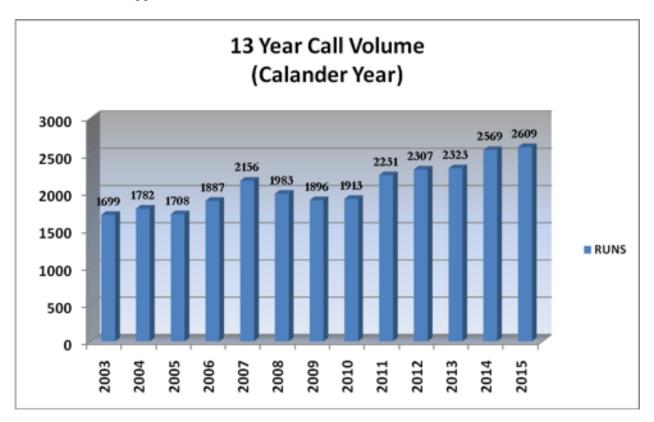


# CITY OF ROCHESTER FIRE DEPARTMENT ISO Class 3 Community



#### MISSION STATEMENT

The primary mission of the Rochester Fire Department is to provide a range of programs designed to protect and maintain the quality of life within the City of Rochester through Fire Prevention, Fire Suppression and Rescue activities.



#### **OVERVIEW**



The City of Rochester Fire Department will expand their mission by continuing to add health related items to an already full agenda.

Along with this new activity comes additional training, equipment and other resources.

Most citizens will never know the commitment each firefighter puts into preparing for the next emergency but they are all counting on all of the firefighters to be well trained and prepared when the emergency occurs.

As Fire Chief I will continue to work to ensure that the members of this fire department will have the resources they need to professionally, effectively and safely provide services to the public.

The department responds with a minimum of seven firefighters on at least three fire apparatus out of two stations. This ensures that any potential emergency is well staffed and strategically located within the City to respond in a timely fashion to any emergency or service request. If more manpower is required at an incident, the department has the potential to call back one

additional shift or all shifts to assist. In addition, there is also a contigency of call firefighters that the department will call back for working fires as well as any manpower intensive incidents such as brush fires or lost persons. The needs of the community can be accomodated with relative ease and speed in any event. The Fire Department also relies on mutual aid from other communities when an immediate need for manpower is necessary.



#### **TRAINING**

Over the years the role of the Fire Department has changed dramatically. Now we not only respond to calls related to fires but numerous other types of calls requiring specialized equipment and training. In order to meet the needs of these non fire calls the department has purchased new equipment and trained its members on its use in mitigating these calls.

Many of the department's firefighters have obtained technician level rescue certifications in the various disciplines in the last few years through federal grants secured by the NH Division of Safety and the NH Fire Academy. Upon completion of these courses the firefighters made recommendations to the department on new equipment needed to support our response to technical rescues.

Based on the firefighters recommendations new equipment was purchased and placed in service on the apparatus. The equipment was placed on different apparatus to assure that a properly trained and equipped engine company could respond to a technical rescue at any given time.

Based on the increase in drug related calls, the department developed protocols to address the training and handling of these types of calls. The department purchased medical equipment and supplies necessary to handle the increased volume



of overdose calls. All personnel were trained on patient care, the use of the equipment and how to administer the drugs needed to reverse drug overdoses. Because of this a number of citizens have been revived by our members from overdoses.

It is the Training Divisions mission to keep our firefighters trained and prepared to face not only today's challenges but any new challenge that they may face in the future.

In the future it is the Training Divisions hope that the department can develop a centralized training facility with specialized training props to better train our firefighters.

#### **SAFETY OFFICER**

The Rochester Fire Department has a Health & Safety Officer who is tasked with performing as the Incident Safety Officer at all working fires. By maintaining an Occupational Safety and Health program, this position assists in managing the City of Rochester's liability risks and



associated costs. Additionally, over the course of the past four years the Health & Safety Officer has obtained an annual grant from the NH Health Trust and used these funds to create various health and wellness initiatives for RFD members. Among these initiatives were programs on nutrition education, fitness & exercise and stress management. The Health & Safety Officer joined a task force created by the city Finance Director along with employees from PD, Human Resources and the IT department to create city wide wellness health & programs utilizing

additional grant funds from the Health Trust. This officer also sits on the city Joint Loss Committee whose mission includes examining accidents, employee injuries and property damage to develop recommendations to reduce the rate of these incidents and inspect city buildings to enhance risk management practices to reduce liability costs incurred by the City. This officer

also chairs the RFD Safety Committee which meets quarterly to address any safety issues within the department and to take corrective actions.

#### **COMMUNITY SERVICE**

The Rochester Fire Department continues to remain engaged with the rest of the community by



participating in numerous events that either promote safety, awareness or require the department's assistance to ensure a safe event. Some of these events include the Rochester Fair, Rochester Christmas Parade, Memorial Day Parade, Relay for Life, Rochester Firefighters Toy Bank, National Night Out, and many more. This year we established a joint initiative with Police and EMS to ensure the safety of the community by offering a free service to dispose of any sharps found within the community.

#### **EXPENDITURES**

The Department's expenditures must increase due to the increases in professional products, equipment, medical expenses, insurance, and other necessary department expenses. The RFD has, and will continue to request grants to offset many of these expenses, however, this is only a partial picture of the overall need.

#### FIRE PREVENTION

The Fire Prevention Division is currently operating with a Deputy Chief and a Captain. The Captain also serves as The Public Education Officer for the department. In addition to inspection responsibilities, this officer conducts many public safety education talks and events to various organizations and stakeholders in the city. These include senior citizens, pre-school and kindergarten classes, community mental health organizations, business groups and faith communities.

In 2012, the Fire Prevention Captain partnered with the Rochester PD Juvenile Diversion Officer to develop a state of the art Juvenile Fire-setter Intervention Program to work with this high-risk

population to assess, educate and refer to further services if necessary in an effort to reduce the incidence of juvenile fire-setting. The Fire Prevention Division is pleased to report that the program has been very effective, as the recidivism rate in Rochester has been zero since the inception of this program.

In 2014 the Fire Prevention Division conducted a research project to study the growing population of the citizens of Rochester 65 years and older



and how this population will impact the services provided by the fire department. The studied found that this segment of Rochester's residents is currently 15% of the population. However, by 2030, less than fifteen years from now, due to New Hampshire's rapidly aging population, this demographic will be over 40% of Rochester's residents. Over the past five years, the over 65 population of Rochester has been associated with 30% of all residential structure fires. In anticipation of an increase in residential fires that corresponds to the projected growth of this known high risk group, a strategic plan was developed to make the homes of our senior citizens as fire safe as possible. The Fire Prevention Division partnered with the American Red Cross to bring their nationwide grant program that provides free installation of smoke detectors for any single family home or duplex that needs one. The program involves trained volunteers who install the detectors and also provide fire safety in the home education. Many of these homes involve our senior citizens sixty-five and older. We are working with other community organizations to help identify these homes. When the department is made aware of a home in need, that information is passed on to the Red Cross.

The shift firefighters perform yearly property checks on certain occupancies as time permits. The Fire Prevention Division is responsible for all permitting and inspections in the City of Rochester pertaining to Fire and Life Safety Codes. With the increases in residential and commercial development within the City, 2015 was busy. 2016 is shaping up to be even busier, with proposed commercial developments on the Route 11 corridor.

#### FIRE INVESTIGATION



The Fire Prevention Division investigates all fires within the City, 24 hours a day, 365 days a year. Partnering with the Rochester Police Department Investigative Services Bureau, our Fire Investigation Team is able to determine the cause of fires, and bring arsonists to trial. We have re-established the Fire Investigation Team (FIT), and several of the members hold specific certifications in several fields. Further, the Team is able to work closely with insurance companies to help reduce fire damages, based on findings from fires.

#### FIRE CODE INSPECTIONS

All Fire code inspections are conducted by the Fire Prevention Division of the Fire Department. This includes all places of assembly, day cares, foster care homes, schools, and other occupancies. Working in partnership with local agencies, a holistic approach to community risk reduction is achieved. Any complaint brought to the department regarding violations of the Life Safety Code the city and state has adopted is investigated. Any deficiencies discovered are monitored for correction and followed up with to ensure compliance.



#### **PLANS REVIEW**



New fire alarm, fire sprinkler, clean agent, hood system, or other fire protection devices are permitted through Certified Fire Plans Examiner. After a comprehensive plan analysis is performed, and the applicant has met the Fire and Life Safety Code, a permit is issued. We have gone digital with our plans review process, allowing for an expedited review process, usually within 72 hours. After

the issuance of the permit, rough-in, and final inspections as well as commissioning and acceptance tests are performed. This ensures that the systems and building meet Code and are safe, and that citizen gets what they have paid the contractor for - a safe, code compliant installation, done to the plan.

#### **GRANTS RECEIVED**

Since 2009 the Fire Department has applied for and been awarded \$492,221.00 worth of grants. These grants have outfitted the firefighters with new self contained breathing apparatus, new personal protective turnout gear, a sprinkler system for the central fire station and mobile data terminals for the three fire apparatus and two command vehicles. This allowed the department to obtain all of this equipment at a cost to the city of only \$67,885.00 since 2009. There was also an additional \$66,538.00 awarded through Emergency Management Planning grants which will or has been utilized to fund an Emergency Operations Center upgrade, a Continuity of Operations study and plan development, as well as several other continuing grant applications.

In FY13 the RFD applied for protective gear for all of the full time firefighters through the FEMA "Assistance to Firefighters Grant" program. In FY 14 we also applied for SCBA's through the same grant program. The department was successful in both grant requests and have since replaced all the firefighters' protective equipment which includes boots, turnout coats, bunker pants, leather firefighting boots, gloves, and breathing apparatus. The gear grant was valued at \$108,558 and will keep the firefighters safe for many years and the grant has saved the citizens of Rochester from having to fund this request. The Breathing apparatus grant was for \$345,000 and has outfitted every firefighter with one set of SCBA's, an extra bottle for each set and specialty SCBA's for firefighter rescue. The older units were no longer considered compliant with NFPA standards.

Even though the Department will continue to request funding through this grant process, it is never a guarantee that future grant requests will be successful and grants may become more difficult to obtain in the future.

#### ROCHESTER FIRE DEPARTMENT CHAPLAIN

The Rochester Fire Department provides in person on scene crisis support for victims, firefighters and families, in need of emotional and spiritual support.

Chaplain Ronald Lachapelle is an integral part of the service provided by the Rochester Fire Department. His goal is to be visible and available to those in need. The chaplain responds to all working fires, assists with funerals, and provides assistance to citizens during an emergency.

#### **EMERGENCY MANAGEMENT**

The Fire Department will continue to work with the private sectors to overcome barriers and establish partnerships to coordinate all hazards emergency preparedness.

The Emergency Operations Plan for the City of Rochester was updated and the new Continuity of Operation Plan was developed for the City of Rochester essential buildings and services.

Rochester continues to be a reception center for the City of Portsmouth in case of an evacuation due to a major problem at the Seabrook Nuclear Power Plant.

The Fire Department is currently developing a new Emergency Shelter Plan for Rochester citizens when there is a need to open a shelter.

#### FIRE DEPARTMENT FUTURE NEEDS

- Additional manpower to help with the increase in emergency calls
- Purchase of land to start planning for a north end fire station
- GPS units in all fire apparatus
- Tablets in all fire vehicles
- Purchase of all portable radios



# REPORT OF THE LEGAL DEPARTMENT 2016-2017

The following is a report of the activities of the City of Rochester Legal Department for the fiscal year beginning July 1, 2016 and ending on June 30, 2017:

As of June 30, 2017, the following actions involving the City of Rochester were/are being litigated in various New Hampshire and Federal Courts:

- 1. <u>John Weeden, et al v. City of Rochester, et al</u> /Strafford County Superior Case No. 219-2015-CV-00301
- 2. <u>John Weeden, et al v. City of Rochester</u>/ Strafford County Superior Case No. 219-2017-CV-00175
- 3. <u>John Weeden, et al v. City of Rochester, et al/NH Supreme Court Case No.2017-0120</u>
- 4. <u>City of Rochester v John & Debra Weeden/7<sup>th</sup> Circuit District Division Rochester Case No. 471-2017-CV-00109 through 00116</u>
- 5. George Blaisdell, et al v. City of Rochester/Strafford County Superior Case No. 219-2015-CV-00193
- 6. George Blaisdell, et al v. City of Rochester/NH Supreme Court Case No. 2016-0379
- 7. <u>James Corpening v. George Blaisdell & City of Rochester/Strafford County Superior Case</u> No. 219-2005-EQ-00274
- 8. <u>FairPoint v City of Rochester/Strafford County Superior Case No. 219-2013-CV-00343</u> (consolidated in Merrimack County Superior Court)
- 9. <u>FairPoint v City of Rochester/Strafford County Superior Case No. 219-2014-CV-00313</u> (consolidated in Merrimack County Superior Court)
- 10. <u>Donald Toy & Bonnie Toy v. City of Rochester, et al</u>/Strafford County Superior Case No. 219-2015-CV-00458, 219-2017-CV-00106
- 11. <u>Rochester City Council v. Rochester ZBA and Donald Toy & Bonnie Toy</u>/Strafford County Superior Case No. 219-2017-CV-00003
- 12. <u>Rochester City Council v. Rochester ZBA & Leo Yelle</u>/Strafford County Superior Case No. 219-2017-CV-61
- 13. <u>City of Rochester v. Foss Family Revocable Trust 2008</u>/ 7<sup>th</sup> Circuit District Division Rochester Case No. 471-2016-CV-00091
- 14. <u>City of Rochester v. Stephen Cantelli</u>/7<sup>th</sup> Circuit District Division Rochester Case No. 471-2017-CV-12
- 15. <u>City of Rochester v. Northgate Investment Properties, LLC</u>/7<sup>th</sup> Circuit District Division Rochester Case No. 471-2017-CV-48

The Legal Department has continued to provide municipal prosecution services from the Rochester Police Department. The Legal Department prosecutes all non-domestic violence related misdemeanors and violations within the City of Rochester as well as providing case file management services for the Stafford County Attorney's Office in regards to felonies and domestic violence cases. The Legal Department has also continued its litigation services to the Department of Building, Zoning and Licensing Services in regards to its compliance enforcement activities. Additionally, the Legal Department responds to every Right to Know Request that the City receives.

The Legal Department also provided representation to the City in numerous matters before the New Hampshire courts with respect to cases in which the City was a party, as well as before various administrative agencies when necessary. In addition, the City Attorney attended Council meetings, as well as meetings of Council committees and other City boards and commissions upon request. Legal opinions and advice were provided to the City Manager, Mayor, Mayor and City Council, Department Heads, and City Department Divisions. Legal instruments, including deeds, leases, contracts, ordinances, and amendments to ordinances, resolutions and other similar type documents were drafted and reviewed, as required, during the year and representation of the City was provided with regard to the acquisition and disposition of real estate, as well as the negotiation of various disputes and the drafting and review of agreements concerning the City for numerous purposes.

It should be noted that the above listing of cases does not include various bankruptcy proceedings pending in various U.S. District Courts across the United States in which the City of Rochester has filed proofs of claims and/or other pleadings with regard to the City's various interests in such bankruptcy estates, workers compensation proceedings, and various litigation in which the City is, or was, represented by counsel provided through the City's various liability carriers, or counsel retained on an individual case basis.

Respectfully submitted,

Terence M. O'Rourke, City Attorney



# REPORT OF THE ROCHESTER PUBLIC LIBRARY 2016-2017

The Library circulated 187,882 items from the physical collection in FY17, and an additional 20,688 digital items. The Library's physical collection contains books, audio books, music CDs, television shows, DVDs, magazines, newspapers, large print, graphic novels and the children's library collection. Circulation in the children's room accounted for 27% of the total.

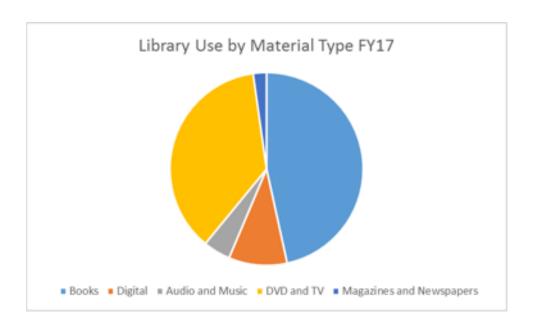
The digital collection continues to grow due to investments in new databases and digital platforms. Freegal, a platform for streaming and downloading music and films, circulated 5,992 titles. Overdrive, the primary platform for lending digital audio books and eBooks circulated 13,792. The digital collection also offers foreign language learning software through Mango Languages, online access to Chilton's Auto Repair manuals, a database of legal forms, and multiple online resources for genealogists.

In FY17 the Library offered summer reading programs for children, young adults, and adults. The theme in the children's room was Read S'More Books, and featured camping and the outdoors themes. The 7-week program brought in 418 children who read a combined total of 6,629 books and featured programs from River Builders, a live animal program with Wildlife Encounters, story times, and craft programs. At the main circulation desk the Library ran Creativity is Contagious, where patrons competed for a chance to win a Samsung Galaxy Nook eBook reader (generously donated by the Friends of the Library) by reading books, checking out museum passes, or helping to color in the Library's mural. In the YA room, 46 teens completed reading logs and trivia sheets for weekly prizes in a program with prizes from the Boston Red Sox, Canobie Lake Park, Charlie's Pizza, Dunkin Donuts, the Fisher Cats, Friendly's, Golick's, Hilltop Fun Center, Jetpack Comics, the Portland Sea Dogs, Tropical Smoothie, Wal Mart, Water Country, and York's Wild Kingdom.

The Library hosted 151 other programs in addition to the summer reading events, the majority of which were for children and families. The Children's Library ran regular story time and Make it and Take it craft day events, while presentations for adults ranged in topic from a matinee film series in honor of Rochester Pride to presentations from the UNH Cooperative Extension on composting and spring planting. The Library also offered weekly and monthly programs, such as book groups, a meditation series, and a Wednesday night film series. As in previous years the Library participated in Free Comic Book Day in May, and hosted the AARP's popular tax preparation services at the Library. The reference department fielded approximately 16,000 questions from patrons, many of them focusing on family history and genealogy. The Library hosts monthly displays by local artists on the main floor and rotating displays from the Rochester Museum of Fine Arts on the top floor.

All of the library's programs and services to the city wouldn't be possible without a dedicated and talented staff. The Rochester Public Library is fortunate to have a team of 9 full time and 17 part time professionals working for our library patrons and for the City of Rochester.

Respectfully submitted, Brian Sylvester Director, Rochester Public Library





A librarian leads Story Time Under the Stars in the children's room during the Read S'More Books summer reading program



Patrons helped color in this mural during the adult summer reading program, Creativity is Contagious



The Carnegie Gallery hosts aretwork on a rotating basis from the Rochester Museum of Fine Arts

# MUNICIPAL INFORMATION SERVICES (MIS) DEPARTMENT

## REPORT OF THE MIS DEPARTMENT 2016 - 2017

MIS continued support of City operations in FY17. MIS support includes the Local Area Networks (LAN), Wide Area Networks (WAN) and the Institutional Network (I-NET) with all types of user administration, data maintenance and backup, virus and malware prevention, network and personal computer (PC) hardware repairs, upgrades and maintenance, software installation, training and research and development of computer aided procedures.

In FY17, MIS continued in maintaining PCI (Payment Card Industry) Compliance for the City by making any required firewall or systems changes that were highlighted by any of the quarterly tests.

MIS has the primary responsibility for voice communications and City telephone systems. This includes all related hardware, software, voicemail, auto attendants, cabling for phone lines, equipment configuration, as well as being the primary contact with various communications vendors. Support tickets with the company supporting the PBX and the carrier for the City are done through MIS.

MIS does most of the management for the Business System (MUNIS) including hardware support, backups, user administration, software upgrades and periodic module updates from the vendor. FY17 included 805 total vendor provided updates for the system. MIS initiated or responded to support incidents with the vendor of the financial system a total of 26 times in FY17 and also coordinated remote connections for support incidents initiated by other City departments.

Leased printers throughout City facilities were replaced during FY2017. This involved 94 new devices and hundreds of printer driver installs and changes on computer systems. There were 24 driver changes / installs needed on the Munis server for Munis printers used by City departments.

Infrastructure maintenance, additions, upgrades and replacements occur every year. In FY17, MIS began a project which replaced all network switches. A total 27 new network switches were installed replacing various brands of switches at City facilities during FY2017. There was fiber cabling replacement and new runs for the campus area of City Hall, the Revenue Building, the Police Station, the Central Fire Station and the Annex. A firewall replacement also occurred during FY2017.

The City of Rochester, NH has its website at http://www.rochesternh.net. The MIS Department is also involved with separate websites for the Police Department (http://www.rochesterpd.org), Fire Department (http://www.rochfd.org) and Rochester Public Library (http://www.rpl.lib.nh.us).

Respectfully Submitted,

Dennis Schafer Systems Supervisor



# Rochester Government Channel Projects done within Fiscal Year FY17

The Rochester Government Channel televises 11 public meetings per month. These meetings are also available as "Video on Demand" through the city website. The website videos include the ability for a viewer to find certain agenda items by utilizing the "index points", a feature that allows a viewer to be brought to that section of the video correlating to the agenda item.

The Cable Channel "bulletin board" continues to run over 130 slides, from various city departments and other government agencies, updating informational weekly.

The RGC continues to produce informational programming on City departments as well as Public Service Announcements on various subjects. Many of these programs are repeated multiple times on Channel 26 are also available on the Internet through the City website, and the City's Vimeo page.

#### Fiscal Year 2017 projects include:

City Manager's Corner - The Farmers Market - July 2016

City Manager's Corner - National Night Out - Aug 2016

Drug Take Back Day Promo - Oct 2016

Coverage of the Business Start-up Competition - November 2016

Police Department / Fire Department Ice Hockey Fundraiser promo

City Manager's Corner - Fire (life safety) Inspection Program- December 2016

Coverage of the Police Department Change of Command – December 2016

City Manager's Corner - Zoning and Applying for a Variance - Feb 2017

Employee of the Year (2016)

Bridging the Gaps – It Takes a Village Public Forum - March 2017

National Prescription Drug Take Back Day - Six minute "infomercial" / PSA - April 2017

City Manager's Corner - Public Information/Right to Know - May 2017

Rochester Farmer's Market Promo – June 2017

Veterans Council Show 001 - June 2017

National Night Out 2017 promo/PSA- June 2017

In addition to running programming on the cable channel and our Vimeo site, the Government Channel provides links and file versions of media to run on individual departments social media sites.

Projects currently in progress:

Footage collected for the Annex project - Oct 2016 ongoing

PD Recruitment and PR / Outreach – Oct 2016 ongoing / delayed

NH State and Rep Forum (?) (assisted set up)

Foley Race (footage only)

FY18

CMC the Rochester Library

CMC the Water Treatment Plant

City of Rochester Municipal candidate's forum and election Coverage

<sup>\*</sup>public works and finance (august/sept 2015)

| PLANNING DI | EPARTMENT |  |
|-------------|-----------|--|
|             |           |  |
|             |           |  |

# Report of the Planning and Development Department 2016 - 2017

#### **OUR MISSION**

The mission of the Planning and Development Department is to promote orderly growth in a manner sensitive to community values and to protect and enhance the environmental resources, economic vitality, and social capital of the City of Rochester. We do this by facilitating the process of establishing Rochester's long-term development goals, short-term development goals, and the implementation of those goals.

#### PLANNING AND DEVELOPMENT DEPARTMENT

#### **OUR APPROACH**

The Planning Board, Historic District Commission, Conservation Commission, Arts & Culture Commission, and staff review applications for a variety of projects each year. The staff and the City's Boards and Commissions work hard with the applicants to find an approach or design that serves the objectives of the particular applicant while also supporting the public interest and meeting legitimate concerns of the citizens of Rochester. Most applicants are willing and able to work with city staff, abutters, and concerned citizens in order to get the best project for everyone.

We continue to look for ways to improve the process in order to keep it as simple as possible, efficient as possible, and as pleasant as possible for all those involved in the process. We strive to be both proactive and reactive in developing and administering the regulatory processes that apply to development to honor our obligation to protect the interests of the City, its residents, and the applicants.

#### **MAJOR RESPONSIBILITIES**

The major responsibilities of the Planning and Development Department include:

- Policy development
- Developing ordinances that allow for commercial & residential growth while providing for the protection of natural and cultural resources
- Overseeing the zoning ordinance and any amendments to the Zoning ordinance
- Reviewing and processing applications for subdivisions and site plan review
- Holding proper surety on approved projects to insure that projects are built in accordance with City standards, the Notice of Decision, and the approved plan.
- Coordinate with other City Departments such as Building, Zoning and Licensing Services, Economic Development, Department of Public Works, Police, Fire, and Assessing

- Strategic planning
- Master Planning
- Transportation planning
- Infrastructure planning
- Coordinating the E911 addressing system
- Coordination of, and service to, various Boards and Commissions including, but not limited to, the Planning Board, City Council, Conservation Commission, Historic District Commission, and Arts & Culture Commission

#### SITE PLAN AND SUBDIVISION REVIEW HIGHLIGHTS

Below are highlights of some of the projects approved by the Planning Board for Fiscal Year 2017 (July 1, 2016 to June 30, 2017):

**Anna/Ervin Fazekas Revocable Trusts, Flat Rock Bridge/Milton Road** (by Berry Surveying & Engineering) Subdivision to create six lots. Case# 210 – 50,51,64,71 – HC/R1 – 16

**Anna/Ervin Fazekas Revocable Trusts, Flat Rock Bridge/Milton Road** (by Berry Surveying & Engineering) Site plan to construct 3 & 4 unit buildings, totaling 31 dwelling units.Case# 210 – 50,51,64,71 – HC/R1 – 16

**Robert DiBerto, 319 Rochester Hill Road** (Berry Surveying & Engineering) Major subdivision to create five separate lots. Case# 255-13-OC-15

**Stephen Brochu, 25 Stephens Drive** (by Fox Survey Company) Minor subdivision of one lot into two. Case# 236 - 44 - A - 16

**Nantucket Beadboard, 109 Chestnut Hill Road** (by Norway Plains Associates) Condition use permit to construct a driveway within a wetland and wetland buffer. Case# 222 - 16 - I - 16

Kenneth & Penelope Krichofer / Brian & Diane Brochu, 3 Grey Ledge Drive & 15 Blue Hills Drive (by Norway Plains Associates) Lot line revision. Case# 260 – 32&33 – A – 16

**Daniel Scruton, 114 Meaderboro Road** (by Norway Plains Associates) Minor subdivision of one lot into two lots. Case# 232 - 13 - A - 16

**Francis & Evelyn O'Neil, 19 Cocheco Avenue** (by Berry Surveying & Engineering) Minor subdivision of one lot into two lots. Case# 103 - 139 - R2 - 16

The Ridge Marketplace, 120 Marketplace Boulevard (by Tighe & Bond) Modification to approved site plan to allow for building footprint changes, parking lot revisions, landscape revisions, proposed phasing of the project, and revised architectural elevations. Case# 216 - 11 - GRD - 14

**17 Glenwood Avenue**, **LLC**, **23 Glenwood Avenue** (by Norway Plains Associates) Request for an extension to an approved site plan to construct 24-unit elderly housing building. Case # 117 – 3-2 – R2 - 13

**David Thayer, 22&24 Farmington Road,** Request for an extension to an approved excavation plan. Case# 216 - 2&3 - GRD - 14

Frederick Zoeller, 9 Waverly Street, Bicycle Avenue, & State Street (by Norway Plains Associates) Application for a 4-lot subdivision to create three new single family house lots. Case# 131 - 33 - R2 - 15

**Quantum Real Estate Group, LLC, 66 Rochester Hill Road** (by Tritech Engineering) Site plan and conditional use application to construct 40 multi-family townhouse style units. Case# 239 - 30 - R2 - 15

**Cox Overhead Door, 172 South Main Street** (by Brian Cox) Conditional use application to permit storage for inventory in a former car wash bay. Case # 125 - 54 - DC - 14

**Farmington Associates, LLC, 60 Farmington Road** (by Tighe & Bond) Request for extension to meet precedent conditions. Case# 216 - 8.9.10 - GRD - 15

**LP Gas Equipment, Inc., 28 Industrial Way** (by Norway Plains Associates) Lot line revision. Case # 230 – 20-1&20-2 – I – 16

**LAARS Heating Systems, 20 Industrial Way** (by CLD Consulting Engineers, Inc.) Site plan to construct a 35,200 sq ft warehouse. Case # 230 - 19 - 1 - 16

**Ekimbor, LLC, 15 Norway Plains Road** (by Tighe & Bond) Preliminary site plan for a 12-lot subdivision with 10 lots containing 4-unit townhomes; 1 lot for drainage structure; and 1 lot for a single family home. Case # 215 - 17 - R2 - 16

**Makris R.E. Development, LLC, Chesley Hill Rd., Donald St., Norman St.** (by Beals Associates) Preliminary subdivision to create 53 lots. Case# 137 - 9.8-2.8-1.12.10.10-1.18 - 24.28 - R1 - 15

**Ekimbor, LLC, 15 Norway Plains Road** (by Tighe & Bond) Preliminary site plan for a 2-lot subdivision with 10 4-unit townhomes. Case # 215 - 17 - R2 - 16

**Falcon Sheds, LLC, 21 Farmington Road** Site plan to display and sell sheds. Case# 216 – 29 – GRD – 16

**SDJ Development of Rochester, LLC, 183 Washington Street** (by Hillside Design Group) Amendment to the Master Plan for Highfield Commons PUD. Case# 237 – 8-1 – PUD – 16

**Wissler Properties, LLC, 18A Farmington Road** (by Berry Surveying & Engineering) Site plan to expand paved and gravel parking areas. Case# 216&221 – 1&162 – GRD – 16

**Monarch School of New England, Eastern Avenue** (by CLD Consulting Engineers) Modification to an approved site plan. Case# 111 - 48 - R1 - 16

William & Joyce King Trust & Timothy & Felice Higgins, 292 & 272 Walnut Street (by Geometres Blue Hills) Lot line revision. Case# 263 – 2,3,4 – A&NMU – 16

**Stephen Brochu, 18 & 25 Stephens Drive** (by Fox Surveying Co.) Lot line revision. Case# 236 -43&44-A-16

**Stephen Brochu, 25 Stephens Drive** (by Fox Surveying Co.) Amendment to an approved subdivision. Case# 263 - 44 - A - 16

Cramer Family Trust & Patricia Woodward Trust, 156 Old Dover Road & Laura Lane (by Tritech Engineering Corp.) Lot line revision. Case# 140&253 - 73,23&24 - R1 - 16

**Quantum Real Estate Group, LLC, 156 Old Dover Road** (by Tritech Engineering Corp) 2-Lot subdivision. Case# 140 – 73 – R1 – 16

**Brian Healey, 31 Milton Road** Site plan to allow for auto sales and service. Case# 215 - 64 - HC - 16

Harold & Dorothy Caler & Real Estate Advisors Inc., 151 Franklin Street & 24 Jeremiah Lane (by Berry Surveying & Engineering) Lot line revision. Case # 111&223 – 83&21 – R1 – 16

**Real Estate Advisors Inc., 24 Jeremiah Lane** (by Berry Surveying & Engineering) 53-Lot subdivision for single and duplex housing. Case # 223 - 21 - A - 16

**JIP Construction, LLC, 2 Bickford Road** Amendment to an approved subdivision. Case# 230 - 6 - A - 16

**William C. Stowell, Jr., 56 Whitehouse Road** (by Tritech Engineering Corporation) 2-Lot subdivision. Case# 256 - 10 - A - 16

**Farmington Associates, LLC, 60,68,76 Farmington Road** (by Tighe & Bond) Amendment to an approve site plan Case# 216 – 8,9,10 – GRD – 16

**Farmington Associates, LLC, 60,68,76 Farmington Road** (by Tighe & Bond) Amendment to an approve site plan Case# 216 - 8,9,10 - GRD - 17

**John & Marilynn Tapscott, 639 & 647 Portland Street** (by David Vincent) Lot line revision. Case# 109 – 159&160 – R1 – 17

**Lisa & Allen Littlefield & Edgar Gagnon, 107&115 Salmon Falls Road** (by Berry Surveying & Engineering) Lot line revision. Case# 210 – 143&144 – A – 17

**Quantum Real Estate Group, LLC, 156 Old Dover Road** (Tritech Engineering Corp) Amendment to an approved subdivision. Case# 140 – 73 – R1 – 17

**Makris R.E. Devlopment, LLC, Chesley Hill Road & Donald Street** (by Beals Associates) 51-Lot subdivision. Case# 137 - 9 & 10 - R1 - 17

**Makris R.E. Development, LLC, Chesley Hill Road & Donald Street** (by Beals Associates) Lot line revision. Case# 137 - 9 & 10 - R1 - 17

**Sister Mary Agnes, 19 Grant Street** Conditional use permit to allow a school. Case# 125 – 125 – R2 – 17

**Leperle Family Trust, Michael Garland & Ellen McDonald, 44 & 52 Haven Hill Road** (by Norway Plains Associates) Lot line revision. Case# 255 – 24&24-1 – A – 17

**LaPerle Family Trust, 52 Haven Hill Road** (by Norway Plains Associates) 10-Lot subdivision. Case# 255 – 24-1 – A – 17

**Dr. David Pak, 248 North Main Street** (by Norway Plains Associates) Site plan to construct 2,868 sq. ft. dental/medical office building. Case# 115 - 19 - R1 - 17

WCS Development, LLC, 56 Whitehouse Road (by Tritech Engineering Corp.) Amendment to an approved subdivision to allow overhead utilities. Case# 256 - 10 - A - 16

**Waste Management of NH, 90 Rochester Neck Road** (by Sanborn, Head & Assoc.) Preliminary site plan for a 58.6 acre expansion to the TLR-III refuse disposal facility. Case# 267 – 2&3 – RI – 17

**Sally York & Andrea Smith, 101 Rochester Hill Road & 2 Nola Avenue** (by Stonewall Surveying) Lot line revision. Case# 134 – 47&47-1 – R1 – 17

**Robert & Judith Gustafson, 136 & 140 Ten Rod Road** (by Norway Plains Associates) Lot line revision. Case# 217 - 1&3 - A - 17

**Richard Townsend, Jr., 30 Emerson Avenue** (by Geometres Blue Hills, LLC) Lot line revision. Case# 131 – 58&57-1 – R2 – 17

**CPJ Properties, LLC, 0 Milton Road** (by Berry Surveying & Engineering) Site plan for a junk yard and to construct a  $45^{\circ}$  x  $70^{\circ}$  warehouse. Case# 205 - 134 - HC - 17

**Metivier Family Trust, 685 Salmon Falls Road** (by Beals Assoc.) 40-Lot subdivision. Case# 224 - 310 - A - 17

**Robert & Judith Gustafson, 136 & 140 Ten Rod Road** (by Norway Plains Associates) Lot line revision. Case# 217 - 1&3 - A - 17

**Lois Erickson & Real Estate Advisors Inc., 603 Portland Street & 24 Jeremiah Lane** (by Berry Surveying & Engineering) Lot line revision. Case# 223 – 18&21 – R1/A – 17

#### PLANNING BOARD ACTIVITY

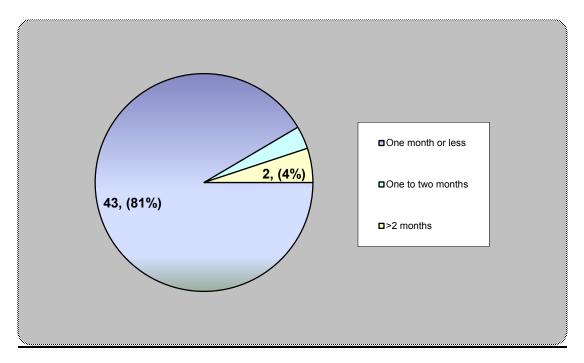
The Department and Planning Board acted upon the following projects.

Planning Board applications (FY17)

| 3 11               | Total | Approved | Denied | Total Lots | Withdrawn |
|--------------------|-------|----------|--------|------------|-----------|
| Subdivisions       | 18    | 15       | 0      | 182        | 1         |
| Lot Line Revisions | 15    | 13       | 1      | 0          | 0         |
| Site Plans         | 20    | 20       | 0      | 0          | 0         |
| TOTAL              | 53    | 48       | 1      | 182        | 1         |
|                    |       |          |        |            |           |

|                  | Total | Allowed without further review | Sent to PB | Withdrawn |
|------------------|-------|--------------------------------|------------|-----------|
| Minor Site Plan  | 2     | 2                              | 0          | 0         |
| Special Downtown | 22    | 22                             | 0          | 0         |
| Day Care         | 0     | 0                              | 0          | 0         |
| Home Occupation  | 2     | 2                              | 0          | 0         |
| TOTAL            | 25    | 25                             | 0          | 0         |

| One month or less | 43 | 81% |
|-------------------|----|-----|
| One to two months | 8  | 15% |
| >2 months         | 2  | 4%  |



#### OTHER PLANNING BOARD ACTIVITY

In addition to the applications listed above, the Planning Board also reviewed and approved several extension requests for previously approved projects, discussed a noise study for Spaulding Turnpike Open Tolling project, and also reviewed the monthly surety and inspections reports. The Board also discussed amendments to the Zoning Ordinance that were forwarded to the City Council for approval. These included amending the language for Accessory Dwellings, manufactured housing, definition of Tavern, and amendments to the Zoning Districts Map. The Board also held their annual retreat in January and discussed the following: The Planning Board roles, responsibilities, and procedures; the Technical Review Group role and responsibility; were given an update from the Economic Development Department; and discussed the use of Impact Fees. In addition, the Board held elections for officers, were given a recap of what they accomplished in the previous year, and looked ahead to plans for the next year. Lastly, the Board also held discussions and gave input on the Capital Improvement Program (CIP) and the budget.

#### **CHAPTER 42 AMENDMENTS**

As mentioned above, there were several amendments made to the Zoning Ordinance, Chapter 42 and they are as follows:

- Zoning Ordinance Chapter 42.2 Def. 161; Chapter 42.20 (b), (9), A, iii; Chapter 42.20 (b), (10), C (Manufactured Housing)
- Zoning Map for the Granite State Industrial Park
- Zoning Ordinance Chapter 42.23 (b) and Table 18-A Residential Uses (Accessory Dwelllings)
- Zoning Ordinance Chapter 42.2, b, 95, G (Definition of Tavern)

#### **MASTER PLANS**

To date, the City has seven adopted master plan chapters:

- 1) Land Use, adopted 2001
- 2) Transportation, adopted 2001
- 3) Downtown, adopted 2003
- 4) Economic Development, adopted 2006
- 5) Natural Resources, adopted 2009
- 6) Cultural Resources, adopted 2010
- 7) Recreation, adopted 2011

The City may adopt additional chapters in the future that could include:

- Energy and sustainability
- Public facilities
- Natural Hazards
- Utilities and public services
- Regional concerns
- Housing and community development

The City will be updating the Transportation Chapter of the Master Plan in the next fiscal year. In addition, the City will be proposing Impact Fee Methodologies in the next fiscal year so the City may require applicants/developers to pay impact fees to the City of Rochester. These impact fees may include School Impact Fees, Water Impact Fees, Sewer Impact Fees, Public Facilities Impact Fee, etc. The Downtown and Land Use Chapters are the chapters that the Planning Board will most likely be reviewing and amending after the Transportation Chapter is complete. There are funds in the CIP to help facilitate the completion of these chapters. There is a lot of work that needs to be done and we are looking forward to working with the Citizens of Rochester in the coming year to complete these projects

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#### Arts and Culture Commission

The Rochester Arts and Culture Commission elected two new members to the Commission Katie O'Connor Poet Laureate and Liz Tonkins-Agea from Granite State Choral Society. The other Arts and Culture Commission members include: Matt Wyatt (Chair), Michael Provost, and Amy Reagan.

#### **WEBSITE**

The Arts and Culture Commission also continued to update the website http://rochesternharts.weebly.com/. The website includes: homepage, events, Rochester Arts Awards, and Poet Laureate application. Arts and Culture Inventory – The Commission finished a database inventorying all of the wonderful things Rochester has. It would be very helpful for citizens to find out information and for the Commission to use as well. The City of Rochester also updated the website page of the Commission.

#### **Rochester Arts Awards**

Community members packed downtown Rochester August 14, 2017 to celebrate the Rochester Arts Awards hosted by Rochester Arts and Culture Commission, The Granite State Choral Society performed, Poet Laureate Katie O'Connor read her poetry, Michael Provost Main Street Director was awarded a key to the city, and Economic Development featured speaker Jay Dick Senior Director State and Local Affairs Americans for Arts about the economic impact of the arts. This year's award recipients included Molly Meulenbroek and the Rochester Historic District Commission for their work on the renovation of the Rochester City Hall annex, a historic Wakefield Street building that was slated for demolition before they stepped in, theater production Scott Severance and the Rochester Opera House were recognized for "12 Angry Jurors", the Homeschool Theatre Guild for "The Jungle Book", and Millworks Theatre Troupe for "Fiddler On The Roof". Millworks' award was this year's winner of the People's Choice Award.

Awards were also given to visual artist James Chase, storyteller Joanne Piazzi, RiverStones Custom Framing, the Rochester Recreation Department, the Rochester Farmers Market, and Frisbie Memorial Hospital for various projects and initiatives. The Greater Rochester Chamber of Commerce was also recognized for its annual Christmas parade. Rochester Radar, a community arts and entertainment publication by Foster's Daily Democrat and Seacoast Media Group, also received an award.

The 5<sup>th</sup> Annual Rochester Arts Awards held in front of the Historic Opera House was the best attended to date with over 100 people. Special thanks to Economic Development Staff Jennifer Murphy-Aubin for arranging the catering and tent for the event.



Congratulations to Michael Provost! A key is one of the biggest honors a city can bestow and it's well deserved. Thanks for all you have done for the Rochester Museum of Fine Arts and the arts in Rochester.



## **Historic District Commission**

The Historic District Commission reviewed 21 applications from July 2016 until June 2017. The amount of projects going to the Historic District Commission increased by 14 projects from the previous year. The largest project was Rochester Performing Arts Center. The goal of the Rochester Historic District Commission is to foster the preservation of structures and places of historic, architectural, and community value. Through preservation efforts the Commission hopes to enhance the City's sense of pride in downtown Rochester; increase property values; and maintain the attractiveness of Rochester for homeowners, homebuyers, businesses, and tourists.

Historic District Commission members include: Molly Meulenbroek, *Chair;* Martha Wingate, *V. Chair;* Peter Bruckner; Nancy Dibble;

Marilyn Jones; Sandra Keans (Council Rep.); and Rick Healey (Planning Rep.).

| Historic District Commission Application for Certificate of Approval July 2016-June 2017 |                     |   |           |                  |  |
|--|---------------------|---|-----------|------------------|--|
| Applicant  | Address             | Proposed Activity                       | Status    | Approval<br>Date |  |
|  | One Wakefield       |   |           |                  |  |
| Mymobil  | Street, Suite 11    | Wall Sign                               | Completed | 7/13/2016        |  |
|  |                     | Amendment for                           |           |                  |  |
| Independence   |                     | approved handicap                       |           |                  |  |
| Financial Advisors   | 59 Main Street      | access ramp                             | Completed | 7/13/2016        |  |
| Sundance Sign  | One Wakefield       |   | Completed |                  |  |
| Company  | Street,             | Building signs plan                     |           | 7/13/2016        |  |
| Progressive  | 107 North Main      | Double sided                            | Completed |                  |  |
| Esthetics  | Street              | projecting sign                         |           | 8/10/2016        |  |
|  | One Wakefield       |   | Completed |                  |  |
|  | Street              | 8 a/c units                             |           | 8/10/2016        |  |
| Rochester  |                     |   | Completed |                  |  |
| Community  | 48 North Main       |   |           |                  |  |
| Recovery   | Street              | Wall sign                               |           | 10/12/2016       |  |
|  |                     | Replacement of entry                    | Completed |                  |  |
|  | 19 Hanson Street    | door                                    |           | 10/12/2016       |  |
| Downtowner   | 24 Museum Way       | Wall signs                              | Completed | 11/9/2016        |  |
| Freedom Beauty   |                     | 5                                       |           |                  |  |
| Salon  | 7 Hanson Street     | Projecting sign                         | Denied    | 12/14/2016       |  |
|  | 56 North Main       | 3 0                                     |           |                  |  |
| Collect-tiques   | Street              | Wall sign                               | Completed | 12/14/2016       |  |
| Rochester Museum   |                     |   | not       |                  |  |
| of Fine Arts   | Downtown            | James Chase murals                      | completed | 4/12/2017        |  |
|  | 73 North Main       |   | Completed |                  |  |
| Bennett Building   | Street              | Façade color changes                    | 1         | 4/12/2017        |  |
| Rochester Opera  |                     | , | Completed |                  |  |
| House  | 31 Wakefield Street | two freestanding signs                  | 1         | 4/12/2017        |  |
| Sweet Peaches  | 16 North Main       | Wall sign and window                    | Completed | 4/12/2017        |  |

| Candy's and        | Street        | lettering                  |            |           |
|--------------------|---------------|----------------------------|------------|-----------|
| Confections        |               |                            |            |           |
| Marilyn's Unique   | 10 South Main | Wall signs and paint       | Completed  |           |
| Boutique           | Street        | color changes              |            | 4//12/17  |
|                    |               | Freestanding sign and      | Completed  |           |
| RSA Reality, LLC   | 5 Museum Way  | wall sign                  |            | 4/12/2017 |
| Puglife Smoke      | 71 North Main |                            | Completed  |           |
| Shop               | Street        | Wall sign                  |            | 4/12/2017 |
|                    | 45 North Main | Projecting sign and        | Completed  |           |
| Fresh Vibes Café   | Street        | vinyl lettering            |            | 5/10/2017 |
|                    | 68 South Main | Solar panels roof          |            |           |
| 1st Congregational | Street        | installation               | Completed  | 5/10/2017 |
| Rochester          |               |                            |            |           |
| Performing Arts    | 32 North Main |                            |            |           |
| Center             | Street        | Projecting sign            | In process | 6/14/2017 |
|                    | One Wakefield | Façade changes             |            |           |
|                    | Street        | residential on first floor | Withdrawn  | 6/14/2017 |

#### **City Hall Annex Restoration**

The Historic District Commission also worked very hard over the last year to save the City Hall Annex building. Members played an active role in attending City Council meetings, NH Preservation Alliance meetings, and working with Oak Point Associates. This project has been financed in part with federal funds from the National Park Service, Department of the Interior, through the New Hampshire Division of Historical Resources. However, the contents and opinions expressed on this webpage do not necessarily reflect the views or policies of the Department of the Interior, nor does the mention of trade names or commercial products constitute endorsement or recommendation by the Department of the Interior. For more information on the project visit City Hall Annex Restoration.

Special thanks to Molly Meulenbroek, Peter Bruckner, Sandra Keans, Martha Wingate, Marilyn Jones, and all others involved. Julian Long Grants Coordination on the project.

#### **Certified Local Government Grant**

The City of Rochester Planning and Development Department applied for a New Hampshire Certified Local Government grant in January 2017. This grant application is for \$17,000 to create a cohesive set of design standards for Rochester Downtown Historic District. The Historic District Commission will play an active role in reviewing these design guidelines.

The goal of this project is to create comprehensive and clear standards and guidelines that describe the historical and architectural value of sites and structures within the District, and explains the HDC approval process and best practices in the methods and objectives of preserving, rehabilitating, restoring, and reconstructing historic buildings. This Design Guideline Manual must be concise, easy to understand, and establish a clear set of criteria to which the HDC will judge applications for a Certificate of Approval. The design of gateway, directional and interpretive signage will strengthen the presence of downtown as a historic site worthy of national designation.



City councilors, Historic District Commission members, and others gather at the ribbon-cutting ceremony. (August 2017)



Mayor McCarley, city councilors, Historic District Commission members, and others gather at the groundbreaking ceremony. (August 2016)



A front view of the fully restored City Hall Annex building. (August 2017)

### **Conservation Commission**

The Rochester Conservation Commission worked hard and accomplished a lot between July 2016 and July 2017. Sadly in March 2017 Conservation Commission Chairperson Deborah Shigo lost her battle with cancer; the loss of Deb's driving force to preserve land and encourage people to enjoy nature will continue to be felt locally and regionally.

#### Accomplishments;

- Worked closely with South East Land Trust and Rochester City Council to obtain a
  purchase and sales agreement on an 160 acre easement on Gauthier Farm on Bernard
  Road; the required closing date is the end March 31, 2018, but an early date is being
  targeted
- Sponsored a day long "Conservation Easement Monitoring Training" workshop.
- Commission members attended natural resource based training workshops.
- Reviewed eight "Intent to Cut" applications.
- Reviewed five "Intent to Excavate" applications.
- Reviewed seven "NH DES Wetlands Dredge and Fill" applications.
- Met with, reviewed, and/or discussed twelve Planning Board applications that included proposed wetland and/or wetland buffer impacts.
- Walked the land of several of the proposed developments mentioned above.
- Responded to complaints regarding potential wetland violations.
- Communicated with property owners and land trust organizations that were interested in conserving land in Rochester. The extensive review processes included meeting with the landowner(s), completing Land Acquisition Criteria Evaluations (LACE), investigating funding options, conducting due diligence, having the properties appraised, etc....
- Successfully worked with City Council to amend the bylaws so that an additional alternate member can be allowed on the Commission.
- Continued collaborating with the Technical Review Group and Planning Board on application reviews.
- Met with developers and landowners in nonbinding sessions to provide direction prior to formal submission.
- Participated in monitoring of conservation easements.
- Worked with South East Land Trust and the Society for the Protection of NH's Forests on discovered easement violations.
- Provided input to Moose Mountain Regional Greenways master plan efforts.
- Worked with NH DES and National Guard on the proposed expansion of the National Guard property on Brock St.
- Jointly partnered with NH Fish & Game and Spaulding High School.



December 2016: Conservation Commission pausing to watch the pigs at Hope Farm while conducting a conservation easement monitoring walk.

## **NOTICE**

## 674:39-aa Restoration of Involuntarily Merged Lots. -

- I. In this section:
- (a) "Involuntary merger" and "involuntarily merged" mean lots merged by municipal action for zoning, assessing, or taxation purposes without the consent of the owner.
- (b) "Owner" means the person or entity that holds legal title to the lots in question, even if such person or entity did not hold legal title at the time of the involuntary merger.
- (c) "Voluntary merger" and "voluntarily merged" mean a merger under RSA 674:39-a, or any overt action or conduct that indicates an owner regarded said lots as merged such as, but not limited to, abandoning a lot line.
- II. Lots or parcels that were involuntarily merged prior to September 18, 2010 by a city, town, county, village district, or any other municipality, shall at the request of the owner, be restored to their premerger status and all zoning and tax maps shall be updated to identify the premerger boundaries of said lots or parcels as recorded at the appropriate registry of deeds, provided:
  - (a) The request is submitted to the governing body prior to December 31, 2016.
- (b) No owner in the chain of title voluntarily merged his or her lots. If any owner in the chain of title voluntarily merged his or her lots, then all subsequent owners shall be stopped from requesting restoration. The municipality shall have the burden of proof to show that any previous owner voluntarily merged his or her lots.
- III. All decisions of the governing body may be appealed in accordance with the provisions of RSA 676.
- IV. Any municipality may adopt local ordinances, including ordinances enacted prior to the effective date of this section, to restore previously merged properties that are less restrictive than the provisions in paragraph I and II.
- V. The restoration of the lots to their premerger status shall not be deemed to cure any non-conformity with existing local land use ordinances.
- VI. Municipalities shall post a notice informing residents that any involuntarily merged lots may be restored to premerger status upon the owner's request. Such notice shall be posted in a public place no later than January 1, 2012 and shall remain posted through December 31, 2016. Each municipality shall also publish the same or similar notice in its 2011 through 2015 annual reports.

Respectfully submitted,

James B. Campbell, Director of Planning & Development



### REPORT OF THE POLICE DEPARTMENT 2016-2017

#### Overview

Rochester consists of an approximate area of 46 square miles, with an estimated population of 30,000. Although very separate in their job functions, all of the members of the Police Department work together to produce a high level of service to the citizens. Our staff consists of sworn officers and a civilian support staff. The Department maintains a Police Explorer Post. This nationally recognized division of the Boy Scouts of America "explores" law enforcement careers with young adults.

Our Communications Center operates with enhanced 911 and is staffed 24 hours per day, by specially trained personnel. This combined center dispatches calls for service for police, fire and Frisbie Hospital ambulance.

A three-member-board of Police Commissioner's elected by the citizens, serves the City. The citizens were represented by Commissioner Lucien Levesque, Commissioner Bruce Lindsay and Commissioner Derek Peters

#### MISSION STATEMENT

The prime mission of the Rochester Police Department is the protection of life and property. This is accomplished through fair and equal enforcement, always keeping in mind the rights and dignity of the public.

The basis of all police action is the law and the credibility of the agency. The measure of our service will be judged by the public in the way we deliver our service. We will hold all personnel to a high level of ethical practices.

This mission can be achieved through crime prevention, public relations, and community policing.

#### **VISION STATEMENT**

To reduce crime and improve the quality of life, through continuous community engagement.

#### VALUE STATEMENT

Dedication - To serving the public to the best of our abilities Pride - In ourselves, department, and community Integrity - Always doing the right thing, even when no one is looking

#### **Major Service Responsibilities**

- to protect life and property through an effective partnership with the public and to address the needs and concerns of citizen customers.
- The Operation of a uniformed patrol force responsible for routine investigations and the general maintenance of law and order.
- The Operation of an Investigations Bureau divided into specialty sections investigating crimes and disorder against persons and property, vice or street crimes, domestic violence, prosecution, motor vehicle offenses, problem oriented policing and maintenance of evidence.
- The prevention and control of juvenile delinquency through a juvenile officer, prosecutor, court diversion coordinator, School Resource Officers, affiliation with Bridging the Gaps Coalition and coordination of community agencies interested in crime prevention.
- The Operation of a centralized communications center within the PD that is staffed 24 hours per day specializing in dispatching calls for service for Police, Fire and EMS.

**GOAL #1**: Continue development of positive relationships and improve public trust and confidence within the community through increased police presence and public education.

#### 1. Maintain Presence in the Downtown

- Increased bicycle and foot patrols
- Traffic/crosswalk enforcement
- Quality of life issues (bicycles, skateboards, loitering, etc)
- Bar checks/collaboration with Liquor Enforcement
- Engagement with the Main Street board

#### 2. Participation in Outreach Programs

- School reading/lunch programs
- DARE
- SRO classes in schools
- Senior safety
- Bridging the Gaps/Youth to Youth
- C.R.A.S.E
- Enhance outreach initiatives targeting substance abuse

#### 3. Educate Public on Mission & Vision of Department

- Citizen's Police Academy
- Continue to build the RUN program

- Collaborate and join with existing meetings, (PTA, Veteran's groups, church groups, etc.) to get our message out
- Social media
- Radio and video PSAs
- Improve/redesign website

#### **GOAL #2**: Decrease Property Crime and Foster a Safe Community

#### 1. Disrupt Illegal Drug Activity

- Traffic enforcement
- Bicycle/Foot beats
- Field Interviews
- Partnership and collaboration with Strafford County Drug Task Force

#### 2. Property Crime Reduction

- Increased reliance on Crime Analysis to include predictive analysis
- Target hardening education for residents/businesses
- Information sharing with business community through retail website
- Increased pawn shop information sharing/compliance checks

#### 3. <u>Traffic Safety</u>

- Targeted enforcement based upon current and historical crash statistics
- Coordinated distracted driving enforcement
- Dedicated DWI patrols
- Educational PSAs

#### **GOAL #3**: Professional Development

#### 1. Succession Planning

- Job shadowing
- Develop transition programs for each level of supervision
- Provide necessary training for all levels of supervision
- Provide leadership training for employees who have been identified as potential future leaders

#### 2. Increase the capabilities of the Evidence Collection Team

- Explore grant opportunities for comprehensive full-team out of state training
- Actively seek in state training opportunities
- Explore hosted trainings to defray costs
- Develop a schedule for regular in house team training sessions

- 3. Career Development/Retention of Employees
  - Utilize information gained in annual retention plans to schedule training for employees
  - Develop a standardized training plan for new officers
  - Monthly coaching/mentoring meetings with direct reports

#### **GOALS AND OBJECTIVES LONG-TERM**

The City of Rochester is experiencing both residential and commercial growth. This growth brings increased service demands. With this in mind long term considerations are as follows

- Increase in staff positions to include, communications, sworn, and non-sworn personnel
- Increase in fleet
- Finish 3<sup>rd</sup> floor of the building for expansion purposes
- Parking lot expansion for police vehicles
- Maintain demographically represented police force
- Keep technologically current
- Consider regional partnerships

#### **GOALS UPDATE**

The development of positive relationships to improve public trust and confidence is rooted in our community policing philosophy. This is accomplished by engaging the community through the many different programs implemented by the department. Outreach programs include

- Rochester United Neighborhoods
- Community Engagement Officer
- Crisis Intervention
- Citizens Police Academy
- Housing Officers
- School Resource Officers
- L.E.A.D. Program
- Explorers
- Project Good Morning
- Teen Night/Teen Travel Camp
- National Night Out
- Social Media
- Bridging the Gaps
- Diversion

Our philosophy of community policing is accomplished by community engagement through the many different programs that the department has implemented which are designed to build partnerships that strengthen relationships and build trust within the community.

Rochester United Neighborhoods Ward based program is part of the Department's community policing initiatives. It is a network of citizens and city officials committed to claiming ownership and responsibility for our neighborhoods thereby improving quality of life. The neighborhood or ward meetings help educate, inspire, motivate, and allow for people within neighborhoods to share information among one another and with the police department and other city officials. In this way problems are prevented, decreased or eliminated and residents are connected with existing resources, providing community activities to build relationships and promote neighborliness. The key to success is communication and coordination. There are many levels at which neighbors and citizens can get involved.

Working together RUN allows a community to establish shared visions and priorities, increase resources through collaboration and cooperation, and aim toward solving problems and implementing solutions; ultimately building a community.

Our use of social media presence continues to grow through the use of Facebook with posts of helpful tips, community meetings, information on wanted persons, as well as seeking information from our citizens. The Police Department website has been redesigned providing information for our residents and visitors to the City. We are always seeking ways to be not only efficient, but effective in service to our citizens.

Annually we have offered a Citizen's Police Academy. Citizen's Police Academy is a program designed to acquaint individuals who are not sworn police officers with the activities of their local police department. This program is intended to open the lines of communication between the Community and the Police Department. Through presentations by department employees, hands-on training, sit ins with dispatch and ride-a-longs with police officers, participants are exposed to the many facets of the Rochester Police Department over the 11 week program.

Proactive community engagement and enforcement in targeted areas of the City that included:

- Bicycle and foot patrols
- Low profile patrols
- Traffic stops
- Using resources of the Strafford County drug task force

In addition to proactive enforcement initiatives, prevention and education initiatives are an ongoing focus that includes:

- L.E.A.D Program
- Recovery Days
- Drug Take Back days
- Partnerships with Frisbie Hospital
  - o Narcan program

- Community Access to Recovery
- o Rochester Recovery Center

Foot patrols, bicycle patrols and use of the unmarked cruiser were used for education and enforcement of bicycle laws, pedestrian laws, skateboarding and crosswalk violations in the downtown. These are areas that the business community and pedestrians have indicated are important to them.

The focus of traffic safety and disrupting illegal drug activity in the community goes hand in hand. Using data collected from the Crime Analyst allows us to identify problem areas and more efficiently target our resources. We have seen a positive impact and will continue to employ this moving forward. Partnerships with the public help us make this the great City it is. The more information we can put into the hands of the community the more successful we are.

The introduction of the L.E.A.D. Program (Law Enforcement Against Drugs) replaced the long-standing DARE Program. L.E.A.D. is based on the program "too good for drugs, and has an adaptability that DARE did not.

#### Personnel

The following personnel were hired to fill vacancies during this reporting period: Officer Nicole Mann, Officer Matthew Bailey, Officer William Robinson, Officer Hunter Roy, Officer Jason Plumb, Specialist Andrea Pumar, Specialist Ellen Spicer

The following personnel left employment during this reporting period: Off. Kyle Danie, Off. Paul Kusnierz, Off. Jennifer Arrajj, Sgt. Anthony Deluca (from FT), Off. John Harding, Chief Michael Allen, Off. Dominique Murphy, Officer Nicole Mann, Sgt. Scott Loignon, Off. John Bourque, Specialist Kristine Lavoie

#### **Service Recognition:**

Chief Theodore Blair Memorial Award: This annual award was created in memory of former Police Chief Ted Blair to recognize that officer who best exhibits Chief Blair's qualities including compassion, commitment, consistent display of respect for others, and a sense of humor. Chief Blair passed away in 1995 following a short but valiant fight with cancer. He dedicated his career to the City and left his mark on the Department and community. Officer Andrew Jackson was selected as the 15<sup>th</sup> annual recipient. The Blair family was on hand to assist with this presentation.

*Employees of the Year 2016:* The awards recognize police staff that show consistent work above and beyond throughout the year, and honors what they do to make the city safe. This year we combined the Communications Specialist and Support Person award. Candidates are nominated by their peers. Support: Specialist Jennifer Holman, Police Officer: Geoff Moore.

*Employees of the Month:* Officer Marc Cilley

Lifesaving Awards: Off. Gantert, Off. Seckendorf, Lt. Bossi, Off. Kimbrough, Off. D. Murphy, Off. Ja. Murphy, Off. Jeff Gagnon, Off. Marc Cilley, Civilian Aaron Goodwin

McDonalds "Everyday Hero" and "Community Involvement" Awards: Off. Jacob Garstin, Off. Keith MacKenzie, Off. Geoff Moore, Off. Charlie Pendlebury, Off. Kyle Danie, Off. Michael Miehle, Off. Thomas Powers.

20 Years of Service: Account Clerk Rhonda Young, Sgt. Jamey Balint

*Retirement:* The Department recognized the service and retirement of Sgt. Anthony Deluca from full time service, Off. John Harding and Chaplain Ronald Lachapelle.

Retirement: Chief Michael Allen noted he was fortunate and blessed to have had the opportunity to serve the City of Rochester for 28.5 years and as Chief for almost five years. Through forming of partnerships the Department was advanced and is being left better than it was previous to his tenure as Chief. He noted his appreciation to the Commission for their confidence and faith in him to do the job and he is proud to hand the reigns over and to see the Department move forward.

*Police Memorial Proclamation:* The Department was recognized with a proclamation from the Mayor during National Police Memorial Week in May.

*Promotions:* Deputy Chief Paul Toussaint promoted to Chief. Capt. Gary Boudreau promoted to Deputy Chief. Lieutenant Todd Pinkham promoted to Captain. Sergeant Jeremy Aucoin promoted to Lieutenant. Officer Scott Loignon promoted to Sergeant. Officer Jamey Balint promoted to Sergeant. Officer Marc Cilley promoted to Sergeant. Officer Michael Miehle promoted to Sergeant. Officer Thomas Powers promoted to Sergeant.

Acknowledgments by Citizens or the Department: The following officers and members, a few more than once, were thanked by the Department or by citizens for their assistance in the community. Chief Allen, Lt. Aucoin, Sgt. Babine, Sgt. Balint, Off. Ball, Specialist Behr, Off. Benjamin, Off. Bentz, Off. Blair, Lt. Bossi, Capt. Boudreau, Off. J. Bourque, Specialist Bowley, Off. Mark Brave, Sgt. Brinkman, Specialist Colwell, Off. Cilley, Sgt. Cost, Off. Danie, Specialist Devine, Sgt. Emerson, Off. Forrest, Det. Flathers, Det. Frechette, Off. Gagnon, Off. Gantert, Off. Garstin, Lt. Gould, Off. Harding, Off. Hatch, Specialist Holman, Off. Jackson, Off. Kimbrough, Specialist Knox, Off. Lambert, Det. Livingstone, Off. Loignon, Off. MacKenzie, Det. Mangum, Off. Marvin, Specialist McVay, Off. Miehle, Off. Moore, Specialist Moule, Det. Mundy, Off. D. Murphy, Off. J. Murphy, Specialist Neal, Off. Pendlebury, Capt. Pinkham, Off. Porfido, Off. Powers, Specialist Pumar, Det. Rousseau, Officer Seckendorf, Sgt. Smith, Capt. Thomas, Off. Turner, Off. Williams-Hurley, and Off. Worthley

*Honor Guard:* The Honor Guard was fortunate to present the colors for three Boston Sports teams including the Red Sox, the Bruins and the Celtics.

We note the passing of two former Police Commissioners during this period. Roger W. Beaudoin served as a Commissioner for twelve years, and James F. McManus, Jr. served as a

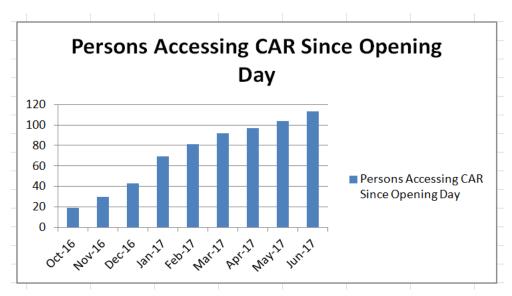
Commissioner for six years. Both supported advances in technology to keep the Department current

#### Other

We reported out last year on the community survey results and the priority placed on addressing the opioid crisis. This is an epidemic that is gripping the nation and has reached heights we have not seen. We know we cannot arrest our way out of this. Instead we are using an approach that is layered with enforcement, education and outreach, as well as other areas of medical treatment.

The partnership we have with Frisbie Hospital is important in our mission. The City of Rochester in partnership with Frisbie Hospital put Narcan (naloxone) in the hands of law enforcement by training officers at the health provider status for CPR. This is a resource we are thankful to have if we need it. We trained all officers in compassion fatigue to understand addiction and the cycle and science of what happens to the drug addicted brain and to give them tools they can use to talk to people to move them toward treatment. It helps them also to work with families torn apart by this issue. Many with addiction disease have a co occurring mental health disorder that is an important component to services

Frisbie Hospital opened a recovery center at the Roberge Center [www.rochesterrecovery.com] The Recovery center has been open since October of 2016. It had been one of the missing links to our overall strategy targeting the epidemic in our community. The following graph shows the number of persons using the Recovery Center since the opening.



The Bridging the Gaps Coalition is a collaboration in the community to address drug and alcohol prevention. They look to identify the root causes of abuse and how can we change them, either through environmental, attitudes, standards and perception. With Bridging the Gaps we partner with the Drug Enforcement Administration at Drug Take Back days, where unused and expired medications are collected and removed from circulation.

Year end comp stat overview. We compared this year to five years ago to measure our process. It is unrealistic to think that we will put up the same numbers every year. We stayed level with last year, without losing anything. We are always looking at the way we do things to make us more efficient.

Our biggest issue this past year has been the drug crisis. In 2016 we saw a 21% increase in overdoses and a 90% increase in fatalities. This illustrates the importance of getting on board with recovery programs. We have a three-prong approach, starting with the L.E.A.D. program in our elementary, middle and high schools. We also have the Bridging the Gaps coalition and programming to prevent future generations from going down the same road. Then we have the recovery aspect. There is still a traditional place for law enforcement in this. The recovery process is not a quick fix. Some will start on the road to recovery and never make it. However, any way we can help is an asset to the community.

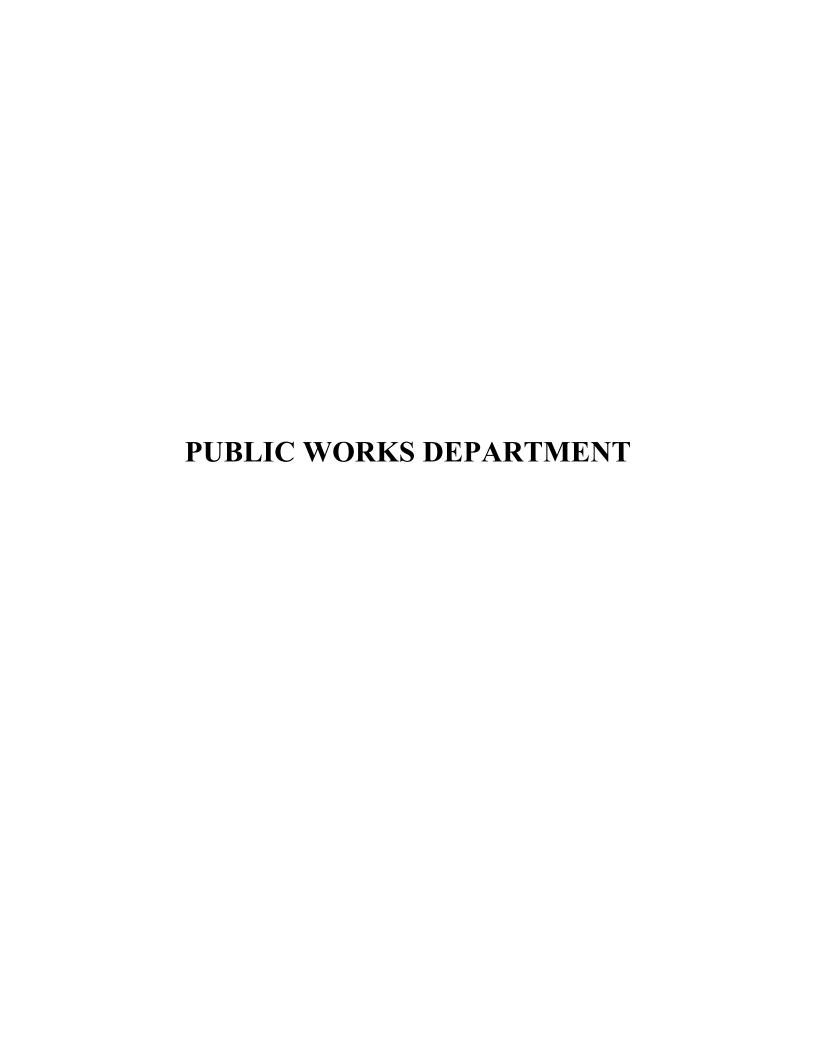
Staffing has been a challenge the first six months of 2017. We have been down ten patrol positions. Replacements have been hired and conditional offers given for other positions. Officers going to the Academy in August of 2017 will not be available to work solo patrol until the Spring of 2018.

#### **Commentary**

Our fiscal year accomplishments are a direct credit to the staff, Police Commission and the City Council for the funding and support of various projects and programs. I am proud of the accomplishments of the men and women of our department. The Department has built stronger relationships and enhanced the level of trust between the police and the community; improving the quality of life. The support of our citizens is paramount to our success.

Respectfully Submitted,

Chief Paul R. Toussaint



### REPORT OF THE PUBLIC WORKS DEPARTMENT July 1, 2016 through June 30, 2017

The Public Works Department is committed to providing quality of life to approximately 30,000 City residents. The goal of maintaining and improving the safety, health, and welfare of residents is accomplished by providing clean water, treating sewage, maintaining roads, sidewalks, public buildings, pools, and parks. This department's employees are dedicated to meeting the day to day challenges and finding solutions to complex problems arising as the City grows.

The Department of Public Works supports the Main Street Organization in the downtown area with many projects, committees and festivals, and also assists the Chamber of Commerce with the planning of their many events, including the Christmas Parade and annual Christmas Tree lighting ceremony.

The Department managed the regional household hazardous waste collection effort. This annual collection event hosts 10 communities and is funded in part by a grant from NHDES. The actual household hazardous waste collection took place on May 6, 2017, at a site provided by Waste Management of New Hampshire. This event was staffed by a collaboration of Rochester DPW Office personnel and WM field representatives. This year our record number of participants climbed again as we were able to process 376 vehicles that came to drop off hazardous waste items.

The Christmas tree for our 2016 Downtown Holiday display was donated by Donna and David Bogan of 3 Page Street in Rochester. The Bogans stated that the beautiful blue fir was planted with their son Brandon in 1994 the same year they purchased the home, but it had grown too large for their lawn. Urban Tree Service and SUR Construction donated their time and equipment to assist DPW Staff to erect the tree downtown. The art students from the Rochester Middle School Special Education Department, the St. Elizabeth Seton School, The Rochester Childcare Center and Jack & Jill Preschool made the decorations that were laminated and strung by the vocational students at the Monarch School of New England students.



DPW, SUR & Urban Tree Setting the 2016 Christmas Tree up on the Island

The 2016-2017 winter season supplied us with above average snow fall. The first snow fall was in December and the last snow event occurred in April. The season snow fall total was approximately 78 inches. This was more than double the previous year's total. There were an estimated 43 treatable events.

#### **Personnel Summary:**

The staffing in this multi-division department is ever changing as staff retires and promotions happen internally. Currently this Department has 59 full time employees and 6 part time employees. Nathaniel Mears was hired as the Municipal Service Supervisor of the Utilities Division, Jim Quinn was re-hired as a Meter Technician, Dan Camara was hired as the GIS/Asset Management Technician and Matt Russell transferred from Buildings & Grounds to Meter Technician.

#### HIGHWAY/FLEET DIVISION

The Highway/Fleet Division is dedicated to ensuring the City's streets are maintained in the best possible condition within funding constraints. Responsibilities include maintaining all paved and gravel roads, sidewalks, pavement markings, traffic signals, street trees, drainage facilities, as well as insuring that the public works fleet of vehicles and equipment are in good functioning order.

This Division supported the Pavement Rehabilitation Program by shimming roadways as follows. Margaret Street, Mcintyre Court and Bradley Court received full shims. The poor sections of Salmon Falls Road, Hansonville Road, Flagg Road, Four Rod Road, Estes Rd, Spaulding Ave., and Winkley Farm Lane were ground out and repaved. Highway Division worked with the Northeast Railroad Company to pave the Wakefield Street railroad crossing. Staff additionally supported of the pavement rehabilitation program by redefining ditch lines, trimming back brush and graveling shoulders on numerous streets. Staff installed a new drainage system on Snow Street including 300 feet of 12" pipe and 3 catch basin structures. A 12" culvert was replaced on Peaslee Road. Guardrails were repaired on Salmon Falls Road, Sterling Drive, and Ebony Drive.



Highway Dept. filling & loaming Tessier Drive ditch line

#### **BUILDINGS & GROUNDS DIVISION**

The Buildings and Grounds division has the responsibility for maintenance on ten city buildings, several parks, and four pools. This staff works hard to keep them all in the best condition possible. During 2016-2017 the Buildings and Grounds Department worked on various projects throughout the City of Rochester including grounds maintenance, service calls for building maintenance, set up and take down of voting at 6 wards and snow removal for the city buildings, parking lots and walkways.

In the fall of 2016 using a grant from Waste Management (WM), the Buildings & Grounds Staff worked with WM personnel and the Main Street Organization to install dog waste stations at 3 locations, and to replace the stone dust in the walkways at the Rochester Common. Staff coordinated with vendors to install new carpet at Central Fire, the Police Department, and the Revenue Building. Staff also painted the Police Department Offices, common areas, and all bathrooms on the second floor. The Community Center continues to house the NH Department of Health and Human Service, the Rochester School Department Administrative Services, the Alternative School and the Hope School as well as many other private and nonprofit agencies.



Waste Management and City Buildings & Grounds Staff working together to replace stone dust at Commons

#### **ENGINEERING DIVISION**

The DPW Engineering staff reviewed and oversaw private developments within the City. The Engineers reviewed and issued 87 driveway permits, 70 excavation permits, 84 storm water permits, 83 Water Connection permits and 68 Sewer Connection Permits. These permits were all processed through the City's new electronic permitting software ViewPermit.

The City's new GIS/Asset Management Technician has been locating and digitizing Citymaintained utility networks including Sewer, Water, and Stormwater drainage. He has also developed tablet-based methods for keeping track of routine inspections, maintenance, and repairs of assets such as stormwater catch basins, sewer manholes, sewer pump stations, fire hydrants, water valves, and water service curb stops. Public Works staff is now able to view a series of online webmaps in order to review and better plan for future asset management needs. In addition to asset management-related efforts, the GIS/Asset Management Technician has created numerous maps for meetings and other project planning-related efforts.

# The General Fund Capital Improvement Plan Projects completed for both the Highway and Buildings and Grounds divisions during this fiscal year included the following:

- Catherine St./Sheridan Ave./Knight St. Area Improvements: Final pavement overlays were completed in July 2016. Final items, including roadway striping, were completed in early August 2016.
- Lowell Street Culvert: Drainage improvements in the area, improvements to the riprap slope on the southeastern side of the culvert, roadway paving in the area, and guardrail replacement in the area of the culvert were all completed in August 2016
- Milton Road/Flat Rock Bridge Road Intersection Improvements: Construction was completed in September of 2016.
- Columbus Avenue Parking Lot Expansion was completed in Sepetember 2016.
- Rochester Public Library 2 Roof top HVAC units were replaced
- Central Fire Station New Boiler and HVAC Equipment was installed.
- Police Station a new fire suppression system was installed in the server room.
- Security Camera Systems— The Community Center and the Hanson Pines camera security systems were upgraded.
- Rochester Reservoir East End Dam Modifications: Construction is substantially complete. Final items were completed in April 2017.
- Pavement Maintenance & Rehabilitation: Final paving of Lowell Street was completed in May 2017. Whitehouse Road was shim paved to get through the next two seasons while Unitil replaces gas mains lines.
- Salmon Falls Rd. HSIP Curve Softening Project: Construction of this project was completed in June 2017.
- The Vehicle Replacement Purchases were as follows:
  - <u>Highway Division</u> This division purchased a new 2017 Chevrolet 3500 1 ton truck double cab to replace vehicle number 21 and two 2017 Mack Six Wheel Dump Trucks to replace vehicle no.'s 18 and 54. <u>Sewer Division</u> –The sewer fund purchased a new 2017 Chevrolet 3500 1 ton truck regular cab to replace vehicle number 42. <u>Water Division</u> The water fund purchased a new 2017 Chevrolet 1 ton truck double cab to replace vehicle number 53.

#### WATER DIVISION

"And it never failed that during the dry years the people forgot about the rich years, and during the wet years they lost all memory of the dry years."

- John Steinbeck



Due to the conservation efforts of our customers and the proactive management of our water supply, we maintained safe and plentiful drinking water during the 2016 drought.

From the source to the tap the City of Rochester Water Treatment Facility Staff and the Utility Maintenance Staff are committed to providing our customers with the highest quality drinking water that meets or exceeds state and federal requirements.

This division listens, acknowledges, responds, takes action, reports and follows up with all aspects of operations. Operators and Utility Technicians are required to maintain certifications and participate in training programs throughout the year. We rely on instrumentation, equipment and training, along with communication from our customers, for successful operations.

The City operates and monitors the water system 24 hours per day, seven days per week to produce and deliver high quality drinking water through 125 miles of water main, 3 storage tanks, and 6 pumping stations to approximately 7500 service connections. The Surface Water Treatment Facility at 64 Strafford Road can treat and filter 4.5 million gallons per day and produced approximately 698 million gallons of water. The Groundwater Treatment Plant at 157 Farmington Road can treat 0.9 million gallons per day and produced approximately 49 million gallons of drinking water, for a total of 747 million gallons delivered to the City. Finished water typically enters the distribution system at less than 0.030NTU, 0ptcu, <1.9mg/l TOC, 7.3 pH, 1.60 mg/l free chlorine,

0.03 mg/L manganese, and a hardness of 20-30 mg/l. Annually we conduct tests for over 175 drinking water compounds and sample continuously throughout the distribution system. Additional information is available in our annual water quality report and system overview pamphlet.

This division operates at or below projected O&M costs, due to the skill, planning, effort, and training of our innovative and dedicated staff. Maintenance and efficiency remain a primary focus for the staff, who are invested in the customers, department, and each other

Aging infrastructure presents challenges to drinking water safety, and continual improvement is needed to maintain the quality of life we desire for today and for the future. This year the water division conducted significant maintenance and infrastructure improvements at the Washington Street and Industrial Way Booster Pump stations, Raw Water Air Scour System, Flocculator Basins, Cocheco Well blower motors, and the East End Dam. We performed water main replacement; hydrant repairs; valve exercising; and service and distribution leak repairs.

Major projects completed include the installation of a new Raw Water Transmission Main connecting Rochester Reservoir and Round Pond, as well as the reinforcement and regrading of the East End Dam.

The division's customer outreach and engagement efforts included hosting the first NHWWA meeting technical meeting since the commissioning and groundbreaking tour of the original facility in 1987, marking 30 years of technological improvements and commitment to providing safe drinking water to the community. The meeting included a tour of the updated facility and presentations on the history of the Rochester Water System, watershed management, and GIS/asset management initiatives.

Staff hosted visits from Spaulding High School students and local residents; distributed household hazardous waste flyer to our neighboring communities; and published additional promotional literature. Zeke Lapierre was promoted to Lead Treatment Operator. Chief Operator Ian Rohrbacher was elected President of the New Hampshire Water Works Association and represented all of New Hampshire's drinking water providers at the AWWA's annual meeting in Washington, DC, where he had a chance to discuss water-related issues with New Hampshire's representatives in Congress as well as water works professionals from around the country.

When considering the high value we place on water, it is truly a bargain to have water service that protects public health, fights fires, supports businesses and the economy, and provides us with the high-quality of life we enjoy. Your water is a valuable, plentiful, and cost effective resource. Please contact us if you are interested in a tour of the facilities or have questions on water quality and our treatment and supply systems.



**East End Dam Regrading** 

#### **SEWER DIVISION**

Facility Name: Rochester Wastewater Treatment Facility

Contact Information: Peter Nourse P.E., Director of City Services: (603) 332-4096

Michael Bezanson P.E., City Engineer: (603) 332-4096

David Green, Chief Operator: (603) 332-8950

Permit: National Pollutant Discharge Elimination System (NPDES) Permit No. NH0100668

The Department of Public Works Wastewater Treatment Facility and Utility Maintenance Division is dedicated to the collection and treatment of wastewater that flows into the facility from Rochester, East Rochester and Gonic and to deliver a clean, clear and safe effluent into the Cocheco River.

The present day advanced Wastewater Treatment Facility is designed to treat an average flow of 5.030 million gallons per day (mgd) with a peak design flow of 16 million gallons per day (mgd). The City operates under the strict effluent limitations and monitoring requirements contained in the July 23, 1997 National Pollution Discharge Elimination System (NPDES) Permit issued by the U.S. Environmental Protection Agency.

#### Capital Projects:

- We continue to be an active member of the Great Bay Estuary Coalition. The goal of this coalition is to ensure the issuance of new NPDES Permits with necessary and attainable scientifically based permitted levels for the participating local communities and all of the 44 communities that are regulated within the watershed.
- River Street Pump Station upgrade design is in progress.
- Construction was completed at the Western Avenue Pump Station.
- Aeration basin diffuser replacement was completed.
- Wastewater Treatment Facility continues to implement process control strategies to reduce Total Nitrogen and Total Phosphorous with existing infrastructure. We have had positive results as we have achieved > 80% & > 70% respectively in both parameters. We are constantly looking for alternative treatment methods to help us achieve affordable and sustainable treatment.

The sewer division continues to work in coordination with other divisions and consultants on many projects throughout the City to include wastewater treatment, collection systems, 28 pumping stations, storm water and the industrial pretreatment program. The employees in this division continue to increase their knowledge and certification levels in both treatment and collection systems.

The Wastewater Treatment Facility treated 1,189,298,000 gallons of wastewater. The average daily effluent flow was 3,258,351 gallons. The facility continues to produce a high quality effluent and is running extremely well as we have removed 409,808 pounds of CBOD (97.3%) and 692,606 pounds of TSS (97.5%). We have also received and treated 1,275,750 gallons of septage.

You Can Help Us: Did you know that you play an important part in keeping the wastewater system working properly? We can't do it alone, so please read over the **DO's** and **DON'Ts** below:

- **DO** collect fat, oils and grease (FOG) in a container and dispose of it in the trash. Please **DO NOT** pour them down the drain. FOG clogs plumbing and can result in wastewater backing up into your home, or cause overflows in the collection system.
- **DO** place things such as personal hygiene products, diapers and wipes in the trash can
- <u>DO NOT</u> flush plastics or wipes as these products can cause backups in the wastewater system or clog pumps that transfer wastewater to the treatment facility. This could cause wastewater to backup into your home, or cause overflows in the collection system.
- **DO** place food scraps in the trash. Use garbage disposals as little as possible.
- <u>**DO NOT**</u> pour hazardous materials such as paint, pesticides, and herbicides down the drain.
- **DO** use only phosphate free detergents and cleaners.

•

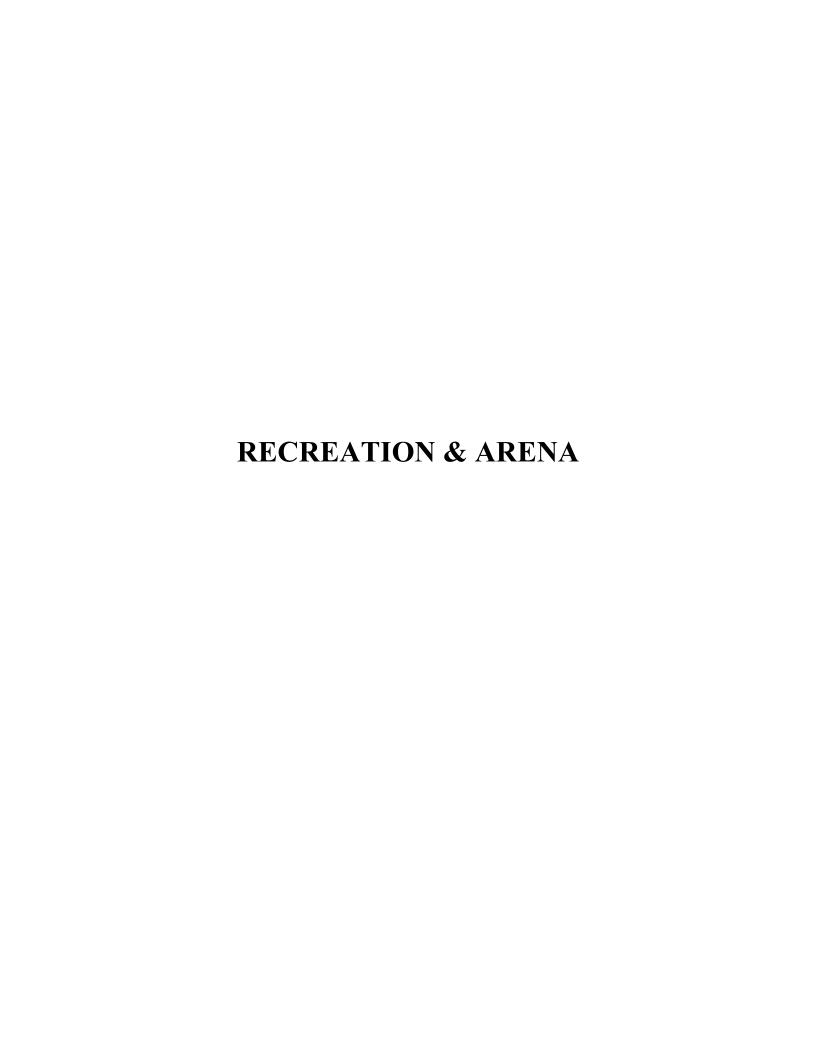
- **DO** you know where your basement sump pump discharges to?
- **<u>DO NOT</u>** discharge to the City wastewater system this is a big 'no-no'! Hydraulically overloading the wastewater system can result in wastewater backing up into your home, or cause overflows in the collection system. The 'good citizen' (and legal) thing to do is to have the sump pump discharge to the exterior of your home.



**New Western Ave. Pump Station** 



**Aeration Basin #2** 



### Recreation & Arena Program Overview

Rochester Recreation & Arena offered the community over 45 different programs during 2016-2017. Our programs continue to offer recreational opportunities for preschool age through senior citizens, encouraging everyone to get out, get active and get connected!

Program participation numbers continued to support the pursuit of our mission to provide programs, services and facilities that promote a healthy lifestyle and foster meaningful community connections. Our department's 2011 Master Plan and Recreation & Arena Advisory Commission remain sources of guidance, insight and inspiration.

Over all program participation grew by 10% from the previous year. A handful of new programs were offered, but this increase is greatly due to reinvigoration and growth of existing programs that the community has embraced and desired.

#### **Facilities**

Per the guidance of our Master Plan, construction on the Community Center Gym satellite office and Rochester Arena office space began in the late winter of 2016. The satellite office at the gymnasium has been completed and usage began during June of 2016 as a summer camp and open gym headquarters. Finishing details are being completed on both spaces and full staff utilization is expected fall of 2017.

The Rochester Arena and the Rochester Community Center continue to be highly utilized by the community through our department's program offerings and facility rental opportunities. Both of our facilities offer individuals and organizations environments to collaborate, exercise, celebrate and recreate.

| Facility Usage Highlights 2016-2017 | # of Hours |
|-------------------------------------|------------|
| Rochester Arena                     |            |
| Contracted Ice Customers            | 1,400      |
| Non-Ice Programs & Rentals          | 574        |
| Rochester Community Center          |            |
| School Department Programs          | 2,230      |
| Recreation Department Programs      | 1,600      |
| Outside Agencies & Organizations    | 1,586      |
| Local & State Government Agencies   | 267        |

#### **Community Connections**

A large emphasis during the 2016-2017 was placed on building and strengthening community connections on family, individual and organizational levels. These programs have intentionally been designed to promote opportunities and environments where individuals and families can easily create relationships with each other and with local organizations.

Senior citizen program participation rates remain consistent to the previous year. Our Senior Breakfasts continue to bring in large numbers and have become a monthly routine. As intended, seniors who attend this event learn about our other offerings and often become more involved. At these gatherings seniors have the opportunity to meet new friends, connect with neighbors and form relationships with Rochester Recreation and Rochester Police Department staff.

In April of 2016 our department created an initiative called Community Coffee. This monthly meeting is designed to connect the various agencies that work inside the Rochester Community Center. Participation was very strong, with 5-10 agencies attending each month. These meetings have helped to create a sense of community within the building and have lead to multiple collaborations across the many organizations that are housed here. Our department is proud to be the hub of this community networking and resource sharing.

As indicated in our Master Plan, family focused programming remains a top priority. Family oriented programs and events like Parent-Child Open Gym, Parent-Child Stick & Puck, Parent-Child Valentine's Dance, Fishing Derby, and the King Pine Ski Program are all offerings that provide Rochester families structured activities and environments to connect with their kin and make new friends. Creative marketing and increased outreach efforts helped to increase our family program participation by 9%, 500 more participants, from the previous year.

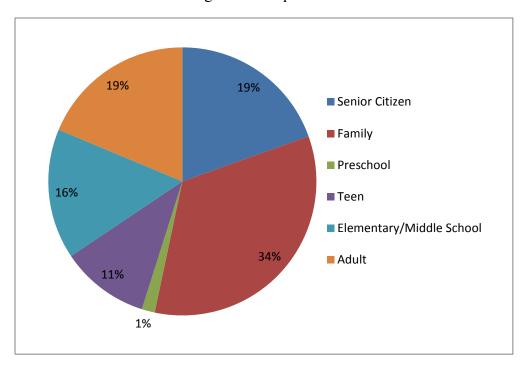
#### **Department Technology**

Our department purchased a new registration and facility software system in June of 2016. All of our program registrations and facility rentals are now processed through this new system, dramatically decreasing our reliance on paper materials. Currently our new system has registered over 800 family and organization accounts and over 1600 individual customer accounts. This embrace of technology has significantly increase Rochester Recreation & Arena's efficiency, record keeping and data tracking abilities. We look forward to continuing to grow our data base of customers over the upcoming year.

#### Conclusion

The 2016-2017 year was very successful for the Rochester Recreation & Arena Department. Continued growth, excitement and enthusiasm for recreation activities in the community are expected in the upcoming 2017-2018 year.

2016-2017 Program Participation





# REPORT OF THE SUPERINTENDENT OF SCHOOLS 2016-2017 (period 7/1/2016 to 6/30/17)

#### To the School Board and Citizens of Rochester:

The Rochester School Department works every day to reach our mission of ensuring quality educational experiences for all students.

#### **Instructional Improvements**

The Rochester Middle School has begun personalized learning training for staff. The plan is to develop instructional strategies that go along with a one to one computing grant. This grant was implemented beginning in December 2016. The personalized learning training will continue for five other schools in 2017-2018.

Spaulding High School has begun to offer more opportunities for students to earn college credit while in High School. In conjunction with various colleges, credits are offered for dual enrollment college and high school credit. The number of dual enrollment credits has increased from 75 credits in 2014, to 130 in 2015 to 239 in 2016. It appears the 2016-2017 number will continue to increase. The target is for every student to earn college credit, or have an internship before graduating from high school.

#### **Facilities**

The District has begun Honeywell Phase III Energy Savings Program. This program reduces energy use by sealing up doors and windows, replacing HVAC equipment that needs to be replaced, and remotely shutting off electronic equipment. The energy savings produce a payback for the expenses, by savings in the operating budget to offset the bond payments.

Phase II Solar Energy Implementation was complete in December of 2016 with solar arrays on East Rochester School, McClelland, Rochester Middle, Spaulding High School and the Tech Center. The solar arrays are estimated to save \$30,000 per year in operating costs, and with district expenses.

### Rochester Special Education Revenues and Expenditures As required by RSA 32:11-a

**Table 1: Special Education Revenue** 

|                                    | 2014-2015     | 2015-2016    | 2016-2017    |
|------------------------------------|---------------|--------------|--------------|
| Tuition from other districts       | \$ 152,772.76 | \$78,885.56  | \$16,401.92  |
| Tuition for foster children        | 0.00          | 0.00         | 0.00         |
| Catastrophic Aid (State)           | 208,339.07    | 374,597.16   | 448,177.01   |
| Medicaid Reimbursement (Federal)   | 852,114.22    | 816,315.05   | 1,256,844.11 |
| Special Education Grants (Federal) | 1,049,206.27  | 1,197,560.40 | 1,163,712.44 |
|                                    |               |              |              |

**Table 2: Special Education Expenditures** 

|                                      | 2014-2015       | 2015-2016       | 2016-2017       |
|--------------------------------------|-----------------|-----------------|-----------------|
| Salaries and Benefits                | \$11,580,928.72 | \$11,514,851.40 | \$11,820,555.65 |
| Tuition and Contracted Services      | 2,111,779.45    | 2,716,336.42    | 3,265,031.04    |
| Supplies and Equipment               | 70,796.87       | 80,861.37       | 60,078.71       |
| Other expenses                       | 75,615.42       | 65,683.23       | 69,830.37       |
| Special Area Administrative Services | 1,401,228.97    | 1,523,021.50    | 1,638,814.36    |
| Transportation                       | 913,747.86      | 1,002,740.39    | 1,085,944.51    |

**Table 3: Revenue to Expenditure Analysis** 

|                    | 2014-2015      | 2015-2016      | 2016-2017      |
|--------------------|----------------|----------------|----------------|
| Total Revenues     | \$2,262,432.32 | \$2,467,358.16 | \$2,885,135.48 |
| Total Expenditures | 16,154,097.29  | 16,903,494.31  | 17,940,254.64  |
| Net Local Cost     | 15,104,891.07  | 14,436,136.15  | 16,776,542.20  |

**Table 4: Sources of Revenue as Percent of Total** 

|                    | 2014-2015 | 2015-2016 | 2016-2017 |
|--------------------|-----------|-----------|-----------|
| Federal Sources    | 11.77%    | 11.91%    | 13.49 %   |
| State Sources      | 1.29%     | 2.22%     | 2.50 %    |
| Other Sources      | .95%      | .47%      | .09 %     |
| Local Property Tax | 85.99%    | 85.4%     | 83.92 %   |

## SCHOOL BOARD MEMBERSHIP AND STAFFING ROCHESTER SCHOOL DEPARTMENT

### July 1, 2016 – June 30, 2017

| Seat<br>Ward 1 | <b>Member</b><br>Jennifer Bryant<br>Audrey Stevens |
|----------------|--|
| Ward 2         | Amy Malone<br>Raymond Turner                       |
| Ward 3         | Julie Brown<br>Matthew Pappas                      |
| Ward 4         | Travis Allen<br>Nichole Guptel                     |
| Ward 5         | Karen Stokes<br>Paul Lynch                         |
| Ward 6         | Thomas O'Connor<br>Robert Watson                   |
| At-Large       | Thomas J. Jean                                     |

### STANDING COMMITTEES July 1, 2016 – June 30, 2017

**Building** Audrey Stevens, Chair

Thomas J. Jean, Vice-Chair

Jennifer Bryant Nichole Guptel Paul Lynch

**Discipline** Julie Brown, Chair

Rotating (Quarterly), Vice-Chair

**Rotating Member** 

Finance Paul Lynch, Chair

Matthew Pappas, Vice-Chair

Julie Brown Jennifer Bryant Thomas J. Jean Audrey Stevens Karen Stokes Robert Watson

**Instruction** Robert Watson, Chair

Matthew Pappas, Vice-Chair

Amy Malone Thomas O'Connor Karen Stokes

**Personnel** Jennifer Bryant, Chair

Audrey Stevens, Vice-Chair

Julie Brown Nichole Guptel

**Policy** Thomas O'Connor, Chair

Matthew Pappas, Vice-Chair

Travis Allen Raymond Turner Robert Watson

**Special Services** Karen Stokes, Chair

Robert Watson, Vice-Chair

Travis Allen Amy Malone Thomas O'Connor Raymond Turner

#### CENTRAL OFFICE ADMINISTRATORS

Michael L. Hopkins, Superintendent of Schools

Kyle Repucci, Assistant Superintendent of Schools

Linda Casey, Business Administrator

Christiane Allison, Director of Pupil Services

Michele Halligan-Foley, Safe Schools/Healthy Students Project Director

Heidi Zollman, Curriculum, Instruction, and Assessment Coordinator

Kathleen Cotton, Curriculum, Instruction, and Assessment Coordinator

Stephen LeClair, Title I Director

David Yasenchock, Chief Technology Coordinator

Richard Bickford, Facilities Manager

#### **PRINCIPALS**

Justin Roy, Spaulding High School

Pamela Martin -Deputy Principal, Spaulding High School

Adam Houghton, Rochester Middle School

Kathy Dubois, Bud Carlson Academy (Director)

Mark Campbell, Chamberlain Street School

Christine Hebert, East Rochester School

Maureen Oakman, Gonic School

Robin Brown, Maple Street School

Michelle McAlister, McClelland School

Erin Mahoney, Nancy Loud School

Jennifer Hersom, School Street School

Lynn Allen, William Allen School

#### ASSISTANT PRINCIPALS

Sean Peschel, RW Creteau Technology Director

Jenna Kotsonis, Spaulding High School

Chad Strout, Spaulding High School

Joanne Houston – Dean of Students, Spaulding High School

Peggy Leary, Rochester Middle School

Sonya L'Heureux, Rochester Middle School

Susan Howard, Chamberlain Street School

Barbara Kelly, McClelland School

Deborah Brooks, William Allen School

#### SCHOOL NURSES

Nancy Graham, RN (Co-Department Head)

Stephanie McSharry, RN (Co-Department Head)

Christine Ballentine, RN

Corrine Brown, RN

Christine Comeau, RN

Alicia Hopkins, RN

Robin Hutchins, RN

Jennifer Saucier, RN

Tracey Tibbetts, RN

Bethann Welch, RN



# REPORT OF THE TAX COLLECTORS DEPARTMENT 2016-2017

The responsibilities of the Tax Collector's office consist of the collections of property taxes, water & sewer utility bills, current use taxes, timber, gravel & yield taxes, and other department collections. The Tax Collector's office executes property tax liens on delinquent taxes, files tax lien redemptions and notifies all property owners & mortgagees for all properties that will be going to tax lien & tax deed. In 2017 we liened approximately 501 properties totaling \$1,386,625.27.

The Tax Collector's office also processes auto registrations. In 2016-2017 we processed approximately 36,982 registrations totaling \$4,994,861.40. We collected \$64,464.00 in Municipal Agent fees.

In our office we also accept debit/credit cards and in 2017 we processed approximately \$1,426,871.24 in auto, tax & water payments.

We collected on approximately 29,795 water & sewer bills.

Revenues collected by the Tax Collector's Office:

| Total Warrant          | 58,196,003.00 |
|------------------------|---------------|
| Timber & Gravel Tax    | 30,750.04     |
| Int Delinquent Taxes   | 601,048.33    |
| Chg Tax for CU Removal | 169,805.00    |
| Motor Vehicle Permits  | 4,994,861.40  |
| Water                  | 3,740,774.66  |
| Sewer                  | 4,380,114.91  |

The Tax Collector's Office consisted of three full time employees and three part time employees. Our main goal in the office is to provide courteous and efficient service to all.

The Tax Collector's office staff consisted of Doreen Jones-Tax Collector, Virginia Gray-Deputy Tax Collector, Pat Cox-Clerk Typist 1, Pauline Roseberry –Clerk Typist 1, and Debbie Millspaugh- Clerk Typist II & Ann Dupuis-Clerk Typist 1. I would like to thank all my staff for all their hard work & dedication through out the year.

Respectfully Submitted,

Doreen Jones, CTC Tax Collector



# REPORT OF THE WELFARE DEPARTMENT 2016-2017

In compliance with RSA 165, the welfare department for the City of Rochester administers local emergency assistance for poor individuals unable to support themselves and require assistance in a financial crisis. It is our mission to meet our legal obligations, free of bias, in the most professional, thoughtful and cost effective manner possible.

The City of Rochester budgeted \$189,450.00 for direct assistance for fiscal year 2016-2017. A total of \$121,683.35 was expended for emergency assistance. City Welfare assisted 246 families and 149 single households with emergency assistance vouchers.

Rochester City Welfare staff continues to take pride in our pro-active case management approach that has resulted in increased self-sufficiency and minimized recidivism to the welfare office for clients, at a lower cost to city taxpayers.

The City of Rochester continues to be a desirable place to live, work and raise a family for many socioeconomic statuses (SES,) including the lower income status, who are more likely to seek financial assistance programs. Lower average market rental rates compared to more southern seacoast area communities, access to public transportation and closer proximity to employment compared to communities north of Rochester continued to retain current Rochester residents and are desirable to others receptive to relocate, including people challenged by their financial situations. As indicated, Rochester's average market rental rates remain lower compared to more southern seacoast area communities. However, Rochester rental rates continued experiencing noticeable increases during fiscal year 2016-2017.

As has been true for the last several years, the waiting lists for subsidized housing remained at 2-5 years or longer. Disability decisions at the state and federal level continued to average about 1 year.

City Welfare works closely with local homeless shelters, including the *Homeless Center for Strafford County* located in Gonic, to find appropriate emergency housing for residents in need. Homeless shelters not only shelter residents from the elements, but provide needed support and case management to ensure a more long term solution to their current crisis. This is a great benefit to those in need of shelter and a cost savings to city taxpayers.

City Welfare continued collaborations with many government, non-profit agencies and local businesses, including, but not limited to, the New Hampshire Department of Health and Human Services, Strafford County Community Action and Rochester Share Fund.

City Welfare continued an annual Toy Bank collaboration with the Rochester Fire Department, assisting many children during the holiday season. City Welfare also continued a Back-to-School collaboration with Grace Community Church, which provided children with new backpacks and needed school supplies.

A special thanks to the many Rochester residents who have assisted their neighbors in need during challenging economic times. Their belief in neighbor helping neighbor is testament to the spirit and goodwill of Rochester residents.

#### **Issuance of General Assistance Vouchers for Families:**

| D : 1   | Φ.C. <b>F</b> .O.O. O.O. |
|---|--------------------------|
| Burial  | \$6,500.00               |
| Electricity   | \$7,071.75               |
| Fuel Heating  | \$611.44                 |
| Mortgage  | \$495.00                 |
| Prescriptions   | \$411.35                 |
| Rent  | \$43,370.37              |
| Temporary Shelter (motel)                             | \$18,460.50              |
| Transportation  | \$33.00                  |
| TOTAL   | \$76,952.91              |
| <b>Issuance of General Assistance for Individuals</b> | ŕ                        |
| Burial  | \$11,035.00              |
| Electricity   | \$1,499.95               |
| Fuel Heating  | \$796.49                 |
| Mortgage  | \$499.00                 |
| Prescriptions   | \$.00                    |
| Rent  | \$28,569.50              |
| Temporary Shelter (motel)                             | A . =                    |
|   | \$1,580.00               |
| Transportation  | \$1,580.00<br>\$110.00   |

Average cost per case/Family: \$312.82

Single: \$295.84

Total vouchers issued: \$121,683.35

Reimbursements: \$3,072.82

I would like to thank the following team members for their dedicated service to this office: Secretary III Gail Galloway, (35 years of service,) Social Worker, Nancy Poulin and Welfare Intake Worker, Regina Lytle. Their dedication through this challenging year and commitment to our mission has been greatly appreciated.

Respectfully submitted,

Todd M. Marsh Welfare Director

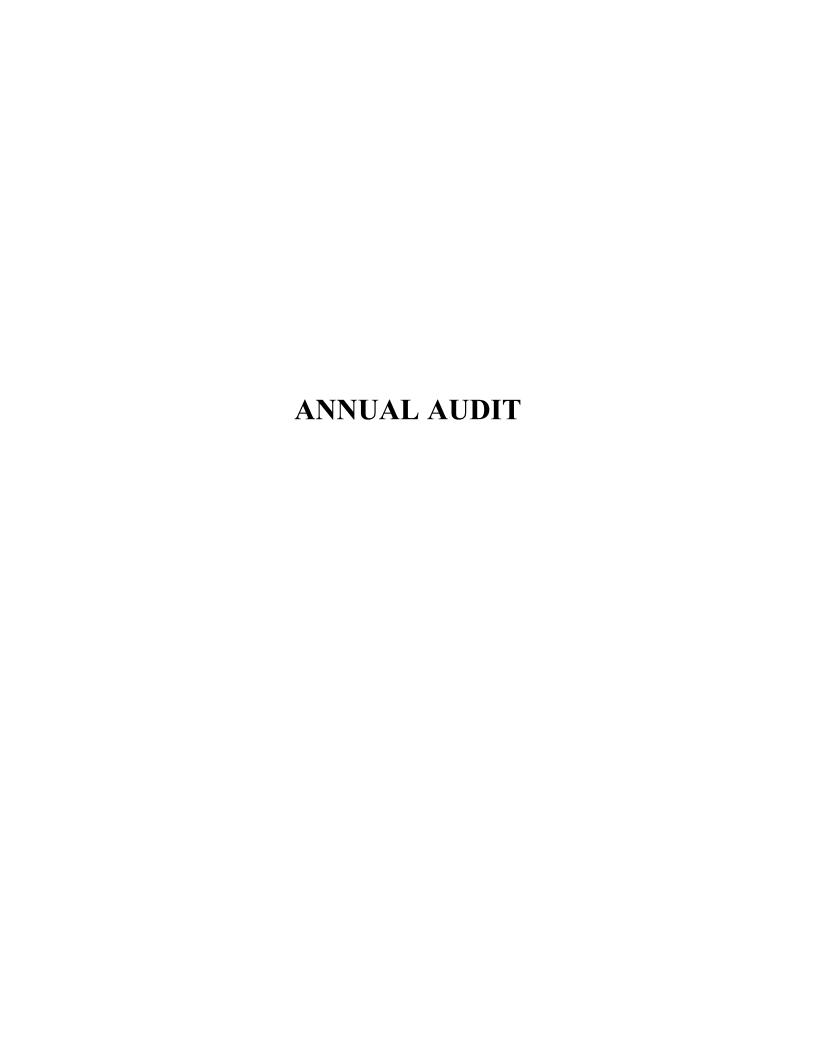


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Annual Financial Statements

For the Year Ended June 30, 2017

# City of Rochester, New Hampshire

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**Notes to Financial Statements** 

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321 West Front Strive Manchester, NEI 05102 (003)669-0330 melatocologith.com

Additional Officer: Naciona, NH Acolores NA Greenfield, MA (Describ, ME

# INDEPENDENT AUDITORS' REPORT

To the City Council and City Manager City of Rochester, New Hampshire

# Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Rochester, New Hampshire, as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise the City's basic financial statements as listed in the table of contents.

# Management's Responsibility for the Financial Statements

The City's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroiler General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

## Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Rochester, New Hampshire, as of June 30, 2017, and the respective changes in financial position and, where applicable, cash flows thereof, and the respective budgetary comparison for the general fund for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis, and the Pension and OPEB schedules appearing on pages 53 to 55 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with evidence sufficient to express an opinion or provide any assurance.

# Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated January 24, 2018 on our consideration of the City's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the City's internal control over financial reporting and compliance.

January 24, 2018

Melanson Heath

## MANAGEMENT'S DISCUSSION AND ANALYSIS

As management of the City of Rochester, we offer readers this narrative overview and analysis of the financial activities of the City of Rochester for the fiscal year ended June 30, 2017.

# A. OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the basic financial statements. The basic financial statements are comprised of three components: (1) government-wide financial statements, (2) fund financial statements, and (3) notes to financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

Government-wide financial statements. The government-wide financial statements are designed to provide readers with a broad overview of our finances in a manner similar to a private-sector business.

The Statement of Net Position presents information on all assets, liabilities, and deferred outflows/inflows of resources, with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position is improving or deteriorating.

The Statement of Activities presents information showing how the City's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

Both of the government-wide financial statements distinguish functions that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities). The governmental activities include general government, public safety, highways and streets, education, health and welfare, culture and recreation, community development, community services, and conservation. The business-type activities include water, sewer and arena activities.

Fund financial statements. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements. All of the funds can be divided into three categories: governmental funds, proprietary funds, and fiduciary funds.

Governmental funds. Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

An annual appropriated budget is adopted for the general fund. A budgetary comparison statement has been provided for the general fund to demonstrate compliance with this budget.

<u>Proprietary funds</u>. Proprietary fund reporting focuses on the determination of operating income, changes in net position (or cost recovery), financial position, and cash flows. The proprietary fund category includes enterprise and internal service funds.

Enterprise funds are used to report activity for which a fee is charged to external users, and must be used when one of the following criteria are met: (1) activity is financed with debt that is secured solely by a pledge of the net revenues from fees and charges, (2) laws or regulations require the activity's costs of providing services be recovered with fees and charges, and (3) the pricing policies of the activity establish fees and charges designed to recover its costs, including capital costs such as depreciation or debt service. The primary focus on these criteria is on fees charged to external users. Enterprise funds are used to report the same functions presented as business-type activities in the government-wide financial statements, only in more detail. Specifically, enterprise funds are used to account for water, sewer and arena operations, which are considered to be major funds.

<u>Fiduciary funds</u>. Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are not reflected in the government-wide financial statements because the resources of those funds are not available to support the City's own programs. The accounting used for fiduciary funds is much like that used for proprietary funds.

Notes to financial statements. The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements. Other information. In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information which is required to be disclosed by accounting principles generally accepted in the United States of America.

# B. FINANCIAL HIGHLIGHTS

- As of the close of the current fiscal year, the total of assets and deferred outflows exceeded liabilities and deferred inflows by \$75,801,428 (i.e., net position), a change of \$288,119 in comparison to the prior year.
- As of the close of the current fiscal year, governmental funds reported combined ending fund balances of \$17,937,877, a change of \$3,606,488 in comparison to the prior year.
- At the end of the current fiscal year, unassigned fund balance for the general fund was \$16,559,106, a change of \$212,574 in comparison to the prior year.

# C. GOVERNMENT-WIDE FINANCIAL ANALYSIS

The following is a summary of condensed government-wide financial data for the current and prior fiscal years.

|  |   | initias.                                | Sustanta Type<br>Subbles                           | 3494  |
|--|---|---|--|---|
|  | 2017                                    | 2035                                    | 2012 2016  | 2017 2218   |
| Current and other assets<br>Capital assets                                     | \$ 53,222,463<br>127,296,584            | \$ 47,025,462<br>122,155,209            | \$ 5,063,724 \$ 5,676,087<br>93,165,201 67,133,663 | \$ 98.596.127 \$ 52.704.606<br>221.220.606 208.310.872                      |
| Total assem:   | 190,457,987                             | 169,181,601                             | 99348,975 92,810,750                               | 278,800,042 242,015,411   |
| Celered cuttors  | 34,360,017                              | 7,600,606                               | 1,014,903 300,667                                  | 25,401,520 7,904,403.   |
| Current labilities<br>Fignouriest labilities                                   | 21,036,774<br>146,306,403               | 94,571,407<br>117,084,854               | (1,211,60% 2,868,190<br>42,030,790 33,748,470      | 16.827.875 17.234.577<br>196.325.794 196.836.326                            |
| Total habilities   | 107,344,577                             | 131,658,303                             | 40,000,000 36,416,570                              | 200,153,067 100,074,903   |
| Deferred inflows   | 20,663,796                              | 20.073,200                              | 390,107. 496,302                                   | 21,253,987 28,351,662   |
| Net position<br>Not investment in capital assets<br>Restricted<br>Ultrestrated | 67,586,058<br>1,005,157<br>(31,504,564) | 66,241,649<br>1,692,116<br>(40,079,881) | 45,628,001 53,291,695<br>13,336,788 2,361,670      | 113,216,089 118,530,384<br>1,003,137 1,602,116<br>(28,417,790) -93,712,191) |
| Total net position   | 5 16,636,621                            | 1 19:293,804                            | \$ 50,164,797 \$ 54,294,505                        | E 75,601.638 E 75,513,000   |

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. At the close of the most recent fiscal year, total net position was \$75,801,428, a change of \$288,119 from the prior year.

The largest portion of net position, \$113,216,089, reflects our investment in capital assets (e.g., land, buildings, machinery, equipment, and infrastructure), less any related debt used to acquire those assets that is still outstanding. These capital assets are used to provide services to citizens; consequently, these assets are not available for future spending. Although the investment in capital assets is

reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

An additional portion of net position, \$1,003,137, represents resources that are subject to external restrictions on how they may be used. The remaining balance of unrestricted net position is a deficit of \$(38,417,798), primarily resulting from the City's unfunded net pension liability.

#### CHANGES NIVET POSTION

|                                     |     | Covernmental<br>Scholists |   |            | distress fuer<br>Adoptes |                  |      |             | Istal |             |   |             |
|-------------------------------------|-----|---------------------------|---|------------|--------------------------|------------------|------|-------------|-------|-------------|---|-------------|
|                                     |     | 2017                      |   | 2030       |                          | 707              |      | 2016        |       | 2017        |   | 2018        |
| Revenues                            |     |                           |   |            |                          |                  |      |             |       |             |   |             |
| Programmerenses:                    |     |                           |   |            |                          |                  |      |             |       |             |   |             |
| Charges for services                |     | 5.085.921                 |   | 5,148,295  | 3                        | 8.401.409        | ,    | 8.462,814   |       | 13,687,910  | , | 13.511,106  |
| Operating grants and                |     | -                         |   | ***        |                          | in her           |      |             |       |             |   | *******     |
| contributions                       |     | 20,109,972                |   | 30,727,436 |                          | 10,000           |      | 10,000      |       | WHERE       |   | 30,737,426  |
| Capital grants and<br>sentitivities |     | 767,510                   |   | 146.621    |                          | 1,825,436        |      | 265,781     |       | 1902.894    |   | 634,600     |
| General revenues:                   |     | 791,019                   |   | 100,000    |                          | 1,965,436        |      | 200.00      |       | 7.000.000   |   | *******     |
| Property leaves                     |     | 45,989,345                |   | 45 305 802 |                          |                  |      |             |       | 45,009,047  |   | 45,005,632  |
| Literaes and penals                 |     | 5,575,300                 |   | 5.309.562  |                          | 103,173          |      | 104,064     |       | 5.479.373   |   | 5,313,656   |
| Peculies and interest on            |     | 5,41,45,000               |   |            |                          |                  |      | 10000       |       |             |   |             |
| Serve                               |     | 1:400.000                 |   | 1,305,307  |                          | 13.229           |      | 12,109      |       | 1413.60     |   | 1,338,475   |
| Grants and combibutions             |     |                           |   |            |                          |                  |      | 33.55       |       |             |   |             |
| nut rectments specific              |     |                           |   |            |                          |                  |      |             |       |             |   |             |
| programs                            |     | 2154394                   |   | 2.030,570  |                          | 0.950            |      | 1009-005    |       | 2,154,004   |   | 2338,679    |
| Investment income                   |     | 137.140                   |   | 00,015     |                          | 5,000            |      | 5,000       |       | 142,140     |   | 85,075      |
| Other                               | 10- | 952,939                   |   | 1,894,470  | -                        | 1,583,590        |      | 720,401     |       | 2,496,531   |   | 2914,871    |
| Tatal revenues                      |     | WI.072.73#                |   | 96,690,367 |                          | 12,102,067       |      | 8,900,369   |       | 110/194299  |   | 106,390,796 |
| bornes                              |     |                           |   |            |                          |                  |      |             |       |             |   |             |
| General government                  |     | 0.000.001                 |   | 5112.010   |                          |                  |      | 17.6        |       | 0.000.001   |   | 2112.010    |
| Public salety                       |     | 14,063,779                |   | 12,891,498 |                          | 2.0              |      | 200         |       | 14,063,779  |   | 12.961,498  |
| Highway and streets                 |     | 2,719,797                 |   | 4,500,111  |                          |                  |      |             |       | 3,719,797   |   | 4.504,111   |
| Edication                           |     | 65,426,982                |   | 62,025,108 |                          | 1                |      | . +         |       | 65,426,062  |   | 60,025,129  |
| Health and welfare                  |     | 399,505                   |   | 369,662    |                          |                  |      | - 4         |       | 399.505     |   | 369,662     |
| Guitare and recreation              |     | 1,067,681                 |   | 1,800,401  |                          | 100              |      |             |       | 1,967,661   |   | 1,900,451   |
| Community development.              |     | 411,990                   |   | 963,944    |                          |                  |      | - 6         |       | 411,860     |   | 960,844     |
| Conversely services                 |     | 785,146                   |   | 779,346    |                          | 1.0              |      |             |       | 705,146     |   | 778,340     |
| Corsenatos                          |     | 901                       |   | 13,663     |                          | -                |      |             |       | 901         |   | 13,660      |
| Interest or long-term dick          |     | 2,152,496                 |   | 1,794,769  |                          | 4301356          |      | 4-00E-00-4  |       | 2,152,490   |   | 1,764,769   |
| Sever                               |     |                           |   |            |                          | of any character |      | 4,038,564   |       | 4.301,336   |   | 4.338,594   |
| Normajor enterprise                 |     |                           |   |            |                          | 494,122          |      | 457,425     |       | 454.122     |   | 4367,971    |
|                                     | -   | ARR THE REST              | - | 20 345 -00 | -                        |                  | -    |             | -     |             | - |             |
| Taxi espenses                       |     | 100,743,907               |   | 61,895,465 |                          | 9,992,755        | - 14 | 8,903,960   |       | 100,000,000 |   | 100,408,455 |
| Change in net paytion               |     | man i describe            |   |            |                          |                  |      | -           |       |             |   | 4.000       |
| before transfers                    |     | 0.671.180                 |   | 4.844,002  |                          | 2,986,302        |      | 036,379     |       | 208,110     |   | 6.787.311   |
| Transfers in (out)                  | -   | 54.010                    |   | (15,990)   | -                        | 54,910           |      | 15,594      |       |             |   |             |
| Change in mit position              |     | (2,617:75)                |   | 4,828,938  |                          | 2,865,260        |      | 962,573     |       | 208,119     |   | 5,791,311   |
| Net protein - tegentry of           |     |                           |   |            |                          |                  |      |             |       |             |   |             |
| year                                | -   | 19,251,904                |   | 14,434,900 | -                        | 58,258,506       |      | \$6,307,132 |       | 75,513,500  |   | 86,731,968  |
| Net position - and dryear           | - 4 | 16,690,691                |   | 19 353 904 |                          | 66,164,707       |      | 84 25a 105  | 4     | 75.601.436  |   | 79,519,986  |

Governmental activities. Governmental activities for the year resulted in a change in net position of \$(2,617,173). Key elements of this change are as follows:

| General fund operations, as discussed further    |    |             |
|--|----|-------------|
| in Section D                                     | 5  | 947,664     |
| Other governmental funds operations              |    | 2,658,824   |
| Depreciation expense in excess of principal debt |    |             |
| service  |    | (2,848,248) |
| Other  | _  | (3,375,413) |
| Total  | \$ | (2,617,173) |

Business-type activities. Business-type activities for the year resulted in a change in net position of \$2,905,292. Key elements of this change are as follows:

| Water operations               | \$  | 1,098,653 |
|--------------------------------|-----|-----------|
| Sewer operations               |     | 1,864,136 |
| Nonmajor enterprise operations | -   | (57,497)  |
| Total                          | \$_ | 2,905,292 |

# D. FINANCIAL ANALYSIS OF THE GOVERNMENT'S FUNDS

As noted earlier, fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements.

Governmental funds. The focus of governmental funds is to provide information on near-term inflows, outflows and balances of spendable resources. Such information is useful in assessing financing requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

As of the end of the current fiscal year, governmental funds reported combined ending fund balances of \$17,937,877, a change of \$3,606,488 in comparison to the prior year. Key elements of this change are as follows:

| General fund operations        | \$  | 947,664   |
|--------------------------------|-----|-----------|
| Capital projects fund activity |     | 3,347,837 |
| Nonmajor fund activity         | -   | (689,013) |
| Total                          | \$_ | 3,606,488 |

The general fund is the chief operating fund. At the end of the current fiscal year, unassigned fund balance of the general fund was \$16,559,106, while total fund balance was \$17,515,189. As a measure of the general fund's liquidity, it may be

useful to compare both unassigned fund balance and total fund balance to total general fund expenditures. Refer to the table below.

| General Fund            | 6/30/17 |            |    | 6/30/16    | Change        | Total General<br>Fund Expenditures |  |  |
|-------------------------|---------|------------|----|------------|---------------|------------------------------------|--|--|
| Unassigned fund balance | 8       | 16,559,105 | \$ | 16,346,532 | \$<br>212,574 | 19.4%                              |  |  |
| Total fund balance      | \$      | 17,515,189 | 5  | 16,567,525 | \$<br>947,664 | 20.6%                              |  |  |

The total fund balance of the general fund changed by \$947,864 during the current fiscal year. Key factors in this change are as follows:

| Revenues in excess of budget            | \$  | 2,320,325   |
|---|-----|-------------|
| Expenditures less than budget           |     | 1,390,119   |
| Use of fund balance as a funding source |     | (3,749,484) |
| Change in capital reserves              |     | 796,326     |
| Other timing issues                     |     | 190,378     |
| Total                                   | \$_ | 947,664     |

Included in the total general fund balance are the City's capital reserve accounts with the following balances:

|                  |    | 6/30/17 | 6/30/16   | Change |         |  |
|------------------|----|---------|-----------|--------|---------|--|
| Capital reserves | 8_ | 796,326 | \$<br>- 6 | S      | 796,326 |  |
| Total            | \$ | 796,326 | \$<br>    | \$     | 796,326 |  |

<u>Proprietary funds</u>. Proprietary funds provide the same type of information found in the business-type activities reported in the government-wide financial statements, but in more detail.

Unrestricted net position of the enterprise funds at the end of the year amounted to \$13,536,766.

Other factors concerning the finances of proprietary funds have already been addressed in the entity-wide discussion of business-type activities.

# E. GENERAL FUND BUDGETARY HIGHLIGHTS

Differences between the original budget and the final amended budget resulted in an overall change in appropriation of \$2,278,884. Major reasons for these amendments include:

- \$796,326 City resolution to use unassigned fund balance to fund the School Building Fund Capital Reserve.
- \$450,000 City resolution to use unassigned fund balance to purchase 294.
   Rochester Hill Road.

- \$350,000 City resolution to use unassigned fund balance to fund the LED Street Light Project.
- \$250,000 City resolution to use unassigned fund balance to purchase 298.
   Rochester Hill Road.
- \$128,650 City resolution to use unassigned fund balance to purchase Gauthier Farm Conservation Easement.
- \$102,066 City resolution to use unassigned fund balance to purchase 0.
   Rochester Hill Road.

# F. CAPITAL ASSETS AND DEBT ADMINISTRATION

<u>Capital assets</u>. Total investment in capital assets for governmental and businesstype activities at year end amounted to \$221,220,835 (net of accumulated depreciation), a change of \$11,909,963 from the prior year. This investment in capital assets includes land, buildings and system, improvements, and machinery and equipment.

Major capital asset events during the current fiscal year included the following:

# Governmental Activities:

| New addition to Construction in Progress:                       |    |            |
|---|----|------------|
| City Hall Annex Project   | 5  | 2,604,883  |
| Honeywell Phase II  | 3  | 2,021,531  |
| Franklin Western Adams Reconstruction                           | 5  | 783,765    |
| Granite Ridge TIF District                                      | 5  | 701,389    |
| HSIP - Salmon Falls Road  | 5  | 531,815    |
| Land 294 Rochester Hill Road                                    | 5  | 450,000    |
| Conversion of Construction in Progress to<br>Depreciable Asset: |    |            |
| ER School Construction  | 5  | 11,690,838 |
| Granite Ridge TIF District                                      | 5  | 3,984,043  |
| District Security & Safety                                      | 5  | 1,231,792  |
| Sheridan Glen Granite Streets                                   | \$ | 1,039,669  |
| Business-type Activities:                                       |    |            |
| New addition to Construction in Progress:                       |    |            |
| EDA Salmon Falls  | 5  | 1,992,885  |
| Franklin Western Adams Reconstruction                           | 5  | 1,340,995  |
| Colonial Pines Sewer Evaluation                                 | 5  | 1,164,496  |
| Round Pond Augmentation   | 5  | 564,447    |
| Pump Station  | 5  | 548,500    |
| Conversion of Construction in Progress to<br>Depreciable Asset: |    |            |
| Sheridan Glen   | 5  | 1,659,945  |
| Pump Station  | 5  | 649,981    |

Additional information on capital assets can be found in the Notes to the Financial Statements.

Long-term debt. At the end of the current fiscal year, total bonded debt outstanding was \$98,829,429, all of which was backed by the full faith and credit of the government.

Additional information on long-term debt can be found in the Notes to the Financial Statements.

# REQUESTS FOR INFORMATION

This financial report is designed to provide a general overview of the City of Rochester's finances for all those with an interest in the government's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to:

City Finance Office City of Rochester 31 Wakefield Street Rochester, New Hampshire 03867

# CITY OF ROCHESTER, NEW HAMPSHIRE STATEMENT OF NET POSITION

# JUNE 30, 2017

|  |    | Governmental<br>Activities |   | business Type<br><u>Adiobies</u> |    | Total        |
|--|----|----------------------------|---|----------------------------------|----|--------------|
| ASSETS<br>Current                                |    |                            |   |                                  |    |              |
| Cash and short-term investments                  | 5  | 41.541.225                 | 1 |                                  | 6  | 61,141,225   |
| Investments                                      |    | 7,199,835                  |   |                                  |    | 7,169,833    |
| Facetraties, net of elowence for uncollections:  |    |                            |   |                                  |    |              |
| Property taxes                                   |    | 99.947                     |   | 3626706                          |    | 99.947       |
| User fres  |    | 480.066                    |   | 2.011.253                        |    | 2,901,321    |
| reargoveranemail                                 |    | 1,812,259                  |   | 639,501                          |    | 2.451,760    |
| Other essets                                     |    | 149,706                    |   | 355.342                          |    | 505,048      |
| Noncurrent:                                      |    |                            |   |                                  |    |              |
| Receivables, not of allowence for uncollections. |    | 100000                     |   |                                  |    |              |
| Properly taxes.                                  |    | 2,399,365                  |   | A RESTRICT                       |    | 2,389,385    |
| intergovernmental                                |    |                            |   | 2.357.628                        |    | 2,307,608    |
| Capital Assets                                   |    | manuscus.                  |   |                                  |    |              |
| Land and construction in progress                |    | 21,122,010                 |   | 12,726,302                       |    | 33,849,261   |
| Other assets, net of accumulated degreciation    |    | 106,112,625                |   | 81,256,949                       |    | 187,371,574  |
| DEFERRED OUTFLOWS OF RESOURCES                   |    |                            |   |                                  |    |              |
| Related to pensions                              |    | 20,847,965                 |   | 014.455                          |    | 24,602,400   |
| Other  |    | 538 666                    |   | 200.448                          |    | 739,114      |
|  | -  | 212.411                    | - | 200,110                          | -  |              |
| TOTAL ASSETS AND DEFERRED                        |    |                            |   | **********                       |    | And and our  |
| OUTFLOWS OF RESOURCES                            |    | 204,844,604                |   | 100,363,878                      |    | 305,308,412  |
| LIABILITIES                                      |    |                            |   |                                  |    |              |
| Curinte  |    |                            |   |                                  |    |              |
| Accounts payable                                 |    | 3.340.710                  |   | 969.495                          |    | 4.310.265    |
| August Subtinus                                  |    | 5,857,467                  |   | 960,720                          |    | 4,030,167    |
| Internal balances                                |    | 7,530,546                  |   | (7,709,244)                      |    | 129 804      |
| Other Labilities                                 |    | 82.001                     |   | 5,173                            |    | 87,114       |
| Current portion of long-term liabilities:        |    | -                          |   |                                  |    |              |
| Sonds payetre                                    |    | 5,343,000                  |   | 4.055,859                        |    | 9.715.958    |
| Other  |    | 567.609                    |   | 186,096                          |    | 743.725      |
| Nonsurrert:                                      |    |                            |   |                                  |    |              |
| Bonds payable, net of current portion            |    | 51,453,568                 |   | 37,656,903                       |    | 89,110,471   |
| Filet pension lability                           |    | 04.040.826                 |   | 2,733,495                        |    | 67,582,292   |
| Net OPEB obligation                              |    | 6.058.864                  |   | 641,378                          |    | 6,700,242    |
| Other, rest of current portion.                  |    | 3,543,145                  |   | 969,194                          |    | 4.502,249    |
|  |    |                            |   |                                  |    |              |
| DEFERRED INFLOWS OF RESOURCES Related to pension |    | 2,868,587                  |   | 85,705                           |    | 2004 200     |
|  |    |                            |   | The second of the second         |    | 2,974,293    |
| Other  | -  | 17,975,209                 | - | 204,495                          |    | 16.779.694   |
| TOTAL LIABILITIES AND DEFERRED                   |    |                            |   |                                  |    |              |
| INFLOWS OF RESOURCES                             |    | 188,297,675                |   | 41,190,051                       |    | 229,407,064  |
| with married                                     |    |                            |   |                                  |    |              |
| NET POSITION<br>Not eveniment in capital assets  |    | 67.583.068                 |   | 45.626.001                       |    | 113.216.000  |
| Restricted by                                    |    | 07,264,006                 |   | 40,020,001                       |    | 110,210,000  |
| Grants and other statutory/restrictions          |    | 905.228                    |   |                                  |    | 306 506      |
| Permanent lands:                                 |    | 900,226                    |   |                                  |    | 905.226      |
| Noneigen dable                                   |    | 99,451                     |   |                                  |    | 50.451       |
| Expendable                                       |    | 47.458                     |   |                                  |    | 47,458       |
| Univalidad                                       |    | (51,954,564)               |   | 13.536766                        |    | (36,417,798) |
|  |    |                            |   |                                  |    |              |
| TOTAL NET POSITION                               | ٠. | 16,636,631                 |   | 19.161,797                       | ٠. | 76,801,425   |

# CITY OF ROCHESTER, NEW HAMPSHIRE. STATEMENT OF ACTIVITIES

#### FOR THE YEAR ENDED JUNE 30, 2017

| Net    | (Exp | peno | es: | :8 | av | m/r/ | eis. |
|--------|------|------|-----|----|----|------|------|
| ALC: U |      |      |     |    |    |      |      |

|                                   |      |           | Program Revenues |   |        |  |   | and Changes in Net Position          |      |                          |     |                 |      |              |
|-----------------------------------|------|-----------|------------------|---|--------|--|---|--------------------------------------|------|--------------------------|-----|-----------------|------|--------------|
|                                   |      | NOTICE .  | 9                | Charges for<br>Sections                   |        | Operating<br>Grants and<br>Distributions |   | Capital<br>Seerts and<br>040/Subbits |      | Governmental<br>Schilbsa |     | Type<br>6db/fe3 | 000. | Inv          |
| Covernmental Activities:          |      |           |                  |   |        |  |   |                                      |      |                          |     |                 |      |              |
| General government                |      | 4.206.601 | \$               | 919,506                                   | - \$   |  | 5 | 54,102                               | - 1  | (5,804,055)              | . 1 |                 | 5    | (5,854,053)  |
| Public safety                     |      | 4,950,778 |                  | 397,726                                   |        | 362,104                                  |   | 50,838                               |      | (13,223,110)             |     |                 |      | (13,233,110) |
| Highway and shreets               |      | 7,719,757 |                  | 32,450                                    |        | P. 1                                     |   | 882.578                              |      | (7,004,769)              |     |                 |      | (1)024,760)  |
| Education                         | . 6  | 6.426.082 |                  | 2,966,567                                 |        | 34,345,463                               |   | 1000                                 |      | (29.214.252)             |     |                 |      | (29,214,252) |
| Health and wettern                |      | 399.505   |                  |   |        |  |   | 10.0                                 |      | (384,305)                |     |                 |      | (797,993)    |
| Culture and regreation            |      | 1,367,681 |                  | 106,438                                   |        | 14,354                                   |   | -                                    |      | (1,804,889)              |     |                 |      | (1,006,880)  |
| Continuity development            |      | 411,860   |                  |   |        | 366,051                                  |   | 4                                    |      | (43.809)                 |     |                 |      | (43,000)     |
| Community services                |      | 195,146   |                  | 714,434                                   |        |  |   |                                      |      | (79.712)                 |     |                 |      | (70,712)     |
| Conservation                      |      | .001      |                  | 1.0                                       |        | 1.00                                     |   | (4)                                  |      | (901)                    |     |                 |      | (961)        |
| Mees?                             | _    | 2.152,496 |                  | -   |        |  | - |                                      | 3.4  | (2,152,496)              | -   | -               |      | (2,152,496)  |
| Total Governmental Activities     | 10   | 6,743.90F |                  | 5,085,001                                 |        | 25,108,972                               |   | 767,518                              |      | (59,800,490)             |     |                 |      | (59,800,486) |
| Dunkness Type Authoties:          |      |           |                  |   |        |  |   |                                      |      |                          |     |                 |      |              |
| Weder operations                  |      | 4,301,305 |                  | 3,983,696                                 |        |  |   | 1.115,246                            |      |                          |     | 465,607         |      | 965,667      |
| Deser specialisms                 |      | 4.407.290 |                  | 4,394,994                                 |        | 1.0                                      |   | 212,190                              |      |                          |     | 899,000         |      | 283,000      |
| Normajir enlegate fund operations |      | 454 122   |                  | 3/7,908                                   |        | 19,000                                   |   | -                                    | 93   |                          |     | (21,185)        |      | (71,160)     |
| Total Eusiness-Type Activities    | -    | 9,162,795 |                  | 8,621,629                                 |        | 15,000                                   |   | 1,825,436                            | - 97 |                          |     | 1,294,310       |      | 1,394,310    |
| Test                              | E 10 | 0.000.002 | ٠,               | 13,687,550                                | 1      | 36,119,972                               | 1 | 2 502 954                            |      | (89,800,490)             |     | 1,294,210       |      | (50,500,180) |
|                                   |      |           | 0                | eneral Revenues                           | 416    | Innoten:                                 |   |                                      |      |                          |     |                 |      |              |
|                                   |      |           |                  | Properly taxes.                           |        |  |   |                                      |      | 46,906,342               |     | SHIPE D         |      | 46.909,342   |
|                                   |      |           |                  | Licenses and perfe                        |        |  |   |                                      |      | 5.575.300                |     | 103,173         |      | 5,678,373    |
|                                   |      |           |                  | Penalties, interest<br>Crants and contrit | ,      | and the second second                    |   |                                      |      | 1,410,690                |     | 10,227          |      | 1,413,905    |
|                                   |      |           | - 27             | to specific progn                         |        | DOI:1910.004                             |   |                                      |      | 2.154.004                |     |                 |      | 2.154,084    |
|                                   |      |           | - 11             | in estment income                         |        |  |   |                                      |      | 157,140                  |     | 5,000           |      | 142,142      |
|                                   |      |           |                  | Miscelametus                              |        |  |   |                                      |      | 952,939                  |     | 1.543,592       |      | 2,496,521    |
|                                   |      |           |                  | twoclem.net                               |        |  |   |                                      |      | 54,010                   |     | 154,910)        |      | 4.000,000    |
|                                   |      |           |                  | stal general reven                        | 000 AC | directors.                               |   |                                      |      | 57,183,323               |     | 1,610,982       |      | 38,794,385   |
|                                   |      |           |                  | Change in Not I                           |        |  |   |                                      | 15   | (2.611.173)              |     | 2 905,792       |      | 200,110      |
|                                   |      |           |                  |   |        | 700                                      |   |                                      |      |                          |     |                 |      | 2277         |
|                                   |      |           | •                | id Position:<br>Segming of year           |        |  |   |                                      |      | 19.253.894               |     | 56,259,505      |      | 75.513.369   |
|                                   |      |           |                  | End of year                               |        |  |   |                                      |      | 16,636,631               |     | 59.164,797      |      | 75.801,428   |
|                                   |      |           |                  | mind on your                              |        |  |   |                                      | - 2  | 14,004,401               |     | 10.794,117      |      | 12/0/1/452   |

#### GOVERNMENTAL FUNDS

# BALANCE SHEET

# JUNE 30, 2017

| ASSETS  |    | General  |    | Capital<br>trajects Fund | •   | Nonnajor<br>Sovermental<br>Funds | Total<br>Governmental<br>Estada |  |  |
|---|----|--|----|--------------------------|-----|----------------------------------|---------------------------------|--|--|
| Cash and short-term investments<br>Investments<br>Receivables           | \$ | 40,992,550<br>7,074,411                              | \$ | 1                        | 8   | 148,672<br>95,422                | 5                               | 41,141,225<br>7,569,833                                |  |
| Property takes User fees Intergovernmental Due from other funds         |    | 3,722,779<br>490,068<br>1,000,047                    |    | 680,302<br>519,034       |     | 1,131,967<br>870,680             |                                 | 3,722,779<br>490,068<br>1,812,259<br>2,428,811         |  |
| Other assets  |    | 24,446   |    | A 400 000                | 2   | 125,260                          |                                 | 149,706  |  |
| TOTAL ASSETS  | ٠. | 53,343,354   |    | 1,199,336                | ٠.  | 2,871,991                        | -                               | 58,914,681   |  |
| UABILITIES  |    |  |    |                          |     |                                  |                                 |  |  |
| Accounts payable Account lubilities Due to other funds Other labilities |    | 1,951,901<br>2,736,617<br>9,565,069<br>82,021        | •  | 1,341,640<br>403,434     |     | 143,138<br>175,094<br>712,690    |                                 | 3,340,710<br>3,305,305<br>10,267,650<br>82,021         |  |
| TOTAL LIABILITIES   |    | 14,315,698   |    | 1,649,074                |     | 1,030,823                        |                                 | 16,995,595   |  |
| DEFERRED INFLOWS OF RESOURCES<br>Unavailable revenues                   |    | 21,512,467   |    | 190711                   |     | 338.031                          |                                 | 21,981,209   |  |
| FUND BALANCES   |    |  |    |                          |     |                                  |                                 |  |  |
| Nonspendable<br>Restricted<br>Committed<br>Assigned<br>Unassigned       |    | 24,446<br>115,311<br>196,336<br>20,000<br>16,959,106 |    | (580,449)                |     | 90,451<br>952,666                |                                 | 74,897<br>1,067,997<br>796,326<br>20,000<br>15,978,657 |  |
| TOTAL FUND BALANCES   | 10 | 17,515,189   |    | (580,449)                | 100 | 1,003,137                        |                                 | 17,937,877   |  |
| FOTAL LIABILITIES, DEFERRED INFLOWS OF<br>RESOURCES AND FUND BALANCES   | 5, | 53,343,354   | 1, | 1.199.336                | 5,  | 2,371,991                        | ١.                              | 56,914,681   |  |

# RECONCILIATION OF TOTAL GOVERNMENTAL FUND BALANCES TO NET POSITION OF GOVERNMENTAL ACTIVITIES IN THE STATEMENT OF NET POSITION

JUNE 30, 2017

| Total governmental fund balances  | 5  | 17,937,877    |
|---|----|---------------|
| <ul> <li>Capital assets used in governmental activities are not financial<br/>resources and, therefore, are not reported in the funds.</li> </ul>   |    | 127,235,584   |
| <ul> <li>Revenues are reported on the accrual basis of accounting and<br/>are not deferred until collection.</li> </ul>   |    | 2,742,533     |
| <ul> <li>Long-term liabilities, including bonds payable, net pension<br/>liability, and net OPEB liability are not due and payable in the<br/>current period and, therefore, are not reported in the<br/>governmental funds.</li> </ul> |    | (152,225,131) |
| Other   | 50 | 20,945,768    |
| Net position of governmental activities   | 3  | 16,636,631    |

#### GOVERNMENTAL FUNDS

#### STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES

#### FOR THE YEAR ENDED JUNE 30, 2017

|   | General   | Capital<br>Projects Fund   | Nonnajor<br>Governmental<br>Eutobi   | Total<br>Governmental<br><u>Funds</u>   |
|---|---|--|--|---|
| Revenues: Property taxes Penalties, interest, and other taxes Charges for services Interpolermental Licenses and permits Investment income  | \$ 45,641,426<br>1,400,698<br>3,651,362<br>28,601,466<br>8,575,200<br>133,912                                     | 767,518  | 5 1,950,714<br>1,414,559<br>5,508,506<br>3,228   | 5 46,811,140<br>1,400,696<br>5,065,921<br>35,877,490<br>5,675,200<br>137,140  |
| Miscelaneous<br>Contributions   | 2 154,094<br>812,403  | 7,779  | 27,107   | 2,188,980<br>812,403  |
| Total Revenues  | 88,970,561  | 775,297  | 8,123,114  | 97,868,972  |
| Expenditures;<br>Current  |   |  |  |   |
| General government Public selety Highway and streets Education Health and welfare Culture and recreation Community development Community services Conservation Debt service Capital outlay Total Expanditures Excess (deficiency) of revenues | 5,302,282<br>12,125,497<br>2,836,299<br>06,960,599<br>387,592<br>1,856,956<br>-<br>901<br>5,649,512<br>85,167,938 | 4,148,256<br>735,515<br>4,683,806<br>2,500,532<br>9,015<br>1,951 | 1,192<br>306,662<br>4,259<br>5,595,336<br>4,661<br>401,778<br>785,906<br>775,722<br>750,791<br>8,697,527 | 9,469,730<br>13,257,894<br>7,527,364<br>60,131,467<br>387,592<br>1,670,632<br>403,729<br>766,906<br>901<br>6,425,534<br>750,791 |
| over exhaugitures   | 3,800,803   | (11,361,778)   | (574,412)  | (8,123,668)   |
| Other Financing Sources (Uses):<br>Issuance of bonds<br>Stond premium<br>Issuance of capital lease<br>Issuance of refunding bonds<br>Payments to refunded escrow agent<br>Transfers out   | 247,119<br>618,748<br>(3,720,826)   | 10,820,982<br>607,946<br>3,712,570<br>(441,882)                  | 90,502 (205,102)   | 10,820,982<br>907,946<br>247,119<br>4,421,820<br>(4,367,810)  |
| Total Other Financing Sources (Uses)  | (2,854,959)   | 14,699,615   | (114,600)  | 11,730,056  |
| Change in fund balance  | 947,664   | 3,347,637  | (689,013)  | 3,606,458   |
| Fund Equity, at Beginning of Year   | 16,567,526  | (3,928,296)  | 1,600,150  | 14,331,389  |
| Fund Equity, at End of Year   | 8 17,515,180  | \$ (500,449)   | \$ 1,000,137   | \$ 17,937,877   |

# RECONCILIATION OF THE STATEMENT OF REVENUES EXPENDITURES, AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES

#### FOR THE YEAR ENDED JUNE 30, 2017

| Net | changes in fund balances - total governmental funds   | \$<br>3,606,468   |
|-----|---|-------------------|
| ٠   | Governmental funds report capital outlays as expenditures. However, in the Statement of Activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense:  |                   |
|     | Capital outlay  | 12,280,345        |
|     | Loss on disposal of assets  | (5,436)           |
|     | Depreciation  | (7,194,534)       |
| ٠   | The issuance of long-term debt (e.g., bonds) provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the financial resources of governmental funds. Neither transaction, however, has any effect on net position.   |                   |
|     | Issuance of debt  | (10,820,982)      |
|     | Repayments of debt  | 4,346,286         |
|     | Change in net pension liability   | (22,677,676)      |
|     | Change in net OPEB liability  | (627,493)         |
|     | Other   | (531,478)         |
| *   | Revenues in the Statement of Activities that do not provide current financial resources are fully deferred in the Statement of Revenues, Expenditures and Changes in Fund Balances. Therefore, the recognition of sevenue for various types of accounts receivable (i.e., property taxes, etc.) differ between the two statements. This amount represents the net change in deferred revenue. | 98 102            |
|     | at deleted spende.  | 30,100            |
|     | Other differences.  | 18,909,205        |
| Cha | nge in net position of governmental activities  | \$<br>(2,617,173) |

# GENERAL FUND

# STATEMENT OF REVENUES AND OTHER SOURCES, AND EXPENDITURES AND OTHER USES - BUDGET AND ACTUAL

#### FOR THE YEAR ENDED JUNE 30, 2017

|   | Budgete            | ed Amounts      |                   | Variance with<br>Final Budget<br>Positive<br>(Negative) |  |
|---|--------------------|-----------------|-------------------|---|--|
|   | Original<br>Budget | Final<br>Budget | Actual<br>Amounts |   |  |
| Revenues and Other Sources:               |                    |                 |                   |   |  |
| Property taxes                            | 5 45,523,672       | \$ 45,395,999   | 5 45,385,999      | 5   |  |
| Penalties, interest, and other taxes      | 1,157,814          | 1,248,901       | 1,400,698         | 151,797   |  |
| Charges for services                      | 3,600,834          | 4,091,987       | 3,651,362         | (440,575)   |  |
| Intergovernmental                         | 31,238,577         | 31,309,639      | 31,755,560        | 445,951   |  |
| Lipenses and permits                      | 4,088,540          | 4,088,540       | 5,575,200         | 1,486,680   |  |
| Investment income                         | 55,000             | 55,000          | 133,912           | 78,912  |  |
| Miscellaneous.                            | 303,507            | 303,507         | 812.403           | 508,896   |  |
| Transfers in                              | 847,403            | 419,676         | 508,360           | 88,684  |  |
| Use of fund balance                       | 1,568,422          | 3,749,454       | 3.749.484         |   |  |
| Total Revenues and Other Sources          | 88,383,769         | 90,662,653      | 92.982.978        | 2,320,335   |  |
| Expenditures and Other Uses:              |                    |                 |                   |   |  |
| General government                        | 5,705,187          | 5,484,725       | 5.075.163         | 409,562   |  |
| Public safety                             | 12,484,876         | 12,644,613      | 12,125,497        | 519,116   |  |
| Highway and streets                       | 2,812,152          | 2,667,639       | 2.839.299         | 28,340  |  |
| Education                                 | 57,093,456         | 57,252,074      | 56,965,599        | 266,475   |  |
| Health and welfare                        | 456,363            | 450,270         | 387,592           | 71,678  |  |
| Culture and recreation                    | 1,783,752          | 1,844,251       | 1,856,956         | (12,705)  |  |
| Debt service                              | 5,918,084          | 5,757,485       | 5,649,812         | 107,663   |  |
| Transfers out                             | 2,131,900          | 4,352,616       | 4.352,616         |   |  |
| Total Expenditures and Other Uses         | 88,383,769         | 90,662,663      | 89.272.534        | 1,390,119   |  |
| Excess (deficiency) of revenues and other |                    |                 |                   |   |  |
| sources over expenditures and other uses  | 8                  | 5               | \$ 2,710,646      | \$ 3,710,444  |  |

#### PROPRETARY FURIOS

# STATEMENT OF NET POSITION

AINE 30, 2017

|   | Gunineso-Tigne Activities<br>Enterprise Funds |   |     |   |    |   |   |  |
|---|---|---|-----|---|----|---|---|--|
|   |   | Value<br>East                                 |     | Sever<br>Exist                                      |    | Nonrejor<br>Extension<br>Extension            |   | Intel  |
| ASSETS  |   |   |     |   |    |   |   |  |
| Current Oue from other funds Uses from only of abovernia for uncollectibles Interpretamental receivables Other senses                               | 1   | 2,391,413<br>008,827<br>77,769<br>308,549     | 1   | 5,507,907<br>1,001,000<br>561,703<br>45,794         | 9  | +90   | 8 | 7 996 350<br>2,011,253<br>638,501<br>366,342                   |
| Total current assets  |   | 3,779,556                                     |     | 7,165,490   |    | +90   |   | 10,895,445   |
| Noncorrect: Indexpresemental reconstruction Capital accept: Land and construction in progress Other assets, not of accomulated depreciation         |   | 4.980.907<br>32.727.947                       |     | 2,387,629<br>2,758,414<br>47,080,275                |    | 90,891<br>1,451,529                           |   | 2,361,629<br>12,726,302<br>81,256,949                          |
| Tutal noncurrent exists   |   | 37,607,344                                    |     | 57,180,310  |    | 1,542,520                                     |   | 90.542.979   |
| DEFERRED OUTFLOWS OF RESQUIRCES Related to persons Other TOTAL ASSETS AND DEFERRED  | -   | 416 906<br>149 123                            |     | 387,500<br>51,325                                   | -  |   |   | 814,455<br>200 449   |
| OUTFLOWS OF RESOURCES   |   | 41,901,910                                    |     | 94,900,900  |    | 1,642,700                                     |   | 100.251.220  |
| UABIUTIES   |   |   |     |   |    |   |   |  |
| Current Accounts payable Accounts despites Gue to other funds Other surrent liabilities Current parties of languests liabilities Dods payable Other |   | 304.878<br>420.523<br>                        |     | 650,560<br>548,569<br>5,373<br>2,522,889<br>157,990 |    | \$257<br>14.39<br>180,386<br>100,027<br>2,737 |   | 960,495<br>960,720<br>185,100<br>5,173<br>4,350,650<br>160,006 |
| Total surrentiabilities   | - 3   | 2 494 304                                     | - 3 | 3,991,379   |    | 212,000                                       |   | 6,677,449  |
| Rencement: Sonds payable, net of current person Net personn liability OPER sability Other, net of current portion                                   |   | 19,519,459<br>1,306,350<br>293,466<br>363,355 |     | 19:206:504<br>1:334:347<br>367:479<br>663:866       |    | 930 (H1<br>50 x34<br>31 893                   |   | 37,654,903<br>2,733,430<br>641,379<br>986,134                  |
| Tutal noncurrent liabilities  |   | 20,555,330                                    |     | 20,452,995  |    | 1.013.299                                     |   | 42,020,791   |
| DEFERRED INFLOWS OF RESOURCES (Related to persons) Other  |   | 43.993<br>27,339                              |     | 41943<br>277,148                                    |    |   |   | 95,798<br>364,495  |
| TOTAL LIABILITIES AND DEFERRED<br>OUTFLOWS OF RESOURCES   |   | 23,110,544                                    |     | 34,652,553  |    | 1,025,334                                     |   | 49,080,431   |
| NET POSITION  |   |   |     |   |    |   |   |  |
| Nat investment in capital excets<br>Usinestituted   |   | 11,956.124<br>6,935,151                       |     | 35.134.525<br>7,021.813                             |    | 637.384<br>(418.990)                          |   | #6.629.001<br>13.536,766                                       |
| TOTAL SET POSITION  | 1,  | 19,791,275                                    | 1   | 40,158,100  | 4, | 217,399                                       | 1 | 10,164,797   |

## PROPRIETARY FUNDS

#### STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION

#### FOR THE YEAR ENDED JUNE 30: 2017

|   |   |                                 |   | Business-Tr<br>Enterpri       |   |                                 |   |                                   |
|---|---|---------------------------------|---|-------------------------------|---|---------------------------------|---|-----------------------------------|
|   |   | Vieter<br>Eutof                 |   | tiever<br>Exed                |   | Normajor<br>Enterprise<br>Estal |   | 2000                              |
| Operating Revenues:<br>Charges for services<br>Other  | 5 | 3,853,696<br>457,561            | 5 | 4,394,994<br>1,188,755        | 5 | 372,939<br>11,686               | 1 | 8.621,629<br>1,639,962            |
| Total Operating Revenues  |   | 4,311,247                       |   | 5,583,749                     |   | 386,605                         |   | 10,361,621                        |
| Operating Expenses:<br>Operating expenses<br>Depreciation   |   | 2.390.606<br>1.379.417          |   | 2,442,980<br>1,454,428        |   | 352,682<br>68,003               |   | 5,186,247<br>2,901,648            |
| Total Operating Expenses  |   | 3,770,002                       |   | 3,897,408                     |   | 420,665                         |   | 8,088,065                         |
| Operating Income (Loss)   |   | 541,225                         |   | 1,685,341                     |   | (34.040)                        |   | 2,190,526                         |
| Nonoperating Revenues (Expenses):<br>Intergovernmental revenue<br>Investment income<br>Interest expense |   | 1,113,246<br>2,500<br>(531,313) |   | 712,190<br>2,500<br>(509,690) |   | 11.000<br>(35.467)              |   | 1,635,436<br>5,000<br>(1,074,660) |
| Total Nanoperating Revenues (Expenses), Net   |   | 584,433                         |   | 204,800                       |   | (23,457)                        |   | 795,776                           |
| Income (Loss) Before Transfers  |   | 1,125,656                       |   | 1,891,141                     |   | (57,497)                        |   | 2,959,302                         |
| Transfers:<br>Transfers out<br>Change in Net Position   |   | (27 006)<br>1.096 663           | 7 | (27,006)<br>1,864,136         |   | (57,467)                        |   | 2,905,292                         |
| Net Position at Beginning of Year   |   | 17,692,622                      |   | 38,292,000                    |   | 274,863                         |   | 56,259,505                        |
| Net Position at End of Year   | 5 | 18,791,275                      | 5 | 40,156,136                    | 5 | 217,386                         | 5 | 59,954,797                        |

The accompanying notes are an integral part of these financial statements.

#### PROPRIETARY PUNCS

#### STATEMENT OF GASH FLOWS

### FOR THE YEAR DIDED JUNE 56, 2017

|  | Business-Type Activities<br>Enterprise Funds |                          |    |                        |     |                      |    |             |
|--|--|--------------------------|----|------------------------|-----|----------------------|----|-------------|
|  |  |                          |    |                        |     | Nonnejor             |    |             |
|  |  | Water                    |    | Sewer                  |     | Driveprive           |    |             |
|  |  | Det                      |    | Died:                  |     | Find                 |    | Solut       |
| Cost Flores From Operating Activities  |  |                          |    |                        |     |                      |    |             |
| Recorpts from customers and spens<br>Payments to vendors and engloyees.      | ٠,   | 4,252,016<br>(2,257,003) | ٠. | 5845,487<br>(2006,113) | *   | 390,225<br>(340,065) | 1  | 10.285,737  |
| Net Cach Provided By Operating Activities                                    |  | 1,994,662                |    | 3559,394               |     | 65,173               |    | 5,600,221   |
| Cost-Flores From Noncomital Financing Activities Transfers and               |  | (27.000)                 |    | G7 240)                |     |                      |    | 64,010      |
| interfand berrowing  |  | (1.957,085)              |    | CHATCHER               |     | 101,360              |    | (5,787,193) |
| Not Cook Provided by Cheed For Norwapka: Financing Activities                | 7  | (1.994,060)              |    | QANKARD                |     | 101,060              |    | (9.241,180) |
| Cash Flows From Capital and Related Financing Activities                     |  |                          |    |                        |     |                      |    |             |
| Auguration and construction of capital access                                |  | (3.410,946)              |    | d6.1400.6765           |     | (159,911)            |    | (9.701.432) |
| Principal payments on bonds  |  | (1,795,400)              |    | (2)017,1100            |     | (100,400)            |    | (2,005,040) |
| Bands lossed in surrest period   |  | 6.443,350                |    | TA14,430               |     | 129,674              |    | 13,397,474  |
| Band premium proceeds, ret   |  | 254,792                  |    | 308,451                |     | 6,435                |    | 421,674     |
| Interest expense   |  | (501,370)                |    | (509(890)              |     | (33,457)             |    | (1,074,660) |
| letergovernmental revenue  | -  | (1.105,486)              |    | 911,01                 |     | 10,000               |    | (294,036)   |
| Net Cash (Used For) Capital and Related Financing Activities                 |  | d10,070)                 |    | (100,399)              |     | (147,580)            |    | (364,009)   |
| Cash Flows Fram Investing Autobles   |  |                          |    |                        |     |                      |    |             |
| lavedment income   | -  | 2,506                    | -  | 7,549                  |     | -                    | -  | 5,000       |
| Ret Cash Provided By Inventing Activities                                    | _  | 2,500                    |    | 2,500                  |     |                      | -  | 5,000       |
| Net Charge in Cash and Short-Term levestments                                |  |                          |    | 7                      |     |                      |    |             |
| Cash and Short-Term Investments, Eaginning of Year                           | -  |                          | 10 |                        |     | -                    | -  |             |
| Cash and Short-Term Investments. End of Year                                 | ١.   | _                        | ٠. | _                      | ٠.  | _                    | ٠. | _           |
| Recordinates of Operating Income to Net Costs                                |  |                          |    |                        |     |                      |    |             |
| Provided by Octob Ford Read Mind Authorities                                 |  | 644.700                  | -  | 4 400 544              | 1   | ma mate              | -  |             |
| Operating income (one) Adjustments to recorde operating income dress to net. | 5  | 541,225                  | •  | 1,606,341              | •   | (04,040)             | •  | 1,195,506   |
| opsit provided by (used for) operating activities: Depreciation              |  | 1379.407                 |    | 1454.428               |     | 99.000               |    | 2,901,949   |
| Changes in assets, Sabilities, and deferred outflows inflows                 |  |                          |    |                        |     |                      |    |             |
| Vier bes   |  | (59,232)                 |    | 01,749                 |     | (480)                |    | 2,110       |
| Other asserts  |  | 157,567                  |    | 22.861                 |     | 4                    |    | 100,518     |
| Defected outlieurs - related to pensions:                                    |  | (343,258)                |    | (040,012)              |     |                      |    | (705,380)   |
| Deferred outlieurs - other   |  | (10,000)                 |    | 1,713                  |     |                      |    | (10,000)    |
| Accounts payable   |  | 20,116                   |    | 98,493                 |     | 300                  |    | 110,516     |
| Account liabilities  |  | (39,249)                 |    | 253,834                |     | 941                  |    | 214,294     |
| Deferred inflows - related to pensions.                                      |  | (45,983)                 |    | (42,267)               |     | +                    |    | (00,190)    |
| Deferred inflows - after   |  | 27,500                   |    | (7.290)                |     | 4.000                |    | 20,045      |
| Compensated absences   |  | 4,239                    |    | 6,209                  |     | 5,667                |    | 14,124      |
| CPER labelly   |  | 19,956                   |    | 28,075                 |     | 0.414                |    | 56,429      |
| Net person lability  |  | 349,121                  |    | 362,317                |     | -                    |    | 201,239     |
| het Cash Provided by Operating Astivities                                    | 1-   | 1.994,662                | ١. | 3559,344               | . 1 | 66,175               | ٠, | \$.800.224  |

The accompanying notes are an integral part of these financial statements.

### FIDUCIARY FUNDS

## STATEMENT OF FIDUCIARY NET POSITION

JUNE 30, 2017

| ASSEIS   | Private<br>Purpose<br>Trust<br>Eands | Agency<br>Eunds       |
|--|--------------------------------------|-----------------------|
| Cash and short-term investments<br>Investments<br>Due from other funds | 5 113,618<br>2,694,090               | \$ 549,127<br>129,604 |
| Total Assets   | 2,807,708                            | 675,731               |
| LIABILITIES AND NET POSITION   |                                      |                       |
| Other liabilities  | 4.7                                  | 676,731               |
| Total Liabilities  |                                      | 676,731               |
| NET POSITION   |                                      |                       |
| Total net position held in trust                                       | \$ 2,807,708                         | \$                    |

The accompanying notes are an integral part of these financial statements.

## CITY OF ROCHESTER, NEW HAMPSHIRE ROUCKRY FUNDS

## STATEMENT OF CHANGES IN FIDUCIARY NET POSITION

### FOR THE YEAR ENDED JUNE 30, 2017

| Private<br>Purpose<br>Trust Funds |
|-----------------------------------|
|                                   |
| 5 362,592<br>203,717              |
| 566,309                           |
|                                   |
| 69.307                            |
| 69.307                            |
| 497,002                           |
|                                   |
| 2,310,706                         |
| \$ 2,807,708                      |
|                                   |

The accompanying notes are an integral part of these financial statements:

#### Notes to Financial Statements

## 1. Summary of Significant Accounting Policies

The accounting policies of the City of Rochester, New Hampshire (the City) conform to generally accepted accounting principles (GAAP) as applicable to governmental units. The following is a summary of the more significant policies:

#### A. Reporting Entity

The City is a municipal corporation governed by a City Council. As required by generally accepted accounting principles, these financial statements present the government and applicable component units for which the government is considered to be financially accountable. In fiscal year 2017, it was determined that no entities met the required GASB 14 (as amended) criteria of component units.

## B. Government-Wide and Fund Financial Statements

#### Government-Wide Financial Statements

The government-wide financial statements (i.e., the Statement of Net Position and the Statement of Activities) report information on all of the nonfiduciary activities of the primary government. For the most part, the effect of interfund activity has been removed from these statements. Governmental activities, which normally are supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which rely to a significant extent on fees and charges for support.

The Statement of Activities demonstrates the degree to which the direct expenses of a given function or segment is offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include (1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and (2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as general revenues.

#### Fund Financial Statements

Separate financial statements are provided for governmental funds, proprietary funds, and fiduciary funds, even though the latter are excluded from the government-wide financial statements. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements.

## C. Measurement Focus, Basis of Accounting, and Financial Statement Presentation

#### Government-Wide Financial Statements

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met. As a general rule, the effect of interfund activity has been eliminated from the government-wide financial statements.

Amounts reported as program revenues include (1) charges to customers or applicants for goods, services, or privileges provided, (2) operating grants and contributions, and (3) capital grants and contributions, including special assessments. Internally dedicated resources are reported as general revenues rather than as program revenues. Likewise, general revenues include all taxes.

## Fund Financial Statements

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the City considers property tax revenues to be available if they are collected within 60 days of the end of the current fiscal period. All other revenue items are considered to be measurable and available only when cash is received by the government. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments, are recorded only when payment is due.

The City reports the following major governmental funds:

- The general fund is the government's primary operating fund. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.
- The capital projects fund accounts for all financial transactions used for the acquisition or construction of major capital facilities, infrastructure, vehicles, and equipment for the City.

The proprietary fund financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Under this method, revenues are recognized when earned and expenses are recorded when liabilities are incurred.

Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the enterprise fund are charges to customers for sales and services. Operating expenses for enterprise funds include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

The government reports the following major proprietary funds:

- The Water Fund accounts for services relating to water activities.
- The Sewer Fund accounts for services relating to sewer activities.

The fiduciary fund financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Under this method, revenues are recognized when earned and expenses are recorded when liabilities are incurred.

The City reports the following fiduciary funds:

- The private-purpose trust fund is used to account for trust arrangements, other than those properly reported in the pension trust fund or permanent fund, under which principal and investment income exclusively benefit individuals, private organizations, or other governments.
- The agency funds account for fiduciary assets held by the City in a custodial capacity as an agent on behalf of others. Agency funds report only assets and liabilities, and therefore, have no measurement focus.

#### D. Cash and Short-Term Investments

Cash balances from all funds, except those required to be segregated by law, are combined to form a consolidation of cash. Cash balances are invested to the extent available, and interest earnings are recognized in the General Fund. Certain special revenue and fiduciary funds segregate cash, and investment earnings become a part of those funds.

Deposits with financial institutions consist primarily of demand deposits, certificates of deposits, and savings accounts. A cash and investment pool

is maintained that is available for use by all funds. Each fund's portion of this pool is reflected on the combined financial statements under the caption "cash and short-term investments". The interest earnings attributable to each fund type are included under investment income.

For purpose of the statement of cash flows, the proprietary funds consider investments with original maturities of three months or less to be short-term investments.

#### E. Investments

State and local statutes place certain limitations on the nature of deposits and investments available. Deposits in any financial institution may not exceed certain levels within the financial institution. Non-fiduciary fund investments can be made in securities issued by or unconditionally guaranteed by the U.S. Government or agencies that have a maturity of one year or less from the date of purchase and repurchase agreements guaranteed by such securities with maturity dates of no more than 90 days from the date of purchase.

Investments for the Trust Funds consist of marketable securities, bonds and short-term money market investments. Investments are carried at fair value, except certificates of deposit which are reported at cost.

#### F. Interfund Receivables and Payables

Transactions between funds that are representative of lending/borrowing arrangements outstanding at the end of the fiscal year are referred to as either "due from/to other funds" (i.e., the current portion of interfund loans).

## G. Capital Assets

Capital assets, which include property, plant, equipment, and infrastructure assets (for enterprise funds only), are reported in the applicable governmental or business-type activities columns in the government-wide financial statements. Capital assets are defined by the City as assets with an initial individual cost of more than \$10,000 and an estimated useful life in excess of two years. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at acquisition value at the date of donation.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend assets lives are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets of business-type activities is included as part of the capitalized value of the assets constructed. Capital assets are depreciated using the straight-line method over the following estimated useful lives:

| Assets                    | Years   |
|---------------------------|---------|
| Land improvements         | 10 - 20 |
| Building and improvements | 5-100   |
| Infrastructure            | 10 - 50 |
| Vehicles and equipment    | 5 - 50  |
|                           |         |

## H. Compensated Absences

It is the City's policy to permit employees to accumulate earned but unused vacation and sick pay benefits. All vested sick and vacation pay is accrued when incurred in the government-wide, proprietary, and fiduciary fund financial statements. A liability for these amounts is reported in governmental funds only if they have matured, for example, as a result of employee resignations and retirements.

#### Long-Term Obligations

In the government-wide financial statements, and proprietary fund types in the fund financial statements, long-term debt, and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities, or proprietary fund type Statement of Net Position.

#### J. Fund Equity

Fund equity at the governmental fund financial reporting level is classified as "fund balance". Fund equity for all other reporting is classified as "net position".

<u>Fund Balance</u> - Generally, fund balance represents the difference between the current assets/deferred outflows and current liabilities/deferred inflows. The City reserves those portions of fund balance that are legally segregated for a specific future use or which do not represent available, spendable resources and, therefore, are not available for appropriation or expenditure. Unassigned fund balance indicates that portion of fund balance that is available for appropriation in future periods.

When an expenditure is incurred that would qualify for payment from multiple fund balance types, the City uses the following order to liquidate liabilities: restricted, committed, assigned, and unassigned.

Net Position - Net position represents the difference between assets/ deferred outflows and liabilities/deferred inflows. Net investment in capital assets, consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowing used for the acquisition, construction or improvement of those assets. Net position is reported as restricted when there are limitations imposed on their use, either through the enabling legislation adopted by the City or through external restrictions imposed by creditors, grantors, or laws or regulations of other governments. The remaining net position is reported as unrestricted.

#### K. Use of Estimates

The preparation of basic financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures for contingent assets and liabilities at the date of the basic financial statements, and the reported amounts of the revenues and expenditures/expenses during the fiscal year. Actual results could vary from estimates that were used.

## 2. Stewardship, Compliance, and Accountability

## A. Budgetary Information

The City Manager presents an operating and capital budget for the proposed expenditures of the year commencing the following July 1. The budget, as enacted by the City Council, establishes the legal level of control and specifies that certain appropriations are to be funded by particular revenues. The original budget is amended during the year at City Council meetings as required by changing conditions. Departments are limited to the line item as voted. Formal budgetary integration is employed as a management control device during the year for the General Fund. At year end, appropriation balances lapse, except for certain unexpended capital items and encumbrances which will be honored during the subsequent year.

## B. Budgetary Basis

The General Fund final appropriation appearing on the "Budget and Actual" page of the fund financial statements represents the final amended budget after all reserve fund transfers and supplemental appropriations.

## C. Budget/GAAP Reconciliation

The budgetary data for the general fund is based upon accounting principles that differ from generally accepted accounting principles (GAAP). Therefore, in addition to the GAAP basis financial statements, the results of operations of the general fund are presented in accordance with budgetary accounting principles to provide a meaningful comparison to budgetary data. The following is a summary of adjustments made to the actual revenues and other sources, and expenditures and other uses, to conform to the budgetary basis of accounting.

| General Fund                                    |    | Revenues<br>and Other<br>rancing Sources |   | Expenditures<br>and Other<br>inancing Uses |
|---|----|--|---|--|
| Revenues/Expenditures<br>(GAAP basis)           | 5  | 88,970,561                               | 5 | 65,167,938                                 |
| Other financing sources/uses<br>(GAAP besis)    | ١, | 865,867                                  |   | 3,720,826                                  |
| Subtotal (GAAP Basis)                           |    | 89,836,428                               |   | 88,688,764                                 |
| Adjust tax revenue to accrual basis             |    | (245, 427)                               |   | 820  |
| Recognize use of fund balance as funding source |    | 3,749,464                                |   |  |
| To eliminate capital reserve activity           |    |  |   | 796,326                                    |
| To eliminate conservation activity              |    | (97, 195)                                |   | (100,901)                                  |
| To eliminate economic development activity      |    | (13, 193)                                |   | (64,536)                                   |
| To record other GAAP timing differences         | 12 | (247,119)                                |   | (247,119)                                  |
| Budgetary basis                                 | 5. | 92,982,978                               | 5 | 89,272,534                                 |

## D. Deficit Fund Equity

Certain individual funds reflected deficit balances as of June 30, 2017.

It is anticipated that the deficits in these funds will be eliminated through future departmental revenues, bond proceeds, and transfers from other funds.

## 3. Cash and Short-Term Investments

Custodial Credit Risk - Deposits. Custodial credit risk is the risk that in the event of a bank failure, the City's deposits may not be returned to it. RSA 48:16 limits 'deposit in any one bank shall not at any time exceed the sum of its paid-up capital and surplus, exception that a City with a population in excess of 50,000 is authorized to deposit funds in a solvent bank in excess of the paid-up capital surplus of said bank." The City does not have a deposit policy for custodial credit risk. The underlying securities of the City's deposit in repurchase agreements of \$2,000,961 are held by the investment's counterparty, not in the name of the City.

As of June 30, 2017, \$869,459 of the City's bank balance of \$46,124,306 was exposed to custodial credit risk as uninsured or uncollateralized. This amount represents the cash portion of investment accounts in the custody of the Trustees of Trust Funds.

## Investments

## A. Credit Risk

Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. State law employs the prudent person rule whereby investments are made as a prudent person would be expected to act, with discretion and intelligence, to seek reasonable income, preserve capital, and, in general, avoid speculative investments.

Presented below is the actual rating as of year-end for each investment of the City:

|   |   |  | Legal                   | ١. | free                          |                  |        |        | (alleis | -        | nd.     |           |         |        |
|---|---|--|-------------------------|----|-------------------------------|------------------|--------|--------|---------|----------|---------|-----------|---------|--------|
| Injustment Texas  |   | load.  | lates                   |    | Distance                      | Sec.             | Aug.   | 842    | 44.     | 62       | 42      | Date.     | Disc    | 240    |
| Continues if income<br>Corporate bonos<br>Corporate registers<br>Multisform<br>Federal agency successes |   | 1,000,000<br>900,000<br>1,50,000<br>90,000<br>60,000 | took.<br>took.<br>took. | +  | 100,000<br>100,000<br>100,000 | 90,257<br>50,696 | RIM    | SERVE  | OK HET  | acres 4  | ioles 1 | 42.00     | 51,123  | ziene  |
| Monte digetors  | ċ | 43000  |                         |    | A150 101 1                    | 41.730.8         | 197198 | 20.14E | 16.01.1 | 40/1/0-4 | 10000 6 | 10 104 \$ | 21-17-1 | 20.654 |

#### B. Custodial Credit Risk

The custodial credit risk for investments is the risk that, in the event of the failure of the counterparty (e.g., broker-dealer) to a transaction, a government will not be able to recover the value of its investment or collateral securities that are in the possession of another party. The City does not have policies for custodial credit risk.

The City's investments are subject to custodial credit risk exposure because the related securities are uninsured, unregistered, and/or held by the City's brokerage firm, which is also the Counterparty to these securities. The City manages this custodial credit risk with SIPC and excess SIPC.

#### C. Concentration of Credit Risk

The City does not have an investment in one issuer greater than 5% of total investments.

#### D. Interest Rate Risk

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value to changes in market interest rates. The City does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates.

Information about the sensitivity of the fair values of the City's investments to market interest rate fluctuations is as follows:

|  |        |  |    | Investo                            | 100 | t Maturities                   | (in) | Years)  |  |
|--|--------|--|----|------------------------------------|-----|--------------------------------|------|---------|--|
| Investment Type  | Amount |  |    | Less<br>Than 1                     | (A) | 15                             | 000. | 6-10    |  |
| Debt Related Securities:<br>Certificates of deposit<br>Corporate bonds<br>Federal agency securities<br>Municipal obligations | \$     | 7,074,474<br>602,192<br>62,466<br>41,097 | \$ | 4,011,885<br>60,011<br>-<br>41,097 | \$  | 3,062,589<br>209,992<br>62,466 | \$   | 332,189 |  |
| Total  | \$     | 7,780,229                                | 5  | 4,112,993                          | \$  | 3,335,047                      | \$   | 332,189 |  |

## E. Foreign Currency Risk

Foreign currency risk is the risk that changes in foreign exchange rates will adversely affect the fair value of an investment. Although the City has an investment policy, it does not address foreign currency risk.

## F. Fair Value

The Government categorizes its fair value measurements within the fair value hierarchy established by Governmental Accounting Standards Board Statement No. 72 Fair Value Measurement and Application (GASB 72). The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs.

Certificates of deposit are reported at cost, and the City's other investments have the following fair value measurements as of June 30, 2017:

|  |    |                                 | N  | Fair Value<br>leasurements<br>Using:                                      |  |
|--|----|---------------------------------|----|---|--|
| Description  |    |                                 |    | Duoted prices<br>in active<br>markets for<br>lentical assets<br>(Level 1) |  |
| Investments by fair value level.<br>Debt securities              |    |                                 |    |   |  |
| U.S. Treasury securities<br>Corporate bonds<br>Equity securities | \$ | 103,563<br>602,192<br>2,083,694 | \$ | 103,563<br>602,192<br>2,083,694   |  |
| Total  | s, | 2,789,449                       |    | 1-monotoru  |  |

## Taxes Receivable

The City bills property taxes on a semi-annual basis and they are due in July and December. Property tax revenues are recognized in the year for which taxes have been levied to the extent that they become available, i.e., due or receivable, within the current year and collected within the current period or within 60 days of year end.

Property taxes collected before the due date, and in advance of the year for which they are levied, are recorded as a prepaid tax liability, as they are intended to finance the subsequent year's budget.

At the time of tax lien, which the City usually processes in May for the previous levy year, a lien is recorded on the property at the Registry of Deeds. The City Council approves conveyance of liened property to the City. Afterward, the City Council sets a date for public sale.

The City annually raises through tax levy an amount (overlay for abatements) for property tax abatements and interest refunds. All abatements and interest refunds are charged to overlay.

Taxes receivable at June 30, 2017 consist of the following:

| Receivables:                            |   | Gress<br>Amount               |    | Allowance for<br>Doubtful<br>Accounts |   | Net Amount                    |
|---|---|-------------------------------|----|---------------------------------------|---|-------------------------------|
| Real estate taxes<br>Tax liens<br>Other | s | 42,520<br>3,616,451<br>63,808 | \$ | (1,257,086)<br>(6,381)                | 5 | 42,520<br>2,359,365<br>57,427 |
| Total property taxes                    | 5 | 3,722,779                     | 5  | (1,263,467)                           | 5 | 2,459,312                     |

#### Taxes Collected for Others

The City collects property taxes for the State of New Hampshire, the Rochester School District, and the County of Strafford. Payments to the other taxing units are normally made throughout the year. The ultimate responsibility for the collection of taxes rests with the City.

## User Fee Receivables

Receivables for user charges and betterments for business type activities at June 30, 2017 consist of the following:

|                         | 2  | Gross<br>Amount               |   | Allowance<br>for Doubtful<br>Accounts | Net Amount                        |
|-------------------------|----|-------------------------------|---|---------------------------------------|-----------------------------------|
| Receivables             |    |                               |   |                                       |                                   |
| Water<br>Sewer<br>Other | \$ | 1,066,475<br>1,167,607<br>400 | 5 | (106,648)<br>(116,781)                | \$<br>950,027<br>1,051,028<br>400 |
| Total                   | 5  | 2,234,682                     | 5 | (223,429)                             | \$<br>2,011,253                   |

## 7. Intergovernmental Receivables

This balance represents reimbursements requested from Federal and State agencies for expenditures incurred in fiscal 2017.

## 8. Interfund Fund Accounts

## Receivables/Payables

Although self-balancing funds are maintained, most transactions flow through the general fund. In order to obtain accountability for each fund, interfund receivable and payable accounts must be utilized. The following is an analysis of the June 30, 2017 balances in interfund receivable and payable accounts:

| Exes  |    | One From<br>Other Funds |    | Due To<br>Other Earth |
|---|----|-------------------------|----|-----------------------|
| General Fund<br>Capital Projects Fund         | \$ | 1,009,097<br>519,034    | 1  | 9,555,069             |
| Non-Major Funds                               |    | 0.000                   |    | 1.0                   |
| Special Revenue Funds<br>Community Center     |    | 380,097                 |    |                       |
| Grande State Business Park TiF - II           |    | 75,919                  |    |                       |
| Safran Tilf                                   |    | 150,942                 |    | 11.5                  |
|   |    | 34,140                  |    | 177                   |
| Grante Ridge TIF - II                         |    | 0.00                    |    | 10.7                  |
| Granite Ridge TIF - II                        |    | 299,542                 |    | 97.457                |
| CDBG  |    | *                       |    | 12,167                |
| Police Grants                                 |    |                         |    | 8,378                 |
| Other Grants                                  |    |                         |    | 20,388                |
| School Grants                                 |    | 3.7                     |    | 579.285               |
| School Lunch                                  |    |                         | -  | 86,372                |
| Subtotal Normejor Funds                       |    | 570,680                 |    | 712,590               |
| Business Type Activities:<br>Enterprise Funds |    |                         |    |                       |
| White   |    | 2,381,413               |    |                       |
| Sewer   |    | 5,567,937               |    | 100                   |
| Non Major Emergine - Arena                    |    | +                       |    | 180,106               |
| Agency Funds                                  |    | 129,604                 |    | 1.5                   |
| Total   | 5  | 10,447,785              | 1. | 10,447,785            |

## Transfers

The City reports interfund transfers between various funds. Most transfers result from budgetary or statutory actions, whereby funds are moved to accomplish various expenditure purposes. The following is an analysis of interfund transfers:

| Governmental Funds;                  | Iransfers in | Transfers Out |
|--------------------------------------|--------------|---------------|
| General Fund                         | 618,748      | \$ 3,720,826  |
| Capital Projects Fund                | 3,712,570    | 441,882       |
| Normajor Funds:                      |              |               |
| Special Revenue Funds                |              |               |
| Planning                             | -            | 19,059        |
| Granite State Business Park TIF - II |              | 100,500       |
| Granite Ridge TiF - I                | 84,043       | 7 0.000       |
| Granite Ridge Tiff - II              |              | 85,043        |
| Other Grants                         | 0,459        |               |
| Subtotal Nonmajor Funds              | 90,502       | 205,102       |
| Busness-Type Funds;                  |              |               |
| Enterprise Funds<br>Water Fund       |              | 27,005        |
|                                      |              |               |
| Sexer Fund                           |              | 27,005        |
| Subtotal Business-Type Funds         |              | 54,010        |
| Total 1                              | 4,421,820    | \$ 4,421,820  |

The City's other routine transfers include transfers made to move (1) unrestricted revenues or balances that have been collected or accumulated in the general fund to other funds based on budgetary authorization, and (2) revenues from a fund that by statute or budgetary authority must collect them to funds that are required by statute or budgetary authority to expend them.

# 9. Capital Assets

Capital asset activity for the year ended June 30, 2017 was as follows:

|   | Beginning<br>Balance   | Increases  | Decreases       | Ending<br>Balance  |
|---|--|--|-----------------|--|
| Governmental Activities: Capital assets, being depreciated: Land improvements Buildings and improvements Vehicles and equipment Infrastructure  | \$ 6,062,868<br>67,051,692<br>21,545,577<br>155,228,861      | \$ 404,591<br>13,537,895<br>2,549,418<br>6,187,904     | \$              | \$ 6,467,759<br>80,589,577<br>24,260,787<br>161,416,765      |
| Total capital assets, being depreciated   | 250,288,998  | 22,680,098   | (234, 208)      | 272,734,888  |
| Less accumulated depreciation for<br>Land improvements.<br>Buildings and improvements.<br>Vehicles and equipment<br>infrastructure.             | (3,900,109)<br>(27,710,079)<br>(14,925,340)<br>(113,120,964) | (242,556)<br>(1,491,311)<br>(1,488,468)<br>(3,972,199) | 226,772         | (4,142,665)<br>(29,201,390)<br>(16,185,645)<br>(117,093,163) |
| Total accumulated depreciation  | (159.656,501)  | (7,194,534)  | 225,772         | (166,622,263)  |
| Total capital assets, being depreciated, net  | 90,632,497   | 15,485,564   | (5,436)         | 106,112,625  |
| Capital assets, not being depreciated:<br>Land<br>Easement<br>Construction in progress  | 8,466,751<br>1,422,250<br>21,633,711                         | 1,616,791  | (24.811,733)    | 10,083,542<br>1,422,250<br>9,617,167                         |
| Total capital assets, not being depreciated   | 31,522,712   | 14,411,900   | (24,611,733)    | 21,122,959   |
| Governmental activities capital assets, net   | \$ 122,156,209   | \$ 29,897,544  | \$ (24,817,160) | 8 127,235,584  |
| Business-Type Activities: Capital assets, being depreciated; Land engrovements Buildings and improvements Venicles and equipment Infrastructure | \$ 977,099<br>57,960,852<br>7,495,568<br>57,586,679          | \$ 25,000<br>1,161,833<br>323,963<br>2,929,252         |                 | 8 1,002,000<br>59,122,785<br>7,819,231<br>60,516,131         |
| Total capital assets, being depreciated   | 124,020,358  | 4,439,548  |                 | 128,460,206  |
| Less accumulated depreciation for<br>Land improvements.<br>Buildings and improvements<br>Vehicles and equipment<br>infrastructure.              | (144,945)<br>(21,682,735)<br>(4,940,783)<br>(17,530,995)     | (40,438)<br>(1,317,599)<br>(370,689)<br>(1,172,822)    |                 | (185,383)<br>(23,000,425)<br>(5,311,672)<br>(18,703,777)     |
| Total accumulated depreciation  | (44,299,409)   | (2,901,848)  |                 | (47,201,257)   |
| Total capital assets, being depreciated, net  | 79,720,949   | 1,538,000  |                 | 81,258,949   |
| Capital assets, not being depreciated:<br>Land<br>Construction in progress  | 3,577,190<br>3,657,534                                       | 8,662,911  | (3,371,323)     | 3,577,190<br>9,149,112                                       |
| Total capital assets, not being depreciated   | 7,434,714  | 0,062,911  | (3,371,325)     | 12,726,302   |
| Business-type activities capital assets, net  | \$ 67,155,663  | \$ 10,200,911  | \$ (3,371,323)  | \$ 93,985,251  |
|   |  |  |                 |  |

Depreciation expense was charged to functions of the City as follows:

| Governmental Activities                               |     |           |
|---|-----|-----------|
| General government                                    | 5   | 351,689   |
| Public safety   |     | 602,931   |
| Highway and streets                                   |     | 4,326,868 |
| Education   |     | 1,827,665 |
| Culture and recreation                                |     | 58,934    |
| Community services                                    |     | 21,549    |
| Economic development                                  |     | 4,898     |
| Total depreciation expense - governmental activities  | \$. | 7,194,534 |
| Business-Type Activities:                             |     |           |
| Water   | 5   | 1,379,417 |
| Sewer   |     | 1,454,428 |
| Arena   |     | 68,003    |
| Total depreciation expense - business-type activities | \$  | 2,901,848 |

## 10. Deferred Outflows of Resources

Deferred outflows of resources represent the consumption of net position by the City that is applicable to future reporting periods. Deferred outflows of resources have a positive effect on net position, similar to assets. Deferred outflows of resources related to pensions, in accordance with GASB Statement No. 68, Accounting and Financial Reporting for Pensions, are more fully discussed in Note 17.

Other deferred outflows of resources consist of losses of debt refunding of \$538,666 and \$200,448 for governmental and business-type activities respectively, as of June 30, 2017.

## Accounts Payable and Accrued Liabilities

Accounts payable and accrued liabilities represent 2017 expenditures paid in 2018.

## 12. Capital Lease Obligations

The City is the lessee of certain equipment under capital leases expiring in various years through 2022. Future minimum lease payments under the capital and operating leases consisted of the following as of June 30, 2017:

| Escal Year   |    | Capital<br>Leases                               |
|--|----|---|
| 2018<br>2019<br>2000<br>2021<br>2022                               | \$ | 195,222<br>53,281<br>53,281<br>53,381<br>53,281 |
| Fotal minimum lease payments<br>Less amounts representing interest |    | 408,346<br>22,991                               |
| Present Value of Minimum Lease Payments                            | 1  | 385,355   |

## Long-Term Debt

## A. General Obligation Bonds

The City issues general obligation bonds to provide funds for the acquisition and construction of major capital facilities. General obligation bonds have been issued for both governmental and business-type activities. General obligation bonds currently outstanding are as follows:

| Governmental Activities                          | Serial<br>Maturbes<br><u>Through</u> | Interest<br>Ratio(s) % |    | Amount<br>Outstanding<br>as of<br>6/30/17 |
|--|--------------------------------------|------------------------|----|---|
| 1997 Series Bond Issue                           | 08/15/17                             | 4,70-5,30%             | \$ | 65,000                                    |
| 1995 Series A Bond Issue                         | 06/15/16                             | 4.91%                  |    | 112,520                                   |
| 2002 Series Bond Issue                           | 06/15/22                             | 4.25-4.70%             |    | 1,873,000                                 |
| 2006 GZA8  | 12/28/20                             | 0.00%                  |    | 368,776                                   |
| 2007 Band Issue - Refinancing - 13 year          | 08/15/20                             | 5.50-5.80%             |    | 1,343,567                                 |
| 2008 Series Bond Issue - 20 year.                | 02/15/28                             | 3.00-5.00%             |    | 478,747                                   |
| 2008 Series Bond Issue - 10 year                 | 02/15/18                             | 5.25-6.50%             |    | 30,521                                    |
| 2008 Series Bond Issue - 10 year                 | 02/15/18                             | 3.00-5.00%             |    | 260,992                                   |
| 2008 Series A NHMBB - 20 year                    | 06/15/28                             | 4.00-5.25%             |    | 415,000                                   |
| 2010 Series Bond Issue - 10 year                 | 01/15/20                             | 2.00-3.25%             |    | 597,300                                   |
| 2010 Series Bond Issue - 20 year                 | 01/15/30                             | 2:00-4:00%             |    | 1,885,692                                 |
| 2012 Series B Bond Issue - 20 year - TIF         | 68/15/32                             | 1.00-3.25%             |    | 3,734,050                                 |
| 2012 Series A Bond Issue - 20 year               | 00/15/02                             | 2:00-3:00%             |    | 1,630,000                                 |
| 2012 Series A Bond Issue - 10 year               | 03/15/22                             | 2.00-3.00%             |    | 70,000                                    |
| 2013 Series A - Refunding 2004 bends             | 07/15/24                             | 2.00-3.00%             |    | 2,960,252                                 |
| 2014 State Revoking Loan - Washington St Phase 4 | 06/01/33                             | 3.39%                  |    | 300,119                                   |
| 2015 Series A Bond Issue - 20 year               | 03/01/35                             | 2:00-3:25%             |    | 3,693,028                                 |
| 2015 Series A Bond Issue - 5 year                | 03/01/20                             | 2 00-3 00%             |    | 384,924                                   |
| 2015 Series A Bond Issue - 10 year               | 93/01/25                             | 2:00-3:00%             |    | 4,206,518                                 |
| 2012 Series 8 Bond Issue - 20 year - Repurposed  | 03/15/32                             | 2.00-3.25%             |    | 99,188                                    |
| 2015 Series C Bond Issue - 20 year               | 10/15/35                             | 2.50-5.00%             |    | 10,840,000                                |
| 2015 Series D Bond Issue - 10 year - TIF         | 10/15/26                             | 2.25-4.00%             |    | 3,095,000                                 |
| 2015 Refunding - Series 2005 - 5 year            | 01/15/21                             | 2.00%                  |    | 65,961                                    |
| 2015 Refunding - Series 2005 - 10 year           | 01/15/28                             | 2.00-2.25%             |    | 1,674,562                                 |
| 2016 Retunding - Series 2008 - 10 year           | 02/15/28                             | 1.94%                  |    | 5,167,929                                 |
| 2017 Series A Bond Issue - 5 year                | 00/30/22                             | 5.00%                  |    | 457,545                                   |
| 2017 Series A Bond Issue - 10 year               | 06/30/27                             | 5.00%                  |    | 675,563                                   |
| 2017 Series A Bond Issue - 20 year               | 00/30/37                             | 3.00-5.00%             |    | 8,492,827                                 |
| 2017 Series B Bond Issue - 10 year               | 06/30/27                             | 2.50-3.00%             |    | 1,164,744                                 |
| Total Go-errimental Activities                   |                                      |                        | 5. | 56,816,667                                |

| Business-Type Activities:                              | Serial<br>Maturities<br>Through | Interest<br>Fizinis 1% | Arrount<br>Outstanding<br>as of<br>6/30/17 |
|--|---------------------------------|------------------------|--|
| 1995 Series A Bond Issue                               | 08/15/18                        | 3.90-4.75%             | \$ 107,480                                 |
| 2002 Series Bond Issue                                 | 06/15/22                        | 4.25-4.70%             | 633,000                                    |
| 2005 State Revoking Loan - Chestrut Hill               | 06/01/25                        | 3.49%                  | 395,860                                    |
| 2007 State Revolving Loan - Homemakers                 | 07/01/27                        | 2.14%                  | 215,062                                    |
| 2007 State Revolving Loan - Ground Water Supply        | 09/01/26                        | 3.35%                  | 251,014                                    |
| 2007 Refinancing Bonds - 13 year                       | 08/15/20                        | 5.50-5.80%             | 296,402                                    |
| 2006 Series Bond Issue - 20 year                       | 02/15/28                        | 3.00-5.00%             | 276,253                                    |
| 2006 Series Bond Issue - 10 year                       | 02/15/18                        | 5.25-6.50%             | 104,479                                    |
| 2008 Series Bond Issue - 10 year                       | 02/15/18                        | 3.00-5.00%             | 94,008                                     |
| 2009 State Revoking Loan - East Rochester (8)          | 12/01/27                        | 3.09%                  | 1,018,814                                  |
| 2009 State Revolving Loan - South Main/Solar Bee Pilot | 06/01/28                        | 3.49%                  | 801,072                                    |
| 2010 State Revolving Loan - South Main Street          | 02/01/29                        | 2.95%                  | 385,112                                    |
| 2010 Series Bond Issue - 10 year                       | 01/15/20                        | 2.00-3.29%             | 446,006                                    |
| 2010 Series Bond Issue - 20 year                       | 01/15/30                        | 2.00-4.00%             | 2,170,915                                  |
| 2011 Round Pond Land Purchase                          | 04/05/20                        | 0.00%                  | 112,500                                    |
| 2010 State Revoking Loan - Washington Street           | 12/01/30                        | 2.86%                  | 1,560,162                                  |
| 2012 Series A Bond Issue - 20 year                     | 03/11/32                        | 2.00-3.00%             | P50,000                                    |
| 2013 State Revolving Loan - Cocheco Viell              | 09/01/31                        | 3.10%                  | 1,411,647                                  |
| 2013 State Revolving Loan - Headworks                  | 02/01/32                        | 2.72%                  | 1,046,762                                  |
| 2013 State Revolving Loan - Washington St Pump Station | 07/01/31                        | 3.10%                  | 484,761                                    |
| 2013 Series B Bond Issue - Refunding 2004 bonds        | 08/01/20                        | 2 00-4 00%             | 3,625,000                                  |
| 2013 Series A Bond Issue - Refunding 2004 bonds        | 07/15/24                        | 2.00-3.00%             | 864,742                                    |
| 2014 State Revolving Loan - Washington & Pine St       | 12/01/32                        | 2.72%                  | 168,496                                    |
| 2014 State Revoking Loan - Washington St Phase 4       | 00/01/33                        | 3.39%                  | 381,195                                    |
| 2015 Series A Bond Issue - 20 year                     | 03/01/35                        | 2.00-3.29%             | 3.093,102                                  |
| 2015 Series A Bond Issue - 5 year                      | 03/01/20                        | 2 00-3 00%             | 733,868                                    |
| 2015 Series A Bond Issue - 20 year                     | 03/01/35                        | 2:00-3:25%             | 390,078                                    |
| 2015 Series A Bond Issue - 10 year                     | 03/01/25                        | 2 00-3 00%             | 2,843,482                                  |
| 2012 Series B Bond Issue - 20 year - repurposed        | 03/15/32                        | 2.00-3.25%             | 89,269                                     |
| 2012 Series B Bond Issue - 20 year - repurposed        | 03/15/32                        | 2.00-3.25%             | 307,484                                    |
| 2015 Refunding Series 2005 - 10year                    | 01/19/26                        | 2.00-2.25%             | 96,478                                     |
| 2016 Refunding Series 2000 - 10 year                   | 02/15/28                        | 1.94%                  | 2.962.072                                  |
| 2016 State Revoking Loan - New Rte 125 Pump Station    | 06/01/35                        | 2.55%                  | 319,463                                    |
| 2017 State Revolving Loan - Dranking Water SRF         | 12/01/35                        | 2.00%                  | 1,815,627                                  |
| 2017 Series A Bond Issue - 5 year                      | 06/30/22                        | 5.00%                  | 1,472,158                                  |
| 2017 Series A Bond Issue - 10 year                     | 00/30/27                        | 5.00%                  | 49,437                                     |
| 2017 Series A Bond Issue - 20 year                     | 06/30/37                        | 3 00-5 00%             | 9,752,184                                  |
| 2017 Series B Bond Issue - 10 year                     | 06/30/27                        | 2.50-3.00%             | 465,257                                    |
| Total Business-Type Activities.                        |                                 |                        | \$ 42,012,762                              |

## B. Future Debt Service

The annual payments to retire all general obligation long-term debt outstanding as of June 30, 2017 are as follows:

| Governmental   |    | Principal   |    | Interest   |    | Total  |
|--|----|---|----|--|----|--|
| 2018<br>2019<br>2020<br>2021<br>2022<br>2023 - 2027<br>2028 - 2032<br>Thereafter | \$ | 5,363,098<br>5,085,619<br>5,000,372<br>4,788,021<br>4,359,637<br>17,897,516<br>9,181,534<br>5,140,870 | \$ | 1,729,029<br>1,605,073<br>1,440,452<br>1,278,497<br>1,130,986<br>3,647,144<br>1,543,644<br>396,093 | \$ | 7,092,127<br>6,690,692<br>6,440,824<br>6,066,518<br>5,490,623<br>21,544,660<br>10,725,178<br>5,536,963 |
| Total  | s  | 56,816,667  | S  | 12,770,918   | 5  | 69,587,585   |

The general fund has been designated as the sole source to repay the governmental-type general obligation long-term debt outstanding as of June 30, 2017.

| Business-Type             |    | Principal               |    | Interest             | Total                        |
|---------------------------|----|-------------------------|----|----------------------|------------------------------|
| 2018<br>2019              | \$ | 4,355,859<br>4,195,360  | \$ | 1,280,731            | \$<br>5,636,590<br>5,397,277 |
| 2020<br>2021              |    | 4,137,725<br>3,844,787  |    | 1,071,783            | 5,209,508<br>4,774,576       |
| 2022<br>2023 - 2027       |    | 2,878,232<br>11,671,881 |    | 813,861<br>2,752,220 | 3,692,093                    |
| 2028 - 2032<br>Thereafter |    | 7,333,957<br>3,594,951  |    | 1,135,408<br>306,372 | 8,469,365<br>3,901,333       |
| Total                     | s  | 42,012,762              | 5  | 9,492,081            | \$<br>51,504,843             |

## C. Changes in General Long-Term Liabilities

During the year ended June 30, 2017, the following changes occurred in long-term liabilities:

| Sovenmental Activities  |    | Total<br>Balance<br>20039             |    | Maka                                |     | Estations                         |    | Total<br>Bisterce<br>SGG07            |   | Less<br>Current<br>Eartist          |   | Equals<br>Long-term<br>Portion<br>92907 |
|---|----|---------------------------------------|----|-------------------------------------|-----|-----------------------------------|----|---------------------------------------|---|-------------------------------------|---|---|
| Sonos payatre<br>flet pension fability<br>flet OPES sassity<br>Other                            | 1  | 50:341:971<br>62:171:150<br>5.431:371 | 1  | 10,620,962<br>22,677,676<br>627,493 | 1   | (4.346,266)                       | 1  | 00,815,667<br>84,843,836<br>6,063,864 | 1 | (5.361-000)                         | 5 | 01,453,568<br>64,648,826<br>6,050,664   |
| Unamortized premium<br>Compensated absences<br>Capital traces                                   |    | 1,370,536<br>2,325,863<br>272,965     |    | 907.945<br>347.119                  | - 0 | (75,529)<br>(75,529)<br>(134,629) |    | 1,865,665<br>2,250,364<br>385,356     |   | (544,660)<br>(225,006)<br>(587,730) |   | 1,720,192<br>2,025,328<br>157,625       |
| Subtotel - other  |    | 3,909,296                             |    | 855.064                             |     | (323,566)                         |    | 4,500,774                             |   | (557,629)                           |   | 3,943,145                               |
| Totals  | 1, | 121,913,788                           | 1, | 34,981,215                          | 1.  | (4,506,672)                       | 1, | 152,225,131                           | 5 | (5,926,728)                         | 5 | 146,364,403                             |
| Dustress-Tipe Activities<br>for the payable<br>Net person lability<br>two CPES Sessiny<br>Other | 1  | 31,908,334<br>2,032,166<br>564,950    | 1  | 13,987,474<br>701,236<br>56,426     | 1   | (3.883,046)                       | 1  | 40,012,762<br>2,733,406<br>641,378    | 1 | (#.366,800)<br>;                    | 1 | 37,656,903<br>2,733,405<br>641,378      |
| Unanoticed prenam<br>Compensated absences<br>SRF loan proceeds                                  |    | 405,016<br>134,395<br>2,245,654       |    | 722.660<br>14.124                   |     | (101,186)                         |    | 1,005,690<br>143,510                  |   | (14,851)                            |   | 955,445<br>123,659                      |
| Sublotal - other  |    | 2,787,856                             |    | 736,964                             |     | (2.349,640)                       |    | 1,175,200                             |   | (186,996)                           |   | 969,104                                 |
| Totals  | 1  | 57,313,306                            | 5  | 15.482.124                          | 1   | (5.232.686)                       | 1  | 46,562,746                            | 8 | (4,541,956)                         | 5 | 42,000,791                              |

<sup>&</sup>lt;sup>1</sup> This balance represents the crowdown proceeds from the State of New Hampshire through the State Revolving Loan Program. The State Revolving Loan program provides low interest loans to assist communities with the design and construction of various types of projects, and the proceeds are disbursed as eligible costs are incurred through drawdowns. Upon completion of the project, the original financial assistant agreement shall be amended to reflect actual project expanditures. During 2017, the supplemental agreement was executed between the State and the City containing the final project cost and the repayment schedule, and a now reported as bonds payable.

## 14. Deferred Inflows of Resources

Deferred inflows of resources are the acquisition of net position by the City that are applicable to future reporting periods. Deferred inflows of resources have a negative effect on net position, similar to liabilities. The City reports two items as deferred inflows of resources: one which is attributable to changes in the net pension liability, and the other which arises from the current financial resources measurement focus and the modified accrual basis of accounting in governmental funds. Deferred inflows of resources related to pension will be recognized in pension expense in future years and is more fully described in Note 17. Unavailable revenues are reported in the governmental funds balance sheet in connection with receivables for which revenues are not considered available to liquidate liabilities of the current year.

## Governmental Funds - Balances

Fund balances are segregated to account for resources that are either not available for expenditure in the future or are legally set aside for a specific future use.

The City has implemented GASB Statement No. 54 (GASB 54), Fund Balance Reporting and Governmental Fund Type Definitions, which enhances the usefulness of fund balance information by providing clearer fund balance classifications that can be more consistently applied and by clarifying existing governmental fund type definitions.

The following types of fund balances are reported at June 30, 2017:

Nonspendable - Represents amounts that cannot be spent because they are either (a) not in spendable form or (b) legally or contractually required to be maintained intact. This fund balance classification includes general fund reserves for prepaid expenditures and nonmajor governmental fund reserves for the principal portion of permanent trust funds.

Restricted - Represents amounts that are restricted to specific purposes by constraints imposed by creditors, grantors, contributors, or laws or regulations of other governments, or constraints imposed by law through constitutional provisions or enabling legislation. This fund balance classification includes general fund encumbrances funded by bond issuances, various special revenue funds, and the income portion of permanent trust funds.

<u>Committed</u> - Represents amounts that can only be used for specific purposes pursuant to constraints imposed by formal action of the City's highest level of decision-making authority. This fund balance classification includes general fund encumbrances for non-lapsing special article appropriations approved at City Council Meeting, capital reserve funds, and various special revenue funds.

<u>Assigned</u> - Represents amounts that are constrained by the City's intent to use these resources for a specific purpose.

<u>Unassigned</u> - Represents amounts that are available to be spent in future periods and deficit funds.

Following is a breakdown of the City's fund balances at June 30, 2017:

|  |     | General<br>Eurol   |   | Capital<br>Projects<br>Eund | Nonmajor<br>Governmental<br>Funds |                   | Total<br>Government<br>Funds |  |
|--|-----|--------------------|---|-----------------------------|-----------------------------------|-------------------|------------------------------|--|
| Nonspendable Prepaid expenditures Nonexpendable permanent funds                                | 8   | 24,446             | 1 | _ 5                         | 3                                 | 50,451            | 3                            | 24,446<br>50,451                       |
| Total Nonexpendable  |     | 24,446             |   |                             |                                   | 50,451            |                              | 74,897                                 |
| Restricted Community development Conservation Special revenue funds Expendable permanent funds | 000 | 13,193<br>100,118  |   | Ĭ.                          |                                   | 905,228<br>47,458 |                              | 13,193<br>102,118<br>905,228<br>47,458 |
| Total Restricted   |     | 115,311            |   |                             |                                   | 952,000           |                              | 1,067,907                              |
| Committed Capital reserve funds Total Committed  |     | 796.326<br>796.326 | - | - 22                        |                                   | -                 |                              | 796,326<br>796,326                     |
| Assigned Reserved for expenditures Total Assigned  |     | 20,000             |   |                             |                                   | - 1               |                              | 20,000                                 |
| Unassigned<br>General fund<br>Capital projects fund - defoit                                   |     | 16,558,106         |   | (580,649)                   |                                   | - 1               | 3.2                          | 16,559,106<br>(580,449)                |
| Total Unassigned   |     | 16,559,106         |   | (580,449)                   |                                   |                   |                              | 15,978,657                             |
| Total Fund Balance   | 3   | 17,515,189         | 1 | (580,449)                   | 1                                 | 1,003,137         | 5                            | 17,937,877                             |

## 16. General Fund Unassigned Fund Balance

The unassigned general fund balance reported on the balance sheet is stated in accordance with generally accepted accounting principles (GAAP), which differs in respect to how unassigned fund balance is reported in accordance with the budgetary basis for reporting for the State of New Hampshire for tax rate setting purposes. The major difference is the State of New Hampshire considers revenues in connection with property tax receivables to be available to liquidate liabilities when billed rather than received.

The following summarizes the specific differences between GAAP basis and budgetary basis of reporting the general fund unassigned fund balance:

| GAAP basis                       | 5  | 16,559,106 |
|----------------------------------|----|------------|
| Reserve for prepaid expenditures |    | (25,715)   |
| Tax deeded property              |    | 262,902    |
| Tax Rate Setting balance         | \$ | 16,796,293 |

## 17. Retirement System

The City follows the provisions of GASB Statement No. 68, Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27, with respect to the State of New Hampshire Retirement System (NHRS).

## A. Plan Description

Full-time employees participate in the New Hampshire Retirement System (NHRS), a cost sharing, multiple-employer defined benefit contributory pension plan and trust established in 1967 by RSA 100-A·2 and qualified as a tax-exempt organization under Sections 401(a) and 501(a) of the Internal Revenue Code. The plan is a contributory, defined benefit plan providing service, disability, death, and vested retirement benefits to members and their beneficiaries. Substantially all full-time state employees, public school teachers and administrators, permanent firefighters, and permanent police officers within the State of New Hampshire are eligible and required to participate in the system. Full-time employees of political subdivisions, including counties, municipalities, and school districts, are also eligible to participate as a group if the governing body of the political subdivision has elected participation.

The New Hampshire Retirement System, a Public Employees Retirement System (PERS), is divided into two membership groups. State or local employees and teachers belong to Group I. Police officers and firefighters belong to Group II. All assets are held in a single trust and are available to each group. Additional information is disclosed in the NHRS annual report publicly available from the New Hampshire Retirement System located at 54 Regional Drive, Concord, New Hampshire 03301-8507.

#### B. Benefits Provided

Group I members at age 60 or 65 (for members who commence service after July 1, 2011) qualify for a normal service retirement allowance based on years of creditable service and average final salary for the highest of either three or five years, depending on when their service commenced. The yearly pension amount is 1/60 or 1.667% of average final compensation (AFC), multiplied by years of creditable service. At age 65, the yearly pension amount is recalculated at 1/66 or 1.515% of AFC multiplied by years of creditable service.

Group II members who are age 60, or members who are at least age 45 with at least 20 years of creditable service, can receive a retirement allowance at a rate of 2.5% of AFC for each year of creditable service, not to exceed 40 years. Members commencing service on or after July 1, 2011 or members who have a nonvested status as of January 1, 2012 can receive a retirement allowance at age 52.5 with 25 years of service or age 60. The benefit shall be equal to 2% of AFC times creditable service

up to 42.5 years. However, a member who commenced service on or after July 1, 2011 shall not receive a retirement allowance until attaining the age of 52.5, but may receive a reduced allowance after age 50 if the member has at least 25 years of creditable service where the allowance shall be reduced, for each month by which the benefit commencement date precedes the month after which the member attains 52.5 years of age by ½ of 1% or age 60.

Members of both groups may qualify for vested deferred allowances, disability allowances and death benefit allowances subject to meeting various eligibility requirements. Benefits are based on AFC or earned compensation and/or service.

#### C. Contributions

Plan members are required to contribute a percentage of their gross earnings to the pension plan, which the contribution rates are 7% for employees and teachers 11.55% for police and 11.80% for fire. The City and School make annual contributions to the pension plan equal to the amount required by Revised Statutes Annotated 100-A:16, and range from 10.86% to 25.32% of covered compensation. The City's and School's contributions to NHRS for the year ended June 30, 2017 were \$2,206,491 and \$3,896,305, respectively, which were equal to its annual required contribution.

## D. Summary of Significant Accounting Policies

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the NHRS and additions to/deductions from NHRS' fiduciary net position have been determined on the same basis as they are reported by NHRS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with benefit terms. Investments are reported at fair value.

# E. Pension Liabilities. Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At June 30, 2017, the City and School reported a liability of \$33,233,958 and \$54,348,274, respectively, for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2016, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of June 30, 2015. The City's and School's proportion of the net pension liability was based on a projection of the City's and School's long-term share of contributions to the pension plan relative to the projected contributions of all participating employ-

ers, actuarially determined. At June 30, 2017, the City's and School's proportions were .62498069 and 1.02204606 percent, respectively.

For the year ended June 30, 2017, the City and School recognized pension expense of \$3,790,918 and \$5,883,038, respectively. In addition, the City and School reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

|  | D    | eferred Outflows<br>of Resources | Deferred inflows<br>of Resources |           |  |  |
|--|------|----------------------------------|----------------------------------|-----------|--|--|
| Differences between expected and actual<br>experience  | 5    | 243,390                          | 5                                | 1,105,947 |  |  |
| Changes of assumptions   |      | 10,778,587                       |                                  |           |  |  |
| Net difference between projected and actual<br>earnings on pension plan investments                        |      | 5,479,593                        |                                  |           |  |  |
| Changes in proportion and differences<br>between contributions and proportionate<br>share of contributions |      | 2.058.040                        |                                  | 1,868,346 |  |  |
| Contributions subsequent to the<br>measurement date  | ,,,_ | 6,100,796                        |                                  | - 10      |  |  |
| Total  | 5_   | 24,662,406                       | 8_                               | 2,974,293 |  |  |

\$2,206,491 and \$3,896,305 reported as deferred outflows of resources for City and School respectively, related to pensions resulting from contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in 2018. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

| Year ended June | 30: |            |
|-----------------|-----|------------|
| 2018            | \$  | 3,034,579  |
| 2019            |     | 3,034,579  |
| 2020            |     | 5,011,947  |
| 2021            |     | 4,285,172  |
| 2022            | -   | 219,040    |
| Total           | 5   | 15,585,317 |

## F. Actuarial Assumptions

The total pension liability in the June 30, 2015 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement: Inflation 2.5 percent per year

Salary increases 5.6 percent average, including inflation

Investment rate of return 7.25 percent, net of pension plan investment

expense, including inflation

Mortality rates were based on the RP-2014 employee generational mortality tables for males and females, adjusted for mortality improvements using scale MP-2015, based on the last experience study.

The actuarial assumptions used in the June 30, 2015 valuation were based on the results of the most recent actuarial experience study.

The long-term expected rate of return on pension plan investments was selected from a best estimate range determined using the building block approach. Under this method, an expected future real return range is calculated separately for each asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return net of investment expenses by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major class are summarized in the following table:

| Asset Class                      | Target<br>Allocation<br>Percentage | Average Long-<br>Term Expected<br>Real Rate of<br>Return |  |  |
|----------------------------------|------------------------------------|--|--|--|
| Large Cap Equities               | 22.50 %                            | 4.25%  |  |  |
| Small/Mid Cap Equities           | 7.50                               | 4.50%  |  |  |
| Total domestic equities          | 30.00                              |  |  |  |
| Infl Equities (unhedged)         | 13.00                              | 4.75%  |  |  |
| Emerging Infli Equities          | 7.00                               | 6.25%  |  |  |
| Total international equities     | 20.00                              |  |  |  |
| Core Bonds                       | 5.00                               | 0.64%  |  |  |
| Short Duration                   | 2.00                               | -0.25%   |  |  |
| Global Multi-Sector Fixed Income | 11.00                              | 1.71%  |  |  |
| Absolute Return Fixed Income     | 7.00                               | 1.06%  |  |  |
| Total fixed income               | 25.00                              |  |  |  |
| Private equity                   | 5.00                               | 6.25%  |  |  |
| Private detit                    | 5.00                               | 4.75%  |  |  |
| Opportunistic                    | 5.00                               | 3.66%  |  |  |
| Real estate                      | 10.00                              | 3.25%  |  |  |
| Total alternative investments    | 25.00                              |  |  |  |
| Total                            | 100.00 %                           |  |  |  |
| Total                            | 100.00 %                           |  |  |  |

## G. Discount Rate

The discount rate used to measure the total pension liability was 7.25%. The projection of cash flows used to determine the discount rate assumed that the plan member contributions will be made at the current contribution rate and that employer contributions will be made at rates equal to the difference between actuarially determined contribution rates and the member rate. For purposes of the projection, member contributions and employer service cost contributions are projected based on the expected payroll of current members only. Employer contributions are determined based on the pension plan's actuarial funding policy and as required by RSA 100-A:16. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments to current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

# H. Sensitivity of the Proportionate Share of the Net Pension Liability to Changes in the Discount Rate

The following presents the City's and School's proportionate share of the net pension liability calculated using the discount rate of 7.25 percent, as well as what the City's and School's proportionate share of the net pension liability would be if it were calculated using a discount rate that is one percentage-point lower (6.25%) or one percentage-point higher (8.25%) than the current rate:

|                        | Current       |   |                        |  |
|------------------------|---------------|---|------------------------|--|
| 1% Decrease<br>(6.25%) | Rate (7.25%)  |   | 1% Increase<br>(8.25%) |  |
| \$<br>112,537,183      | \$ 87,582,232 | 5 | 66,886,028             |  |

### Pension Plan Fiduciary Net Position

Detailed information about the pension plan's fiduciary net position is available in the separately issued NHRS financial report.

## Other Post-Employment Benefits – OPEB – (GASB 45)

GASB Statement 45, Accounting and Financial Reporting by Employers for Post-Employment Benefits Other Than Pensions, requires governments to account for other post-employment benefits (OPEB), primarily healthcare, on an accrual basis rather than on a pay-as-you-go basis. The effect is the recognition of an actuarially required contribution as an expense on the Statement of Activities when a future retiree earns their post-employment. benefits, rather than when they use their post-employment benefit. To the extent that an entity does not fund their actuarially required contribution, a post-employment benefit liability is recognized on the Statement of Net Position over time.

#### A. Plan Description

The City provides its eligible retirees, including in some cases their beneficiaries (as governed by RSA 100-A:50), the ability to purchase health, dental, and prescription insurance at the City's group rates. Although the City does not supplement the cost of these plans, GASB Statement 45 requires the City to recognize the liability for the inclusion of any implicit rate subsidies afforded its retirees. This subsidy is generated as a result of the basic nature of insurance - one risk group subsidizes another to arrive at a blended premium; therefore, current employees who are young and healthy subsidize the older retirees. As of June 30, 2017, there were 51 retiree subscribers, including eligible spouses and dependents, and 680 active employees meet the eligibility requirements. The plan does not issue a separate financial report.

#### B. Benefits Provided

The City provides medical, prescription drug, mental health/substance abuse, and life insurance benefits to retirees and their covered dependents. All active employees who retire from the City and meet the eligibility criteria will receive these benefits.

#### C. Funding Policy

Retirees contribute 100% of the cost of the health plan, as determined by the City. The City contributes the remainder of the health plan costs on a pay-as-you-go basis.

## D. Annual OPEB Costs and Net OPEB Obligation

The City's fiscal 2017 annual OPEB expense is calculated based on the annual required contribution of the employer (ARC), an amount actuarially determined in accordance with the parameters of GASB Statement No. 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover the normal cost per year and amortize the unfunded actuarial liability over a period of thirty years. The following table shows the components of the City's annual OPEB cost for the year ending June 30, 2017, the amount actually contributed to the plan, and the change in the City's net OPEB obligation based on an actuarial valuation as of July 1, 2016.

| Annual Required Contribution (ARC) Interest on net OPEB obligation Adjustment to ARC | \$ | 1,058,530<br>270,734<br>(256,435) |
|--|----|-----------------------------------|
| Annual OPEB cost   |    | 1,072,829                         |
| Contributions made   |    | (388,908)                         |
| Increase in net OPEB obligation  |    | 683,921                           |
| Net OPEB obligation - beginning of year  |    | 6,016,321                         |
| Net OPEB obligation - end of year  | 5  | 6,700,242                         |

The City's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation were as follows:

| Fiscal Year Ended | Annual OPEB<br>Cost | Percentage of<br>OPEB<br>Cost Contributed | Net OPEB<br>Obligation |  |
|-------------------|---------------------|---|------------------------|--|
| 2017              | \$ 1,058,530        | 15.8%                                     | \$ 6,700,242           |  |
| 2016              | \$ 1,159,050        | 19.3%                                     | \$ 6,016,321           |  |
| 2015              | \$ 1,181,419        | 33.9%                                     | \$ 5,281,305           |  |

## E. Funded Status and Funding Progress

The funded status of the plan as of July 1, 2016, the date of the most recent actuarial valuation, was as follows:

| Actuarial accrued liability (AAL) Actuarial value of plan assets | 5  | 10,694,245 |
|--|----|------------|
| Unfunded actuarial accrued liability (UAAL)                      | \$ | 10,694,245 |
| Funded ratio (actuarial value of plan assets/AAL)                |    | 0%         |
| Covered payroll (active plan members)                            | \$ | 42,256,611 |
| UAAL as a percentage of covered payroll                          |    | 25.3%      |

Actuarial valuations of an ongoing plan involve estimates of the value of reported amount and assumptions about the probability of occurrence of events far into the future. Examples included assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision, as actual results are compared with past expectations and new estimates are made about the future. The Schedule of OPEB Funding Progress, presented as required supplementary information following the notes to the financial statements, presents multiyear trend information that shows whether the

actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

#### F. Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the plan as understood by the City and the plan members, and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the City and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

In the July 1, 2016 actuarial valuation, the projected unit credit cost method was used. The actuarial value of assets was not determined, as the City has not advance funded its obligation. The actuarial assumptions included a 4.5% investment rate of return and an initial annual healthcare cost trend rate of 9.0% which decreases to a 5% long-term rate for all healthcare benefits after ten years. The amortization costs for the initial UAAL is a level percentage of payroll for a period of 30 years, on a closed basis. This has been calculated assuming the amortization payment increases at a rate of 3%.

## Commitments and Contingencies

Outstanding Legal Issues – On an ongoing basis, there are typically pending legal issues in which the City is involved. The City's management is of the opinion that the potential future settlement of these issues would not materially affect its financial statements taken as a whole.

Grants - Amounts received or receivable from grantor agencies are subject to audit and adjustment by grantor agencies, principally the federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount of expenditures which may be disallowed by the grantor cannot be determined at this time, although the City expects such amounts, if any, to be immaterial.

## 20. Implementation of New GASB Standard

The Governmental Accounting Standards Board (GASB) has issued Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other than Pensions, replacing requirements of Statements No. 45 and 57, effective for the City beginning with its year ending June 30, 2018. This Statement establishes standards for recognizing and measuring liabilities, deferred outflows of resources, deferred inflows of resources, and expense/ expenditures. In addition, this Statement details the recognition and disclosure requirements for employers with payables to defined benefit OPEB plans that are administered through trusts that meet the specific criteria and for employers whose employees are provided with defined contribution OPEB.

#### SCHEDULE OF PROPORTIONATE SHARE OF THE NET PENSION LIABILITY (GASS 68)

JUNE 10, 2017 (Unaudited)

| _              |                     | No.  | DK.H  | omponire Retri | 200            | System     |  |  |  |
|----------------|---------------------|--|---|----------------|----------------|------------|--|--|--|
| Fiscal<br>Year | Measurement<br>Data | Proportion<br>of the<br>Nat Pension<br>Liability | Propertionate<br>Share of the<br>Net Pension<br>Liability |                | Covered Payrol |            | Proportionate<br>Share of the Net<br>Persion Usbitty<br>as a Percentage<br>of Covered Payral | Plan Floudary<br>Net Position<br>Percentage<br>of the Total<br>Persoon Gathity |  |
| June 30, 2017  | June 30, 2010       | 1.84702675%                                      | 1   | 87,580,252     |                | 42,656,468 | 205.61%  | 58.50%   |  |
| June 30, 2016  | June 30, 2015       | 1.52067092%                                      | 5   | 64,203,318     | 5              | 41,436,575 | 154.94%  | 65.47%   |  |
| June 30, 2015  | June 30, 2016       | 1.64050938%                                      | 4   | 61,606,520     |                | 41,534,704 | 140.04%  | 66.32%   |  |

Scredules are intended to show information for 10 years. Additional years will be displayed as they become available. See Independent Auditors' Report.

### SCHEDULE OF PENSION CONTRIBUTIONS (GASB 68)

### JUNE 30, 2017 (Unaudited)

New Hampshire Retrement System

| Fiscal<br>Year                                  | Contractually<br>Required<br>Contribution    | Rel   | tributions in<br>lation to the<br>intractually<br>Required<br>ontribution | Def            | ribution<br>ciency<br>cess) | ncy Covered |  | Contributions as<br>a Percentage of<br>Covered Payroll |  |
|---|--|-------|---|----------------|-----------------------------|-------------|--|--|--|
| June 30, 2017<br>June 30, 2016<br>June 30, 2015 | \$ 6,102,795<br>\$ 5,577,595<br>\$ 5,416,120 | 5 5 5 | 6,102,796<br>5,577,596<br>5,416,120                                       | \$<br>\$<br>\$ | *                           | -           | 44,449,577<br>42,596,488<br>41,436,575 | 13.73%<br>13.09%<br>13.07%                             |  |

Schedules are intended to show information for 10 years. Additional years will be displayed as they become available.

See Independent Auditors' Report.

## CITY OF ROCHESTER, NEW HAMPSHIRE SCHEDULE OF OPEB FUNDING PROGRESS (GASB 45)

June 30, 2017 (Unaudited)

## Other Post-Employment Benefits

| Actuarial<br>Valuation<br>Date | Va<br>A | uarial<br>lue of<br>ssets<br>(a) | Actuarial<br>Accrued<br>Liability<br>(AAL) -<br>Entry Age | ued<br>ility Unfunded<br>L) - AAL Funded Covered<br>Age (UAAL) Ratio Payroll |        |               |       |
|--------------------------------|---------|----------------------------------|---|--|--------|---------------|-------|
| 07/01/16                       | 3       |                                  | \$ 10,694,24  | \$ 10,694,24   | 5 0.0% | \$ 42,256,611 | 25.3% |
| 07/01/15                       | \$      |                                  | \$ 11,340,14  | \$ 11,340,14   | 2 0.0% | \$ 45,938,472 | 24.7% |
| 07/01/14                       | \$      |                                  | \$ 11,310,38  | \$ 11,310,38   | 0.0%   | \$ 44,600,458 | 25.4% |

See Independent Auditors' Report.

# TAX INCREMENT FINANCING (TIF) DISTRICT REPORTING INFORMATION

#### TIF 205-C - RHA C/O NHBFA District (SAFRAN Lease)

Financial Report for Tax Year 2017 (as of April 30, 2018)
Fund 7029 - TIF2
Unaudited Draft

| Assessment Information:                                   |              |
|---|--------------|
| Date of Adoption/Modification (mm/dd/yy)                  | 07/05/11     |
| A Original Assessed Value                                 | 193,900      |
| B - Unretained Captured Assessed Value                    | -            |
| C = Amounts Used on P2 (for tax rate purposes)            | 193,900      |
| D + Retained captured assessed value                      | 27,163,700   |
| E = Current Assessed Value                                | 27,357,600   |
|   | ,,           |
| Tax Rate Information:                                     |              |
| 2017 Tax Rate per 1000 assessed value                     | 26.33        |
| 1   |              |
| Revenues <sup>1</sup>                                     | 700 005 04   |
| Tax Increment District (Safran Lease Payment Spreadsheet) | 720,325.64   |
| Less Amounts Used on P2 (amounts used on P2 above)        | (5,105.39)   |
| Investment Interest                                       | -            |
| Other   | -            |
| Total Revenues:   | 715,220.25   |
| Expenditures <sup>2</sup>                                 |              |
| Long Term Dept Payments                                   |              |
| Principal - March 2012 Series B                           | 185,378.82   |
| Interest - March 2012 Series B                            | 96,639.74    |
| Principal - NHBFA Loan                                    | 222,267.78   |
| Interest - NHBFA Loan                                     | 172,932.03   |
| Outside Services  | -            |
| Other   | _            |
| Total Expenditures  | 677,218.37   |
|   | ,            |
| Long-Term Debt Payable <sup>2</sup>                       |              |
| Principal - March 2012 Series B                           | 3,548,680.20 |
| Interest - March 2012 Series B                            | 814,331.64   |
| Principal - NHBFA Loan                                    | 3,236,374.26 |
| Interest - NHBFA Loan                                     | 867,333.66   |
| Total Long-Term Debt Payable                              | 8,466,719.76 |
|   |              |
| Beginning of Period - Fund Balance                        | 158,982.46   |
| Excess (Deficiency) of Revenue                            | 38,001.88    |
| End of Period - Fund Balance                              | 406 004 24   |
| End of Period - Purio Balance                             | 196,984.34   |
| Fund Balance Reserved for Debt Service                    | 196,984.34   |
| Deficit to be Raised by Tax Increment District            | 8,269,735.42 |
|   |              |

#### Notes:

<sup>&</sup>lt;sup>1</sup> All properties with incremental value tax are paid in full

<sup>&</sup>lt;sup>2</sup> All FY18 debt payments are paid

#### **TIF 162-K - Granite State Business Park District**

Financial Report for Tax Year 2016 (as of June 30, 2017)
Fund 7028 - TIF1
Final

| Assessment Information:   |             |
|---|-------------|
| Date of Adoption/Modification (mm/dd/yy)                                    | 07/05/11    |
| A Original Assessed Value   | 13,550,069  |
| B - Unretained Captured Assessed Value                                      | -           |
| C = Amounts Used on P2 (for tax rate purposes)                              | 13,550,069  |
| D + Retained captured assessed value  | 3,167,551   |
| E = Current Assessed Value  | 16,717,620  |
|   |             |
| Tax Rate Information:   |             |
| 2016 Tax Rate per 1000 assessed value                                       | 28.26       |
|   |             |
| Revenues <sup>1</sup>   |             |
| Tax Increment District (Retained captured assessed value / 1000 * tax rate) | 89,514.99   |
| Investment Interest   | -           |
| Other (Tax Year 2012 Increment Adjustment)                                  | (8.86)      |
| Total Revenues:   | 89,506.13   |
|   |             |
| Expenditures <sup>2</sup>   |             |
| Long Term Dept Payments   | -           |
| Principal   | -           |
| Interest (Current & Anticipated Payments)                                   | -           |
| Outside Services  | -           |
| Other   | 100,500.00  |
| Total Expenditures  | 100,500.00  |
| ·   |             |
| Long-Term Debt Payable  |             |
| Principal   | -           |
| Interest  | -           |
| Total Long-Term Debt Payable  | -           |
| Device in a f Device   Found Delegate                                       | 00.040.00   |
| Beginning of Period - Fund Balance  | 86,912.96   |
| (D. (C.)  | (40.000.07) |
| Excess (Deficiency) of Revenue  | (10,993.87) |
|   | <b></b>     |
| End of Period - Fund Balance  | 75,919.09   |
| F 101 0 10 1  |             |
| Fund Balance Reserved for Debt Service                                      | -           |
|   |             |
| Deficit to be Raised by Tax Increment District                              | -           |

#### Notes:

<sup>&</sup>lt;sup>1</sup> All properties with incremental value tax are paid in full

<sup>&</sup>lt;sup>2</sup> the transfer to CIP is completed

#### CITY OF ROCHESTER, NH

Granite State Business Park
Tax Increment Finance District (RSA 162K)
Fiscal Year 2016 FINAL Report

#### **Tax Increment Financing: Overview**

Cutbacks in federal and state infrastructure aid over the last two decades have minimized the amount of financing available to municipalities for infrastructure, increasing the use of tax increment financing (TIF), an economic development tool that has been around since the 1950's. The creation of TIF districts are crucial to New England towns and cities that compete with the financial incentives offered in other regions of the United States.

The underlying concept of a TIF District is that an area with development potential that is blighted or otherwise in need of economic improvement, becomes designated by a municipality as a tax increment financing district. The improvements made to the infrastructure stimulate development or redevelopment, which in turn generates incremental tax revenues. These revenues are then directed to the infrastructure debt service incurred by the municipality for the improvements.

The taxable valuation of the district is tabulated at the time of its creation, referred to as the original taxable value (OTV) or simply "base." Tax revenues from the base value continue to go to the general fund tax base. As the TIF district matures and private sector development and redevelopment occurs due to improvements, the City retains the incremental tax revenues generated above the base. The annual "tax increment" is used to pay the public expenditures on improvements in the district. The duration of a TIF district is typically limited by the time required to amortize bonded debt and the recovery of other municipal costs incurred in creating the TIF district and provide public infrastructure.

Public infrastructure investments typically include water supply, sewer expansion and repair, storm water drainage, street and sidewalk construction, street lighting, park improvements, and parking structures. These improvements are intended to make the area more attractive for development and reduce infrastructure costs to private developers.

#### **Granite State Business Park TIF District- (RSA 162K)**

District Activity for FY 2017:

The Granite State Business Park (GSBP) is located in the southeastern portion of Rochester adjacent to the Skyhaven Airport. Previous GSBP financing reports have been calculated on a calendar year basis, the most prior report being calendar year 2015. This report and reports moving forward will be calculated on a fiscal year basis. This report includes January 2016-June 2016 to bring the reports up to date. FY 2017 projects started and future development is as follows:

Improvements have been made to three buildings in FY 2017, those are as follows:

The Albany Engineered Composites building located at 216 Airport Drive pulled permits and estimated \$13,000 in FY16 for sprinkler and heating system upgrades. In FY 17 spent approximately \$205,000 installing some underground electrical and renovating their lobby and

conference room area. The Albany International Techniweave building located at 112 Airport Drive also submitted an estimated \$10,000 in permits for sprinkler system updates and adding gas piping for a parts oven. NCS Global located at 32 Innovation Drive spent approximately \$25,000 on their exterior canopies in FY16. The condos at 61 Airport Drive completed electrical service in the amount of \$25,000 and \$3000 in interior renovations.

HM Machine, a CNC machining company located at 9 Great Falls Avenue in Rochester, purchased two lots on Airport Drive and received Planning Board approval in 2015 for a two-phase 40,000 square foot building. HM Machine was unable to acquire adequate financing for the construction of the first phase and put the project up for sale early 2016. The Kane Company currently has it listed for \$299,000 with several interested parties.

The TIF District was expanded by 47 acres on February 7, 2017. This land was acquired by the City of Rochester in FY2017 and is being marketed for industrial development. Please see flyer attached. Also being marketed by the City is a 50 acre parcel formerly under option by Safran Aerospace Composites, who released the option in June 2017.

An Advisory Board met on April 15, 2016 and minutes were taken and reviewed by the Rochester City Council. The Board will meet again in October 2017 to review the Annual Report to make new recommendations on next year's activity to the Mayor and City Council.

Advisory Committee Endorsement:

Water system improvements needed for future expansion and water security for investors in the park include connecting or "looping" the water system from 216 Airport Drive, extending up Shaw Drive and connecting to the water system in Whitehall Road. This will be an FY17 CIP request and if undertaken as a TIF project, will require changes to the TIF Map and Financing Plan.

As businesses such as Albany Engineered Composites, Newport Computers and Phase 2 Medical grow within the Granite State Business Park, so will the need to accommodate the employees of the GSBP who already have a 24/7 presence. Albany and Phase 2 Medical are already working on 3 shifts. Safran Aerospace Composites has additional impacts on the traffic and safety of the park because their entrance to the site is through the main entrance of the park and they will also be adding additional employees and a 3<sup>rd</sup> shift. Currently the FY2016 CIP Budget appropriated \$70,000 for a bus stop, lighting and sidewalks.

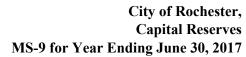
The business park currently lacks street lights and sidewalks from Rochester Hill Road (Route 108), up Innovation Drive to the bridge, and along Airport Drive into the park. The only bus stop available to those taking public transportation is located outside the GSBP on Route 108, which is quite a distance from most of these buildings. Adding additional lighting, sidewalks and a bus stop will enhance both vehicular and foot traffic in the park.

To best accommodate the growth of these businesses and to encourage new business in the GSBP, the following projects will be priority for the next year.

- Water Loop to Whitehall Road
- > Street Lights installed on Airport Drive
- > Sidewalks constructed within the park
- > Identification of a location and construction of a sheltered and well lit bus stop inside the GSBP

Prepared By: Jennifer Marsh July 2017 Economic Development Specialist, City of Rochester







|          |                 |         |               |                     | PRINCIPAL ACCOUNT #8000006660         It         INCOME ACCOUNT #8000006660 |               |                           |           |                     |                     | _               |               |                        |                     |            |
|----------|-----------------|---------|---------------|---------------------|---|---------------|---------------------------|-----------|---------------------|---------------------|-----------------|---------------|------------------------|---------------------|------------|
|          |                 |         |               |                     | ANNUAL TOTALS   |               |                           |           | ANNUAL TOTALS       |                     |                 |               |                        |                     |            |
| DATE     | TRUST NAME      | PURPOSE | % OF<br>TOTAL | BALANCE<br>07/01/16 | NEW<br>FUNDS  | GAIN/<br>LOSS | Transf/<br>Income/<br>Exp | Mgmt Fees | BALANCE<br>06/30/17 | BALANCE<br>07/01/16 | Gross<br>Income | Mgmnt<br>Fees | Transf/<br>Income/ Exp | BALANCE<br>06/30/17 | TOTAL      |
| 12/15/15 | School Building | School  | #DIV/0!       | -                   | 796,326.00  | -             | -                         | -         | 796,326.00          | -                   | -               | -             | -                      | -                   | 796,326.00 |
|          |                 |         | #DIV/0!       | -                   | 796,326.00  | -             | -                         | -         | 796,326.00          |                     | -               | -             |                        | -                   | 796,326.00 |



|                               | HOW INVESTED   |                           |            | PRIN                  | CIPAL                  |                            |                     | INCOME                | MARKE                          | ΓVALUE                   |
|-------------------------------|--|---------------------------|------------|-----------------------|------------------------|----------------------------|---------------------|-----------------------|--------------------------------|--------------------------|
| # of Shares or<br>Other Units | Description of Investment (Names of<br>Banks, Stocks, Bonds, etc.) | Beginning Year<br>Balance | Purchases  | Cash Capital<br>Gains | Proceeds from<br>Sales | Gains/Losses<br>from Sales | Year End<br>Balance | Income During<br>Year | Beginning Year<br>Market Value | Year End<br>Market Value |
| MONEY MARK                    |  |                           |            |                       |                        |                            |                     |                       |                                |                          |
| 21,006.12                     | Government II Money Market Fund<br>033 TCGXX                       | 44,300.57                 | 565,101.22 | -                     | 588,395.67             | -                          | 21,006.12           | 438.11                | 44,300.57                      | 21,006.12                |
|                               | Government II Money Market Fund<br>033 TCGXX (i)                   | 35,299.22                 | 120,289.25 | -                     | 155,588.47             | -                          | -                   | 77.11                 | 35,299.22                      | -                        |
| 60,000.00                     | Brokered Money Market Fund (i)                                     | -                         | 60,000.00  | -                     | -                      | -                          | 60,000.00           | 73.46                 | -                              | 60,000.00                |
| -                             | Lake Sunapee Bank Money Market (i)                                 | 50,000.00                 | -          | -                     | 50,000.00              | -                          | -                   | 212.84                | 50,000.00                      | -                        |
|                               | Total Cash & Equivalents   | 129,599.79                | 745,390.47 | -                     | 793,984.14             | -                          | 81,006.12           | 801.52                | 129,599.79                     | 81,006.12                |
| FIXED INCO.                   | ME   |                           |            |                       |                        |                            |                     |                       |                                |                          |
| -                             | US Treasury Notes 3.25% 7/31/2016                                  | 29,868.75                 | -          | -                     | 30,000.00              | 131.25                     | -                   | 487.50                | 30,075.60                      | -                        |
|                               | Total US Treasury Obligations                                      | 29,868.75                 |            | -                     | 30,000.00              | 131.25                     | -                   | 487.50                | 30,075.60                      | -                        |
| -                             | FHLB 0.625% 12/28/16   | 9,965.20                  | -          | -                     | 10,000.00              | 34.80                      | -                   | 31.25                 | 10,007.80                      | -                        |
| 30,000.00                     | FHLB 1.00% 7/30/18   | 29,977.09                 | _          | -                     | -                      | -                          | 29,977.09           | 300.00                | 30,157.20                      | 29,889.90                |
| 30,000.00                     | FFCB 2.03% 08/14/19  | 29,973.81                 | -          | -                     | -                      | -                          | 29,973.81           | 609.00                | 31,095.30                      | 30,279.30                |
| 795.22                        | FHLB Pool #B19343 5.50%<br>05/01/2020                              | 1,283.14                  | -          | -                     | 480.72                 | (2.71)                     | 799.71              | 56.36                 | 1,337.98                       | 817.37                   |
| 1,400.26                      | FHLB Pool #G12688 5.50%<br>06/01/2022                              | 2,004.92                  | -          | -                     | 596.56                 | (2.42)                     | 1,405.94            | 94.16                 | 2,169.62                       | 1,479.54                 |
|                               | Total US Government Agencies                                       | 73,204.16                 | _          | _                     | 11,077.28              | 29.67                      | 62,156.55           | 1,090.77              | 74,767.90                      | 62,466.11                |
| -                             | AT&T Inc 2.40% 8/15/2016   | 25,184.75                 | -          | -                     | 25,000.00              | (184.75)                   | -                   | 300.00                | 25,039.50                      | -                        |
| -                             | Abbvie Inc. 1.75% 11/6/17  | 30,077.10                 | -          | -                     | 30,187.80              | 110.70                     | -                   | 322.29                | 30,177.30                      | -                        |
| 30,000.000                    | General Elect Cap Corp Med Term Note<br>1.60% 11/20/17             | 29,996.40                 | -          | -                     | -                      | -                          | 29,996.40           | 480.00                | 30,267.60                      | 30,018.30                |
| 30,000.000                    | Intel Corp 1.35% 12/15/17  | 29,896.50                 | -          | -                     | -                      | -                          | 29,896.50           | 405.00                | 30,177.90                      | 29,992.80                |



|                               | HOW INVESTED   |                           | PRINCIPAL  |                       |                        |                            |                     | INCOME MARKET VALUE   |                                |                          |
|-------------------------------|--|---------------------------|------------|-----------------------|------------------------|----------------------------|---------------------|-----------------------|--------------------------------|--------------------------|
| # of Shares or<br>Other Units | Description of Investment (Names of<br>Banks, Stocks, Bonds, etc.) | Beginning Year<br>Balance | Purchases  | Cash Capital<br>Gains | Proceeds from<br>Sales | Gains/Losses<br>from Sales | Year End<br>Balance | Income During<br>Year | Beginning Year<br>Market Value | Year End<br>Market Value |
| 25,000.000                    | Bank of NY Mellon MTN 2.10% 8/1/18                                 | 25,147.50                 | -          | -                     | -                      | -                          | 25,147.50           | 525.00                | 25,470.50                      | 25,124.25                |
| 25,000.000                    | Rio Tinto Finance USA PLC 2.25%<br>12/14/18                        | 25,078.50                 | -          | -                     | 25,554.50              | 476.00                     | -                   | 206.25                | 25,534.75                      | -                        |
| 30,000.000                    | Shell International Finance 4.30% 09/22/2019                       | 30,266.70                 | -          | -                     | -                      | -                          | 30,266.70           | 1,290.00              | 32,674.80                      | 31,583.10                |
| 30,000.000                    | Stryker Corp 4.375% 1/15/2020                                      | 30,033.90                 | -          | -                     | -                      | -                          | 30,033.90           | 1,312.50              | 32,685.90                      | 31,687.80                |
| 30,000.000                    | State Street Corp 2.55% 8/18/20                                    | 30,140.12                 |            | -                     | -                      | -                          | 30,140.12           | 765.00                | 30,530.40                      | 30,563.40                |
| 30,000.000                    | Toronto Dominion Bank 2.125% 4/7/21                                | 30,123.60                 | -          | -                     | -                      | -                          | 30,123.60           | 637.50                | 31,131.30                      | 29,873.70                |
| 30,000.000                    | Newmont Mining Corp 3.50% 3/15/2022                                | 30,397.20                 | -          | -                     | -                      | -                          | 30,397.20           | 1,050.00              | 31,151.40                      | 31,023.30                |
| 30,000.000                    | Sysco Corp 2.60% 6/12/22   | 30,227.40                 | -          | -                     | -                      | -                          | 30,227.40           | 780.00                | 30,540.90                      | 30,135.90                |
| 30,000.000                    | Oracle Corp 2.50% 10/15/22   | -                         | 29,880.60  | -                     | -                      | -                          | 29,880.60           | 100.00                | -                              | 30,161.70                |
| 30,000.000                    | Mattel Inc 3.15% 3/15/23   | 30,214.50                 | -          | -                     | -                      | -                          | 30,214.50           | 945.00                | 30,189.30                      | 29,654.10                |
| 30,000.000                    | Berkshire Hathaway 2.75% 3/15/23                                   | -                         | 30,079.80  | -                     | -                      | -                          | 30,079.80           | 48.13                 | -                              | 30,397.50                |
| 30,000.000                    | CVS Health Corp 3.375% 8/12/24                                     | -                         | 30,367.20  | -                     | -                      | -                          | 30,367.20           | (33.75)               | -                              | 30,495.90                |
| 30,000.000                    | Burlington North Santa Fe 3.40% 9/1/24                             | 30,240.00                 | -          | -                     | -                      | -                          | 30,240.00           | 1,020.00              | 32,627.70                      | 31,230.90                |
| 30,000.000                    | Kimberly Clark Corp 3.05% 8/15/25                                  | _                         | 30,117.90  | -                     | -                      | -                          | 30,117.90           | (30.49)               | -                              | 30,299.70                |
| 30,000.000                    | Coca Cola Co 2.875% 10/27/25                                       | -                         | 29,827.80  | -                     | -                      | -                          | 29,827.80           | 64.69                 | -                              | 30,173.70                |
| 30,000.000                    | Exxon Mobil Corp 3.043% 3/1/26                                     | -                         | 30,063.60  | -                     | -                      | -                          | 30,063.60           | (73.54)               | -                              | 30,256.80                |
| 30,000.000                    | Caterpillar Financial Corp 3.20% 6/15/26                           | -                         | 30,097.50  | -                     | -                      | -                          | 30,097.50           | 288.00                | -                              | 29,512.20                |
| 30,000.000                    | General Mills Inc. 3.20% 2/10/27                                   | -                         | 29,763.60  | -                     | -                      | -                          | 29,763.60           | (106.66)              | -                              | 29,747.70                |
| 30,000.000                    | Bristol Myers Squibb Co 3.25 2/27/27                               | -                         | 30,082.80  | -                     | -                      | -                          | 30,082.80           | (92.08)               | -                              | 30,258.90                |
|                               | Total Corporate & Foreign Bonds                                    | 407,024.17                | 270,280.80 | -                     | 80,742.30              | 401.95                     | 596,964.62          | 10,202.84             | 418,199.25                     | 602,191.65               |



|                               | HOW INVESTED PRINCIPAL INCOME                                      |                           |           |                       |                        | MARKET                     | MARKET VALUE        |                       |                                |                          |
|-------------------------------|--|---------------------------|-----------|-----------------------|------------------------|----------------------------|---------------------|-----------------------|--------------------------------|--------------------------|
| # of Shares or<br>Other Units | Description of Investment (Names of<br>Banks, Stocks, Bonds, etc.) | Beginning Year<br>Balance | Purchases | Cash Capital<br>Gains | Proceeds from<br>Sales | Gains/Losses<br>from Sales | Year End<br>Balance | Income During<br>Year | Beginning Year<br>Market Value | Year End<br>Market Value |
|                               |  |                           |           |                       |                        |                            |                     |                       |                                |                          |
| 25,000.00                     | Floyd County Georgia Wtr Rev 3.375% 11/01/2017                     | 25,087.53                 | -         | -                     | -                      | -                          | 25,087.53           | 843.76                | 25,873.25                      | 25,145.75                |
| 15,000.00                     | New York NY 4.04% 10/01/2020                                       | 15,079.54                 | -         | -                     | -                      | -                          | 15,079.54           | 607.06                | 16,443.45                      | 15,951.30                |
|                               | Total Municipal Obligations  | 40,167.07                 | -         | -                     | ,                      | -                          | 40,167.07           | 1,450.82              | 42,316.70                      | 41,097.05                |
| <i>EQUITY</i>                 |  |                           |           |                       |                        |                            |                     |                       |                                |                          |
| 650.000                       | Abbott Labs  | 19,240.75                 | -         | -                     | -                      | -                          | 19,240.75           | 682.50                | 25,551.50                      | 31,596.50                |
| 400.000                       | Abbvie Inc   | 10,079.67                 | -         | -                     | -                      | -                          | 10,079.67           | 968.00                | 24,764.00                      | 29,004.00                |
| 300.000                       | ADIDAS AG ADR  | -                         | 28,974.00 | -                     | -                      | -                          | 28,974.00           | 238.79                |                                | 28,791.00                |
| -                             | Adient PLC ADR   | _                         | 2,720.56  | -                     | 3,558.58               | 838.02                     | -                   | -                     |                                | -                        |
| 35.000                        | Alphabet Inc. CL A   | 15,462.24                 | -         | -                     | -                      | -                          | 15,462.24           | -                     | 24,623.55                      | 32,538.80                |
| 25.000                        | Amazon.com   | _                         | 22,460.00 | -                     | -                      | -                          | 22,460.00           | -                     | -                              | 24,200.00                |
| 200.000                       | Apple Inc.   | -                         | 28,147.70 | -                     | -                      | -                          | 28,147.70           | 126.00                | -                              | 28,804.00                |
| 320.000                       | AT&T Inc   | 9,686.56                  |           | -                     | -                      | -                          | 9,686.56            | 620.80                | 13,827.20                      | 12,073.60                |
| 600.000                       | Ball Corp  | 5,187.90                  |           | -                     | -                      | -                          | 5,187.90            | 177.00                | 21,687.00                      | 25,326.00                |
| 400.000                       | Baxter Intl Inc.   | 9,321.50                  | 8,662.34  | -                     | -                      | -                          | 17,983.84           | 139.75                | 10,174.50                      | 24,216.00                |
| 77.000                        | Blackrock Incorporated Class A                                     | 14,643.17                 | -         | -                     | -                      | -                          | 14,643.17           | 737.66                | 26,374.81                      | 32,525.57                |
| 332.000                       | Chevron Corporation  | 7,355.88                  | -         | -                     | -                      | -                          | 7,355.88            | 1,430.92              | 34,803.56                      | 34,637.56                |
| 700.000                       | Cisco Systems Inc  | 16,744.66                 | -         | -                     | -                      | -                          | 16,744.66           | 749.00                | 20,083.00                      | 21,910.00                |
| 600.000                       | Comcast Corp CL A  | -                         | 22,832.28 | -                     | -                      | -                          | 22,832.28           | 94.50                 | -                              | 23,352.00                |
| 150.000                       | CostcoWholesale Corp   | _                         | 26,318.25 | -                     | -                      | _                          | 26,318.25           | 1,125.00              | _                              | 23,989.50                |



|                               | HOW INVESTED   |                           |           | PRINC                 | CIPAL                  | T                          |                     | INCOME                | MARKE                          | ΓVALUE                   |
|-------------------------------|--|---------------------------|-----------|-----------------------|------------------------|----------------------------|---------------------|-----------------------|--------------------------------|--------------------------|
| # of Shares or<br>Other Units | Description of Investment (Names of<br>Banks, Stocks, Bonds, etc.) | Beginning Year<br>Balance | Purchases | Cash Capital<br>Gains | Proceeds from<br>Sales | Gains/Losses<br>from Sales | Year End<br>Balance | Income During<br>Year | Beginning Year<br>Market Value | Year End<br>Market Value |
| 275.000                       | CVS Caremark Corp  | 28,225.10                 | -         | -                     | -                      | -                          | 28,225.10           | 508.76                | 26,328.50                      | 22,126.50                |
| 300.000                       | Du Pont E I De Nemours & Co  | 14,540.38                 | -         | 1                     | -                      | -                          | 14,540.38           | 456.00                | 19,440.00                      | 24,213.00                |
| 175.000                       | Ecolab Inc   | 6,194.67                  | -         | ı                     | -                      | -                          | 6,194.67            | 252.00                | 20,755.00                      | 23,231.25                |
| 300.000                       | Emerson Electric Corp  | 13,353.62                 | -         | -                     | -                      | -                          | 13,353.62           | 574.50                | 15,648.00                      | 17,886.00                |
| 300.000                       | Exxon Mobil Corp   | 10,929.65                 | -         | -                     | -                      | -                          | 10,929.65           | 906.00                | 28,122.00                      | 24,219.00                |
| 450.000                       | Franklin Resources Inc   | 17,905.00                 |           | -                     | -                      | -                          | 17,905.00           | 342.00                | 15,016.50                      | 20,155.50                |
| 800.000                       | General Electric Co  | 10,435.09                 |           | -                     | -                      | -                          | 10,435.09           | 752.00                | 25,184.00                      | 21,608.00                |
| 850.000                       | Hartford Financial Svcs Group Inc                                  | 17,994.24                 | -         | -                     | -                      | -                          | 17,994.24           | 748.00                | 37,723.00                      | 44,684.50                |
| 200.000                       | Illinois Tool Works Inc  | 9,154.06                  |           | -                     | -                      | -                          | 9,154.06            | 500.00                | 20,832.00                      | 28,650.00                |
| 500.000                       | Intel Corp   | 11,145.25                 |           | -                     | -                      | -                          | 11,145.25           | 526.25                | 16,400.00                      | 16,870.00                |
| 200.000                       | International Flavors & Frangrences                                | 22,025.84                 |           | -                     | -                      | -                          | 22,025.84           | 496.00                | 25,214.00                      | 27,000.00                |
| _                             | Johnson Controls Inc   | 21,876.09                 | -         | -                     | 24,364.03              | 2,487.94                   | -                   | 552.00                | 30,982.00                      | -                        |
| 400.000                       | JPMorgan Chase & Co  | 17,761.67                 |           | -                     | -                      | -                          | 17,761.67           | 776.00                | 24,856.00                      | 36,560.00                |
| 250.000                       | Kimberly Clark Corp  | 12,818.17                 |           | -                     | -                      | -                          | 12,818.17           | 932.50                | 34,370.00                      | 32,277.50                |
| 250.000                       | Kraft Heinz Corp   | _                         | 21,897.20 | -                     | -                      | -                          | 21,897.20           | 300.00                | _                              | 21,410.00                |
| 350.000                       | Lilly Eli & Co   | 16,332.03                 | _         | -                     | -                      | -                          | 16,332.03           | 721.00                | 27,562.50                      | 28,805.00                |
| 250.000                       | Lowes Inc  | 13,617.00                 | _         | -                     | 19,933.73              | 12,886.23                  | 6,569.50            | 612.50                | 39,585.00                      | 19,382.50                |
| 1,000.000                     | Marathon Oil Corp  | 23,793.46                 | _         | -                     | -                      | -                          | 23,793.46           | 200.00                | 15,010.00                      | 11,850.00                |
| 425.000                       | Marsh & McLennan Cos Inc   | 9,994.89                  | _         | -                     | -                      | -                          | 9,994.89            | 578.00                | 29,095.50                      | 33,133.00                |
| 200.000                       | McKesson Corporation   | 8,878.14                  | 7,269.50  | -                     | -                      | -                          | 16,147.64           | 168.00                | 27,997.50                      | 32,908.00                |



|                               | HOW INVESTED   |                           |           | PRINC                 | CIPAL                  | 1                          |                     | INCOME                | MARKE                          | ΓVALUE                   |
|-------------------------------|--|---------------------------|-----------|-----------------------|------------------------|----------------------------|---------------------|-----------------------|--------------------------------|--------------------------|
| # of Shares or<br>Other Units | Description of Investment (Names of<br>Banks, Stocks, Bonds, etc.) | Beginning Year<br>Balance | Purchases | Cash Capital<br>Gains | Proceeds from<br>Sales | Gains/Losses<br>from Sales | Year End<br>Balance | Income During<br>Year | Beginning Year<br>Market Value | Year End<br>Market Value |
| 500.000                       | Microsoft Corp   | 4,209.64                  | -         | -                     | -                      | -                          | 4,209.64            | 765.00                | 25,585.00                      | 34,465.00                |
| 200.000                       | Nextera Energy Inc   | 12,104.47                 | -         | -                     | -                      | -                          | 12,104.47           | 741.00                | 26,080.00                      | 28,026.00                |
| _                             | Nike Inc CL B  | 9,441.28                  | -         | -                     | 36,122.65              | 26,681.37                  | -                   | 363.20                | 35,328.00                      | -                        |
| 200.000                       | Norfolk Southern Corp  | 7,586.60                  | -         | -                     | -                      | -                          | 7,586.60            | 480.00                | 17,026.00                      | 24,340.00                |
| 255.000                       | Novartis AG ADR  | 13,073.39                 | -         | -                     | -                      | -                          | 13,073.39           | 693.04                | 21,040.05                      | 21,284.85                |
| 525.000                       | Oracle Corporation   | 11,040.99                 |           | -                     | -                      | -                          | 11,040.99           | 336.00                | 21,488.25                      | 26,323.50                |
| 550.000                       | Paychex Inc  | 14,773.57                 |           | -                     | -                      | -                          | 14,773.57           | 1,012.00              | 32,725.00                      | 31,317.00                |
| 277.000                       | Pepsico Inc  | 4,748.18                  |           | -                     | -                      | -                          | 4,748.18            | 848.31                | 29,345.38                      | 31,990.73                |
| _                             | Qualcomm Inc.  | 25,041.22                 | -         | -                     | 19,014.62              | (6,026.60)                 | -                   | 355.10                | 17,945.95                      | -                        |
| 275.000                       | Sempra Energy  | 14,151.89                 |           | -                     | -                      | -                          | 14,151.89           | 849.08                | 31,355.50                      | 31,006.25                |
| _                             | Spectra Energy Corp  | 13,249.69                 | -         |                       | 24,479.45              | 11,229.76                  | -                   | 750.00                | 21,978.00                      | -                        |
| _                             | Starbucks Corporation  | 21,394.12                 | 3,112.36  | -                     | 24,102.50              | (403.98)                   | -                   | 286.50                | 21,134.40                      | -                        |
| 250.000                       | State Street Corp  | 17,621.60                 | -         | -                     | -                      | -                          | 17,621.60           | 370.00                | 13,480.00                      | 22,432.50                |
| 700.000                       | Symantec Corp  | -                         | 20,030.57 | -                     | -                      | -                          | 20,030.57           | 52.50                 |                                | 19,775.00                |
| 200.000                       | Thermo Fisher Scientific Incorporated                              | 5,599.60                  | -         | -                     | -                      | -                          | 5,599.60            | 120.00                | 29,552.00                      | 34,894.00                |
| 100.000                       | United Technologies Corp   | 3,401.70                  | -         | -                     | -                      | -                          | 3,401.70            | 264.00                | 10,255.00                      | 12,211.00                |
| _                             | VF Corp  | 29,027.47                 | _         | -                     | 20,068.52              | (8,958.95)                 | -                   | 316.00                | 24,596.00                      | -                        |
| 300.000                       | Verizon Communications   | 11,925.77                 | -         | -                     | -                      | -                          | 11,925.77           | 689.25                | 16,752.00                      | 13,398.00                |
| 250.000                       | Wal-Mart Stores Inc  | 5,137.77                  | -         | -                     | 3,434.96               | 1,356.57                   | 3,059.38            | 555.00                | 21,906.00                      | 18,920.00                |
| 500.000                       | Waste Management Inc   | 17,234.98                 |           | -                     | -                      | -                          | 17,234.98           | 835.00                | 33,135.00                      | 36,675.00                |



|                               | HOW INVESTED   |                           |            | PRIN                  | CIPAL                  |                            |                     | INCOME                | MARKET                         | ΓVALUE                   |
|-------------------------------|--|---------------------------|------------|-----------------------|------------------------|----------------------------|---------------------|-----------------------|--------------------------------|--------------------------|
| # of Shares or<br>Other Units | Description of Investment (Names of<br>Banks, Stocks, Bonds, etc.) | Beginning Year<br>Balance | Purchases  | Cash Capital<br>Gains | Proceeds from<br>Sales | Gains/Losses<br>from Sales | Year End<br>Balance | Income During<br>Year | Beginning Year<br>Market Value | Year End<br>Market Value |
| 450.000                       | Wells Fargo & Co   | 4,061.25                  | -          | -                     | -                      | -                          | 4,061.25            | 684.00                | 21,298.50                      | 24,934.50                |
| 200.000                       | 3М Со  | 11,527.10                 | -          | -                     | -                      | -                          | 11,527.10           | 914.00                | 35,024.00                      | 41,638.00                |
|                               | Total Common Equity Securities                                     | 651,048.96                | 192,424.76 | -                     | 175,079.04             | 40,090.36                  | 708,485.04          | 30,270.41             | 1,189,040.65                   | 1,313,565.61             |
| 1,000.000                     | AFLAC Inc PFD 5.50% 9/15/2052                                      | 24,900.00                 | -          | -                     | -                      | -                          | 24,900.00           | 1,375.00              | 26,640.00                      | 25,350.00                |
| 1,000.000                     | Cullen Frost Bankers 5.375% 3/15/18                                | 24,874.30                 | -          | -                     | -                      | -                          | 24,874.30           | 1,343.76              | 25,630.00                      | 25,500.00                |
| 1,200.000                     | Entergy Arkansas Inc PFD 4.90%<br>12/01/2052                       | 30,079.08                 | -          | -                     | -                      | -                          | 30,079.08           | 1,470.00              | 30,324.00                      | 29,910.00                |
| 966.000                       | Tennessee Valley Authority 3.955% 05/01/2029                       | 25,154.64                 | -          | -                     | -                      | -                          | 25,154.64           | 811.44                | 24,634.74                      | 24,150.00                |
|                               | Total Preferred Equity Securities                                  | 105,008.02                | -          | -                     | -                      | -                          | 105,008.02          | 5,000.20              | 107,228.74                     | 104,910.00               |
| -                             | Vanguard Equity Income Fund Admiral<br>#565                        | 18,676.61                 | -          | 242.03                | 24,585.96              | 5,667.32                   | -                   | 349.81                | 22,493.21                      | -                        |
| -                             | Vanguard Index Tr Mid Capitalization #859                          | 17,632.58                 | -          | -                     | 45,720.53              | 28,087.95                  | -                   | 489.60                | 40,476.47                      | -                        |
|                               | Total Domestic Equity Mutual Funds                                 | 36,309.19                 | _          | 242.03                | 70,306.49              | 33,755.27                  | -                   | 839.41                | 62,969.68                      | -                        |
| 300.000                       | iShares Latin American 40 ETF                                      | -                         | 9,365.55   | -                     | -                      | -                          | 9,365.55            | 92.89                 | -                              | 9,084.00                 |
| -                             | iShares FTSE Xinhau HK China 25 Index<br>Fund                      | 7,651.85                  | -          | -                     | 9,657.66               | 2,005.81                   | -                   | 172.30                | 8,555.00                       | -                        |
| _                             | iShares MSCI EAFE Index Fund                                       | 13,285.99                 | -          | -                     | 12,103.99              | (1,182.00)                 | _                   | 119.23                | 11,164.00                      | -                        |
| -                             | iShares MSCI Emerging Markets Index<br>Fund                        | 31,161.29                 | -          | -                     | 30,376.02              | (785.27)                   | -                   | 313.00                | 27,144.40                      | -                        |
| 272.000                       | iShares MSCI Pacific Ex-Japan Index Fund                           | 8,251.52                  | -          | -                     | -                      | -                          | 8,251.52            | 452.12                | 10,662.40                      | 12,098.56                |
| 155.000                       | iShares MSCI South Africa Index Fund                               | 9,977.33                  | -          | -                     | -                      | -                          | 9,977.33            | 157.33                | 8,197.95                       | 8,791.60                 |
| 175.000                       | SPDR S&P China ETF   | -                         | 14,284.55  | -                     | -                      | -                          | 14,284.55           | 45.46                 | -                              | 15,624.00                |
| 1,000.000                     | Vanguard Europe Pacific ETF  | _                         | 38,833.75  | -                     | -                      | -                          | 38,833.75           | 557.00                | -                              | 41,320.00                |



|                               | HOW INVESTED   |                           |              | PRINC                 | CIPAL                  |                            |                     | INCOME                | MARKET                         | T VALUE                  |
|-------------------------------|--|---------------------------|--------------|-----------------------|------------------------|----------------------------|---------------------|-----------------------|--------------------------------|--------------------------|
| # of Shares or<br>Other Units | Description of Investment (Names of<br>Banks, Stocks, Bonds, etc.) | Beginning Year<br>Balance | Purchases    | Cash Capital<br>Gains | Proceeds from<br>Sales | Gains/Losses<br>from Sales | Year End<br>Balance | Income During<br>Year | Beginning Year<br>Market Value | Year End<br>Market Value |
| 1,000.000                     | Vanguard Emerging Markets ETF                                      | -                         | 39,479.50    | -                     | -                      | -                          | 39,479.50           | 288.50                | -                              | 40,830.00                |
|                               | Total Closed End Intl Equity Funds                                 | 70,327.98                 | 101,963.35   | -                     | 52,137.67              | 38.54                      | 120,192.20          | 2,197.83              | 65,723.75                      | 127,748.16               |
| 300.000                       | iShares S&P Midcap 400 Index Fund                                  | -                         | 50,945.97    | -                     | -                      | -                          | 50,945.97           | 180.54                | 40,673.50                      | 52,185.00                |
| 700.000                       | iShares S&P Smallcap 600 Index Fund                                | 16,949.98                 | _            | -                     | -                      | -                          | 16,949.98           | 614.03                | 40,673.50                      | 49,077.00                |
|                               | Total Closed End Domestic Equity<br>Fund                           | 16,949.98                 | 50,945.97    | -                     | -                      | -                          | 67,895.95           | 794.57                | 81,347.00                      | 101,262.00               |
| 200.000                       | iShares Barclays MBS Bond Fund                                     | -                         | 21,302.40    | -                     | -                      | -                          | 21,302.40           | 137.57                | -                              | 21,352.00                |
| 900.000                       | iShares Core Total US Bond ETF                                     | -                         | 96,972.75    | -                     | -                      | -                          | 96,972.75           | 864.62                | -                              | 98,559.00                |
| 350.000                       | iShares Core Total US Bond ETF (i)                                 | -                         | 37,712.40    | -                     | -                      | -                          | 37,712.40           | -                     | -                              | 38,328.50                |
| 200.000                       | iShares IBOXX High Yield Corp Bond<br>Fund                         | -                         | 17,502.14    | -                     | -                      | -                          | 17,502.14           | 282.45                | -                              | 17,678.00                |
| 200.000                       | iShares IBOXX Invest Grade Corp Bond<br>Fund                       | -                         | 23,577.60    | -                     | -                      | -                          | 23,577.60           | 191.23                | -                              | 24,102.00                |
| 250.000                       | iShares JP Morgan Emerging Bond Fund                               | -                         | 28,302.53    | -                     | -                      | -                          | 28,302.53           | 419.44                | -                              | 28,590.00                |
|                               | Total Closed End Fixed Income                                      | -                         | 225,369.82   | -                     | -                      | -                          | 225,369.82          | 1,895.31              | -                              | 228,609.50               |
| 8,355.720                     | Vanguard GNMA Fund Adminral #536                                   | 87,326.70                 | -            | 610.80                | -                      | -                          | 87,937.50           | 2,094.83              | 90,659.56                      | 88,516.48                |
|                               | Total Taxable Fixed Income Funds                                   | 87,326.70                 | -            | 610.80                | -                      | -                          | 87,937.50           | 2,094.83              | 90,659.56                      | 88,516.48                |
| Fees                          | <u> </u>   | l <del>- ,</del>          |              |                       |                        | 1                          |                     |                       |                                |                          |
|                               | Banking Assistance Fees (1)  | _                         | -            | -                     | -                      | -                          | -                   | (17,201.50)           | _                              | -                        |
|                               | TOTAL FUNDS  | 1,646,834.77              | 1,586,375.17 | 852.83                | 1,213,326.92           | 74,447.04                  | 2,095,182.89        | 39,924.51             | 2,291,928.62                   | 2,751,372.68             |



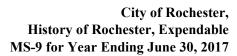
|      |                                 |                  |           |       |           |           | L - ACCOUNT # |        |           |           |              | ACCOUNT #52 |                      |           |            |
|------|---------------------------------|------------------|-----------|-------|-----------|-----------|---------------|--------|-----------|-----------|--------------|-------------|----------------------|-----------|------------|
|      |                                 |                  | HOW       | % OF  | BALANCE   | A         | NNUAL TOTAL   | S      | BALANCE   | BALANCE   | A            | NNUAL TOTAL | S<br>Transf/ Income/ | BALANCE   |            |
| DATE | TRUST NAME                      | PURPOSE          | INVESTED  | TOTAL | 07/01/16  | NEW FUNDS | GAIN/ LOSS    | EXPEND | 06/30/17  | 07/01/16  | Gross Income | Mgmnt Fees  | Exp                  | 06/30/17  | TOTAL      |
|      | Special Funds                   |                  | Stks/Bnds | 0.02% | 40.12     | -         | 11.47         | -      | 51.59     | 228.07    | 8.64         | (2.65)      | -                    | 234.06    | 285.65     |
|      | Old Cemetery-General Emergency  | Care             | Stks/Bnds | 0.02% | 137.82    | -         | 12.84         | -      | 150.66    | 162.39    | 9.67         | (2.97)      | -                    | 169.09    | 319.75     |
|      | Old Cemetery-Special Emergency  | Care             | Stks/Bnds | 1.18% | 8,843.87  | 102.83    | 832.01        | -      | 9,778.71  | 10,613.12 | 626.87       | (192.29)    | -                    | 11,047.70 | 20,826.42  |
| 1890 | Old Cemetery Conservation Fund  | Conservation     | Stks/Bnds | 1.00% | 12,961.02 | -         | 705.84        | -      | 13,666.86 | 3,545.38  | 531.81       | (163.13)    | (102.83)             | 3,811.23  | 17,478.09  |
| 1908 | Old City Cemetery               | Care             | Stks/Bnds | 0.07% | 170.72    | -         | 47.23         | -      | 217.95    | 933.84    | 35.59        | (10.92)     | -                    | 958.51    | 1,176.47   |
| 1990 | Hanson Pines                    | Carnival Grounds | Stks/Bnds | 5.83% | 75,655.24 | -         | 4,104.73      | _      | 79,759.98 | 20,335.63 | 3,090.09     | (948.10)    | (1,394.38)           | 21,083.23 | 100,843.21 |
| 1915 | Abbott Family, Lot 130          | Cemetery         | Stks/Bnds | 0.04% | 584.26    | -         | 29.57         | -      | 613.82    | 107.16    | 22.28        | (6.83)      | -                    | 122.60    | 736.42     |
| 1974 | Reid, Robert                    | Cemetery         | Stks/Bnds | 0.06% | 993.00    | -         | 43.84         | _      | 1,036.84  | 77.19     | 33.11        | (10.17)     | (45.00)              | 55.13     | 1,091.96   |
| 1921 | Boothby, Kate M.                | Cemetery         | Stks/Bnds | 0.01% | 184.75    | -         | 9.35          | -      | 194.10    | 33.88     | 7.04         | (2.16)      | -                    | 38.76     | 232.87     |
| 1933 | Brown, Mary A.                  | Cemetery         | Stks/Bnds | 0.03% | 475.78    | -         | 24.08         | -      | 499.85    | 87.26     | 18.14        | (5.56)      | -                    | 99.84     | 599.69     |
| 1913 | Dore, Annie B.                  | Cemetery         | Stks/Bnds | 0.21% | 1,103.57  | -         | 146.99        | -      | 1,250.56  | 2,333.88  | 110.75       | (33.97)     | -                    | 2,410.65  | 3,661.21   |
| 1911 | Estes, Elizabeth C.             | Cemetery         | Stks/Bnds | 0.03% | 398.33    | -         | 20.16         | _      | 418.49    | 73.06     | 15.19        | (4.66)      | -                    | 83.59     | 502.07     |
| 2008 | French-Hussey                   | Cemetery         | Stks/Bnds | 0.68% | 10,605.93 | -         | 465.97        | -      | 11,071.89 | 615.35    | 351.85       | (107.90)    | (456.90)             | 402.40    | 11,474.30  |
| 1934 | Hammett, Ephraim O.             | Cemetery         | Stks/Bnds | 0.03% | 400.62    | -         | 21.75         | -      | 422.37    | 108.01    | 16.39        | (5.03)      | -                    | 119.37    | 541.74     |
| 1934 | Hammett, Ephraim/John Clark Lot | Cemetery         | Stks/Bnds | 0.00% | 51.96     | -         | 2.08          | -      | 54.04     | (3.35)    | 1.57         | (0.48)      | -                    | (2.26)    | 51.77      |
| 1934 | Hammett, Ephraim O./Haven Hill  | Cemetery         | Stks/Bnds | 0.01% | 106.03    | -         | 5.65          | -      | 111.68    | 26.04     | 4.26         | (1.31)      | -                    | 28.99     | 140.67     |
| 1916 | Haven Hill                      | Cemetery         | Stks/Bnds | 0.65% | 8,215.84  | -         | 456.11        | -      | 8,671.96  | 2,450.51  | 343.65       | (105.41)    | -                    | 2,688.75  | 11,360.70  |
| 1902 | Moore, John E./Allen            | Cemetery         | Stks/Bnds | 0.03% | 398.31    | -         | 20.16         | -      | 418.46    | 73.04     | 15.19        | (4.66)      | -                    | 83.57     | 502.04     |
| 1907 | Morrill, Elizabeth A.           | Cemetery         | Stks/Bnds | 0.01% | 184.74    | -         | 9.35          | -      | 194.09    | 33.88     | 7.04         | (2.16)      | -                    | 38.76     | 232.85     |
| 1934 | Torr Family                     | Cemetery         | Stks/Bnds | 0.04% | 233.16    | -         | 27.55         | -      | 260.70    | 411.02    | 20.75        | (6.37)      | -                    | 425.41    | 686.11     |
| 1944 | Trickey on Chestnut Hill Road   | Cemetery         | Stks/Bnds | 0.05% | 382.10    | -         | 36.34         | -      | 418.44    | 467.82    | 27.38        | (8.40)      | -                    | 486.80    | 905.24     |
| 1934 | Willand on Chestnut Hill Road   | Cemetery         | Stks/Bnds | 0.07% | 496.92    | -         | 46.81         | -      | 543.72    | 597.70    | 35.27        | (10.82)     | -                    | 622.15    | 1,165.88   |
| 1916 | Wingate on Salmon Falls Rd      | Cemetery         | Stks/Bnds | 0.03% | 398.33    | -         | 20.16         | -      | 418.49    | 73.06     | 15.19        | (4.66)      | -                    | 83.59     | 502.07     |
| 1970 | Leighton, Charlotte             | HS Library       | Stks/Bnds | 0.12% | 1,872.19  | -         | 80.61         | -      | 1,952.79  | 45.32     | 60.73        | (18.62)     | (45.32)              | 42.12     | 1,994.91   |
| 1975 | Merriam, Sadie L.               | HS Library       | Stks/Bnds | 0.19% | 3,098.60  | -         | 133.41        | -      | 3,232.00  | 75.02     | 100.52       | (30.81)     | (75.02)              | 69.71     | 3,301.71   |
| 1986 | Edgerly, James                  | Library          | Stks/Bnds | 0.18% | 2,945.35  | -         | 126.81        | -      | 3,072.16  | 71.31     | 95.55        | (29.29)     | (71.31)              | 66.26     | 3,138.42   |
| 1900 | Farrington Annex, Jennie        | Library          | Stks/Bnds | 0.12% | 1,915.21  | -         | 82.46         | -      | 1,997.67  | 46.37     | 62.13        | (19.04)     | (46.37)              | 43.08     | 2,040.75   |
| 1933 | Felker, Samuel D.               | Library          | Stks/Bnds | 0.59% | 9,476.14  | -         | 407.98        | -      | 9,884.12  | 229.40    | 307.41       | (94.23)     | (229.40)             | 213.19    | 10,097.31  |
| 1981 | Greene, Pearl & Charles         | Library          | Stks/Bnds | 0.11% | 1,767.21  | -         | 76.08         | -      | 1,843.29  | 42.79     | 57.33        | (17.57)     | (42.79)              | 39.75     | 1,883.04   |



|                         |                                    |           | -      |            |           | L - ACCOUNT # |        |            |           |              | ACCOUNT #52 |                      |          |            |
|-------------------------|------------------------------------|-----------|--------|------------|-----------|---------------|--------|------------|-----------|--------------|-------------|----------------------|----------|------------|
|                         |                                    | HOW       | % OF   | BALANCE    | A         | NNUAL TOTAL   | S      | BALANCE    | BALANCE   | A            | NNUAL TOTAL | S<br>Transf/ Income/ | BALANCE  |            |
| DATE TRU                | ST NAME PURPOSE                    |           |        | 07/01/16   | NEW FUNDS | GAIN/ LOSS    | EXPEND | 06/30/17   | 07/01/16  | Gross Income |             | Exp                  | 06/30/17 | TOTAL      |
|                         |                                    |           |        |            |           | 1             |        |            |           |              |             |                      |          |            |
| 1938 Greenfield, Charl  | es & Aroline B. Library            | Stks/Bnds | 0.59%  | 9,476.14   | -         | 407.98        | -      | 9,884.12   | 229.42    | 307.41       | (94.23)     | (229.42)             | 213.19   | 10,097.31  |
| 1941 Greenfield, John   | Library                            | Stks/Bnds | 0.59%  | 9,476.14   | -         | 407.98        | -      | 9,884.12   | 229.42    | 307.41       | (94.23)     | (229.42)             | 213.19   | 10,097.31  |
| 1943 Hanscom, John      | Library                            | Stks/Bnds | 0.59%  | 9,476.14   | -         | 407.98        | -      | 9,884.12   | 229.42    | 307.41       | (94.23)     | (229.42)             | 213.19   | 10,097.31  |
| 1973 Hussey, Wallace    | Library                            | Stks/Bnds | 0.31%  | 4,924.00   | -         | 211.99        | -      | 5,135.99   | 119.22    | 159.74       | (48.96)     | (119.32)             | 110.67   | 5,246.66   |
| 1973 Jenness, Charles   | G. Library                         | Stks/Bnds | 0.09%  | 1,472.67   | -         | 63.40         | -      | 1,536.08   | 35.66     | 47.77        | (14.64)     | (35.66)              | 33.13    | 1,569.21   |
| 1997 Jones, Mabel H.    | Library                            | Stks/Bnds | 0.16%  | 2,498.54   | -         | 107.57        | -      | 2,606.11   | 60.49     | 81.05        | (24.84)     | (60.49)              | 56.21    | 2,662.32   |
| 2011 King, Barbara      | Library                            | Stks/Bnds | 0.34%  | 5,387.04   | -         | 231.93        | -      | 5,618.97   | 130.42    | 174.76       | (53.57)     | (130.42)             | 121.19   | 5,740.16   |
| 1978 Malloy/Bliss       | Library                            | Stks/Bnds | 0.07%  | 1,178.14   | -         | 50.72         | -      | 1,228.87   | 28.52     | 38.22        | (11.72)     | (28.52)              | 26.51    | 1,255.37   |
| 1927 McDuffey, John     | Library                            | Stks/Bnds | 0.59%  | 9,476.14   | -         | 407.98        | -      | 9,884.12   | 229.42    | 307.41       | (94.23)     | (229.42)             | 213.19   | 10,097.31  |
| 2007 Nescott, Marcia I  | . Library                          | Stks/Bnds | 0.67%  | 10,792.07  | -         | 464.64        | _      | 11,256.71  | 261.29    | 350.10       | (107.31)    | (261.29)             | 242.78   | 11,499.49  |
| 1996 Rose, Carolyn C.   | Library                            | Stks/Bnds | 0.07%  | 1,178.14   | -         | 50.72         | _      | 1,228.87   | 28.52     | 38.22        | (11.72)     | (28.52)              | 26.51    | 1,255.37   |
| 1960 Salinger Library   | Fund, Leon Library                 | Stks/Bnds | 4.08%  | 65,524.62  | -         | 2,821.09      | -      | 68,345.71  | 1,586.42  | 2,125.66     | (651.56)    | (1,586.42)           | 1,474.09 | 69,819.81  |
| 2004 Talvio, S. William | 1 Library                          | Stks/Bnds | 1.74%  | 28,009.41  | _         | 1,205.91      | _      | 29,215.32  | 678.13    | 908.64       | (278.52)    | (678.13)             | 630.13   | 29,845.45  |
| 1978 Thompson, Kenn     | eth L. Library                     | Stks/Bnds | 1.33%  | 21,334.59  | -         | 918.54        | _      | 22,253.13  | 516.53    | 692.11       | (212.15)    | (516.53)             | 479.97   | 22,733.09  |
| 1940 Varney Library F   | und, Sarah L. Library              | Stks/Bnds | 0.12%  | 1,915.21   | -         | 82.46         | _      | 1,997.67   | 46.37     | 62.13        | (19.04)     | (46.37)              | 43.08    | 2,040.75   |
| 1918 Woodward, Olive    | M. Library                         | Stks/Bnds | 0.01%  | 117.82     | -         | 5.07          | _      | 122.89     | 2.85      | 3.82         | (1.17)      | (2.85)               | 2.65     | 125.54     |
| 1978 American Rev Bi    | centennial Scholarship             | Stks/Bnds | 0.14%  | 2,287.42   | -         | 99.13         | -      | 2,386.55   | 30.88     | 74.69        | (22.91)     | -                    | 82.66    | 2,469.21   |
| 1973 Beetar/Samia       | Scholarship                        | Stks/Bnds | 1.21%  | 19,658.09  | -         | 851.13        | -      | 20,509.21  | 245.83    | 641.27       | (196.71)    | (460.00)             | 230.40   | 20,739.61  |
| 1984 Bennett, Shana     | Scholarship                        | Stks/Bnds | 0.40%  | 6,396.35   | _         | 280.68        | _      | 6,677.02   | 167.43    | 211.47       | (64.87)     | (240.00)             | 74.04    | 6,751.06   |
| 1975 Bliss, Phyliss     | Scholarship                        | Stks/Bnds | 0.64%  | 10,462.68  | -         | 453.11        | _      | 10,915.80  | 133.56    | 341.39       | (104.72)    | (250.00)             | 120.23   | 11,036.03  |
| 2014 Campbell, Kevin    | Scholarship                        | Stks/Bnds | 1.15%  | 18,743.33  | -         | 811.73        | -      | 19,555.05  | 239.22    | 611.58       | (187.60)    | (450.00)             | 213.20   | 19,768.25  |
| 1955 Class of 1905, 50  | th Reunion Scholarship             | Stks/Bnds | 0.77%  | 12,509.85  | -         | 550.41        | _      | 13,060.26  | 155.84    | 414.21       | (127.08)    | (290.00)             | 152.98   | 13,213.23  |
| 1996 Class of 1946, 50  | th Reunion Memorial Fd Scholarship | Stks/Bnds | 1.38%  | 22,386.86  | -         | 969.47        | _      | 23,356.33  | 284.65    | 730.44       | (224.06)    | (530.00)             | 261.03   | 23,617.36  |
|                         | portsmen Association Scholarship   | Stks/Bnds | 1.76%  | 28,550.79  | _         | 1,236.04      | _      | 29,786.83  | 354.51    | 931.28       | (285.66)    | (670.00)             | 330.13   | 30,116.96  |
| 1983 Gonic Sportsmen    | _                                  | Stks/Bnds | 1.23%  | 19,932.14  | -         | 863.69        | _      | 20,795.83  | 265.57    | 650.74       | (199.61)    | (245.00)             | 471.69   | 21,267.53  |
| 2007 Goodwin, A. Fay    | ·                                  | Stks/Bnds | 32.20% | 511,388.87 | -         | 22,155.11     | -      | 533,543.98 | 18,851.46 | 16,712.81    | (5,129.93)  | (24,600.00)          | 5,834.34 | 539,378.32 |
| 1977 Hanson-Daniels,    | •                                  | Stks/Bnds | 20.97% | 333,036.50 | _         | 14,417.82     |        | 347,454.32 | 12,357.85 | 10,876.86    | (3,338.62)  | (16,134.00)          | 3,762.10 | 351,216.42 |
| 1973 Hussey, Charles    | •                                  | Stks/Bnds | 0.74%  | 11,961.37  | _         | 510.98        |        | 12,472.35  | 148.00    | 385.26       | (118.22)    | (450.00)             | (34.96)  | 12,437.40  |
| 1974 Hussey, Charles    | •                                  | Stks/Bnds | 0.36%  | 5,645.26   |           | 251.25        |        | 5,896.50   | 230.27    | 189.30       | (58.07)     | (120.00)             | 241.50   | 6,138.01   |



|      |   |                |                 |               |                     |            | L - ACCOUNT #.                                   |        |                     |                     |              | ACCOUNT #52 |                        |                     |              |
|------|---|----------------|-----------------|---------------|---------------------|------------|--|--------|---------------------|---------------------|--------------|-------------|------------------------|---------------------|--------------|
|      |   |                |                 |               |                     | A          | NNUAL TOTAL                                      | S      |                     |                     | A            | NNUAL TOTAL |                        |                     |              |
| DATE | TRUST NAME                                  | PURPOSE        | HOW<br>INVESTED | % OF<br>TOTAL | BALANCE<br>07/01/16 | NEW FUNDS  | GAIN/ LOSS                                       | EXPEND | BALANCE<br>06/30/17 | BALANCE<br>07/01/16 | Gross Income |             | Transf/ Income/<br>Exp | BALANCE<br>06/30/17 | TOTAL        |
| 1994 | Manning, Carol A.                           | Scholarship    | Stks/Bnds       | 0.73%         | 11,923.52           | 1,000.00   | 547.51   |        | 13,471.04           | 162.54              | 412.43       | (126.81)    | (300.00)               | 148.16              | 13,619.20    |
| 2000 | Meader, H. Dwight                           | Scholarship    | Stks/Bnds       | 0.74%         | 12,103.95           | -          | 524.15   | -      | 12,628.11           | 153.55              | 394.92       | (121.14)    | (290.00)               | 137.33              | 12,765.43    |
| 1978 | Meader-Springfield, Lola                    | Scholarship    | Stks/Bnds       | 0.14%         | 2,128.93            | -          | 92.22  | -      | 2,221.15            | 152.63              | 69.70        | (21.41)     | (125.00)               | 75.91               | 2,297.07     |
| 1994 | Mireault, MD, Norman                        | Scholarship    | Stks/Bnds       | 1.53%         | 24,929.76           | -          | 1,079.22   | -      | 26,008.98           | 308.33              | 813.13       | (249.42)    | (590.00)               | 282.04              | 26,291.02    |
| 1997 | Pray, George & Hattie Fund                  | Scholarship    | Stks/Bnds       | 0.34%         | 5,477.39            | -          | 237.35   | -      | 5,714.73            | 73.07               | 178.83       | (54.85)     | -                      | 197.04              | 5,911.77     |
| 1986 | Redlon, Gladys Gilman                       | Scholarship    | Stks/Bnds       | 0.65%         | 10,610.37           | -          | 459.48   | -      | 11,069.86           | 134.82              | 346.19       | (106.19)    | (250.00)               | 124.82              | 11,194.68    |
| 1996 | Roberge, Roland & Lorraine                  | Scholarship    | Stks/Bnds       | 1.98%         | 32,257.18           | -          | 1,401.01   | -      | 33,658.19           | 398.14              | 1,053.79     | (323.17)    | (560.00)               | 568.76              | 34,226.95    |
| 1960 | Salinger, Leon Scholarship Fund             | Scholarship    | Stks/Bnds       | 4.01%         | 65,204.67           | -          | 2,822.86   | -      | 68,027.53           | 809.05              | 2,126.85     | (652.40)    | (1,500.00)             | 783.50              | 68,811.03    |
| 1992 | Torr-McMillan, Bessie                       | Scholarship    | Stks/Bnds       | 1.11%         | 17,980.47           | -          | 778.77   | -      | 18,759.24           | 231.39              | 586.75       | (179.98)    | (430.00)               | 208.16              | 18,967.40    |
| 1940 | Varney Scholarship, Sarah L.<br>Adams, Seth | Scholarship    | Stks/Bnds       | 0.58%         | 9,437.87            | -          | 403.37   | _      | 9,841.24            | 114.73              | 305.89       | (93.92)     | (221.87)               | 104.84              | 9,946.07     |
| 1874 |   | /Maiden Ladies | Stks/Bnds       | 1.52%         | 24,445.12           | -          | 1,071.06   | -      | 25,516.17           | 601.95              | 803.40       | (246.67)    | (601.95)               | 556.74              | 26,072.92    |
| 1951 |   | /Maiden Ladies | Stks/Bnds       | 0.98%         | 15,742.92           | -          | 689.77   | -      | 16,432.69           | 387.66              | 517.40       | (158.86)    | (387.65)               | 358.56              | 16,791.25    |
| 2017 | McDuffee Chase Probate                      |                | Stks/Bnds       | 0.00%         | -                   | 48,562.39  | 1,437.72   | -      | 50,000.11           | -                   | 681.36       | (192.29)    | 2,951.67               | 3,440.74            | 53,440.84    |
| 2017 | Evans, William Charitable Trust             |                | Stks/Bnds       | 0.00%         | -                   | 304,219.32 | 11,201.99  | -      | 315,421.31          | -                   | 3,892.37     | (954.06)    | 16,207.55              | 19,145.86           | 334,567.16   |
|      |   |                |                 |               |                     |            |  |        |                     |                     |              |             |                        |                     |              |
|      |   |                |                 |               |                     |            |  |        |                     |                     |              |             |                        |                     |              |
|      | !   | 1              | -               |               |                     |            | <del>                                     </del> |        | <b>!</b>            | L                   | <u> </u>     | <u> </u>    |                        |                     |              |
|      |   | TOTAL          |                 | 100.0%        | 1,561,535.55        | 353,884.54 | 82,050.40  | -      | 1,997,470.49        | 85,299.22           | 56,897.56    | (17,201.50) | (37,457.77)            | 87,537.51           | 2,085,008.00 |





|      |                      |         |                 |               |                     | PRINC        | IPAL ACCO     | OUNT #5233                | 001216    |                     |                     | INCOME          | ACCOUNT #5 | 233001216              |                     |           |
|------|----------------------|---------|-----------------|---------------|---------------------|--------------|---------------|---------------------------|-----------|---------------------|---------------------|-----------------|------------|------------------------|---------------------|-----------|
|      |                      |         |                 |               |                     |              | ANNUAL        | TOTALS                    |           |                     |                     | A               | NNUAL TOTA | LS                     |                     |           |
| DATE | TRUST NAME           | PURPOSE | HOW<br>INVESTED | % OF<br>TOTAL | BALANCE<br>07/01/16 | NEW<br>FUNDS | GAIN/<br>LOSS | Transf/<br>Income/<br>Exp | Mgmt Fees | BALANCE<br>06/30/17 | BALANCE<br>07/01/16 | Gross<br>Income | Mgmnt Fees | Transf/<br>Income/ Exp | BALANCE<br>06/30/17 | TOTAL     |
| 1921 | History of Rochester | History | Money Market    | 100%          | 23,459.04           | 70.74        | (20.03)       | (60.00)                   | (223.23)  | 23,226.52           | 109.80              | 152.25          | (25.00)    | (16.99)                | 220.06              | 23,446.58 |
|      |                      |         |                 | 100.0%        | 23,459.04           | 70.74        | (20.03)       | (60.00)                   | (223.23)  | 23,226.52           | 109.80              | 152.25          | (25.00)    | (16.99)                | 220.06              | 23,446.58 |



2016 MS-10

### REPORT OF COMMON TRUST FUND INVESTMENTS

Form Due Date:

March 1st (if operating on Calendar Year) September 1st (if operating on Fiscal Year)

> A hard copy of this form, as well as the signature page, must be sent to:

> > Department of Justice Office of the Attorney General

33 Capital Street

Concord, NH 03301-6397

#### Instructions

#### Cover Page

- · Select the Municipality name from the pull down menu
- · Enter the entities contact information
- · Enter the preparer's information

#### Reporting:

 Please complete all fields as necessary for the Report of the Common Trust Funds Investments, For the Year Ending, and Principal Only sections

#### For Assistance Please Contact:

NH DRA Municipal and Property Division

Phone: (603) 230-5090 Fax: (603) 230-5947

http://www.revenue.nh.gov/mun-prop/

| ENTITY'S INFORMATION  |                      | 200     | WATER STREET |  |
|-----------------------|----------------------|---------|--------------|--|
| Municipality: ROCHEST | TER                  | County: | STRAFFORD    |  |
| PREPARER'S INFORMAT   | TON                  |         |              | The Part of the Pa |
| Fest Name             | Last Name            |         |              |  |
| Kathryn               | Woodfin              |         |              |  |
| Street No. Street No. | ne .                 | Phon    | Notices      |  |
| 90 North              | Main Street, Concord | 0603    | 224-1350     |  |
| Email (optional)      |                      |         |              |  |
| kwoodlin@chartertrust | Lcom                 |         |              |  |



2016 MS-10



2016 MS-10

| Principal Only ①                                       | 100000000000000000000000000000000000000 | 34 1000                | THE RESERVE             | Selection of the last of the l |
|--|---|------------------------|-------------------------|--|
| Fund No. Beginning                                     | of Year Fair Value                      | Unrealized Annua       | il Gains                | End of Year Fair Value   |
| 1  |   |                        |                         |  |
| 2  |   |                        |                         |  |
| 3  |   |                        |                         |  |
| 4  |   |                        |                         |  |
| 3  |   |                        |                         |  |
| Fees and Expenses, if any, ;                           | oaid for Professional Bank              | ing Assistance and Bro | ikerage Assistance (RSA | 31:38-a, (V)   |
|  | Entity 1                                | Entity 2               | Entity 3                | Entity 4   |
| Name of Bank, Broketage Firm,<br>or Investment Advisor | Charter Trust Company                   |                        |                         |  |
| Fees Paid  | \$18,395                                |                        | 1                       |  |
| Expenses Pand  |   |                        |                         |  |
| Addistry   | Remove This Entity                      | Remove This Entity     | Remove This Entity      | Remove This Entity   |



2016 MS-10

## RUMNEY (395)

| ALCOHOL THE RESIDENCE OF THE PARTY OF THE PA | Preparer's Last Name   | Date                                  |
|--|--|---------------------------------------|
| Katheyn  | Woodfin  | Oct 9, 2017                           |
| 2. SAVE AND EMAIL THIS FO<br>Please save and e-mail the co   | DIOM<br>Implieted PDF form to your Municipal Services A  | Advisor.                              |
|  | ID THIS FORM  WIT BE PRINTED, SIGNED, SCANNED, and UPLI  ITEL/proppersong/th),: If you have any questi |                                       |
| TRUSTEE CERTIFICATION Under peralties of perjury, 1d of my belief it is true, correct.   | lecture that I have examined the information co<br>and complete.                                       | ontained in this form and to the best |
| Gother Suran 1 4   | John Turner  | ands Signature                        |
| untree of Trust Funds Signature  | Trustee of Trust Fu  | unds Signature                        |
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|                               | HOW INVESTED   |                           |            | PRIN                  | INCOME                 | MARKE                      | ΓVALUE              |                       |                                |                          |
|-------------------------------|--|---------------------------|------------|-----------------------|------------------------|----------------------------|---------------------|-----------------------|--------------------------------|--------------------------|
| # of Shares or<br>Other Units | Description of Investment (Names of<br>Banks, Stocks, Bonds, etc.) | Beginning Year<br>Balance | Purchases  | Cash Capital<br>Gains | Proceeds from<br>Sales | Gains/Losses<br>from Sales | Year End<br>Balance | Income During<br>Year | Beginning Year<br>Market Value | Year End<br>Market Value |
| MONEY MARK                    |  |                           |            |                       |                        |                            |                     |                       |                                |                          |
| 21,006.12                     | Government II Money Market Fund<br>033 TCGXX                       | 44,300.57                 | 565,101.22 | -                     | 588,395.67             | -                          | 21,006.12           | 438.11                | 44,300.57                      | 21,006.12                |
|                               | Government II Money Market Fund<br>033 TCGXX (i)                   | 35,299.22                 | 120,289.25 | -                     | 155,588.47             | -                          | -                   | 77.11                 | 35,299.22                      | -                        |
| 60,000.00                     | Brokered Money Market Fund (i)                                     | -                         | 60,000.00  | -                     | -                      | -                          | 60,000.00           | 73.46                 | -                              | 60,000.00                |
| -                             | Lake Sunapee Bank Money Market (i)                                 | 50,000.00                 | -          | -                     | 50,000.00              | -                          | -                   | 212.84                | 50,000.00                      | -                        |
|                               | Total Cash & Equivalents   | 129,599.79                | 745,390.47 | -                     | 793,984.14             | -                          | 81,006.12           | 801.52                | 129,599.79                     | 81,006.12                |
| FIXED INCO.                   | ME   |                           |            |                       |                        |                            |                     |                       |                                |                          |
| -                             | US Treasury Notes 3.25% 7/31/2016                                  | 29,868.75                 | -          | -                     | 30,000.00              | 131.25                     | -                   | 487.50                | 30,075.60                      | -                        |
|                               | Total US Treasury Obligations                                      | 29,868.75                 |            | -                     | 30,000.00              | 131.25                     | -                   | 487.50                | 30,075.60                      | -                        |
| -                             | FHLB 0.625% 12/28/16   | 9,965.20                  | -          | -                     | 10,000.00              | 34.80                      | -                   | 31.25                 | 10,007.80                      | -                        |
| 30,000.00                     | FHLB 1.00% 7/30/18   | 29,977.09                 | _          | -                     | -                      | -                          | 29,977.09           | 300.00                | 30,157.20                      | 29,889.90                |
| 30,000.00                     | FFCB 2.03% 08/14/19  | 29,973.81                 | -          | -                     | -                      | -                          | 29,973.81           | 609.00                | 31,095.30                      | 30,279.30                |
| 795.22                        | FHLB Pool #B19343 5.50%<br>05/01/2020                              | 1,283.14                  | -          | -                     | 480.72                 | (2.71)                     | 799.71              | 56.36                 | 1,337.98                       | 817.37                   |
| 1,400.26                      | FHLB Pool #G12688 5.50%<br>06/01/2022                              | 2,004.92                  | -          | -                     | 596.56                 | (2.42)                     | 1,405.94            | 94.16                 | 2,169.62                       | 1,479.54                 |
|                               | Total US Government Agencies                                       | 73,204.16                 | _          | _                     | 11,077.28              | 29.67                      | 62,156.55           | 1,090.77              | 74,767.90                      | 62,466.11                |
| -                             | AT&T Inc 2.40% 8/15/2016   | 25,184.75                 | -          | -                     | 25,000.00              | (184.75)                   | -                   | 300.00                | 25,039.50                      | -                        |
| -                             | Abbvie Inc. 1.75% 11/6/17  | 30,077.10                 | -          | -                     | 30,187.80              | 110.70                     | -                   | 322.29                | 30,177.30                      | -                        |
| 30,000.000                    | General Elect Cap Corp Med Term Note<br>1.60% 11/20/17             | 29,996.40                 | -          | -                     | -                      | -                          | 29,996.40           | 480.00                | 30,267.60                      | 30,018.30                |
| 30,000.000                    | Intel Corp 1.35% 12/15/17  | 29,896.50                 | -          | -                     | -                      | -                          | 29,896.50           | 405.00                | 30,177.90                      | 29,992.80                |



|                               | HOW INVESTED   |                           |            | PRINC                 |                        | INCOME MARK                |                     | Γ VALUE               |                                |                          |
|-------------------------------|--|---------------------------|------------|-----------------------|------------------------|----------------------------|---------------------|-----------------------|--------------------------------|--------------------------|
| # of Shares or<br>Other Units | Description of Investment (Names of<br>Banks, Stocks, Bonds, etc.) | Beginning Year<br>Balance | Purchases  | Cash Capital<br>Gains | Proceeds from<br>Sales | Gains/Losses<br>from Sales | Year End<br>Balance | Income During<br>Year | Beginning Year<br>Market Value | Year End<br>Market Value |
| 25,000.000                    | Bank of NY Mellon MTN 2.10% 8/1/18                                 | 25,147.50                 | -          | -                     | -                      | -                          | 25,147.50           | 525.00                | 25,470.50                      | 25,124.25                |
| 25,000.000                    | Rio Tinto Finance USA PLC 2.25%<br>12/14/18                        | 25,078.50                 | -          | -                     | 25,554.50              | 476.00                     | -                   | 206.25                | 25,534.75                      | -                        |
| 30,000.000                    | Shell International Finance 4.30% 09/22/2019                       | 30,266.70                 | -          | -                     | -                      | -                          | 30,266.70           | 1,290.00              | 32,674.80                      | 31,583.10                |
| 30,000.000                    | Stryker Corp 4.375% 1/15/2020                                      | 30,033.90                 | -          | -                     | -                      | -                          | 30,033.90           | 1,312.50              | 32,685.90                      | 31,687.80                |
| 30,000.000                    | State Street Corp 2.55% 8/18/20                                    | 30,140.12                 |            | -                     | -                      | -                          | 30,140.12           | 765.00                | 30,530.40                      | 30,563.40                |
| 30,000.000                    | Toronto Dominion Bank 2.125% 4/7/21                                | 30,123.60                 | -          | -                     | -                      | -                          | 30,123.60           | 637.50                | 31,131.30                      | 29,873.70                |
| 30,000.000                    | Newmont Mining Corp 3.50% 3/15/2022                                | 30,397.20                 | -          | -                     | -                      | -                          | 30,397.20           | 1,050.00              | 31,151.40                      | 31,023.30                |
| 30,000.000                    | Sysco Corp 2.60% 6/12/22   | 30,227.40                 | -          | -                     | -                      | -                          | 30,227.40           | 780.00                | 30,540.90                      | 30,135.90                |
| 30,000.000                    | Oracle Corp 2.50% 10/15/22   | -                         | 29,880.60  | -                     | -                      | -                          | 29,880.60           | 100.00                | -                              | 30,161.70                |
| 30,000.000                    | Mattel Inc 3.15% 3/15/23   | 30,214.50                 | -          | -                     | -                      | -                          | 30,214.50           | 945.00                | 30,189.30                      | 29,654.10                |
| 30,000.000                    | Berkshire Hathaway 2.75% 3/15/23                                   | -                         | 30,079.80  | -                     | -                      | -                          | 30,079.80           | 48.13                 | -                              | 30,397.50                |
| 30,000.000                    | CVS Health Corp 3.375% 8/12/24                                     | -                         | 30,367.20  | -                     | -                      | -                          | 30,367.20           | (33.75)               | -                              | 30,495.90                |
| 30,000.000                    | Burlington North Santa Fe 3.40% 9/1/24                             | 30,240.00                 | -          | -                     | -                      | -                          | 30,240.00           | 1,020.00              | 32,627.70                      | 31,230.90                |
| 30,000.000                    | Kimberly Clark Corp 3.05% 8/15/25                                  | _                         | 30,117.90  | -                     | -                      | -                          | 30,117.90           | (30.49)               | -                              | 30,299.70                |
| 30,000.000                    | Coca Cola Co 2.875% 10/27/25                                       | -                         | 29,827.80  | -                     | -                      | -                          | 29,827.80           | 64.69                 | -                              | 30,173.70                |
| 30,000.000                    | Exxon Mobil Corp 3.043% 3/1/26                                     | -                         | 30,063.60  | -                     | -                      | -                          | 30,063.60           | (73.54)               | -                              | 30,256.80                |
| 30,000.000                    | Caterpillar Financial Corp 3.20% 6/15/26                           | -                         | 30,097.50  | -                     | -                      | -                          | 30,097.50           | 288.00                | -                              | 29,512.20                |
| 30,000.000                    | General Mills Inc. 3.20% 2/10/27                                   | -                         | 29,763.60  | -                     | -                      | -                          | 29,763.60           | (106.66)              | -                              | 29,747.70                |
| 30,000.000                    | Bristol Myers Squibb Co 3.25 2/27/27                               | -                         | 30,082.80  | -                     | -                      | -                          | 30,082.80           | (92.08)               | -                              | 30,258.90                |
|                               | Total Corporate & Foreign Bonds                                    | 407,024.17                | 270,280.80 | -                     | 80,742.30              | 401.95                     | 596,964.62          | 10,202.84             | 418,199.25                     | 602,191.65               |



|                               | HOW INVESTED   |                           |           | PRINC                 |                        | INCOME MAR                 |                     | T VALUE               |                                |                          |
|-------------------------------|--|---------------------------|-----------|-----------------------|------------------------|----------------------------|---------------------|-----------------------|--------------------------------|--------------------------|
| # of Shares or<br>Other Units | Description of Investment (Names of<br>Banks, Stocks, Bonds, etc.) | Beginning Year<br>Balance | Purchases | Cash Capital<br>Gains | Proceeds from<br>Sales | Gains/Losses<br>from Sales | Year End<br>Balance | Income During<br>Year | Beginning Year<br>Market Value | Year End<br>Market Value |
|                               |  |                           |           |                       |                        |                            |                     |                       |                                |                          |
| 25,000.00                     | Floyd County Georgia Wtr Rev 3.375% 11/01/2017                     | 25,087.53                 | -         | -                     | -                      | -                          | 25,087.53           | 843.76                | 25,873.25                      | 25,145.75                |
| 15,000.00                     | New York NY 4.04% 10/01/2020                                       | 15,079.54                 | -         | -                     | -                      | -                          | 15,079.54           | 607.06                | 16,443.45                      | 15,951.30                |
|                               | Total Municipal Obligations  | 40,167.07                 | -         | -                     | ,                      | -                          | 40,167.07           | 1,450.82              | 42,316.70                      | 41,097.05                |
| <i>EQUITY</i>                 |  |                           |           |                       |                        |                            |                     |                       |                                |                          |
| 650.000                       | Abbott Labs  | 19,240.75                 | -         | -                     | -                      | -                          | 19,240.75           | 682.50                | 25,551.50                      | 31,596.50                |
| 400.000                       | Abbvie Inc   | 10,079.67                 | -         | -                     | -                      | -                          | 10,079.67           | 968.00                | 24,764.00                      | 29,004.00                |
| 300.000                       | ADIDAS AG ADR  | -                         | 28,974.00 | -                     | -                      | -                          | 28,974.00           | 238.79                |                                | 28,791.00                |
| -                             | Adient PLC ADR   | _                         | 2,720.56  | -                     | 3,558.58               | 838.02                     | -                   | -                     |                                | -                        |
| 35.000                        | Alphabet Inc. CL A   | 15,462.24                 | -         | -                     | -                      | -                          | 15,462.24           | -                     | 24,623.55                      | 32,538.80                |
| 25.000                        | Amazon.com   | _                         | 22,460.00 | -                     | -                      | -                          | 22,460.00           | -                     | -                              | 24,200.00                |
| 200.000                       | Apple Inc.   | -                         | 28,147.70 | -                     | -                      | -                          | 28,147.70           | 126.00                | -                              | 28,804.00                |
| 320.000                       | AT&T Inc   | 9,686.56                  |           | -                     | -                      | -                          | 9,686.56            | 620.80                | 13,827.20                      | 12,073.60                |
| 600.000                       | Ball Corp  | 5,187.90                  |           | -                     | -                      | -                          | 5,187.90            | 177.00                | 21,687.00                      | 25,326.00                |
| 400.000                       | Baxter Intl Inc.   | 9,321.50                  | 8,662.34  | -                     | -                      | -                          | 17,983.84           | 139.75                | 10,174.50                      | 24,216.00                |
| 77.000                        | Blackrock Incorporated Class A                                     | 14,643.17                 | -         | -                     | -                      | -                          | 14,643.17           | 737.66                | 26,374.81                      | 32,525.57                |
| 332.000                       | Chevron Corporation  | 7,355.88                  | -         | -                     | -                      | -                          | 7,355.88            | 1,430.92              | 34,803.56                      | 34,637.56                |
| 700.000                       | Cisco Systems Inc  | 16,744.66                 | -         | -                     | -                      | -                          | 16,744.66           | 749.00                | 20,083.00                      | 21,910.00                |
| 600.000                       | Comcast Corp CL A  | -                         | 22,832.28 | -                     | -                      | -                          | 22,832.28           | 94.50                 | -                              | 23,352.00                |
| 150.000                       | CostcoWholesale Corp   | _                         | 26,318.25 | -                     | -                      | _                          | 26,318.25           | 1,125.00              | _                              | 23,989.50                |



|                               | HOW INVESTED   |                           |           | PRINC                 |                        | INCOME                     | MARKE               | ΓVALUE                |                                |                          |
|-------------------------------|--|---------------------------|-----------|-----------------------|------------------------|----------------------------|---------------------|-----------------------|--------------------------------|--------------------------|
| # of Shares or<br>Other Units | Description of Investment (Names of<br>Banks, Stocks, Bonds, etc.) | Beginning Year<br>Balance | Purchases | Cash Capital<br>Gains | Proceeds from<br>Sales | Gains/Losses<br>from Sales | Year End<br>Balance | Income During<br>Year | Beginning Year<br>Market Value | Year End<br>Market Value |
| 275.000                       | CVS Caremark Corp  | 28,225.10                 | -         | -                     | -                      | -                          | 28,225.10           | 508.76                | 26,328.50                      | 22,126.50                |
| 300.000                       | Du Pont E I De Nemours & Co  | 14,540.38                 | -         | 1                     | -                      | -                          | 14,540.38           | 456.00                | 19,440.00                      | 24,213.00                |
| 175.000                       | Ecolab Inc   | 6,194.67                  | -         | ı                     | -                      | -                          | 6,194.67            | 252.00                | 20,755.00                      | 23,231.25                |
| 300.000                       | Emerson Electric Corp  | 13,353.62                 | -         | -                     | -                      | -                          | 13,353.62           | 574.50                | 15,648.00                      | 17,886.00                |
| 300.000                       | Exxon Mobil Corp   | 10,929.65                 | -         | -                     | -                      | -                          | 10,929.65           | 906.00                | 28,122.00                      | 24,219.00                |
| 450.000                       | Franklin Resources Inc   | 17,905.00                 |           | -                     | -                      | -                          | 17,905.00           | 342.00                | 15,016.50                      | 20,155.50                |
| 800.000                       | General Electric Co  | 10,435.09                 |           | -                     | -                      | -                          | 10,435.09           | 752.00                | 25,184.00                      | 21,608.00                |
| 850.000                       | Hartford Financial Svcs Group Inc                                  | 17,994.24                 | -         | -                     | -                      | -                          | 17,994.24           | 748.00                | 37,723.00                      | 44,684.50                |
| 200.000                       | Illinois Tool Works Inc  | 9,154.06                  |           | -                     | -                      | -                          | 9,154.06            | 500.00                | 20,832.00                      | 28,650.00                |
| 500.000                       | Intel Corp   | 11,145.25                 |           | -                     | -                      | -                          | 11,145.25           | 526.25                | 16,400.00                      | 16,870.00                |
| 200.000                       | International Flavors & Frangrences                                | 22,025.84                 |           | -                     | -                      | -                          | 22,025.84           | 496.00                | 25,214.00                      | 27,000.00                |
| _                             | Johnson Controls Inc   | 21,876.09                 | -         | -                     | 24,364.03              | 2,487.94                   | -                   | 552.00                | 30,982.00                      | -                        |
| 400.000                       | JPMorgan Chase & Co  | 17,761.67                 |           | -                     | -                      | -                          | 17,761.67           | 776.00                | 24,856.00                      | 36,560.00                |
| 250.000                       | Kimberly Clark Corp  | 12,818.17                 |           | -                     | -                      | -                          | 12,818.17           | 932.50                | 34,370.00                      | 32,277.50                |
| 250.000                       | Kraft Heinz Corp   | _                         | 21,897.20 | -                     | -                      | -                          | 21,897.20           | 300.00                | _                              | 21,410.00                |
| 350.000                       | Lilly Eli & Co   | 16,332.03                 | _         | -                     | -                      | -                          | 16,332.03           | 721.00                | 27,562.50                      | 28,805.00                |
| 250.000                       | Lowes Inc  | 13,617.00                 | _         | -                     | 19,933.73              | 12,886.23                  | 6,569.50            | 612.50                | 39,585.00                      | 19,382.50                |
| 1,000.000                     | Marathon Oil Corp  | 23,793.46                 | _         | -                     | -                      | -                          | 23,793.46           | 200.00                | 15,010.00                      | 11,850.00                |
| 425.000                       | Marsh & McLennan Cos Inc   | 9,994.89                  | _         | -                     | -                      | -                          | 9,994.89            | 578.00                | 29,095.50                      | 33,133.00                |
| 200.000                       | McKesson Corporation   | 8,878.14                  | 7,269.50  | -                     | -                      | -                          | 16,147.64           | 168.00                | 27,997.50                      | 32,908.00                |



|                               | HOW INVESTED   |                           |           | PRINC                 | CIPAL                  | 1                          |                     | INCOME                | MARKE                          | ΓVALUE                   |
|-------------------------------|--|---------------------------|-----------|-----------------------|------------------------|----------------------------|---------------------|-----------------------|--------------------------------|--------------------------|
| # of Shares or<br>Other Units | Description of Investment (Names of<br>Banks, Stocks, Bonds, etc.) | Beginning Year<br>Balance | Purchases | Cash Capital<br>Gains | Proceeds from<br>Sales | Gains/Losses<br>from Sales | Year End<br>Balance | Income During<br>Year | Beginning Year<br>Market Value | Year End<br>Market Value |
| 500.000                       | Microsoft Corp   | 4,209.64                  | -         | -                     | -                      | -                          | 4,209.64            | 765.00                | 25,585.00                      | 34,465.00                |
| 200.000                       | Nextera Energy Inc   | 12,104.47                 | -         | -                     | -                      | -                          | 12,104.47           | 741.00                | 26,080.00                      | 28,026.00                |
| _                             | Nike Inc CL B  | 9,441.28                  | -         | -                     | 36,122.65              | 26,681.37                  | -                   | 363.20                | 35,328.00                      | -                        |
| 200.000                       | Norfolk Southern Corp  | 7,586.60                  | -         | -                     | -                      | -                          | 7,586.60            | 480.00                | 17,026.00                      | 24,340.00                |
| 255.000                       | Novartis AG ADR  | 13,073.39                 | -         | -                     | -                      | -                          | 13,073.39           | 693.04                | 21,040.05                      | 21,284.85                |
| 525.000                       | Oracle Corporation   | 11,040.99                 |           | -                     | -                      | -                          | 11,040.99           | 336.00                | 21,488.25                      | 26,323.50                |
| 550.000                       | Paychex Inc  | 14,773.57                 |           | -                     | -                      | -                          | 14,773.57           | 1,012.00              | 32,725.00                      | 31,317.00                |
| 277.000                       | Pepsico Inc  | 4,748.18                  |           | -                     | -                      | -                          | 4,748.18            | 848.31                | 29,345.38                      | 31,990.73                |
| _                             | Qualcomm Inc.  | 25,041.22                 | -         | -                     | 19,014.62              | (6,026.60)                 | -                   | 355.10                | 17,945.95                      | -                        |
| 275.000                       | Sempra Energy  | 14,151.89                 |           | -                     | -                      | -                          | 14,151.89           | 849.08                | 31,355.50                      | 31,006.25                |
| _                             | Spectra Energy Corp  | 13,249.69                 | -         |                       | 24,479.45              | 11,229.76                  | -                   | 750.00                | 21,978.00                      | -                        |
| _                             | Starbucks Corporation  | 21,394.12                 | 3,112.36  | -                     | 24,102.50              | (403.98)                   | -                   | 286.50                | 21,134.40                      | -                        |
| 250.000                       | State Street Corp  | 17,621.60                 | -         | -                     | -                      | -                          | 17,621.60           | 370.00                | 13,480.00                      | 22,432.50                |
| 700.000                       | Symantec Corp  | -                         | 20,030.57 | -                     | -                      | -                          | 20,030.57           | 52.50                 |                                | 19,775.00                |
| 200.000                       | Thermo Fisher Scientific Incorporated                              | 5,599.60                  | -         | -                     | -                      | -                          | 5,599.60            | 120.00                | 29,552.00                      | 34,894.00                |
| 100.000                       | United Technologies Corp   | 3,401.70                  | -         | -                     | -                      | -                          | 3,401.70            | 264.00                | 10,255.00                      | 12,211.00                |
| _                             | VF Corp  | 29,027.47                 | _         | -                     | 20,068.52              | (8,958.95)                 | -                   | 316.00                | 24,596.00                      | -                        |
| 300.000                       | Verizon Communications   | 11,925.77                 | -         | -                     | -                      | -                          | 11,925.77           | 689.25                | 16,752.00                      | 13,398.00                |
| 250.000                       | Wal-Mart Stores Inc  | 5,137.77                  | -         | -                     | 3,434.96               | 1,356.57                   | 3,059.38            | 555.00                | 21,906.00                      | 18,920.00                |
| 500.000                       | Waste Management Inc   | 17,234.98                 |           | -                     | -                      | -                          | 17,234.98           | 835.00                | 33,135.00                      | 36,675.00                |



| HOW INVESTED                  |  | PRINCIPAL                 |            |                       |                        |                            |                     |                       | MARKET                         | ΓVALUE                   |
|-------------------------------|--|---------------------------|------------|-----------------------|------------------------|----------------------------|---------------------|-----------------------|--------------------------------|--------------------------|
| # of Shares or<br>Other Units | Description of Investment (Names of<br>Banks, Stocks, Bonds, etc.) | Beginning Year<br>Balance | Purchases  | Cash Capital<br>Gains | Proceeds from<br>Sales | Gains/Losses<br>from Sales | Year End<br>Balance | Income During<br>Year | Beginning Year<br>Market Value | Year End<br>Market Value |
| 450.000                       | Wells Fargo & Co   | 4,061.25                  | -          | -                     | -                      | -                          | 4,061.25            | 684.00                | 21,298.50                      | 24,934.50                |
| 200.000                       | 3М Со  | 11,527.10                 | -          | -                     | -                      | -                          | 11,527.10           | 914.00                | 35,024.00                      | 41,638.00                |
|                               | Total Common Equity Securities                                     | 651,048.96                | 192,424.76 | -                     | 175,079.04             | 40,090.36                  | 708,485.04          | 30,270.41             | 1,189,040.65                   | 1,313,565.61             |
| 1,000.000                     | AFLAC Inc PFD 5.50% 9/15/2052                                      | 24,900.00                 | -          | -                     | -                      | -                          | 24,900.00           | 1,375.00              | 26,640.00                      | 25,350.00                |
| 1,000.000                     | Cullen Frost Bankers 5.375% 3/15/18                                | 24,874.30                 | -          | -                     | -                      | -                          | 24,874.30           | 1,343.76              | 25,630.00                      | 25,500.00                |
| 1,200.000                     | Entergy Arkansas Inc PFD 4.90%<br>12/01/2052                       | 30,079.08                 | -          | -                     | -                      | -                          | 30,079.08           | 1,470.00              | 30,324.00                      | 29,910.00                |
| 966.000                       | Tennessee Valley Authority 3.955% 05/01/2029                       | 25,154.64                 | -          | -                     | -                      | -                          | 25,154.64           | 811.44                | 24,634.74                      | 24,150.00                |
|                               | Total Preferred Equity Securities                                  | 105,008.02                | -          | -                     | -                      | -                          | 105,008.02          | 5,000.20              | 107,228.74                     | 104,910.00               |
| -                             | Vanguard Equity Income Fund Admiral<br>#565                        | 18,676.61                 | -          | 242.03                | 24,585.96              | 5,667.32                   | -                   | 349.81                | 22,493.21                      | -                        |
| -                             | Vanguard Index Tr Mid Capitalization #859                          | 17,632.58                 | -          | -                     | 45,720.53              | 28,087.95                  | -                   | 489.60                | 40,476.47                      | -                        |
|                               | Total Domestic Equity Mutual Funds                                 | 36,309.19                 | _          | 242.03                | 70,306.49              | 33,755.27                  | -                   | 839.41                | 62,969.68                      | -                        |
| 300.000                       | iShares Latin American 40 ETF                                      | -                         | 9,365.55   | -                     | -                      | -                          | 9,365.55            | 92.89                 | -                              | 9,084.00                 |
| -                             | iShares FTSE Xinhau HK China 25 Index<br>Fund                      | 7,651.85                  | -          | -                     | 9,657.66               | 2,005.81                   | -                   | 172.30                | 8,555.00                       | -                        |
| _                             | iShares MSCI EAFE Index Fund                                       | 13,285.99                 | -          | -                     | 12,103.99              | (1,182.00)                 | _                   | 119.23                | 11,164.00                      | -                        |
| -                             | iShares MSCI Emerging Markets Index<br>Fund                        | 31,161.29                 | -          | -                     | 30,376.02              | (785.27)                   | -                   | 313.00                | 27,144.40                      | -                        |
| 272.000                       | iShares MSCI Pacific Ex-Japan Index Fund                           | 8,251.52                  | -          | -                     | -                      | -                          | 8,251.52            | 452.12                | 10,662.40                      | 12,098.56                |
| 155.000                       | iShares MSCI South Africa Index Fund                               | 9,977.33                  | -          | -                     | -                      | -                          | 9,977.33            | 157.33                | 8,197.95                       | 8,791.60                 |
| 175.000                       | SPDR S&P China ETF   | -                         | 14,284.55  | -                     | -                      | -                          | 14,284.55           | 45.46                 | -                              | 15,624.00                |
| 1,000.000                     | Vanguard Europe Pacific ETF  | _                         | 38,833.75  | -                     | -                      | -                          | 38,833.75           | 557.00                | -                              | 41,320.00                |



|                               | HOW INVESTED   |                           |              | PRINC                 | CIPAL                  |                            |                     | INCOME                | MARKET                         | T VALUE                  |
|-------------------------------|--|---------------------------|--------------|-----------------------|------------------------|----------------------------|---------------------|-----------------------|--------------------------------|--------------------------|
| # of Shares or<br>Other Units | Description of Investment (Names of<br>Banks, Stocks, Bonds, etc.) | Beginning Year<br>Balance | Purchases    | Cash Capital<br>Gains | Proceeds from<br>Sales | Gains/Losses<br>from Sales | Year End<br>Balance | Income During<br>Year | Beginning Year<br>Market Value | Year End<br>Market Value |
| 1,000.000                     | Vanguard Emerging Markets ETF                                      | -                         | 39,479.50    | -                     | -                      | -                          | 39,479.50           | 288.50                | -                              | 40,830.00                |
|                               | Total Closed End Intl Equity Funds                                 | 70,327.98                 | 101,963.35   | -                     | 52,137.67              | 38.54                      | 120,192.20          | 2,197.83              | 65,723.75                      | 127,748.16               |
| 300.000                       | iShares S&P Midcap 400 Index Fund                                  | -                         | 50,945.97    | -                     | -                      | -                          | 50,945.97           | 180.54                | 40,673.50                      | 52,185.00                |
| 700.000                       | iShares S&P Smallcap 600 Index Fund                                | 16,949.98                 | _            | -                     | -                      | -                          | 16,949.98           | 614.03                | 40,673.50                      | 49,077.00                |
|                               | Total Closed End Domestic Equity<br>Fund                           | 16,949.98                 | 50,945.97    | -                     | -                      | -                          | 67,895.95           | 794.57                | 81,347.00                      | 101,262.00               |
| 200.000                       | iShares Barclays MBS Bond Fund                                     | -                         | 21,302.40    | -                     | -                      | -                          | 21,302.40           | 137.57                | -                              | 21,352.00                |
| 900.000                       | iShares Core Total US Bond ETF                                     | -                         | 96,972.75    | -                     | -                      | -                          | 96,972.75           | 864.62                | -                              | 98,559.00                |
| 350.000                       | iShares Core Total US Bond ETF (i)                                 | -                         | 37,712.40    | -                     | -                      | -                          | 37,712.40           | -                     | -                              | 38,328.50                |
| 200.000                       | iShares IBOXX High Yield Corp Bond<br>Fund                         | -                         | 17,502.14    | -                     | -                      | -                          | 17,502.14           | 282.45                | -                              | 17,678.00                |
| 200.000                       | iShares IBOXX Invest Grade Corp Bond<br>Fund                       | -                         | 23,577.60    | -                     | -                      | -                          | 23,577.60           | 191.23                | -                              | 24,102.00                |
| 250.000                       | iShares JP Morgan Emerging Bond Fund                               | -                         | 28,302.53    | -                     | -                      | -                          | 28,302.53           | 419.44                | -                              | 28,590.00                |
|                               | Total Closed End Fixed Income                                      | -                         | 225,369.82   | -                     | -                      | -                          | 225,369.82          | 1,895.31              | -                              | 228,609.50               |
| 8,355.720                     | Vanguard GNMA Fund Adminral #536                                   | 87,326.70                 | -            | 610.80                | -                      | -                          | 87,937.50           | 2,094.83              | 90,659.56                      | 88,516.48                |
|                               | Total Taxable Fixed Income Funds                                   | 87,326.70                 | -            | 610.80                | -                      | -                          | 87,937.50           | 2,094.83              | 90,659.56                      | 88,516.48                |
| Fees                          | <u> </u>   | l <del>- ,</del>          |              |                       |                        | 1                          |                     |                       |                                |                          |
|                               | Banking Assistance Fees (1)  | _                         | -            | -                     | -                      | -                          | -                   | (17,201.50)           | _                              | -                        |
|                               | TOTAL FUNDS  | 1,646,834.77              | 1,586,375.17 | 852.83                | 1,213,326.92           | 74,447.04                  | 2,095,182.89        | 39,924.51             | 2,291,928.62                   | 2,751,372.68             |



### MS-10 City of Rochester, Expendable Trust Funds July 2016 - June 2017

|                               | HOW INVESTED   | PRINCIPAL                 |           |                       |                        |                            |                     | INCOME                | MARKE                          | ΓVALUE                   |
|-------------------------------|--|---------------------------|-----------|-----------------------|------------------------|----------------------------|---------------------|-----------------------|--------------------------------|--------------------------|
| # of Shares or<br>Other Units | Description of Investment (Names of<br>Banks, Stocks, Bonds, etc.) | Beginning Year<br>Balance | Purchases | Cash Capital<br>Gains | Proceeds from<br>Sales | Gains/Losses<br>from Sales | Year End<br>Balance | Income During<br>Year | Beginning Year<br>Market Value | Year End<br>Market Value |
| MONEY MARI                    | KET FUNDS  |                           |           |                       |                        |                            |                     |                       |                                |                          |
| 510.24                        | Government II Money Market Fund<br>033 TCGXX                       | 58,853.93                 | 31,534.65 |                       | 89,878.34              |                            | 510.24              | 81.81                 | 58,853.93                      | 510.24                   |
| _                             | Brokered Bank Money Market Fund Lake Sunapee Bank Money Market     | -                         | 35,000.00 |                       | 35,000.00              |                            | -                   | 36.30                 | _                              | -                        |
| -                             | Fund   | 5,000.00                  |           |                       | 5,000.00               |                            | -                   | 17.01                 | 5,000.00                       | -                        |
|                               | Total Cash & Equivalents   | 63,853.93                 | 66,534.65 | -                     | 129,878.34             | -                          | 510.24              | 135.12                | 63,853.93                      | 510.24                   |
| <b>EQUITY</b>                 |  |                           |           |                       |                        |                            |                     |                       |                                |                          |
| 150.000                       | Public Storage PFD 5.20% 03/13/18                                  | 3,650.58                  | -         | -                     | -                      | -                          | 3,650.58            | 195.00                | 3,934.50                       | 3,786.00                 |
| 125.000                       | Wells Fargo & Co PFD 5.25% 06/15/18                                | 3,180.55                  | -         | -                     | -                      | -                          | 3,180.55            | 164.08                | 3,255.00                       | 3,191.25                 |
|                               | Total Preferred Equity Securities                                  | 6,831.13                  |           | -                     | -                      | -                          | 6,831.13            | 359.08                | 7,189.50                       | 6,977.25                 |
| 20.000                        | SPDR S&P China ETF   | _                         | 1,664.20  |                       |                        |                            | 1,664.20            | 5.20                  | -                              | 1,785.60                 |
| 70.000                        | Vanguard FTSE Developed Markets ETF                                | -                         | 2,749.50  |                       |                        |                            | 2,749.50            | 33.74                 | -                              | 2,892.40                 |
| 70.000                        | Vanguard Emerging Markets ETF                                      | -                         | 2,817.40  |                       |                        |                            | 2,817.40            | 17.71                 | -                              | 2,858.10                 |
|                               | Total Closed End International<br>Equity Fund                      | -                         | 7,231.10  | -                     | -                      | -                          | 7,231.10            | 56.65                 | -                              | 7,536.10                 |
| 20.000                        | iShares Core S&P Mid-Cap ETF                                       | 2,238.75                  | 842.20    |                       |                        |                            | 3,080.95            | 42.62                 | 2,240.85                       | 3,479.00                 |
| 30.000                        | iShares Core S&P Small-Cap ETF                                     | 1,155.30                  | 675.50    |                       |                        |                            | 1,830.80            | 19.60                 | 1,162.10                       | 2,103.30                 |
| 115.000                       | iShares S&P 500 Index Fund   | 16,698.75                 | 7,767.60  |                       |                        |                            | 24,466.35           | 489.58                | 16,840.00                      | 27,992.15                |
| _                             | Vanugard REIT ETF  | 2,065.97                  |           |                       | 2,043.95               | (22.02)                    | -                   | 72.21                 | 2,216.75                       | -                        |
|                               | Total Closed End Domestic Equity<br>Fund                           | 22,158.77                 | 9,285.30  | -                     | 2,043.95               | (22.02)                    | 29,378.10           | 624.01                | 22,459.70                      | 33,574.45                |
| 19,233.984                    | Vanguard GNMA Fund ADM #536  | -                         | 13,000.00 | 41.18                 |                        |                            | 13,041.18           | 113.97                | -                              | 12,981.51                |
| 1,446.270                     | Vanguard Intermediate Term Inv Grade<br>ADM #571                   | -                         | 14,000.00 | 56.80                 |                        |                            | 14,056.80           | 132.74                | -                              | 14,144.52                |
|                               | Total Taxable Fixed Income Funds                                   | -                         | 27,000.00 | 97.98                 | -                      | -                          | 27,097.98           | 246.71                | -                              | 27,126.03                |
| 200.000                       | iShares Core US Aggregate Bond ETF                                 | -                         | 21,634.60 |                       |                        |                            | 21,634.60           | 138.34                | _                              | 21,902.00                |

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### MS-10 City of Rochester, Expendable Trust Funds July 2016 - June 2017

|                               | HOW INVESTED   |                           |            | PRIN                  | CIPAL                  |                            | INCOME              | MARKE                 | ΓVALUE                         |                          |
|-------------------------------|--|---------------------------|------------|-----------------------|------------------------|----------------------------|---------------------|-----------------------|--------------------------------|--------------------------|
| # of Shares or<br>Other Units | Description of Investment (Names of<br>Banks, Stocks, Bonds, etc.) | Beginning Year<br>Balance | Purchases  | Cash Capital<br>Gains | Proceeds from<br>Sales | Gains/Losses<br>from Sales | Year End<br>Balance | Income During<br>Year | Beginning Year<br>Market Value | Year End<br>Market Value |
|                               | Total Closed End Fixed Income                                      | -                         | 21,634.60  | -                     | -                      | -                          | 21,634.60           | 138.34                | -                              | 21,902.00                |
| EES                           |  |                           |            |                       |                        |                            |                     |                       |                                |                          |
|                               | Banking Assistance Fees (1)  | -                         | -          | -                     | -                      | -                          | -                   | (1,193.38)            | -                              | -                        |
| _                             |  |                           |            |                       |                        |                            |                     |                       |                                |                          |
|                               | TOTAL FUNDS  | 92,843.83                 | 131,685.65 | 97.98                 | 131,922.29             | (22.02)                    | 92,683.15           | 366.53                | 93,503.13                      | 97,626.07                |
|                               |  |                           |            |                       |                        |                            |                     |                       |                                |                          |

<sup>(1) \$200.00</sup> Collected from Income



|      |   |                 |                 |               | PRINCIPAL ACCOUNT #8000006178 |              |               |               | INCOME ACCOUNT #8000006178 |                     |                     |          |            |             |          |           |
|------|---|-----------------|-----------------|---------------|-------------------------------|--------------|---------------|---------------|----------------------------|---------------------|---------------------|----------|------------|-------------|----------|-----------|
|      |   |                 |                 |               |                               |              | ANNUAL        | TOTALS        |                            |                     |                     | A        | NNUAL TOTA | ALS         |          |           |
| DATE | TRUST NAME                                | PURPOSE         | HOW<br>INVESTED | % OF<br>TOTAL | BALANCE<br>07/01/16           | NEW<br>FUNDS | GAIN/<br>LOSS | Mgmnt<br>Fees | TRANSF/<br>EXPEND          | BALANCE<br>06/30/17 | BALANCE<br>07/01/16 | Gross    | M4 F       | Transf/     | BALANCE  | TOTAL     |
| DATE | TRUST NAME                                | PURPUSE         | INVESTED        | TOTAL         | 07/01/16                      | FUNDS        | LUSS          | rees          | EXPEND                     | 00/30/17            | 07/01/16            | Income   | Mgmnt Fees | Income/ Exp | 06/30/17 | IOIAL     |
|      |   | Caretaker       |                 |               |                               |              |               |               |                            |                     |                     |          |            |             |          |           |
| 2010 | Joseph Bernier Memorial Fund              | Assistance      | Money Market    | 38.08%        | 34,946.82                     | 225.00       | 28.94         | (374.98)      | 916.44                     | 35,742.22           | 404.16              | 587.87   | (75.59)    | (916.44)    | (0.00)   | 35,742.21 |
| 2010 | Route 11 Conservation Easement<br>Fund    | Maintenance     | Money Market    | 5.41%         | 4.916.27                      |              | 4.12          | (53.18)       | 181.15                     | 5,048.35            | 108.63              | 83.26    | (10.75)    | (181.15)    | (0.00)   | 5,048.35  |
| 1928 | Sarah Varney Scholarship                  | Scholarship     | Money Market    | 0.04%         | 39.36                         | 221.87       | 0.03          | (1.04)        | (245.74)                   | 14.49               | 2.22                | 2.13     | (0.09)     | (4.26)      | 0.00     | 14.49     |
| 2007 | Bernier Insurance Scholarship Fund        | Scholarship     | Money Market    | 3.56%         | 3,281.24                      | 2,360.00     | 3.33          | (45.97)       | (906.69)                   | 4,691.90            | 25.11               | 76.74    | (8.54)     | (93.31)     | (0.00)   | 4,691.90  |
| 2010 | Richard Gray Memorial Scholarship<br>Fund | Scholarship     | Money Market    | 1.89%         | 1,735.17                      | -            | 1.44          | (18.54)       | (207.95)                   | 1,510.12            | 16.77               | 29.03    | (3.75)     | (42.05)     | (0.00)   | 1,510.12  |
| 2014 | Arlene Meyer Scholarship Fund             | Scholarship     | Money Market    | 38.77%        | 35,598.90                     | -            | 29.52         | (380.99)      | (82.15)                    | 35,165.28           | 398.38              | 596.45   | (76.98)    | (917.85)    | 0.00     | 35,165.29 |
| 2014 | Spaulding High School Scholarship         | Scholarship     | Money Market    | 1.71%         | 1,561.61                      | 200.00       | 1.25          | (17.83)       | (452.89)                   | 1,292.13            | 22.21               | 28.29    | (3.39)     | (47.11)     | (0.00)   | 1,292.13  |
| 2013 | SHS Golf Team Expendable                  | Team Assistance | Money Market    | 10.54%        | 9,665.37                      | -            | 8.17          | (100.85)      | (354.03)                   | 9,218.66            | 121.63              | 156.15   | (20.93)    | (256.85)    | 0.00     | 9,218.66  |
|      |   | ·               |                 |               |                               |              |               |               |                            |                     |                     |          |            | ·           |          |           |
|      |   |                 | •               | 100.0%        | 91,744.73                     | 3,006.87     | 76.80         | (993.38)      | (1,151.86)                 | 92,683.16           | 1,099.10            | 1,559.91 | (200.00)   | (2,459.02)  | (0.01)   | 92,683.15 |